



INDIA INSURTECH
ASSOCIATION

Pitchbook 2023

Companies covered



- Actuaria Consultants
- Aditya Birla Insurance Brokers Limited
- Advanze Solutions Private Limited
- Aktivolabs Digital Health Private Limited
- Artivatic.ai
- Assurekit Technology and Services Private Limited
- Attributum Insurtech
- SenSight Technologies Private Limited
- Aureus Analytics Private Lim
- B4E Insurtech
- Beshak Solutions Private Limited
- Reed India Consulting LLP
- Bimaplan
- BG Networks Private Limited
- Bharatsure
- BimaKavach Technologies Private Limited
- BizBima Insurance Brokers Private Limited
- Blink Parametric
- BOXX Insurance Inc.
- C2L BIZ Solutions
- CamCom Technologies Private Limited
- CAMS Insurance Repository Services Limited
- CDSL Insurance Repository Limited
- PERILS IMF Private Limited
- Clinikk
- CoverSelf Benefits India Private Limited
- Coverstack
- CyborgIntell Private Limited
- Eicore Technologies Private Limited
- Exegesis Infotech India Private Limited
- EXL Service
- Track Four Infotec Private Limited
- Finarkein Analytics Private Limited
- Finexure Consulting
- Finsall Resources Private Limited
- Floatbot, Inc
- CreativeXperts Consulting Private Limited
- Gramcover Technologies Private Limited
- Atelier Insurance Broking Private Limited
- iGini
- IHX Private Limited
- InCHES Healthcare Private Limited
- Indus Net Technologies Limited
- GoDB Tech Private Limited
- Insuryze Innovation Labs Private Limited
- Fastsurance Consultants Pvt Ltd
- Insurnest

Companies covered



- InsureMO Corporation
- InsurStaq.ai
- iNube Software Solutions Private Limited
- IRA MANPOWER SERVICES Private Limited
- J.B.Boda Insurance & Reinsurance Brokers Private Limited
- Kruzr Technology Solutions Inc.
- Leads NexTech India Private Limited
- LUMIQ (Crisp Analytics Private Limited)
- LivWell Asia Private Limited
- Manomay Consultancy Services
- Mayfair We Care limited
- MetaMorphoSys Technologies
- MicroNsurre Consulting Private Limited
- Milliman
- E Nirmaan Management Consultants Private Limited
- Mititek Ventures
- Global India Insurance Brokers Private Limited
- Newgen Software
- Nvest Solution Private Limited
- Onsurety Technologies Private Limited
- Perfios
- Plum Benefits
- Landmark Insurance Brokers Private Limited
- Pristyn Care
- Probus Insurance Broker Private Limited
- ProtectMeWell.com
- Prudent Insurance Brokers Private Limited
- QuicSolv Technologies Private Limited
- RIA Insurance
- Riskwolf
- Riskcovry
- RMS ARC Insurance Brokers Private Limited
- SBI LIFE INSURANCE CO Limited
- Spectrum Insurance Broking Private Limited
- Symbo Insurance
- TesQuirel Solutions Private Limited
- Maklav Insurance Brokers Private Limited
- TrueCover Technologies Private Limited
- Toolyt for insurance
- Vitesse
- Vymo
- Watch Your Health.com India Private Limited
- Xceedance Consulting India Private Limited
- Solvy Tech Solutions Private Limited (Zopper)
- Zuno General Insurance
- Zyla Health

Team IIA



Prerak Sethi
Founder, RIA
Co-Founder, IIA



Subhajt Mandal
Co-Founder, Cyber Sierra
Co-Founder, IIA



Shwetank Verma
Founder, Leo Capital
Co-Founder, IIA



Amit Tiwari
Co-Founder & President -
Xceedance



Sumit Ramani
Actuary & Co-Founder,
ProtectMeWell



Nilanjan Roy
SVP, ManipalCigna Health
Insurance



Rajat Sharma
Chief Revenue Officer,
InsureMo



Sunder Krishnan
Chief Risk Officer,
Reliance Nippon Life Insurance



Pallav Singh
Co Founder & CEO,
Kruzz



Sunil Padasala
Chief Innovation &
Strategy Officer, Assurekit



Khushboo Agrawal
Co-Founder, Zyla



Shobha Arora
Lead Community Manager



Anu Kumari
Social Media Exececutive

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IIA Members









<https://insuremo.com/>
<https://insuremo.com/book-a-demo/>

InsureMO is a global insurance infrastructure platform for the insurance ecosystem. This includes insurance carriers, managing general agents (MGAs) distribution channels, insurtech companies and independent software vendors (ISVs). InsureMO is an insurance middleware platform-as-a-service (PaaS) that works with any application. It delivers APIs, products, and microservices to support a range of insurance-related needs. The flexibility and elastic nature of InsureMO takes away any limitation when it comes to getting hold of, or selling any insurance product.

As a Middle Office, InsureMO provides insurance components in the form of products and APIs, for customers to easily plug into their existing infrastructure. This allows you to build and launch any insurance use case quickly and efficiently, and scale with flexibility. InsureMO highlights:

1.2 Billion API calls daily

65 Million policies in 24hrs

more than US\$20B gross written premium (GWP) powered through the InsureMO cloud platform

Why you need InsureMO

Today's insurance landscape is vastly different from what it used to be. To support growth of insurance in the digital space and help organizations stay competitive, InsureMO sets out to meet challenges organizations face in this fast-moving digital environment, primarily known as the 3Vs - Volume, Velocity, and Variation.

Massive Volumes: Businesses need a highly elastic platform architecture that is auto scalable to meet the unpredictable demand arising from digital business models.

Massive Velocity: Consumable components and assets drive massive velocity by enabling 100x faster launch of any service, product or channel.

Massive Variation: Create and manage SKUs and product variations by bundling insurance or quasi insurance products to drive massive product innovation.

In a nutshell, InsureMO equips players in the insurance ecosystem with products and APIs that enable fast innovation and deep connectivity, so you can scale without limits.

How InsureMO works

InsureMO is an insurance middleware platform-as-a-service (PaaS) that works with any application. It delivers APIs, products, and microservices to support a range of insurance-related needs. The flexibility and elastic nature of InsureMO takes away any limitation when it comes to getting hold of, or selling any insurance product.

Headless

Whether you're looking to modernize core applications, distribute digital insurance, or power any application from the front or back office, InsureMO allows the flexibility and agility to add new or support existing ecosystems.

Low-code

Choose from over 3,000 product SKUs across our library that are ready to go, and simply plug them into your existing application.

For different audiences / use case:

Insurance carriers, MGAs and brokers use InsureMO for various uses cases, from core modernization to



<https://insuremo.com/>
<https://insuremo.com/book-a-demo/>

enabling connectivity to channels across marketing, sales, and servicing

Distribution channels are adopting InsureMO to embed insurance as part of their business and existing customer journeys to drive extra revenue streams and at the same time, leverage the power of data to gather insights about their customers.

ISVs and various SaaS / Application providers leverage InsureMO as OEM partners but deeply integrate components from InsureMO in their tech stack to enable digital insurance use cases or build connectors to InsureMO to enable use cases along with their product offerings.

Representative

Rajat Sharma
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Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>)
- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia, Middle East and North Africa (MENA), United States, South East Asia, South Asia,

Key Business Objectives

- For InsureMO, leveraging the IIA PitchBook with international association partners can drive key business objectives:
- Client Acquisition and Market Penetration: Showcasing InsureMO's strengths to attract new clients and enter new markets.
- Strategic Alliances: Facilitating partnerships with industry players for technology integration and collaborative ventures.
- Fundraising and Investment: Highlighting market potential and technological capabilities to secure funding for expansion and innovation.
- Brand Enhancement and Thought Leadership: Elevating InsureMO's profile as a leader in insurance technology, building credibility and trust.
- Talent Recruitment: Attracting top industry talent essential for innovation and competitive edge.
- Market Insights: Gaining essential market intelligence for strategic decision-making and product alignment.
- Regulatory Compliance Awareness: Staying abreast of international regulatory developments to adapt offerings accordingly.
- Customer Engagement: Direct engagement with potential and current clients for feedback and needs assessment.



<https://lumiq.ai/>

LUMIQ, a distinguished player in the data and analytics domain, brings over a decade of Data AI experience in serving the Insurance and other FSI verticals like Banks, AMCs, & Lending. With a proven track record of modernizing data and analytics ecosystem for more than 40 FSI clients, LUMIQ is uniquely positioned to understand the intricacies and nuances of the Insurance domain, making us the ideal partner for your data modernization journey.

LUMIQ has over 350+ data, AI and insurance domain experts having offices in India (Noida, Mumbai, Chennai, Pune), USA and Singapore. We have 7+ years of experience in delivering Data & Analytics on Cloud for Life Insurers collectively representing 100M customers, and \$295B last year sum assured.

Our products are specifically engineered to enhance clients' data maturity, leveraging purpose-built products that accelerate data value realization across Artificial Intelligence (AI), Business Intelligence (BI), and Data Interchange (DI).

emPower Foundation: Our ready-made library of data connectors is capable of ingesting data in any format from anywhere. Our support extends to the most common databases, storage solutions, and data warehouses.

emPower Pryzm: A single pane of glass for end-to-end data observability and data governance. Proactively monitor your data assets and receive incident alerts, gain a pinpoint view of the root cause of the problem and access a related impact assessment on other downstream data assets.

Insurance Data Model (Accelerator): Ready-to-use and customizable insurance data model that provides a jumpstart to your data modernization journey. This model can be easily populated with your data using our tool, CANVAS. Access pre-configured components such as F&Ds, KPIs, and reports/dashboards wireframes specific to the insurance industry, eliminating the need to initiate development from scratch. This approach accelerates your data modernization journey and enables a swift realization of data value.

Company Info:

Headquarter: 9th Floor, TOWER-A, Noida One, 901, Sector 62, Noida, Uttar Pradesh 201301

Key locations: India, APJ, US

Representatives

Dobi (Designation: Co-Founder & Chief Product Officer; Contact: 9901525431)

Email id: vaibhav@lumiq.ai)

Countries of Interest

- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- South East Asia
- United States

Key Business Objectives

The IIA PitchBook 2023 is a strategic asset that will propel our business objectives through international association partnerships. By encapsulating our expertise, market focus, and innovative solutions, the PitchBook serves as a compelling tool to broaden our global footprint, forge meaningful collaborations, bolster credibility, attract investment opportunities, and attract top-tier talent. It is a comprehensive



<https://lumiq.ai/>

showcase of our commitment to excellence within the dynamic landscape of the FSI industry.

PR:

- <https://www.prnewswire.com/news-releases/lumiq-and-automated-data-announce-a-partnership-that-promises-to-accelerate-the-pace-at-which-financial-services-companies-integrate-data-to-drive-business-value-301951228.html>
- <https://www.prnewswire.com/news-releases/lumiq-unveils-empower-pryzm-a-data-reliability-platform-purpose-built-for-the-modern-financial-services-enterprise-301923213.html>

Awards:

- Elets BFSI Tech Innovation Award (Data Management Solutions) 2023
- AWS Specialty Partner of the Year (Data, Analytics, and ML) 2022
- AWS Specialty Partner of the Year (Data, Analytics, and ML) 2021



<https://www.actuarial.in/>

Actuarial Consulting with a focus on Insurtechs and Insurance companies

Representative

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Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- United States

Key Business Objectives

- Identify new clients



<https://www.adityabirla.com>

Aditya Birla Insurance Brokers Limited (ABIBL) is one of India's leading composite insurance brokers, licensed by the IRDAI and specializes in providing integrated insurance broking and advisory services to companies and individuals by way of Corporate ,Retail Solutions and Reinsurance Solutions

Our focus is on delivering cost-effective and customized risk management, placement, and claims management solutions through a combination of experience and expertise, in health, commercial, motor insurance along with reinsurance and risk engineering across banking, automobile, cement, power sectors. With ABIBL's omnichannel digitization you will effectively experience the value add at every stage of the life cycle. We have one of the largest claims management teams to provide you with unwavering support, unified with digitization.

Address:

Aditya Birla Insurance Brokers Ltd, 7th Floor, 841, Senapati Bapat Marg, Elphinstone, Saidham Nagar, Lower Parel, Mumbai, Maharashtra 400013

[https://corporategeneralinsurance.adityabirlacapital.com/products/overview?
_ga=2.208544913.246697845.1700122330-1740948070.1700122330](https://corporategeneralinsurance.adityabirlacapital.com/products/overview?_ga=2.208544913.246697845.1700122330-1740948070.1700122330)

Representative

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Sandeep Dadia
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Countries of interest

- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- South East Asia, Middle East and North Africa (MENA)

Key Business Objectives

- Identify new clients
- Network with Insurers and Reinsurers
- Connect with Industry Peers



<https://advanzetech.com/>

Advanze, established in March 2023, specializes in Duck Creek Data analytics and other insurtech practices using AI, RPA etc., delivering tailored solutions across Property and Casualty insurance lines of business.

Key Offerings:

DuckCreek Practice:

- Complete Suite for PL/CL/Specialty Lines
- Template & Platform Upgrades
- New Template Development
- Production Support & Maintenance

Data Practice:

- Data Reconciliation, Integrity, and Validation
- Data Migration – ETL
- Data Analytics – Predictive
- BI Reporting and Dashboards
- Data Science & Engineering – AI & ML

Other Practices:

- RPA (AI Builder, Power Automate, Power Apps)
- CRM (UI/UX, Wireframes, Portals)
- Product Innovation (Climate Risk Assessment, Renters Check, MIIM Marketplace), DevOps, Cloud migration etc.

Contact Us: Plot No-27, District Centre, Chandrasekharpur, Bhubaneswar, Odisha, +91-7608082006
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Representative

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Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>), United States

Key Business Objectives

- Market Expansion and Client Acquisition
- Innovation and Technology Adoption
- Business Networking and Collaborations
- Knowledge Exchange and Best Practices
- Visibility and Credibility
- Investment and Funding Opportunities
- Utilizing US Insurance Experience for Market Penetration

Aktivo Labs.

<https://web.aktivolabs.com/>

The Aktivo real time digital health platform empowers insurers & reinsurers to build scalable evidence based health & well-being solutions. (61 Robinson Road, Level 7, Singapore, 068893, www.aktivolabs.com; Singapore, India, USA, UK)

Representative

Jonathan Knapp
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Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>)
- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia, Middle East and North Africa (MENA), United States

Key Business Objectives

- Identify new clients



<https://new.artivatic.ai/>

AI|GenAI powered Healthtech & Insurtech Fullstack Platform. #underwriting #claims #sales #fraud #patient #provider #payer

Artivatic is a digital risk & decision-making Fullstack insurtech & healthcare platform that automates ,sales, process, onboarding, quote, underwriting, claims, servicing, product design, product & rule configurator, risk intelligence, pricing & fraud intelligence for carriers, brokers, distributors, re-insurance, TPAs, healthcare & providers. Artivatic provide efficiency, transparency, risk assessment, personalization and digitization in entire lifecycle of operations . The platform uses deep machine learning and proprietary algorithms for analytics, intelligence and alerts, decisions.

Artivatic is transforming legacy, traditional, complex and 'one size fits all'.

Our Some Products:

AUSIS: AI Smart Underwriting [Life, Health, SME, Alternative]

ALFRED HEALTH - AI Health claims automation system with auto-adjudication, risk connected with hospitals, TPA, & Patient

MiO: AI Sales & Marketing Platform for BFSI & Healthcare

ASPIRE Health: Shared & Automated Employee Health Benefit Placement System for Brokers, Carriers, Employers & Employees

NiOHealth: ABHA ID, Health Locker, Health Cards, Tele Consulting, Patient Health App for claims, policies, disease management, family health, opd, mental health & wellness.

ProdX Design: Product & Rules Design Platform

INFRD: 700+ AI Insurance Cloud API

ALFRED Provider: End to end Provider Platform | HIMS System for patient registration, OPD, Pharmacy System, Billing System, Appointment, doctor Search, Patient History, Pre-auth & claims.

Locations: India, UAE

Representative

Layak Singh

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Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia -<https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>)
- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia, Middle East, North Africa (MENA), United States

Key Business Objectives

- Finding new customers
- Partner Network Connect
- Hire team members
- Funding Opportunities



www.assurekit.com

Assurekit is a full-stack digital insurance platform built for growth, enabling any business to launch, manage & service insurance programs.

Our goal is to build contextual insurance products for business and their customers, helping them drive trust & engagement with their user base.

We're on a mission to make insurance 10x simpler.

We're now operating out of Mumbai, India.

Representative

Adarsh Chokhani,
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Countries of interest

- UK (InsTech London - <https://www.instech.london/>),
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)

Key Business Objectives

- Identify partners (tech and insurers alike) to complete our connected Ecosystem
- Get access to Insurtech investors, Get into strategic alliances



<https://attributum.com/>

Attributum Insurtech is a pioneer in the field of insurance process & decision automation. The company aims to become a major partner for the insurance industry using its deep understanding of insurance processes, AI & ML methodologies and insurance data. Founded by Insurance, data and technology stalwarts, Attributum's PIVOT Insurtech stack will digitise and modernise the Insurance industry by streamlining business critical functions.

The PIVOT Platform automates insurance processes and decisions using PIVOT SaaS products that seamlessly integrate with insurers' existing systems and business processes. PIVOT accelerates business outcomes by improving TATs, enhancing decision accuracies and lowering costs.

Based in Mumbai, Attributum Insurtech has offices in the United States and the United Arab Emirates while fast expanding in other markets. It operates in International markets as Attributum Inc.

Representative

Sanketh Arouje

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Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia, Middle East and North Africa (MENA), United States

Key Business Objectives

- Identify new markets
- Identify new clients
- Connect with potential investors



www.autowiz.in/insurer.html

We work on innovative and relevant solutions at the intersection of Automotive IoT and Big Data Analytics. AutoWiz Connected Vehicle Data Analytics Platform powers use cases in Automotive, Insurance, Transportation and Shared Mobility domain.

We offer Insurance Telematics solutions to Auto Insurers and intermediaries globally. We offer versatile telematics technology options include OBD dongle, OEM API and pure Smartphone-based solutions. These are matched with the goals of Insurer's Usage Based Insurance program including Pay-as-you-drive or Pay-how-you-drive models.

Our AutoBeacon solution is an advanced Smartphone-based telematics solution. It features our accurate driving behaviour monitoring and crash detection engine and is available as an SDK that can be embedded inside Insurer's App. Solution is economical for mass market deployment and has features to drive customer engagement. See more at www.autowiz.in/autobeacon.html

Representative

Kamal Aggarwal,
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Countries of interest

- UK (InsTech London - <https://www.instech.london/>),
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>),
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>),
- Japan (Tokyo FinTech - <https://tokyofintech.com/>),
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>),
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)

Key Business Objectives

- Go-to-market alliances and channel tie-ups, Strategic Investment.



www.aureusanalytics.com

Aureus is an AI-driven insurance analytics platform founded in 2013 by Anurag Shah, Ashish Tanna, and Nitin Purohit with operations in the US and India. The CRUX platform uses artificial intelligence to learn and build metadata about insurance customers. This real-time AI platform uses predictive analytics and machine learning technologies to provide business and analytics users the ability to capture data from varied internal and external sources while delivering actionable insights in Natural Language at the Point of Decision. The platform provides insurers and agencies with superior customer experience solutions with the proprietary algorithm SentiMeter™ that combines deep text analytics and artificial intelligence to measure the customer experience in real-time. With the predictive models, the next optimal action is identified in real-time for insurance uses such as retention, claims, upsells, cross-sell, upsell, sales and distribution.

Website- <https://www.aureusanalytics.com/en-in/>

Representative

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Countries of interest

- North America

Key Business Objectives

- Identify new clients
- sales & advisory support
- Extend Aureus presence globally
- Showcase Aureus analytics capabilities across different insurance use cases
- Start with a POC contract and scale from thereon to a full commercial engagement
- Build strong inroads into enterprise insurance ecosystem



www.b4einsurtech.com

B4E Insurtech is an innovative Insurance Infrastructure-as-a-Service provider. We are dedicated to assisting Reinsurers, Insurers, MGAs, and Intermediaries to innovate and design simple, affordable, digitally accessible insurance products specifically designed for the ~90% of the world's underserved and uninsured population. Our Platform is designed to cater to all straightforward, rule-based offer-to-accept products.

B4E Insurtech's mission is to partner with the industry and to simplify insurance offerings and make them accessible to a wider audience.

Representative

Aman Pal Singh

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Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>)
- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia, Middle East and North Africa (MENA)
- United States
- American & North American Markets

Key Business Objectives

- Outreach to new partnerships and to raise capital for global expansion.

Beshak

www.beshak.org

Beshak runs a managed community marketplace, where customers can connect with experienced, curated insurance advisors in the country.

The advisors in the marketplace offer sophisticated advice free of cost, using Beshak's own research and technology.

Representative

Mahavir Chopra,
mahavir@beshak.org

Countries of interest

- India

Key Business Objectives

- Network
- Raise capital.



www.bvp.com/india-home

Bessemer Venture Partners- Global early stage venture fund

Representative

Anurag Begwani - Investor
abegwani@bvp.com

Countries of interest

- India

Key Business Objectives

- Identify trends and new partners



<https://bimaplan.co/>

Bimaplan (Bima, Inc.) is an insurtech startup driving insurance adoption through technology. Our vision is to build India's largest digital insurance platform for India's 400 million "missing middle" population.

We are building our distribution network and acquiring customers through a B2B2C model. Our embedded insurance platform enables any organization or company to sell contextual insurance products to their customers. This helps to create an additional revenue stream for our distribution partners and allows us to acquire customers at a very low cost; thus, building a sustainable and profitable distribution channel.

Our distribution partners include companies in sectors such as financial services, mobility, gig worker platforms, etc. We have partnered with more than 60+ companies and have acquired over 1 million customers, since inception.

Office Location: Bengaluru and Mumbai, India

Registered Address: No. 1002, 10th Floor, Pride Regalia, Hulimavu Village, Begur, Hobli, Hulimavu, Bangalore 560076

Representative

Chethana A

chethana.a@bimaplan.co

Countries of interest

- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- South East Asia, Middle East and North Africa (MENA)

Key Business Objectives

- Market Expansion & Strategic Alliances: Establish and strengthen strategic alliances with international partners.
- Innovation and Technology Transfer: Foster an environment for joint research and development initiatives.
- Regulatory Compliance: Help navigate and comply with diverse regulatory environments. Ensure that the business is aligned with local and global regulations.



<http://www.bimagarage.com/>

BG Networks Private Limited (Bima Garage)!

Established in 2018, Bima Garage is India's leading insurance service provider focused on establishing trust and transparency in India's health insurance ecosystem. Our diverse solutions make the stressful process of insurance claims simpler & stress-free for everyone involved in the claims journey. We work with hospitals, insurance companies and insurance partners to deliver stress-free insurance solutions to all insurance policyholders.

Bima Garage's three pronged solution smoothen the claim process for the insured, hospital and the insurance companies:

Our Services:-

BG Desk: manned Desk at the hospital to process end-to-end cashless claims.

Hobnob: hassle free reimbursement claim service at your doorstep.

Hobnob desk: reimbursement claim Service desk at hospitals.

Networking: In case you need our assistance to complete documentation with Insurance for empanelment.

We are pledged to provide seamless and hassle free experience for our customer through our team of experts using state of the art technology

We bridge the gap by Integrating:

Insurance Company / Distributor / Customer / Service Provider
on Insurance service needs through Know Your Policy (KYP).

Cashless claims at hospital desk and Doorstep reimbursement

Hospital payment reconciliation

IT records & Optimisation of claims

Representative

Priyanka

priyanka@bimagarage.com

Countries of interest

- UK (InsTech London - <https://www.instech.london/>),
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>),
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>),
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>),
- Insurtech NY - (<https://www.insurtechny.com/>),
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>),
- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>),
- Israel - (InsurTech Israel - <https://insurtechil.com/>),
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>),

Key Business Objectives

- The identified problem can be serviced globally.



<https://bharatsure.com/>

Bharatsure is an Insurance-as-a-Service platform simplifying distribution and servicing of group insurance and healthcare benefits for intermediaries like licensed brokers/ agents/ banks/ institutions. Our infrastructure also powers embedded insurance and healthcare uses cases for customers/ stakeholders. We work on two models - B2B2B (EB-as-a-Service) and B2B2C (Embedded Insurance).

Representative

Sanil Basutkar

sanil@bharatsure.com

Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia -<https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
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- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>)
- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia, Middle East and North Africa (MENA)
- United States

Key Business Objectives

- Identify business opportunities
- Raise funds
- Forge partnerships



www.bimakavach.com

BimaKavach is an insurtech platform built for Indian businesses that is transforming the way SMEs and startups identify and avail business insurance.

Built by insurance veterans, BimaKavach's fully digital coverage takes minutes to activate. In under 10 minutes, founders and finance teams can apply for coverage customized for their startups/SMEs and industry vertical. BimaKavach offers 10+ lines of proprietary coverage, from General Liability, EPL, D&O, to Cyber policies.

BimaKavach focuses on co-creation of business insurance products with insurers to deliver fast-flow and relevant insurance products by automating risk assessment and pricing for commercial risks.

BimaKavach works with hundreds of start-ups and SMEs and aims to be the India's go-to business insurance platform.

Office Address: 64, Shantiniketan Colony, Indore, MP - 452010

Other Key Location: 3rd Floor, BimaKavach, 1203A, 25th B Main Rd, Sector 2, HSR Layout, Bengaluru, Karnataka 560102

Representative

Tejas Jain,
tejas@bimakavach.com

Countries of interest

- UK (InsTech London - <https://www.instech.london/>),
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>),
- Japan (Tokyo FinTech - <https://tokyofintech.com/>),
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>),
- Insurtech NY - (<https://www.insurtechny.com/>),
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)

Key Business Objectives

- Identify new clients for increasing business insurance penetration in India.
- Create better business insurance experiences for SMEs and Startups.
- Exploring opportunities with global insurtechs and MGAs to tap better underwriting practices.
- Hiring a global talent pool.



To be the leading Insure-Tech platform for the Small Biz's in Asia.

Bizbima is an innovative and fast-growing start-up that is redefining the Insurance advisory for Small Businesses. We are committed to pushing boundaries, thinking outside the box, and creating ground breaking solutions.

Our Insurtech advisory platform built on advanced technologies AI, machine learning and big data analytics to streamline insurance processes, enhance customer experiences, and improve overall efficiency for customers, agencies, and insurers.

By pricing the risks specific to SME's and utilizing CX as the core value we deliver a complete journey for Insurance and Risk management.

Our team is comprised of passionate individuals with highly skilled professionals from Insurance & technology, who thrive in an entrepreneurial environment.

Representative

Ramneet Walia

ramneet@bizbimabrokers.com

Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- South East Asia, Middle East and North Africa (MENA)
- United States

Key Business Objectives

- Hiring the best talent in the Insurtech space and raising funds

Blink Parametric

www.blinkparametric.com

Blink Parametric is a multi-award-winning global InsurTech that transforms our clients' traditional insurance offerings into superior service experiences with simple, intuitive and transparent parametric products. Our platform serves as the conduit for high frequency, low value claims across Travel, with flight disruption and lost luggage solutions as well as developing solutions within the business interruption and online personal data monitoring and cyber solutions sectors. We partner globally with insurance and financial services companies in Asia, Europe, North America and Central and Latin America.

Blink Parametric flagship products are Flight Disruption and Lost/Delayed Luggage real-time digital travel assistance solutions.

- Our Flight Disruption solution requires an eligible traveller to simply register their flight details prior to travel. Blink Parametric then monitors the flight(s) in real-time. Any delay occurring to that flight automatically results in the traveller being notified and offered instant choices that help alleviate the stress and consequences of the delay. These assistance options include airport lounge access, or a cash payout per traveller, both issued immediately. We can even provide hotel reservations for extended delays or flight rebooking. The traveller selects their preferences via their smartphone. The average time from disruption event to resolution is 4 minutes. The result is an enhanced customer experience during a time when the traveller is experiencing inconvenience and frustration.
- Our Lost/Delayed Luggage solution is for airline passengers whose checked luggage cannot be located on arrival at destination airport. Near instant pay-outs issue if luggage is delayed by 30 minutes and a further pay-out if missing after 48 hours. Customers can immediately buy essentials. The immediacy of alerts and assistance is transforming the customer experience.

Blink Parametric was founded in 2016, became the first Insurtech in the FCA (UK) Sandbox programme and made TheINSURTECH100 (2019, 2020, 2022), an annual list of the worlds' most innovative InsurTech companies. Selected for Cohort 5 of the prestigious Lloyd's Lab innovation accelerator programme in 2020, we have subsequently won multiple UK and European-wide industry awards for Service, Technology, Customer Experience, Best App, Claims Innovation, Cyber Risk and Outstanding Industry Contribution.

Company Info:

Blink Parametric, 4th Floor, Glandore, City Quarter, Co. Cork, Ireland T12 Y3ET

Representative

Shrey Raizada

shrey@blinkparametric.com

Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia -<https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
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- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia, Middle East and North Africa (MENA), United States

Key Business Objectives

- To broaden our reach and build awareness of our parametric insurance solutions in new markets and help us to expand our client base.
- Network with innovators and decision-makers across the industry to see how we can work together to continue to drive positive change



<https://boxxinsurance.com/>

BOXX Insurance Inc. helps businesses, individuals and families insure and defend against cyber threats. Privately-held with headquarters in Toronto, Canada, BOXX has global offices in Miami, Zurich, Dubai and Mumbai. BOXX Insurance is an award-winning global cyber protection and insurance provider.

We're not a typical company. That's by design. We're serious about making the world a digitally safer place; creating real, positive changes for our clients and partners, and building a lasting legacy, from what we create, inside the BOXX.

Every day we're improving the digital health of businesses, families and individuals around the world who rely on BOXX's solutions and services to predict, prevent and insure them against cyber threats.

Representative

Dominic Steptoe
dominic.steptoe@boxxinsurance.com

Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- South East Asia
- Middle East
- North Africa (MENA)
- United States

Key Business Objectives

- Identify new partnerships and opportunities for BOXX to help them enhance the digital security and digital wellbeing for their customers and clients.



<https://c2lbiz.com/>

C2L BIZ Solutions (C2L BIZ) is a leading Insurtech which offers comprehensive digital sales and distribution transformation solutions for insurance carriers as well as distributors. Its cloud-powered ready services help insurers to quickly adapt themselves for emerging ecosystems. C2L BIZ's technologically advanced solutions improve insurers' competitiveness, digital engagement, and distributor effectiveness.

Today, C2L BIZ' s Insurance customers include nine of the Global Top 30 Insurers. More than 40 insurance carriers across 100+ engagements have relied on C2L BIZ for successful digital transformation. These successful engagements span 12 countries within Asia, the Middle East, and Latin America.

C2L BIZ's state-of-the-art SymbioSys product portfolio focuses on Digital Sales & Distribution Transformation, Underwriting, and Claims Automation. The 'Pay-As-You-Use' microservices-based model leverages multiple granular APIs which fit into the ecosystem and builds resilience that adapts to emerging changes. This approach improves insurers' ability to respond to market changes innovatively and quickly. Coupled with C2L BIZ's globally recognized core distributor compensation and performance management, this ensures robust platforms where insurers are ready for direct, digital, or partnership business models.

An XCelent Technology award winner, SymbioSys Distribution Management enables distribution transformation, performance management, and compensation management for insurers. It is the preferred choice for leading Policy Admin Systems (PAS) and Digital Insurance cloud ecosystems such as DXC Assure, Azure, and AWS Marketplace.

SymbioSys Sales Tool has 25 successful mobile sales platform implementations. Known as the most sustainable Omnichannel Sales Tool for Insurance carriers, SymbioSys Sales Tool enables sales advisers, agents, and brokers. These attributes make it an undisputed Asian leader.

Representative

Mangesh Vaitla,
mangeshv@c2lbiz.com

Countries of interest

- Global (Global Insurtech Alliance - <https://insurtechalliance.com>)
- Insurtech NY - (<https://www.insurtechny.com>)

Key Business Objectives

- Onboarding new customers
- Strategic alliances with tech partners and insurers
- Access to investors
- Establishment of global customer base



EYE THE FUTURE

www.camcom.ai

CamCom is a world leader in AI powered defect and damage assessments with proven success in automobile claims and inspections. Our mobile platform has helped increase efficiency, improve customer experience, and reduce losses for the carrier, broker, or approved third party administrators. Our users use the platform to:

1. Determine health score to aid in better underwriting
2. Realtime inspections for claims to improve customer experience, reduce time to process claims, and limit losses
3. AI algorithms and rules to reduce fraudulent claims

CamCom Benefits:

95% accuracy in damage detection ; 90% faster in processing claims ; 40% reduction in cost to process claims ; 20% reduction in claims payout

Head Office: CamCom Technologies Private Limited, No. 70, 2nd Floor, 1st Cross, Sahyadri Layout, Bilekahalli, Arakere, Bangalore – 560076, INDIA

Dubai Office: A 5, DTEC, Dubai Silicon Oasis, Dubai – UAE

Representative

Mahesh Subramanian
 Mahesh.s@camcom.ai

Countries of interest

- UK (InsTech London - <https://www.instech.london/>),
- Australia (InsurTech Australia -<https://insurtechaustralia.org/>),
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>),
- Japan (Tokyo FinTech - <https://tokyofintech.com/>),
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>),
- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>),
- Israel - (InsurTech Israel - <https://insurtechil.com/>),
- Insurtech NY - (<https://www.insurtechny.com/>),
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>),
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)

Key Business Objectives

- Expand our operations in other geographies - we are setting up offices in the US and Singapore



www.camsrepository.com
www.camsonline.com

CAMsRep is a leading insurance repository licensed by Insurance Regulatory Development Authority of India (IRDAI). We offer comprehensive policy servicing expertise and technology-led business solutions, empowering insurers to better serve their policyholders. We provide exceptional B2B outsourcing services for insurance companies across various functions. CAMsReps's mission is to improve policyholder experience directly (through Insurance Repository) and by supporting insurers through capability and capacity solutions. Our full suite services include Post Purchase Policy Servicing Capabilities, Value Added Services, and Plug 'n' Play Service Modules (KYC, Payment Gateways, Data Processing, etc).

CAMsRep also employs a multi-channel approach to connect directly with policyholders via BIMA Central (flagship B2C platform), Call Centers, Service Centers, Feet-on-Street (FOS).

BIMA Central

CAMsRep has launched BIMA Central, which is a one-stop secure solution for delivering maximum benefits post insurance-policy purchase. It is an innovative platform that offers benefit realization for policyholders by aggregating benefits across insurance products. This marks a significant stride in the ongoing digital revolution reshaping the insurance industry.

BIMA Central boasts user-friendly digital capabilities, ensuring easy access and enhancing the policyholder journey at every touchpoint, after purchase to benefit realization. Our revolutionary platform offers creation of e-Insurance Account (eIA) to aggregate insurance policies in digital form and deliver convenience to policyholders and insurers alike. With the successful opening of 5 million eIAs, we hold more than 6 million policies in digital format issued by 45+ insurers.

Insurers can harness the advantages of BIMA Central by effortlessly connecting and engaging with the policyholders in an efficient and hassle-free way.

CAMS

CAMsRep is a wholly owned subsidiary of CAMS (Computer Age Management Services Ltd). With over 2 decades of experience and ~69% market share of Indian Mutual Fund Industry Assets, CAMS is a leading financial infrastructure provider and India's largest registrar and transfer agent of mutual funds.

Corporate Office

CAMS Insurance Repository Services Ltd, New No. 10, Old No. 178, MGR Salai, Nungambakkam, Opp. Hotel Palmgrove, Chennai, Tamil Nadu 600 034.

Representative

Ashwathi Arya
ashwathi.m@camsonline.com

Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>)
- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)

Key Business Objectives

- Partner and engage with industry stakeholders (insurers, fintechs, regulatory bodies, etc) in the insurance ecosystem to build and enhance service offerings for policyholders.

CDSL Insurance Repository Limited is an Insurance Repository Licensed by the Insurance Regulatory Development Authority of India (IRDAI) it has been instrumental in submitting the white paper for the concept of Insurance Repository. It is promoted by CDSL with majority shareholding and balance stakes are held by few of the marque insurance companies in India. Having relationship with 45+ insurance companies across various functions since 2013. Among the first of its kind to be launched by IRDAI (Insurance Regulatory Development Authority of India), CDSL Insurance Repository Limited introduced electronic insurance policies and acted as a single point of service for e-policies held by policyholders making it convenient for policyholders to get service on demand.

CDSL INSURANCE REPOSITORY LIMITED is a majority owned by CENTRAL DEPOSITORY SERVICES LIMITED a designated Market Infrastructure Institution (MII) by SEBI and India's 1st Depository to Achieve 10 Crore Active Demat Accounts.

Corporate Office
 CDSL INSURANCE REPOSITORY LIMITED,
 Marathon Futurex, A Wing, 25th Floor,
 Mafatlal Mills Compound, N. M. Joshi Marg,
 Lower Parel (E), Mumbai – 400 013.

Other locations
 Delhi, Chennai

Representative

Latesh A Shetty
 lateshs@cdslindia.com

Countries of interest

- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)

Key Business Objectives

- New partnerships which can add new revenue stream and synergies to the existing client relationships in the Insurance segment.



<http://www.claimbima.com/>

Perils is an risk advisory firm helping the insured secure their Industrial / Business risk at the same time ensuring an undisturbed Claims process.

Representative

Bharath Khivsara

bharath@vkfs.in

Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)

Key Business Objectives

- Technology , Re insurance Market , Marketing


www.clinikk.com

Clinikk is a Bengaluru based insurtech and healthtech company founded in 2018 with the vision of improving access and transforming the quality of healthcare available to 500 Million Indians.

Powered by its healthcare platform, Clinikk provides access to every stage of healthcare by bringing together primary healthcare and comprehensive health insurance into one affordable membership.

Our full-stack solution provides free and unlimited tele-consultation along with access to our in-house doctors (general physician) at Clinikk Health Hubs spread across 11 locations in Bengaluru. Our unique membership offers free medicines and diagnostics and we also cover the cost of consulting with a specialist along with a comprehensive health insurance plan--to cover hospitalisation expenses-- provided by our partner health insurance company. This makes healthcare not only complete but also affordable and at one place. At Clinikk we believe that by owning primary healthcare we will be able to deliver timely health interventions and prevent unnecessary hospital visits thereby improving health outcomes for individuals. This would also benefit the insurance portfolio over the long run and make health financing more sustainable and affordable over the long term.

Clinikk address: Clinikk, Radhakrishna Towers, 154/11 Bannerghatta Main Rd, Opposite IIMB Main Gate, Panduranga Nagar, Bengaluru, Karnataka 560076

Clinikk Health Hub locations: <https://clinikk.com/visit/visit-us>

Representative

Deepti Bhaskaran
deepti@clinikk.com

Countries of interest

- UUK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia -<https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>)
- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia
- Middle East
- North Africa (MENA), United States

Key Business Objectives

- Identify new partnerships and opportunities for BOXX to help them enhance the digital security and digital wellbeing for their customers and clients.



www.coverself.com

CoverSelf is a domain-specific platform, which is built from the ground up for healthcare Payment Integrity which enables generational architectural shift, and it adapts to the dynamic nature of the PI industry while empowering you as it evolves. CoverSelf comes with a claim editing platform with pre-configured industry rules, FWA analytics, AI/ML models, BI tool, Case manager & encoder with a comprehensive approach to address this multibillion-dollar problem. PI teams can author new/custom rules or scenarios without technical dependencies. CoverSelf is built by Ex-Cotiviti and strong technology professionals with decades of experience.

CoverSelf is flexible to complement your existing payment integrity efforts & roadmap or as a complete standalone solution in tune with your roadmap. This platform will empower your team to gradually move the PI work in-house with greater control and transparency.

Address: Address Primary, San Francisco, US
India office Bangalore.

Key locations: San-Francisco and Bangalore

Representative

Raghavendra Pawar,
raghav@coverself.com

Countries of interest

- United states

Key Business Objectives

- Identify new clients (Health insurance payers/TPAs), hire new team members in Sales, raise funds from health focus ventures (ex: Blue ventures, Echo Health Ventures etc)



<https://www.coverstack.in/>

Coverstack - Revolutionizing the Insurance Landscape

Coverstack stands at the forefront of digital transformation within the insurance industry, offering a cutting-edge platform that empowers diverse players across industries to seamlessly sell insurance. Aply described as the "Shopify for the insurance industry," Coverstack provides a dynamic and user-friendly digital marketplace that connects insurers with major players, fostering a new era of accessibility and convenience.

Key Features:

- 1) Digital Enablement: Coverstack's innovative platform serves as a digital enabler, allowing a wide range of players to effortlessly integrate insurance offerings into their services. This digital transformation enhances customer engagement and satisfaction.
- 2) Diverse Industry Reach: With a diverse clientele that includes industry giants such as Gpay, Flipkart, ICICI Securities, and many more, Coverstack has established itself as a pivotal player in facilitating insurance sales across various sectors. The platform's adaptability ensures a seamless integration process for businesses of all sizes.
- 3) Shopify-Like Experience: Drawing parallels to the renowned ecommerce platform Shopify, Coverstack prioritizes user experience and simplicity. Its intuitive interface and robust backend infrastructure make it easy for businesses to set up and manage their insurance offerings, streamlining the entire process.

Clientele:

Coverstack's client portfolio includes major players in the tech , ecommerce and financial sectors. By collaborating with industry leaders like Gpay, Flipkart, ICICI Securities and many more, Coverstack has proven its capability to cater to the diverse needs of prominent businesses, solidifying its position as a trusted partner in the digital insurance space.

Vision:

As a tech innovator in the insurance domain, Coverstack envisions a future where insurance is seamlessly integrated into the customer journey across various industries. By providing a one-stop solution for businesses to offer insurance products, Coverstack aims to simplify the insurance buying process and drive digital transformation within the broader insurance ecosystem.

With 200+ employees Coverstack has offices in Mumbai and Bengaluru.

Representative

Shreyans Vijay

shreyans.vijay@coverstack.in

Countries of interest

- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- South East Asia, Middle East and North Africa (MENA), Latin America

Key Business Objectives

- Identifying new opportunities and markets through new clients and raising funds

www.cyborgintell.com

CYBORGINTELL

CyborgIntell – CyborgIntell (CI) is an enterprise AI software company which automates the entire lifecycle of Data Science and Machine learning, to accelerate the data to decision cycles for businesses.

Our flagship product “iTuring”, is NO CODE AI driven Data Science and Machine Learning software that enables enterprises to Develop, Deploy, Operationalize and Manage risk of sophisticated Machine Learning models seamlessly on a single platform.

iTuring is a platform for everyone –expert data scientist, business leader and problem solver and accelerates the advancement and utilization of data driven solutions with complete transparency and explainability.

iTuring has been exclusively designed for Financial Services with governance, audit ready documentation available, governance mechanism for responsible use of AI.

Company info–

CyborgIntell Pvt. Ltd.

#591, 1st Floor, 14th Main, 15th Cross, Sector – 4, HSR Layout, Bangalore – 560102

Representative

Tarika Bhutani

tarika.bhutani@cyborgintell.com

Countries of interest

- UK (InsTech London – <https://www.instech.london/>)
- Singapore (Singapore FinTech Association – <https://singaporefintech.org/>)
- Insurtech NY – (<https://www.insurtechny.com/>)
- Africa Insurtech Rising – (<https://africainsurtechrising.com.ng/>)
- Global (Global Insurtech Alliance – <http://www.insurtechalliance.com/>)
- India

Key Business Objectives

- Identify trends and new partners



<https://www.eicoretech.com/>

Eicore is an insurance focused product and services company headquartered in India. It serves leading insurers across India, Hong Kong, Vietnam, GCC countries, with more in the pipeline, including names like AXA, Liberty, Generali, Dai-ichi Life, Cigna and more.

We are dedicated to shaping the future of insurance and our relentless dedication to solving core challenges in insurance technology through advanced technological innovation has created notable distinction in the international market.

About HealthBuzz – Digital Infrastructure for Health Insurance Management

Eicore Technologies presents HealthBuzz (HB), a versatile and modular insurance management system tailored for health business management. HB's standout feature is its flexibility, allowing insurers to select specific functionalities according to their unique needs. Whether it's a policy administration system, claims management transformation, customer portal, or investigation process management app, HB adapts to various requirements without necessitating the complete suite.

Key highlights of HealthBuzz include:

- Comprehensive support for all health insurance processes and workflows, including personal accident, critical illness, microinsurance, in-patient, out-patient, employee benefits, government-funded products, and more.
- Suitable for insurance carriers of any size and at any business lifecycle stage, functioning either as a standalone system or a layer over legacy systems.
- Deployment flexibility with cloud-based or on-premise options.

HealthBuzz excels in integration and collaboration, featuring ready-to-use APIs for seamless internal and external connections. This includes integration with existing systems like legacy PAS, document management workflows, brokers, TPAs, web aggregators, health providers, and communication tools (email, SMS, WhatsApp, chatbots, wearables). It also supports popular reporting tools and accounting systems like MS Dynamics, Salesforce, SAP, and Sun System.

Eicore's deep expertise in implementing insurance systems across diverse markets, coupled with our proven track record, makes us a reliable choice for insurers looking for comprehensive, adaptable, and integrative health insurance management solutions.

Representative

Manuk Verma
manuk@eicoretech.com

Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>)
- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia, Middle East and North Africa (MENA), United States

Key Business Objectives

- Expand global footprint and penetrate new segments.
- Make strategic alliances and access to InsurTech Investors.
- Gain insights into industry trends and emerging technologies



<https://www.exegesisinfotech.com>

Exegesis Infotech is a provider of SAAS based digital Insurtech solutions for top international and domestic Insurance distributors in India. Our flagship Enterprise SAAS Insurtech offerings include:

- 1) EMPLOYEE ENSURER (India's no.1 B2B platform for Corporate Employee and Flex Benefits): Enterprise portal for large corporate clients to personalize health benefits for employees including Insurance and Non-insurance components
- 2) EBIMA (SAAS gateway for B2B2C): enabling STP in insurance by connecting Insurance carriers and Distributors for Online Retail)

Together, our platforms cover the entire spectrum of Insurance solutions across Corporate Group Mediclaim/ Personal Accident/ Term Life, as well as Retail insurance across Health/ Motor/ Travel/ Personal Accident/ Term Life products.

Exegesis has been the pioneer of digital Insurtech solutions in India since 2006 with multiple SAAS contracts already signed up with leading customers. Our platforms handle the most complex underwriting rules and are fully configurable, extensible, and are backed by a secure architecture ensuring compliance with stringent security standards including Triple DES, PII encryption, and OWASP Top 10.

We are based out of Navi Mumbai in the state of Maharashtra, India.

Representative

Ratnakar Shetty
ratnakar@exegesisinfotech.com

Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- South East Asia, Middle East and North Africa (MENA)

Key Business Objectives

- Enter new markets to promote Group Employee and Flexi Benefits and expand our customer base
- Explore interests to raise funds for the company



www.exlservice.com

EXL (NASDAQ: EXLS) is a leading data analytics and digital operations and solutions company that partners with clients to improve business outcomes and unlock growth. By bringing together deep domain expertise with robust data, powerful analytics, cloud, artificial intelligence (“AI”) and machine learning (“ML”), we create agile, scalable solutions and execute complex operations for the world’s leading corporations in industries including insurance, healthcare, banking and financial services, media, and retail, among others. Focused on driving faster decision-making and transforming operating models, EXL was founded on the core values of innovation, collaboration, excellence, integrity and respect. Headquartered in New York, our team is over 50,000 strong, with more than 50 offices spanning six continents.

Representative

Dheeraj Pandey
dheeraj.pandey@exlservice.com

Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia -<https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>)
- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- United States

Key Business Objectives

- Identify New Clients: We believe that collaborating with international associations will expand your customer base across regions and industries.
- Strategic Alliances: It provides a platform to explore partnerships with international organizations, opening up new opportunities.
- Enhance Global Presence: Strengthen global brand recognition, attracting both partners and customers.
- Access New Technologies: Gain access to cutting-edge innovations through insurtech solutions offered by these associations.
- Improve Industry Insights: Gain valuable international market insights for better solutioning, marketing, and opportunity assessment.



www.eoxegen.com

Track Four Infotec (I) Pvt Limited, is a leading Insurtech company headquartered in Kolkata, India with a focus on the Health Insurance segment. We provide cutting edge and scalable IT solutions to Government, Private Health Insurers and third-party administrators across Africa, Middle East and Asia. Our solutions for our number of clients include core enterprise systems, data digitization, overcoming functional concerns with legacy systems, new-aged omnichannel distribution management systems, process automations using AI/ML and many more.

Track Four Infotec strengths:

- Made by health experts, for the health insurance ecosystem
- 20+ Years of Insurtech Experience
- 100+ taskforce and growing rapidly
- 3 continents with our software footprint on them (and counting)
- Trusted by the biggest names in the insurance across different geographies
- 100 million+ lives touched across the globe

Office Address:

Track Four Infotec Private Limited
10, Paul Mansions,
6 Bishop Lefroy Road,
Kolkata 700 020, India.

Representative

Rahul Suri
rahul.suri@eoxegen.com

Countries of interest

- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- South East Asia, Middle East and North Africa (MENA)

Key Business Objectives

- Help insurance companies accelerate the IT adoption & advancement easier and faster.



<https://finarkein.com>

Finarkein has built Flux, an industry first Consumer Information Platform powered by global and local Open Data Standards. Finarkein enables you to build the best data driven journeys by providing you a holistic view of your customers, with their consent. We leverage open data standards like PSD-2/Open Banking, Open Finance, Open Health and Identity rails where available to crunch raw data, arrive at actionable insights and subsequently work with local insurers and their reinsurers to arrive at preapproved data and analytics surrogates. This improves our insurer partner's ability to underwrite with better turn around times while also reducing fraud attack surface drastically. We closely work with reinsurers as well to make sure they're completely aligned on our approach. Lastly, our platform at its core is powered by a DataOps workflow orchestration engine. This allows your data teams to build and co-create new logic, products and workflows that are unique to your business use case with a turn around time from experimentation to production that is unmatched.

We're based out of Pune, India and backed by leading local venture firms like Info Edge.

Please reach us on hello@finarkein.com for a demo.

Representative

Nikhil Kurhe, Director,
nikhil@finarkein.com

Countries of interest

- UK (InsTech London - <https://www.instech.london/>),
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>),
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>),
- Japan (Tokyo FinTech - <https://tokyofintech.com/>),
- Israel - (InsurTech Israel - <https://insurtechil.com/>),
- Insurtech NY - (<https://www.insurtechny.com/>)

Key Business Objectives

- We want to work with local insurtech chapters and avoid reinventing the wheel around technology. India has unprecedented scale and innovation when it comes to open data standards and is at least 5-7 years ahead of any other geography. We want to demonstrate to potential new clients in these geographies the why, what and how behind this movement. Finarkein is the right partner as we've cocreated and built a lot of India's Open Data Standards ourselves, working closely with regulators, think tanks and the industry. We hope to replicate and scale this innovation in other geographies with local partners.

Finexure

Finexure is a Boutique Consulting Firm delivering Strategic Risk and Insurance solutions to corporate clients across India , Middle East and South East Asia . Finexure has enabled organisations better understand risk impacting their business , provide strategies to enhance resiliency, maximize recoveries, and reduce the overall cost of risk. Finexure is built upon a strong foundation of integrity, transparency, accountability, trust , commitment , teamwork and Innovation. We are based out of Bengaluru , India.

Representative

Tarun Singh

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Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia -<https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)

Key Business Objectives

- Identify new clients and partners



<https://www.finsall.com/>

Finsall - Finsall aims to encourage purchase of insurance policies for those customers who are unable to pay premium amount upfront, by providing them with a facility of Insurance Premium Financing. We have tie ups with banks, insurance companies, NBFCs, brokers and other intermediaries to ensure the customers have a seamless experience in premium financing.

Surrogates such as credit cards, lending apps, working capital loans and personal loans do not work due to high interest cost, small ticket sizes, product constraints etc., which again leads to disinterest in purchasing an already complex product: insurance.

Finsall's contribution in the Indian Insurance industry:

1. Industry pioneer serving a huge untapped, underserved insurance market
2. Built growth traction, proved product market fit to the industry, making solid impact daily
3. Pedigree insurance + finance team building a scalable tech platform

Key differentiators of Finsall:

1. Only company in India focusing only on insurance premium financing.
2. Contributed in growth of specific LOBs upto 40% for general insurance companies.
2. Finsall will always be neutral to selection of insurer or intermediary or product.
3. Ongoing seamless technological integration with insurers where the value proposition is well established.
4. Quickly became the preferred mode of payment for insured.

Notable Achievements:

1. "Best Customer Focused Innovation Award" awarded by India Insurtech Association.
2. Recognised as a "Success Story" in IRDA Sandbox by IRDA.
3. Winner of scale-up grant winner by Kerala Startup Mission.
4. Recognised by ITC Asia and Forward50 APAC report as one of the top 50 emerging startups in Asia Pacific.

Address:

Finsall Resources Pvt. Ltd., Ground Floor, 171, 9th Main Rd, Sector 7, HSR Layout, Bengaluru, Karnataka 560102

Representative

Prabal Khanna
prabal@finsall.com

Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia -<https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- South East Asia, Middle East and North Africa (MENA), United States

Key Business Objectives

- Strategic alliances with insurers (General, Life and Stand alone Health Insurance)
- Explore interests to raise funds for the company.



<https://floatbot.ai/>

Floatbot provides a SaaS based, "no-code", end-to-end "Generative AI" powered Conversational AI platform that helps Insurance carriers, and Brokers to build

1. Self-service IVA (Multi-lingual Chatbots and Voicebots)
2. AI Agent Assist Bots [AI Coach for Sales and Contact Center Agents]
3. Digital Worker (LLM Underwriter to assist Underwriter in quote/RFP journey, LLM Adjuster)

We are amongst very few platforms globally that includes all 3 in the same platform. We have pre-built solutions for "Quote-to-Sales", "Claims" and "Customer Support" related use cases.

Floatbot is pre-integrated with Insurance solutions such as Guidewire Claims Center, Socotra and Instanda.

Floatbot is pre-integrated with industry leading Contact Center technology providers such as Genesys, NICE InContact (CXOne), AVAYA, Cisco WebEx, Exotel, RingCentral etc.

Floatbot has launched Agent M and FloatGPT in Mid-July at NYSE,

We spent lot of effort to make LLM respond real-time on a phone call or real-time agent assist with near to zero hallucination, that is trained on Insurance specific data, with low latency LLM and deep-tech architecture on inference.

Agent M is a powerful Large Language model or ChatGPT Based Master Agent, that lets you create multiple LLM based Agent. Agent M orchestrates between multiple agents, that performs various tasks such as natural language-based API calls, connects to your data and helps automate complex conversations such as Insurance Quote-to-Sales or Claims FNOL.

Bots build on these FloatGPT + Agent M are available to assist agents as well Real-time (AI Agent Assist) or as Digital Worker (LLM based Underwriter or LLM based Claims Adjuster)

Call below to interact with 100% GenAI bots, powered by FloatGPT + Agent M, Patented LLM stack of Floatbot.AI

Claims FNOL: +1-(650)-750-0709 or +912786630060

Recent Recognition:

- Floatbot is selected by Guidewire as Vanguard (Insuretech)
- Floatbot is selected as part of InsurtechNY Growth Accelerator

Representative

Prabal Khanna

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Countries of interest

- UK (InsTech London - <https://www.instech.london/>),
- Australia (InsurTech Australia -<https://insurtechaustralia.org/>),
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>),
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>),
- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>),
- Israel - (InsurTech Israel - <https://insurtechil.com/>),
- Insurtech NY - (<https://www.insurtechny.com/>),
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>),
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)

Key Business Objectives

- Understand problems of Insurance clients on Underwriting and Claims, Identify New Clients



www.gosure.ai

GoSure is a no-code SaaS based platform leveraging AI capabilities to drive efficiencies, productivity and Customer engagements in Commercial Insurance. Simple to use, quick to deploy, and extremely configurable, GoSure's technology solutions are empowering Intermediaries globally to achieve better profitability and growth.

Address: Plot no: 1- 4 & 4A Ground Floor, KRB Towers
Jubilee Enclave, Whitefields, HITEC City, Hyderabad, Telangana, India 500081

location: Hyderabad, India

Representative

Rama Kuppa
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Countries of interest

- UK (InsTech London - <https://www.instech.london/>),
- Australia (InsurTech Australia -<https://insurtechaustralia.org/>),
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>),
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>),
- Insurtech NY - (<https://www.insurtechny.com/>),
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- United States

Key Business Objectives

- Identify new clients



www.gramcover.com

Gramcover is, a rural focussed, insurtech startup, leveraging technology and a point of sale partner network to create insurance access for rural India. Over the last 5 years, Gramcover has been instrumental in providing insurance coverage through > 7 million insurance policies. Working across products like government crop insurance programmes, parametric weather based crop insurance, livestock insurance, benefit health insurance, motor insurance and life insurance, Gramcover has multiple rural specific products which are relevant for their target audience. Gramcover's rural partner network has also scaled to ~ 6000 partners currently and the team is also working closely with multiple rural organizations and start ups to create customized group insurance programmes for risk transfer thru the B2B2C mode as well.

Corporate office:

Gramcover Insurance Brokers Pvt. Ltd.
Plot No. 10 & 11, Prius Heights, 1st Floor, Sector – 125,
Noida – 201301

Representative

Dhyanesh Bhatt,
dhyanesh.bhatt@gramcover.com

Countries of interest

- UK (InsTech London - <https://www.instech.london/>),
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>),
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)

Key Business Objectives

- Identify Partners, Raise funds



www.instantbeema.com/

We offers a unique solution to tap every street corner of India to be Insurance ready. Address:- A-675, Siddharth nagar, Nr. Airport terminal-2, JLN Marg, Jaipur, Rajasthan Website:- www.instantbeema.com Currently our footprints are in 4 states.

Representative

Anoop Katta
anoop@instantbeema.com

Countries of interest

- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)

Key Business Objectives

- Hire new Team members,



<https://www.igini.in/>

IMDS SOLUTIONS PRIVATE LIMITED is a Mumbai based InsureTech startup recognised as an “Innovative Startup” by the Government of India.

The company has developed an industry first Machine Underwriting platform named “iGini” for the retail as well as complex commercial lines products. iGini enables insurance companies, insurance brokers and banks to automate their business processes right from Quote Generation to Reinsurance Treaty Cessions.

The company prides itself on its deep-rooted insurance domain expertise, with over 30 years of cross-functional industry experience. This extensive knowledge influences its domain-driven tech architecture, which avoids over-complicating the user experience.

Representative

Jatin Vasani

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Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia -<https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>)
- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia, Middle East and North Africa (MENA), United States

Key Business Objectives

- Identify new clients, raise funds, etc.



<https://www.ihx.in/>

Indian healthcare has long been plagued by the inability to use healthcare data to its full potential due to the siloed nature of transactions, non-standardized formats, and the absence of any mandate on digitizing data. This creates immense amount of inefficiency and value leakage in the entire value chain, involving extensive manual effort at multiple touchpoints and high cost of operations.

IHX is creating AI enabled digital highways to connect healthcare ecosystem players in India and connect them to a single interoperable platform. Such platform not only helps all the players to transact seamlessly between each other, but also leverages the power of digital information and AI to improve healthcare and business outcome.

IHX's Health Information Exchange Platform is a SaaS based platform, with multiple APIs that can be used by various stakeholders in the industry. The stakeholders can integrate the APIs with their internal systems (example, HIS for hospitals, LIS for labs, Claims Management System for insurers etc.) and seamlessly transact with other stakeholders through the IHX platform.

Office Address: No. 9, Shendge Avenue 1st
Floor, 2nd Street, Kamaraj Rd,
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Representative

Swarnendu Chowdhary
swarnendu.chowdhury@ihx.in

Countries of interest

- South East Asia

Key Business Objectives

- Build meaningful relationships with Health Insurtech market leaders



www.inchesgroup.in

- ISO 27001 : 2013 Compliant organization
- Over 700 yrs. of collective medical, forensic, domain and tech experience.
- Over 1 million transactions satisfactorily completed, achieving:
- 99%+ TAT compliance.
- 96%+ decision congruence.

INCHES Healthcare is India's leading enterprise offering high levels of medico legal domain skills through its capability to manage seamlessly within defined timelines. We support different blocks of the lifecycle of Insurance Policy process through effective business process management and integration of smart technologies. Our vision is to leverage cognitive solutions as we move towards becoming an InsureTech organization with next generation support capabilities.

Our USPs

- Virtual Medical Experts
- Forensic and Medico-legal expertise
- Insure-tech solutions
- Data security

Mumbai, India

Representative

Dr. CH Asrani,
drchasrani@inchesgroup.com

Countries of interest

- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>),
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>),
- Israel - (InsurTech Israel - <https://insurtechil.com/>),

Key Business Objectives

- Identify new clients in new geographies. Raise funds



<https://www.indusnet.co.in/>

INT. (Indus Net Technologies) is an award-winning full-stack software engineering solutions company with a pioneering legacy spanning 25 years, over 500 clients, and 11,000 plus client projects. Today, after an eventful journey of two and a half decades, INT. stands for innovation, trust, and sustainability.

Address - 4th Floor, SDF Building Saltlake Electronic Complex, Kolkata, West Bengal 700091

Representative

Debopam Majilya
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Countries of interest

- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- South East Asia, Middle East and North Africa (MENA), United States

Key Business Objectives

- Identify new clients, generate more leads, etc.

INSILLION

<https://insillion.com/>

GoDB Tech is a 20+ year old Insurtech company that has developed INSILLION Insurance Sales and Underwriting SaaS Platform.

Purpose-built for Insurance Carriers, INSILLION empowers carriers to accelerate sales, automate underwriting and scale operations with a cloud-based, low code - no code platform driven by APIs. Headquartered in Chennai, India with offices in Dubai, Singapore, and New York, INSILLION has become the trusted partner for 40+ insurance carriers across APAC, MENA & India. In 2023, INSILLION announced its expansion into the U.S. market.

INSILLION platform generates one billion quotes per year and facilitates the issuance of 60 million policies annually. Featuring 300+ APIs and micro-services for modules such as Advanced Underwriter Workbench, Rating, Quoting, Policy Issuance, Endorsements, Renewals, and more, INSILLION enables insurance carriers to quickly respond to market changes.

INSILLION can be deployed by Property & Casualty, Life & Annuity, and Health Insurance carriers to streamline underwriting, drive sales and enable quick product launches all while integrating with your existing modern or legacy core.

Representative

Jose Rajan
joserajan@insillion.com

Countries of interest

- Australia (InsurTech Australia -<https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- South East Asia, Middle East and North Africa (MENA), United States

Key Business Objectives

- Identify and Onboard New Insurance Clients across the Globe,
- Strategic alliances with Insurance SI partners



www.insuryze.com

Insuryze is a cutting-edge InsurTech venture studio. As a proactive innovation partner, we collaborate with insurers to help adopt innovation culture by identifying value creation opportunities, while identifying, and grooming InsurTech start-ups with the potential to move the needle. We advocate the intensive use of disruptive technology and drive collaboration for maximum business impact while our unique model allows us to work with all the industry players. www.insuryze.com

Representative

Atish K. Baisantry,
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Countries of interest

- UK (InsTech London - <https://www.instech.london/>),
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>),
- Insurtech NY - (<https://www.insurtechny.com/>),
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)

Key Business Objectives

- Identify new clients and partners



www.insurancesamadhan.com

Insurance Samadhan is a tech-based platform for resolving insurance grievances such as insurance mis-selling, claim rejections, delays or short-settlement in life, health and general insurance.

We are India's most trusted platform for resolving insurance complaints and have resolved more than 15,000 complaints worth 100 crores of claim amount.

With over 100 years of combined experience in the insurance industry, we bring diverse skills and experiences to the table, enabling us to create a company that is responsive, reliable, and dedicated to meeting the aggrieved insurance policyholder's needs.

Representative

Deepak Bhuvneshwari Uniyal,
deepak@insurancesamadhan.com

Countries of interest

- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>), Middle East

Key Business Objectives

- Penetrate in Middle east and Africa

insurnest

<https://insurnest.com/>

Insurnest is a leading provider of cutting-edge digital technology services tailored specifically for the insurance industry. We are passionate about helping Insurance, Re-Insurance and Insurance brokers leverage the power of technology to transform their operations, enhance customer experiences, increase sales, optimize claims and stay competitive in today's digital landscape.

In the rapidly evolving landscape of the insurance industry, embracing digital transformation has become imperative for companies to stay competitive. We are domain expert with experience of whole ecosystem.

We engage with Insurers, Re-Insurers and Brokers, understand their problem statements and solve it with the help of innovative technologies.

Representative

Hitul Mistry

hitul@digiqat.com

Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia -<https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- South East Asia

Key Business Objectives

- Identify new clients
- Create win-win partnerships

InsurStaq.ai

www.insurstaq.ai

InsurStaq.ai builds AI co-pilots to automate internal workflows of Insurance business. From support to underwriting – we can help automate all clerical workflows, powered by our in-house Insurance-specific LLM, InsurGPT.

HQ Location: New Delhi, India

Representative

Mayan Kansal
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Countries of interest

- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia, Middle East and North Africa (MENA), United States

Key Business Objectives

- Access to clients, and partners in favorable geographies
- Go-to-market alliances and channel tie-ups for distribution
- Strategic Investments,
- Raise funds from FinTech, and other relevant investors"



www.inubesolutions.com

Founded in Bangalore, India, in 2010, iNube Software Solutions Pvt. Ltd. has established a strong presence across India, the Middle East, and Africa, cementing its position as a leading provider of insurance technology solutions. True to its tagline, "Insurance Tech. Simplified.," iNube's commitment to simplifying insurance technology is deeply embedded in its DNA. This commitment is evident in its unwavering focus on developing user-friendly, scalable, and cloud-based software solutions that seamlessly integrate into the insurance value chain.

Trusted by leading insurance companies and TPAs, iNube has earned a reputation for its comprehensive suite of insurance platforms, including:

- **POLICYLive: The Complete Digital Insurance Platform**

POLICYLive offers a seamless end-to-end digital insurance experience for need analysis, quotation, benefit illustration, policy issuance, renewals, and endorsements. It supports life insurance, general insurance, and health insurance. POLICYLive is a low-code, no-code platform that is DIY friendly, microservices driven, cloud native, and cloud agnostic. It helps with faster GTM and provides panacea to legacy core insurance system issues.

- **CLAIMSLive: The Smart Claims Platform**

CLAIMSLive streamlines the claims management process with automated rules-driven adjudication, fraud detection, and settlement tracking. It supports health insurance claims, motor insurance claims, and commercial insurance claims.

- **AGRILive: The End-to-End Crop Insurance Platform**

AGRILive provides a comprehensive solution for crop insurance management, from data collection and risk assessment to claims processing and payout.

With its unwavering focus on innovation and customer-centricity, iNube continues to pave the way for a future where insurance technology is truly simplified, making insurance more accessible, efficient, and customer-friendly.

HQ Location: New Delhi, India

Representative

Ramprasad Sanjeevi
ramprasad@inubesolutions.com

Countries of interest

- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- South East Asia, Middle East and North Africa (MENA), United States

Key Business Objectives

- Reaching out to new customers and On-boarding regional partners



www.iracoaching.com/smartlearn

Provider of fast paced technology enabled learning and development solutions with specialised skills required for insurance industry.

Level 4, Prestige Phoenix Building, Begumpet, Hyderabad.

Representative

Radhika Srinath
radhika@iracoaching.com

Countries of interest

- SUK (InsTech London - <https://www.instech.london/>)
- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia -<https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>),
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- United States

Key Business Objectives

- New clients and business expansion across countries and within India.
- We offer training to insurance companies, brokers and IT companies on insurance subjects, in-demand business skills, generative AI in the field of general insurance.



<https://jbboda.net/>

The J.B.Boda Group (The Group) started reinsurance broking operations in Mumbai in 1943, the commercial hub of India. The Group developed into an organization of respectable size from a relatively modest beginning. The founders pioneered Reinsurance Broking, and today, J.B.Boda is the oldest & leading Broker achieving sustainable growth, enhancing value for our clients in India, Asia, Africa, Middle East, and other emerging countries while being the first Indian Multinational Reinsurance Broking House. The Group started related services such as Protection and Indemnity Insurance, Non-Marine and Marine Survey, Offshore and Onshore Survey. These activities led to the opening of offices outside of the Mumbai headquarter, and today The Group has 26 offices in India & 10 overseas offices. The Group in its reinsurance broking activity is currently associated with over 525 insurance/reinsurance companies in more than 95 countries. Today, we have close to 1000 personnel, including qualified and experienced Insurance and Reinsurance Professionals, Risk Management Professionals, Chartered Accountants, Valuers, Master Mariners, Naval Architects, Licensed Marine & Non-Marine Surveyors leveraging the distinctive strength of The Group meeting various needs of our clients in India and Overseas.

Representative

Mr. Rohit Boda
raboda@jbbodamail.com

Countries of interest

- SUK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia -<https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>)
- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- South East Asia, Middle East and North Africa (MENA), United States

Key Business Objectives

- Capture new geographical markets.
- Facilitate knowledge transfer to our business partners internationally to benefit mutually.
- To provide emerging technologies for superior efficiency across insurance value chain.
- To partner with innovative insurtech solution providers.
- Promote insurtech passionately reaching optimum clients on our list.
- Encourage expansion of Insurtech companies by collaborating with investors and providing apt human resources



<https://kruZR.co/>

KruZR's AI-powered driving safety and risk measurement platform fuses data from mobile phones and real-time traffic and weather information to create a comprehensive and contextual Safety Index. KruZR's innovative platform is built to identify critical but preventable high-risk situations in real-time and assist the driver to avoid high-risk situations arising from relative speeding, fatigue, or accident hot spots.

HQ Address: KruZR Technology Solutions, Inc.1600 Duane Avenue, Santa Clara, CA 95054, USA

Major Subsidiaries: Munich (Germany), Bangalore (India)

Representative

Ayan

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Countries of interest

- UK (InsTech London - <https://www.instech.london/>),
- Australia (InsurTech Australia -<https://insurtechaustralia.org/>),
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>),
- Japan (Tokyo FinTech - <https://tokyofintech.com/>),
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>),
- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>),
- Insurtech NY - (<https://www.insurtechny.com/>),

Key Business Objectives

- Identify new clients, fund raise and channel partnerships



<https://leadsnextech.com/>

Leads NexTech India Pvt. Ltd. is founded in May 2023 with a vision to become a leading EarthTech Analytics Company by providing Human Centric Solutions using NextGen Technologies. Leads NexTech, with its SaaS based platform "Pixstack" backed by AI & SpaceTech Analytics is committed to provide Human Centric Solutions using NextGen Technologies to mitigate climate and disaster risk- related challenges. We offer a range of solutions to mitigate associated risks, including Risk Intelligence covering various types of disasters and analytics for risk management, causal analysis, and forecasting. Additionally, our Disaster Risk Management services encompass multi-hazard analysis, NatCAT modeling, hazard assessment, hotspot mapping, and trend analysis. For Climate Smart Agriculture, we provide real-time crop monitoring, loss assessment analytics, advisory services, land use classification, crop acreage estimation using remote sensing and AI/ML models, as well as pre-harvest and post-harvest yield prediction, health and productivity simulation, and scoring for land utility, crop health, suitability, and ecological factors.

Representative

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Countries of interest

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- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>)
- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia, Middle East and North Africa (MENA), United States

Key Business Objectives

- Identify new clients and partners in the international and domestic Insurance market
- Identify investors to raise funds
- Expanding our product portfolio and offerings worldwide.

LIVWELL

<https://www.livwell.asia/>

LivWell Asia is establishing a holistic wellness-backed life insurance company with a focus on health and protection for Millennials and Gen-Zs. It's unique selling proposition lies in inclusive protection products driven by the use of health data, including facial scans and activity data, targeting the younger generation which is currently offered in Vietnam. LivWell Asia is backed by Flipkart Ventures, part of the Google Startup Southeast Asia program, and AWS Infinity in India. We started as a fitness app which rewards its member for adopting healthier habits and then gradually added protection solutions, as why not since health means wealth right? We pioneered products like PA Linked to Gym Membership, Smartwatches, Marathons and SME Group insurance in Vietnam. We are now building an Insurance company as a provider in India and Vietnam which aims to focus on health and protection needs of younger generation in a digital and jargon less way!

LivWell Asia has won several awards including top startup from FWD 1337 Startup Studio and features as Top 50 Insurtech in Asia by Sonr X Insurtech Insights 2023.

www.livwell.asia
Vietnam and India

Representative

Nikhil Verma
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Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- South East Asia, Middle East and North Africa (MENA)

Key Business Objectives

- Raise our profile, identify new clients.



www.manomay.biz

Manomay is a Technology consulting and InsurTech solution provider for Global Insurance Companies and their Service Providers, with presence in Caribbean, US, UK, and North American markets. Our presence in the Caribbean Market is unparalleled, spread across 6 key regions.

“Align IT Right” for the Insurance Industry is our Mantra – we operate at the intersection of People, Processes, Technology and Data, for right and continuous realization from technology. Our deep domain expertise combined with equally deep expertise in technology and data is our strength and USP.

How do we make this happen?

With our vast experience, our focus is to provide tailor-made services rather than standard bouquet offerings. Accordingly,

1. In Strategic Consulting: With Tech and Data at the epicenter for Business, we focus on providing Tech Strategy Roadmaps, Org Change Management Frameworks, Digital/Data Operating Model Definitions, Customer/Employee/Operational Efficiency Centric Designs, Digital and Data Transformation Frameworks, Legacy Systems Replacement Roadmaps and Vendor Selection and Overall value measurement from Technology and Data & way forward definitions.

2. In Implementation Consulting: We help translate the advice into reality through handholding and walking the path. And this is through working with the Companies, as their representatives right from Business Architecture, Solution/Design Architecture, Analysis, Synthesis, Program & Project Management, Verification & Validation and Application Configuration etc. Primary areas of focus generally are Digital and Data Transformation Initiatives such as Legacy Systems replacement, Major Upgrades, Major Integration and Data Migration Configuration Analysis, Data Migration strategy and implementation support etc.

3. In Data: With specific focus on where the Companies want to traverse from where they are, through Data and Analytics, our services pan across Data Value Chain from Data Strategy, Health Assessment, to Implementation & Data Governance management. Our key strength across is to ensure faster time to value through our Accelerators around ELT, EDI, and Predictions- Pre-defined AI/ML based Analytics for direct consumption.

4. In Technology: Our focus is to help Companies augment their stack with automation capabilities, around game-changing dimensions – Outside-In, Ease, Flexibility, Empowerment, and Availability – using the latest technologies such as AI/ML/DL, RPA, Image processing, etc. Our proprietary products and custom specific solution development follow the same approach.

Representative

Krishna Kumari Datla

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Countries of interest

- Singapore (Singapore FinTech Association – <https://singaporefintech.org/>)
- Global (Global Insurtech Alliance – <http://www.insurtechalliance.com/>)
- Africa Insurtech Rising – (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México – (<http://asociacioninsurtech.mx/>)
- European Territories & Caribbean

Key Business Objectives

- Entry into new geographical markets and expansion of our customer base
- Attracting right partnerships for competitive positioning globally
- Exploring the possibility of learning and identifying need/value-driven use cases for creating innovative and disruptive services in Data
- Exploring the possibility of attracting the right talent globally – with a combination of domain and technology experience and expertise for helping develop the strategy and technology solutions. "



A Medi Assist Company

<https://www.mayfairwecare.com/>

We are a technology led health benefits administrator specialising in IPMI, Seafarers, Students, Tech employees and all other IPMI solutions.

Representative

Pavithra Mysore

pavithra@mayfairwecare.com

Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia -<https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- South East Asia, Middle East and North Africa (MENA)

Key Business Objectives

- Identify new clients and partners to work with globally.



<https://metamorphotech.com/>

An InsurTech offering innovative B2B cloud-based software products that optimizes the Insurance value chain from Customer Acquisition to Claim payout. Customer Acquisition Platform, New Business & Underwriting Engine, Unified Claims Platform, FWA Module (Fraud, Waste & Abuse) are the key product offerings.

Address: Flat No 4, Shrinivas Villa 'B' Wing, 34/12 Erandwane, Pune – 411004, India

Offices in Pune, Mumbai, Singapore, Hong-Kong

Representative

Amit Naik

amit@metamorphotech.com

Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia -<https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
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- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia, Middle East and North Africa (MENA), United States

Key Business Objectives

- Identify new leads
- Identify partners for Europe and USA markets"



www.micronsure.com

MicroNsure is a technology-led Microinsurance consultancy and distribution company. We are committed to securing the lives and livelihoods of economically vulnerable sections of society. In India, a sizable population with low disposable income resides in both urban & rural areas. The people in low-income groups lack insurance protection due to the absence of government schemes and the right insurance plans offered by traditional insurance companies.

MICRONSURE partners with insurers to design sustainable and affordable need-based microinsurance products and delivers these products using technology through institutions working in these segments of society. These Insurance products are designed and delivered through the proprietary technology platform MIWISA. Through this process, we offer insurance protection to the populations and protect them from being pushed into poverty because of the 5 D's (Death, Destitution, Disease, Disability, and Dismemberment). MicroNsure is committed to bringing financial inclusion to the low-income population through technology-led solutions. Our business model combines three essential aspects of the Microinsurance Supply chain to provide end-to-end service to our partners.

1. Technology: Our In-house proprietary technology MIWISA, helps our customers and partners to manage the processes efficiently and effectively, enabling enhanced productivity through faster issuance, streamlined processes, Policy Management services, QRC, etc.. Some of the key features of our technology are:

- Uniform view/ format across all the platforms
- Multilingual system to cater to regional population
- Integrated system with the core product
- High volume system
- Quicker product launches
- Learning and training management system
- Agile claims processing platform
- Zero paper platform
- Mobile platform for sale & service

2. Consulting: We consult existing Distribution Networks in the micro space on how to build an Insurance Portfolio and Insurance companies on how to Build a MICRO Insurance model.

3. Distribution: We create products for the MICRO Segment, get them underwritten by the Insurance companies, and take them to the end customers through intermediation. For this, we are a licensed Direct Insurance broker registered with IRDAI.

The Distribution model helps us in creating need-based products for the low-income segment. We collaborate with local institutions that have a direct association with the low-income population. These institutions could be NBFCs, co-op societies, co-op banks, Micro Finance Institutions, Trusts, and many such organizations that work for the welfare of society. Company Details

Office Address: 1-98/21/B, Fifth Floor, TR SQUARE, Jaihind Enclave, Madhapur, Hyderabad 500081

Representative

Kamalakar Sai Palavalasa
kamalakar@micronsure.com

Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia, Middle East and North Africa (MENA)

Key Business Objectives

- Showcase our unique value proposition and how it can positively impact the current microinsurance industry across the world
- Explore the collaboration opportunities
- To connect and network with global leaders and establish a global presence


[Milliman.com](https://www.milliman.com)

Milliman is among the world's largest independent actuarial and consulting firms. Milliman offers a wide spectrum of technology solutions for the Insurance industry across Health, Life, Property & Casualty and Employee benefits. Milliman's practice in India combines unparalleled clinical, actuarial, and IT expertise with a global perspective to develop solutions and innovative products for our clients. Milliman has developed evidence-based clinical protocols and pathways for healthcare providers in India, Health risk assessment tool for corporate clients and insurance companies, and claims processing guidelines for TPAs and insurance companies.

Milliman Health ClaimsRef: Clinical evidenced-based tool to automate your claims processes to save time and money. Easily implement a standard system of checks that reduces errors and omissions during claims adjudication.

Milliman's ClaimsRef can assist payers in several ways:

1. Auto adjudication on real-time basis
2. Enhanced Efficiency
3. Cost Containment

Milliman's ClaimsRef can assist Insurtech in several ways:-

1. Offer Value-added solutions by incorporating Clinical and Utilization rules.
2. Customize and configure auto-check rules for different products.
3. Automating the complete health claims process for their potential clients.

Milliman RapidHRA: Milliman RapidHRA® is a flexible, secure, cloud-based solution for monitoring health and wellness. Clinically valid, evidence-based data helps Insurers, Intermediaries and wellness companies customize their services for employers.

This tool enables corporations to tailor wellness plans for their employees by providing insights into their health concerns. This customization can lead to increased productivity and decreased healthcare cost inflation.

Milliman Arius: Arius® is a complete solution for analyzing reserves and estimating ultimate loss costs. It combines our industry-leading stochastic insurance modeling tools with a robust suite of deterministic reserving tools and actuarial methods.

Clinical Consulting

The Milliman clinical team is actively assisting payers, TPAs and new market entrants in various capacities, which include: Health Claims process enhancement, Retail medical underwriting optimization, New technology evaluation, Training & capacity building, and Market access study.

Representative

Leena Laloo - leena.laloo@milliman.com

Praveen Sharma - praveen.sharma@milliman.com

Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
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- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
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- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia, Middle East and North Africa (MENA), India

Key Business Objectives

- Identify new clients and explore new business opportunities.
- Seeking Insurtech partners to offer a combined automated health claims solution.
- Looking for EAPs, Healthcare providers, Brokers to personalize offerings using available health risk assessment data.



www.medibhai.com

Holistic healthcare solutions designed with cutting edge technology.

Medibhai empowers an individual to overcome medical contingencies by facilitating doctor consultations, diagnostic support, medicine delivery, wellness sessions and insurance claims support at the click of a button.

Started in 2020 , we serve 3 million users with approx 3000 corporates

Representative

Priyanka Tripathi

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Countries of interest

- UK (InsTech London - <https://www.instech.london/>),
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>),
- Insurtech NY - (<https://www.insurtechny.com/>)

Key Business Objectives

- Identify New clients and raise funds



MITITEK

<https://mititek.in/>

Empowering Agents with Technology, Products & Carrier access.

Representative

Bhakti Dama

bhaktidama@mititekventures.in

Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia -<https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
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- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia, Middle East and North Africa (MENA), United States

Key Business Objectives

- Raise Funds



<https://www.giib.co.in/index.php>

MyPolicyNow is a leading insurance self-networking platform by Global India Insurance Brokers Private Limited which is fastest growing insurtech managed by a team of highly motivated industry professionals who aim to be at the forefront of the insurance sector with the help of advanced technologies and innovative insurance solutions.

With the aim of bridging the gap between insurers and insured, MyPolicyNow employs a comprehensive suite of digital solutions that addresses grassroots to high-level problems in the remotest corners of India. With the mission goal to cover every single individual in the society with insurance cover, MyPolicyNow offers innovative and affordable insurance covers thorough the platform where end user can pick and choose the cover as per his/her requirements.

From tackling complex challenges to deploying high-quality tools and services, our team MyPolicyNow tirelessly accumulates in-depth industry knowledge & hires qualified manpower to meet evolving client needs in the evolving insurance landscape.

For us, it is not just about simplifying the insurance industry. It is about creating a transparent, accessible, and responsive experience that aligns seamlessly with our client's evolving needs.

Global-India Insurance Brokers Pvt. Ltd.

Address: Office number 102, BABA House, Off. Andheri Kurla Road, next to WEH Metro Station, Andheri East, Mumbai: 400093, Maharashtra

ISNP : www.mypolicynow.com

Representative

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Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
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- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
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- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia, Middle East and North Africa (MENA), United States

Key Business Objectives

- We at Global India Insurance Brokers through this Pitchbook hopefully enter in to global market place and provide tech based insurance solutions using AI



www.newgensoft.com

Newgen is the leading provider of a unified digital transformation platform with native process automation, content services, and communication management capabilities. Globally, successful enterprises rely on Newgen's industry-recognized low-code application platform to develop and deploy complex, content-driven, and customer-engaging business applications on the cloud. From onboarding to service requests, lending to underwriting, and for many more use cases across industries. Newgen unlocks simple with speed and agility.

Newgen's low-code platform for insurance helps automate diverse insurance digital journeys, including customer and partner onboarding, underwriting, policy administration, and claims processing.

For more details, please visit <https://newgensoft.com/solutions/industries/insurance/>

Representative

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Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
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- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia, Middle East and North Africa (MENA)
- United States, Canada, Caribbean, India, Thailand, Philippines, Hong Kong, Malaysia, Vietnam, new Zealand

Key Business Objectives

- Network with the insurance industry leaders and help them drive digital transformation initiatives



Nvest Solution

<https://nvest.in/>

At Nvest, we are building core applications for the insurance sector across the value chain with efficiently crafted architecture and functionality. We have full stack of offerings from illustrations to policy administration. With a 60% market share in India, the Sales Illustration System powered by a proprietary product configuration engine is our flagship product. It helps launch a product within a week and has advanced modules for creating new products on-demand, goal advisory, and nudges. It supports web and mobile platforms (online and offline) and comes in easily configurable APIs and SDKs.

Our SIS has also empowered omni-channel customer onboarding platforms and insurance aggregation platforms for carriers and intermediaries. These platforms come with innovative journey configurators to fully customise and white-label platform for any channel, partner, user or source of business. It is first of its kind platform to manage to end to end sale process with such dynamicity.

We have a full-featured, fully API-driven Policy Administration System. It can manage all the scenarios and inter-dependencies of illustrations, mutations, accounting, compliance, and claims. We have already implemented it for marine insurance. We are in the advanced stages of discussion with several clients on either full PAS implementation or hollowing of existing PAS with modular migration to Nvest PAS.

With these two systems, we can handle the entire front and back office for an insurance company. What differentiates Us is our proprietary configuration engine built by actuaries which can handle any level of product complexity and offers extreme flexibility. Moreover, our founder brings deep domain expertise as he has been a founding team member for a life insurance venture. Some of the major clients we work with are Bajaj Allianz, TATA AIA, SBI General, PNB MetLife, AU bank and several others.

Representative

Gopesh Modi
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Countries of interest

- UK (InsTech London - <https://www.instech.london/>),
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>),
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>),
- Japan (Tokyo FinTech - <https://tokyofintech.com/>),
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- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>),
- Insurtech NY - (<https://www.insurtechny.com/>),

Key Business Objectives

- Hire new team members, raise funds, global market access


www.onsurity.com

Onsurity is India's first monthly subscription-based employee healthcare benefits platform for SMEs and start-ups. The company recently raised USD 24 million in series B funding led by the World Bank's International Finance Corporation. Existing investors Nexus Venture Partners and Quona Capital also participated in the round.

The company's vision is to democratize employee health benefits by empowering SMEs with access to high-quality tech enabled healthcare and insurtech products. Onsurity's mission is to provide coverage to 5 million lives by 2026.

Onsurity provides a self-serve platform where SMEs can buy flexible and customised healthcare subscriptions for their employees. It leverages technology to provide access to personalised health and wellness benefits along with group health, personal accident, and term life insurance benefits to its members.

Being a tech-first company, it has integrated with leading HRMS, payroll and other platforms to enable a seamless health benefits management experience. With customer experience being a core value, it offers a unique claims concierge service which helps its members at every step of the claims process, be it cashless or reimbursement.

Onsurity is the trusted healthcare partner to over 5,000 companies including VISA, BSE, Jupiter Money, Pantaloons, Sobha Developers, and many others spanning across various sectors and covering more than 10,00,000 members. The founders along with the team brings deep experience in building scalable tech-enabled businesses, customer experience, insurance underwriting, and claims management.

The company, through its subsidiary, offers an array of crucial business products, including Cyber insurance, D&O liability insurance, Commercial General Liability insurance, among others under Onsurity Plus. These offerings are designed to provide comprehensive coverage and support SMEs in navigating the complexities of modern risks and challenges.

Representative

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Countries of interest

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- Japan (Tokyo FinTech - <https://tokyofintech.com/>),
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- Insurtech NY - (<https://www.insurtechny.com/>),
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>),
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)

Key Business Objectives

- Increase Employee healthcare penetration and awareness in SME's of India
- Build a community of holistic healthcare and wellness among emerging businesses of India
- Tapping partnerships to serve communities
- Benefit from best practices and products launched across the globe.


www.perfios.com

Founded in 2008, Perfios is a global B2B SaaS company that helps financial institutions to take big leaps by shaping their origination, onboarding, decisioning, underwriting, and monitoring processes at scale and speed. We collect data from over 1000 diverse sources, analyzing it to deliver comprehensive solutions within the BFSI sector. Our emphasis is on leveraging this data for digital transformation, automated decision-making, and the detection of fraud and risk. Perfios delivers 8.2 billion data points to banks and financial institutions every year to facilitate faster decisioning, and processes 1.7 billion transactions a year with an AUM of 3 trillion, significantly accelerating access to credit and financial services for their client's customers. Headquartered in Bangalore, with offices worldwide and with more than 75 products and platforms, and over 500 APIs, in us, our clients have a confident and a robust start-to-end tech platform.

Representative

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prasad@perfios.com

Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>)
- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia, Middle East and North Africa (MENA), United States

Key Business Objectives

- Showcase our capabilities to global insurance providers
- Identify tech partners for strategic alliances
- Identify new clients
- Identify global investment partners
- Increase our global presence
- Collect new use cases and problem statements



www.plumhq.com

Plum aims to simplify insurance and enhance the insurance experience for employers, employees and insurers - all of which are key stakeholders in the group insurance ecosystem. All of them have been facing broken experiences before Plum. Plum solves each of these:

Employers:

Not able to find the right insurance product for their employees
Extensive manual effort throughout and poor HR & customer experience
Rising healthcare costs leading to ~20% YoY increase in premiums

Employees:

Difficult to understand the insurance benefits due to long policy documents
Complicated & archaic claims process
Health benefits limited to just insurance

Insurers:

Reach restricted to larger corporates because brokers are unable to scale to SMEs
Misaligned incentives, leading to frauds, leading to losses
No feedback for new product development to expand the market

Representative

Abhishek Poddar
abhishek@plumhq.com

Countries of interest

- South East Asia, India

Key Business Objectives

- Identify new clients and raise funds, create awareness

PolicyBoss.com

Founded in 2013, PolicyBoss.com is one of India's fastest-growing InsurTech companies with a CAGR of 30% over the past 5 years. We have a network of 30 offices across 25 cities and a partner network spanning across 800+ locations, having served over 5 million customers to date. We ended FY22 with a premium run rate in excess of Rs. 1,100 crores. In 2015, the US-based private equity major TPG Growth acquired stakes in PolicyBoss.com. Earlier this year, we closed its Series B, from existing as well as new investors. A new-age InsurTech company, we aim to revolutionize the Indian customer's insurance experience with its hands-on consultative approach. It's a B2B2C player keen on changing the perception of insurance by providing customers with simple, transparent, and hassle-free interactions backed by a robust technology framework. We have an in-house tech and claims team to back our offerings that range from health, life, motor (Car, 2W, CV), travel, cyber, and commercial lines' insurance. PolicyBoss.com's vision is to help consumers opt for the right insurance services through a combination of advisory services and technology. Our goal is to take insurance social and our mantra is: "Comparison + Convenience + Advisory = PolicyBoss.com"

Representative

Varun Kaushik
marketing@policyboss.com

Countries of interest

- India

Key Business Objectives

- Access new funding opportunities by leveraging the financial networks and investment channels of international partners. Showcase our business's growth potential and strategic alignment with global trends to attract potential investors. Leverage the international association partners to access a broader network and identify potential clients in new markets. Collaborate with international partners to expand your market reach and establish a presence in new geographical locations.
- Collaborate on cross-border initiatives that may require a diverse team with varied skill sets



www.pristyncare.com

Surgery care company.

Provide end to end to assistance for surgery patient from OPD booking to surgeon selection , hospital admission/ discharge, insurance clearance, paperwork , discharge management and post surgery follow up care

Convenience comfort and transparency.

Representative

Dr Sandeep Khetarpal

dr.sandeep@pristyncare.com

Countries of interest

- India

Key Business Objectives

- Surgery care
- Patient management
- Health tech support to hospitals and patients



www.probusinsurance.com

- In the dynamic Indian insurance landscape, Probus Insurance Broker Pvt. Ltd. (Probus) has emerged as a high-growth retail insurtech broker, creating waves with its commitment to innovation and customer-centricity. Offering a diverse range of insurance products, including life, health, motor, and business insurance, we stand as a beacon of reliability and convenience in the industry.
- Driven by a proprietary platform that is accessible through both web and mobile interfaces, and supported through a network of 34 branches and 45,000+ agents nationwide, Probus ensures unparalleled accessibility for its customers. Our platform features offerings from 36 renowned insurance providers, including all leading brands. We are the frontrunners in transitioning to the digital business model and are executing 99% business digitally through our platform. We are also the first ones in the country to bring most of the insurance products on our platform.
- At the core of our operations is a commitment to inclusivity and ease of access. We serve nearly 10 lakh individuals annually across 15,000+ pincodes and are dedicating our rapid growth towards expanding our footprint across the nation. Our latest focus on Small and Medium Enterprises (SMEs) underscores our adaptability to evolving market demands.
- Backed by BlueOrchard, Probus is one of the most capital-efficient and profitable companies in the industry.
- Probus' corporate office is located in Mumbai with branches in all major locations. Address and website: 202 & 203, Trade Avenue, Suren Road, Chakala, Andheri East, Mumbai – 400093

Representative

Trupti Balasubramaniam
trupti@probusinsurance.com

Countries of interest

- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Middle East and North Africa (MENA)

Key Business Objectives

- Global expansion
- Explore new business opportunities



<https://www.protectmewell.com/>

API first comprehensive financial planning engine with deep focus on insurance. Built for sellers of financial products

Representative

Sumit Ramani
sumit@protectmewell.com

Countries of interest

- South East Asia

Key Business Objectives

- Identify new clients



<https://www.prudentbrokers.com/>

Prudent is India's one of the largest independent and domestic corporate insurance broker, placing over INR 4,500 Cr. of premium into the direct insurance market in India. Our team of over 1,200+ professionals, services over 3,500 corporate clients, including 550+ multinational corporate clients based in India. We operate out of 11 offices in India and have a presence in over 120 countries worldwide. We offer differential offerings through our digital backbone such as digital benchmarking (claims & benefits), an integrated healthcare platform, a chatbot, home grown FlexBen platform, etc.

Locations - Mumbai, Gurugram, Bengaluru, Pune, Chennai, Hyderabad, Ahmedabad, GIFT City, Kolkata, Ludhiana & Vadodra.

Representative

Sumeet Pallav

sumeet.pallav@prudentbrokers.com

Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- South East Asia, Middle East and North Africa (MENA), United States

Key Business Objectives

- Identify new clients



<https://www.quicsolv.com/>

QuitSolv is dedicated to provide innovative solutions for the insurance industry. These innovative ""ahead of the curve"" AI driven solutions control the potential risk faced at various stages by the insurer/TPA/Brokers. The offerings cover entire customer journey, starting from onboarding to claims settlement. Moreover, QuicSolv offerings are suitable not only for Life and Health sectors but even for Motor insurance.

These solutions are 3 dimensional (and are for Health & Life and Motor) as below -

1. During sales & onboarding - KYC verification (with UIDAI, NSDL, VAHAN, etc), Face Match, Video verification with Geo fencing, Robotic welcome calling
2. Underwriting - Video MER, Videography (Video recording of MER by doctor & sample collection), real time speech to text with auto filling of MER, digitization of medical reports
3. Provider onboarding and Claims investigation - Video based investigation (with Geo fencing, Face match and document collection) to filter out cases which are to be sent for Physical investigation, contrary to the current practice of sending all suspicious cases for physical investigation.

QuicSolv Technologies Pvt Ltd
(Technology Driven Risk Control Solutions)

501 - C, 5th Floor, East Court Building, Phoenix Market City, Viman nagar, Pune

Representative

Dr Abhijeet Kanetkar
dr.abhijeet@quicsolv.com - 7066023102

Countries of interest

- Australia (InsurTech Australia -<https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia, Middle East and North Africa (MENA)

Key Business Objectives

- Expand our client base globally to offer innovative risk control solutions
- Reach out to InsureTech investors

RIA

www.ria.insure

Our company has built a low code digital insurance platform, 'Symphony', which can be used for improved decisioning and automation across the Insurance value chain. It can be used across Product Configuration, Distribution, UW and Risk, Operations, and Claims.

With its pre- built library of insurance workflows, tasks, and rules, Symphony can be rapidly deployed with limited customisation at global insurers and intermediaries. For insurers, it can result in better KPIs all around - improved decision making (e.g. in underwriting and claims adjudication), higher STP processing, reduced NSTP processing time, higher Customer and Distributor NPS, and lower total cost of ownership.

The Symphony platform consists of multiple capabilities:

- Workflow Automation and Workflow Orchestration - get common insurance workflows out of the box; customise any process while orchestrating information across various internal and external systems
- Rules Engine and Rules Library (get access to 200K pre-built medical and financial rules)
- Connectors to common third party insurance Data Sources, AI Models, and Insurance Risk Scores
- Insurance AI Co-Pilots
- Health Data Platform
- Out of the box Insurance APIs (including insurance micro-services) and Insurance Dashboards/Workbenches (library of common insurance templates)
- Communication Layer by Email, Whatsapp, SMS (with library of common insurance templates)
- Connectors to insurance systems (ie. commonly used PAS, CRMs, Finance Systems, etc.)

Symphony can immediately make an impact on the business and profitability of an insurer or intermediary.

Representative

Prerak Sethi

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Countries of interest

- UK, Australia, Singapore, Japan, Insurtech NY, South East Asia, MENA, USA

Key Business Objectives

- We hope to reach out to new potential clients and showcase our solution to them


<https://www.riskwolf.com/>

Riskwolf is a Swiss-based InsurTech company that provides B2B data and insurance infrastructure to build and operate customized parametric insurance at scale.

The Problem – Need for Simple, Reliable and Fast Insurance Models. Traditional insurance is:

- * Is complex: Traditional insurance models are burdened by complex processes and language, leading to challenges in understanding policies and causing delays in claims processing.
- * Is costly: The administrative overhead and complex procedures of traditional insurance result in higher operational expenses and premiums.
- * Is slow: Traditional insurance's protracted claims processing times can leave policyholders vulnerable, especially in rapidly changing situations, such as those related to emerging risks.

Solution – Riskwolf enables, data driven, scalable parametric coverage/quote creation for new risks across weather and digital risks through a SaaS platform.

Representative

Ashish Trivedi

ashish.trivedi@riskwolf.com

Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>)
- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia, Middle East and North Africa (MENA), United States, India

Key Business Objectives

- Identify new markets
- Create new and innovative use cases
- Raise funds
- Forge partnerships & alliances

www.riskcovry.com

Riskcovry is one of the fastest-growing startups in the space of “insurtech infrastructure” in India, on a mission to enable insurance anywhere.

The B2B2C solution is synonymous with a payment gateway, but for insurance distribution—think of it as an “insurance gateway” or “insurance in a box” for any company/brand to distribute insurance to their end consumers in the fastest and simplest way possible.

The platform propels the industry from traditional high-touch, paper-based processes to seamless end-to-end digital distribution. In the era of digitization, Riskcovry empowers digital brands to offer contextual insurance to their customers at the point of transaction, reshaping the way insurance is accessed and distributed, and ultimately enhancing the insurance experience for all stakeholders.

Riskcovry has a middleware business model and is taking insurance to the point of trust. We neither assume any underwriting risk nor acquire end users. Instead, we offer B2C companies like banks, brokers, lenders, and consumer digital platforms the end-to-end infrastructure to distribute insurance to their end customers in the simplest, most cost-effective, and most targeted manner, via a unified platform that orchestrates communication between insurer and distributor systems.

The platform has recently crossed a milestone of processing more than INR 1000 crores in insurance premiums in the last 12 months. Currently, we offer 100+ insurance products across 40+ insurer partners (the largest catalog of insurance products available as an API in India) to our 40+ enterprise customers (distribution partners).

A Riskcovry is headquartered in Mumbai and has an operational branch in Bangalore.

Mumbai office: 314, Duru house, 3rd floor Juhu Tara road Next To JW Marriott, Juhu, Vile Parle West, Mumbai, Maharashtra 400049

Bangalore office: IndiQube Sunshine, 60 Feet Rd, KHB Colony, 5th Block, Koramangala, Bengaluru, Karnataka 560095

Representative

Parag Jamdar
parag.jamdar@riskcovry.com

Countries of interest

- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)

Key Business Objective

- Through IIA, we wish to leverage the recognition offered by IIA's network, to cause an impact in the ecosystem and identify new clients.



www.rmsarc.com

RMS ARC is a service oriented organisation with an aim to serve its clients 24x7. We are known in the industry for our expertise in customisation of insurance products to suit our clients need and for our capability in delivering complete end-to-end solutions in a time bound manner.

We are driven by our desire to make a difference in our customer's lives and ensuring customer delight through our value-added services.

At RMSARC it's our endeavor to be up to date and in sync with contemporary industry/market developments and hone our skills to provide the best advice and solutions to all our customers.

We value and keep our customers' interests close to our hearts and minds at all times.

Service Offerings: Property & Casualty, Employee Benefits, Marine Insurance, Liability, Claims Support & Personal Lines

Representative

Narendra Kumar Bharindwal,
narendra@rmsarc.com

Countries of interest

- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Israel - (InsurTech Israel - <https://insurtechil.com/>)

Key Business Objectives

- Identify New Clients, Identify Strategic Partner



www.sbilife.co.in

SBI Life Insurance ('SBI Life' / 'The Company'), one of the most trusted life insurance companies in India, was incorporated in October 2000 and is registered with the Insurance Regulatory and Development Authority of India (IRDAI) in March 2001.

Serving millions of families across India, SBI Life's diverse range of products caters to individuals as well as group customers through Protection, Pension, Savings and Health solutions.

Driven by 'Customer-First' approach, SBI Life places great emphasis on maintaining world class operating efficiency and providing hassle-free claim settlement experience to its customers by following high ethical standards of service. Additionally, SBI Life is committed to enhance digital experiences for its customers, distributors and employees alike.

SBI Life strives to make insurance accessible to all, with its extensive presence across the country through its 1,011 offices, 23,998 employees, a large and productive individual agent network of about 236,978 agents, 73 corporate agents and 14 bancassurance partners with more than 41,000 partner branches, 148 brokers and other insurance marketing firms.

In addition to doing what's right for the customers, the company is also committed to provide a healthy and flexible work environment for its employees to excel personally and professionally.

SBI Life strongly encourages a culture of giving back to the society and has made substantial contribution in the areas of child education, healthcare, disaster relief and environmental upgrade. In 2022-23, the Company touched over 1.1 lakh direct beneficiaries through various CSR interventions.

Listed on the Bombay Stock Exchange ('BSE') and the National Stock Exchange ('NSE'), the company has an authorized capital of Rs. 20.0 billion and a paid-up capital of Rs.10.0 billion. The AuM is Rs. 3,451.5 billion.

Representative

Abhishek Arora

abhishek.arora@sbilife.co.in

Countries of interest

- UK (InsTech London – <https://www.instech.london/>)
- Australia (InsurTech Australia – <https://insurtechaustralia.org/>)
- Singapore (Singapore Fintech Association – <https://singaporefintech.com>)
- Japan (Tokyo Fintech – <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance – <https://www.insuretechalliance.com/>)
- Italy (Italian InsureTech Association – <https://insurtechitaly.com/>)
- Israel – (InsureTech Israel – <https://insurtehil.com/>)
- Insurtech NY – (<https://www.insuretechny.com/>)
- Africa Insuretech Rising – (<https://africainsurtechrising.com.ng/>)
- Asociacion InsurTech Mexico – (<http://asociacioninsurtec.mx/>)
- South East Asia, Middle East and North Africa (MENA), United States, India

Key Business Objectives

- Identification of new partners for our use cases.



<http://www.spectruminsurance.in>

OFFICE ADDRESS: 1104, 11TH FLOOR GD-ITL TOWER B-08, NSP PITAMPURA, DELHI-110034

Representative

Rajeev Varshney,
RAJEEV@SPECTRUMFINTECH.IN

Pankaj
pankaj@spectruminsurance.in

Countries of interest

- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)

Key Business Objectives

- Identify new clients


www.symbo.co

Symbo (Symbo.co) is an insurTech that enables customers to purchase insurance from their favorite brands, apps & insurers digitally. Their embedded insurance product integrates seamlessly into any brand's purchase journey & enables them to sell insurance within weeks. With Symbo's comprehensive protection plans, customers can insure the products they are buying. Symbo has sold 1Cr+ policies by mid-2023 with 30+ insurance partners and 30+ insurance products, including more than 100 product integrations, facilitated by its DIY "claim-from-home" API.

Some of the partners of Symbo include Max Bupa life insurance, HDFC life, TATA AIG, Reliance general insurance having 100,000 agents who are using our other Platform to give out the best services.

Symbo also integrates with the world's leading insurers to issue policies and manage claims in a digital and seamless manner. Symbo's API is capable of withstanding a load of 1000 RPM (requests per minute) making it easier to punch more than 1 Lakh policies in a Day.

Symbo aims to become the largest embedded insurance distribution platform in a way that is relevant and intuitive to the user.

Representative

Kartik Poddar,
kartik@symboinsurance.com

Countries of interest

- UK (InsTech London - <https://www.instech.london/>),
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>),
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>),
- Japan (Tokyo FinTech - <https://tokyofintech.com/>),
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>),
- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>),
- Israel - (InsurTech Israel - <https://insurtechil.com/>),
- Insurtech NY - (<https://www.insurtechny.com/>),
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>),
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)

Key Business Objectives

- Offer relevant coverage to the user in a contextual setting and simultaneously increase the adoption of insurance.
- Cover more products from our existing clients to enable end-users to embed insurance to more products during the last point of sale
- Capture new geographical markets
- Identify new clients


www.tesquirel.com

TesQuirel Solutions is an emerging InsurTech based out of Bangalore and is primarily focused on Automation and AI based solutions. We endeavor to help insurers / Brokers / Other InsurTech companies to deliver error free digital solutions to their end customers.

Our No-Code, On-Cloud solution Breez democratizes Automation Testing with its innovative Configure & Execute Model that requires One Click configuration, intelligent data generation and Script-free execution. It supports modern functionalities of the digital world like 2FA with Captcha, QR Code, email / Mobile OTP etc., seamlessly without the need to write scripts. With the same ease it automates API, Mobile, Mainframe and AS/400 applications using the same interface.

Breez is a ready to go solution for DXC's Core Policy Admin Systems like LIFE/ASIA, GROUP/ASIA, INGENIUM etc. with Out of the Box Templates for end-to-end processes. With its Plug and Assemble model with Lego-like blocks for micro-processes, enhancements or customizations made can be modified with ease. When it comes to assertions, it can verify final and intermediate calculated values like premium, bonus, claim amount etc., with inputs from data file, Excel calculators, PDF reports and many others. Breez has been tested for High Volume and High Complex transactional processes involving web, API and AS400 applications from customer journeys to Core Systems across Life & Property and Casualty insurers spanning India and Israel.

In a nutshell, Breez democratizes the automation by developing "Citizen Automators". fIAir, our Award Winning, Generative AI based intelligent chat solution supports Multi-lingual customer interactions across insurance value chain. Based on Generative AI and LangChain, it can support the end user by providing seamless guided interactions in the language selected by the customer both in written and voice over. It's rich insurance Domain knowledge base can be leveraged to near perfect understanding of the customer intent. It is easy to configure and can be easily integrated with any of the existing platforms and processes. We are delighted to share that fIAir has been awarded "Best AI Product / Solution of the Year 2023" by India InsurTech Association.

Representative

Prasad Jwalapuram
prasad.jwalapuram@tesquirel.com

Countries of interest

- Australia (InsurTech Australia -<https://insurtechaustralia.org/>)
- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- South East Asia, Middle East and North Africa (MENA)

Key Business Objectives

- Understand and expand into other markets
- Partner with respective local associations in the interested geographical areas
- Identify & Acquire New clients in the new geographies



www.tiptopinsure.in

Founded in 2021, TIPTOP Insure (Our brand) embarks on the journey of "Serving Happiness to the underserved". Tiptop Insure has delved into bridging the digital divide between Urban and Rural India by bringing financial and digital inclusion in rural India. Our mission is to create India's largest POSP distribution network to be present at 2.5 laks Gram Panchayat in India. To provide affordable and simple customized products which will benefit day to day lives of rural population and make them TIPTOP as our brand says.

If we must grow the penetration of insurance in India we must have simple products which create value since 70% of the population still lives in rural India. There has been an enhancement in incomes and acquisition of assets that needs protection amidst the rural population, creating opportunities for exploration and expansion of insurance business in unserved rural India.

The unorganized workforce in the informal sector with no minimum wages or any kind of social security may be pushed into deeper poverty due to Covid-19 outbreak, Insurance is needed by these people the most and can prevent them from getting entrapped in the vicious circle of poverty.

Some of the recent announcement by the new IRDAI Chairman to encourage rural penetration will boost our confidence towards successful implementation of our plan.

Representative

Manoj Agarwal,
manoj@tiptopinsure.in

Countries of interest

- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>),
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>),
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)

Key Business Objectives

- Innovation in terms of retail product offerings
- New technology for larger expansion

TrueCover*

www.truecover.in/

TrueCover is an InsurTech startup operating since 2019. We are focused on making Health Insurance simple and easy for all stakeholders – Payers, Providers, Administrators (Brokers & TPA's), Sponsors (Employers & Governments) & End users,

Our benefit management module offered as a SaaS solution is used by Insurers, Brokers and leading TPA's to manage all aspects of Health Insurance journey – Onboarding, Enrolment, Data Interactions, Reporting and Analytics. We have successfully managed seamless experience delivery for different kinds of plan designs across Group Health, Group Term Life and Personal Accident

TrueClaim, our module for claims automation has demonstrated the capability to automate end to end health insurance claims process irrespective of the policy terms and their complexities. The solution is powered by Smart Contracts based rule system, AI Enabled Data Classification & Document Extraction. We are working towards a 0 touch claims process.

Our solution for AI Enabled Fraud identification which is now deployed with a large State Government run scheme and also in pilot with leading Insurance companies is also first prize winner of Grand Startup Challenge organized by the Government of India. We assist the Insurance company and Government in real time identification of fraud and abuse in health claims and controlling their loss rates.

TrueCover's solutions are available as a single integrated platform and also as independent modules.

Representative

Nitin Srivastava,
nitin@truecover.net

Countries of interest

- UK (InsTech London - <https://www.instech.london/>),
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>),
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>),
- Japan (Tokyo FinTech - <https://tokyofintech.com/>),
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>),
- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>),
- Israel - (InsurTech Israel - <https://insurtechil.com/>),
- Insurtech NY - (<https://www.insurtechny.com/>),
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)

Key Business Objectives

- Identify alliance partners for global reach,
- Access to new clients,
- Investor Connects



<https://toolyt.com/>

Mobile insurance sales platform for managers to intermediaries. Streamlines every step, from planning to analysis. Ideal for agencies, direct sales, Bancassurance & agents.

HQ: HSR Layout Bangalore

Other locations: Mumbai, Dubai

Representative

Nizamudheen V

nizam@toolyt.com

Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia -<https://insurtechaustralia.org/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Middle East and North Africa (MENA), United States

Key Business Objectives

- New clients and partnership

Vitesse

www.vitessepsp.com

Vitesse is a UK based business that provides payment and treasury services to the global insurance sector. We have been in operation since 2013 and work with the top names across the insurance vertical providing two key services to carriers and their networks:

- 1) Vitesse operates a connected global payment platform that allows us to land billions of dollars of claims payments to individuals and businesses around the world each year.
- 2) But crucially, we also operate a regulated treasury platform that allows anyone in the insurance chain to hold, manage and disburse their claims capital globally with Vitesse. Vitesse enables loss funds, claims funds and all claims capital to be held in regulated structures, with Tier 1 banks rather than in disparate domestic arrangements whilst optimising the capital requirement to put the right money, in the right place at the right time.

This gives the owner of the funds total control and transparency across all of their varied loss funds, claims funds, claims payments etc – a single, real-time view of their global liquidity whilst providing a truly claimant focused, domestic payment experience.

Vitesse PSP Ltd is regulated by the Financial Conduct Authority (Reference 900646) under the Electronic Money Regulations 2011 for the issuance of e-money. Registered Office: 9th Floor, 107 Cheapside, London, United Kingdom, EC2V 6DN, Registered in England. Registered Number: 08461258.

Representative

Christopher Palmer
palmerc@vitessepsp.com

Countries of interest

- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia, Middle East and North Africa (MENA), United States

Key Business Objectives

- Sharing this PitchBook with the International Association Partners will help support the accelerating awareness of Vitesse within the Global Insurance market as the payment and treasury partner of choice. It will help drive the network effect within our existing customer base, support geographic expansion into key target markets all while consistently improving the claimant experience.



<https://vymo.com/>

Vymo is the leading sales engagement platform to improve sales productivity and engagement effectiveness for financial institutions. The platform solves over 18 deep industry-relevant use cases for frontline personnel, sales managers, and business heads through intelligent nudges and industry playbooks. 65+ global enterprises such as Berkshire Hathaway, BNP Paribas, AIA, Generali, and Sunlife Financial have deployed the platform to deliver actionable, objective insights to its executive and their teams.

"Vymo is fundamentally changing how financial services work," according to Satya Nadela, CEO of Microsoft, and Gartner recognizes Vymo as a market leader among sales engagement platforms.

Vymo is funded by Emergence Capital, Sequoia Capital, and Bertelsmann India Investments.

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Representative

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Countries of interest

- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- South East Asia, United States

Key Business Objectives

- Growth in India and Overseas Market
- Attain Clients from the top 500 Insurance Companies globally
- Go-to-market alliances and strategic partnerships



www.watchyourhealth.com/

Watch Your Health (WYH), is India's primogenital InsurTech and HealthTech enterprise that incessantly pushes the envelope to deliver innovative ideas to drive the well-being of people at large. WYH works with its B2B partners on Shared-Value Program to actively engage and create a business using Enterprise-level Engagement Programs, predominantly focusing on health.

The radically distinctive technology imbibed by WYH enables its customers to devotedly engage their clients through its hi-tech digital platform, and even manoeuvre them into reaching their respective health-related goals in a time-bound mode.

WYH provides a phygital solution to help end-users in their fitness and wellness journey, and motivate them through rewards to cultivate long-lasting healthy habits. The technical solutions (app and web-portal) as well as manual interventions (teleconsulting, health experts over chat) are combined to form a holistic solution.

WYH devised some awe-inspiring products and solutions following its clients' needs. Its modules focus on digital tools which are offered through white labelled mobile app, platform offers Assessment tools which includes algo calculated health score and Vital tracking through Face recognition, Rewards on being fit, Disease Management which includes post discharge program and risk management, Marketplace which includes all OPD services and healthcheckup, electronic health records which includes ABDM, Gamification and many more impressive array of products and solutions tailored to meet the needs of clients.

Representative

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Countries of interest

- UK (InsTech London - <https://www.instech.london/>),
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- Japan (Tokyo FinTech - <https://tokyofintech.com/>),
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- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>),
- Israel - (InsurTech Israel - <https://insurtechil.com/>),
- Insurtech NY - (<https://www.insurtechny.com/>),
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>),
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>),

Key Business Objectives

- Raise funds, identify new clients


www.xceedance.com

Xceedance is a global leader in empowering insurance organizations with strategic operations support, innovative technology, and data-driven services. With a team of over 3200 industry experts and 700+ certified professionals, we are dedicated to advancing enterprise transformation and pioneering insurtech solutions to ensure long-term business success.

At Xceedance, our purpose is to catalyze insurance ecosystems for the benefit of society. We are unwavering in our commitment to adding direct value to the business of insurance. With a presence in 9 global locations, we serve more than 150 clients in the P&C insurance industry worldwide.

Formed to deliver insurance services and innovative technology solutions across the industry's lifecycle, our mission revolves around leveraging deep domain knowledge to guide clients toward profitable growth. Our dedicated team is committed to driving positive change in the industry, helping our partners navigate market challenges with expertise and intelligent technology.

Our results-driven approach is evident in the numbers: we handle over 10,000 policy transactions per day and have over 225 ongoing insurance operations and technology engagements.

Xceedance provides transformative, digital-first solutions tailored to various segments of the insurance industry, including insurers, reinsurers, MGAs, agents, and brokers. Our insurance-focused offerings simplify our clients' journey to digital enablement, helping them evolve with changing market conditions and make use of proven technology solutions.

Representative

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Countries of interest

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- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>)
- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>), United States

Key Business Objectives

- Enter new geographical markets and lines of business to expand our customer base Facilitate knowledge transfer to drive mutual benefits for Xceedance and international partner organizations Explore real-life use cases of emerging technologies and look at ways to create superior efficiencies across the insurance value chain Tapping a global talent pool with niche skills to build innovative insurtech solutions at scale



www.zopper.com

Zopper's Insurance Infrastructure platform enables any distribution channel to connect with any insurance company and distribute any insurance/assurance product. We are democratizing access to Insurance distribution.

Zopper is headquartered in New Delhi, India with active presence in key Asian and Middle East countries.

Representative

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Countries of interest

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- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)

Key Business Objectives

- Introductions to Insurance Companies, Brokers, and other ecosystem players.



<https://www.hizuno.com/>

Zuno General Insurance, formerly known as Edelweiss General Insurance, is a new-age digital insurer with an aspiration to reimagine Insurance to make it easy, friendly, and transparent. Amidst all the jargon and seriousness, Zuno is the friendly voice speaking in a language you understand, and listening to what you have to say, stepping in at the right time, so that you don't have to worry when things don't go as planned. Zuno is the friend you can always turn to for help, with the confidence that we will have your back at all times.

At Zuno GI, the focus is on building trust through digital solutions that are intuitive and responsive, using consumer insights and data analytics to drive innovation and experience. Our consumer insight driven strategy focused on customers experience, innovative solutions and an intuitive digital platform differentiates us in a competitive market.

Zuno GI started operations in 2018 and has won multiple awards at renowned industry forums for product & technology innovations, digital platforms, superlative customer experience, innovative marketing campaigns and preferred workplace. It is India's first cloud native insurer and the first insurer to launch an open API platform. We have over 3 million customers and a growing omnichannel distribution on digital rails. The company has presence across key digital marketing places and partnerships with Maruti, Tata Motors, Mahindra, Skoda, Volkswagen, Jeep, OLA, PolicyBazaar, Turtlemint, Dunzo, PhonePe, Insurance Dekho, Fedbank Financial Services, Dvara KGFS, Repco Home Finance, ART Housing Finance, Renewbuy, Bajaj Capital, Anandrathi Global Finance, Avanse Financial Services, Zopper, Spinny, etc.

Representative

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Countries of interest

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- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>),
- Japan (Tokyo FinTech - <https://tokyofintech.com/>),
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- Israel - (InsurTech Israel - <https://insurtechil.com/>),
- Insurtech NY - (<https://www.insurtechny.com/>),
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>),
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)

Key Business Objectives

- Identify new clients and explore business opportunities.
- Create new distribution channels
- Strategic alliance with tech partners
- Hire new team members
- Raise funds



<https://zyla.in/>

Zyla Health is India's leading personalised care management platform providing access to high-quality, hyper-personalised and real-time care that promotes holistic well-being and improves the quality of life. We cater to users seeking preventive and curative care. The care is powered by advanced human-assisted AI technology that achieves best-in-class outcomes. Zyla is trusted by leading institutions and has touched 1 million+ lives with an impressive NPS of +70 & a consistent rating of 4.8+ on Google Play Store. We are HIPAA, GDPR compliant & ISO27001 certified organisation that offers medical grade data security & powers care in 12+ regional languages, 24x7x365 days.

Representative

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Countries of interest

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- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
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- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia, Middle East and North Africa (MENA), United States

Key Business Objectives

- Networking, seeking new clients, initiating partnerships

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