



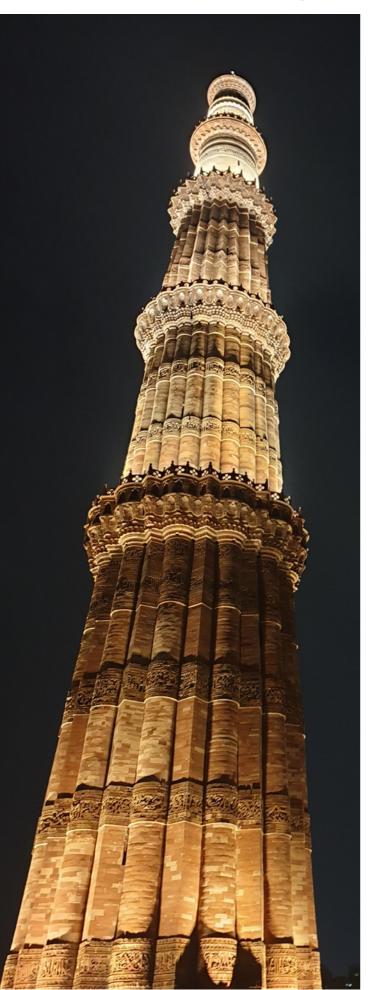
Pitchbook 2022

August 2022





Companies covered

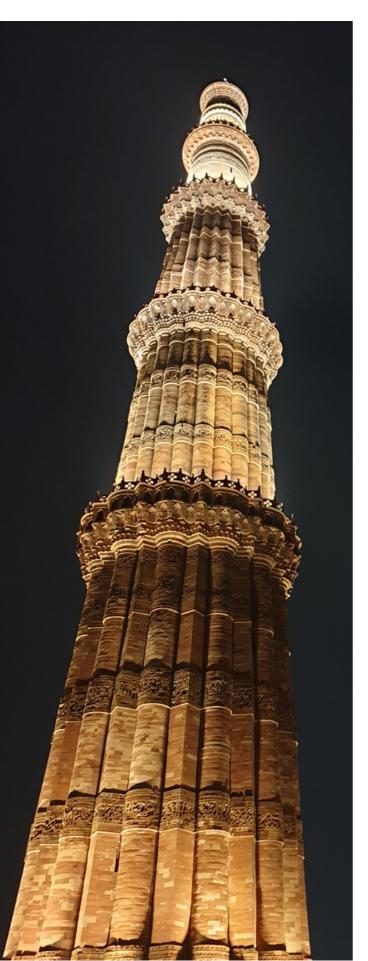


- AiBorne Tech
- Artivatic Data Labs Private Limited
- Assurekit
- Atelier Insurance Broking Private Limited
- Aureus Analytics Pvt Ltd
- AXA France Vie India Reinsurance Branch
- BADGEFREE
- Beshak.org
- Bessemer Venture Partners
- BG Networks Pvt Ltd
- BimaKavach
- C2L BIZ Solutions Pvt. Ltd.
- CamCom Technology Private Limited
- CAMS Insurance Repository Services
- ClaimFriendy Private Limited
- ClearQuote Technologies India Pvt Ltd
- CoverSelf
- CyborgIntell
- E Nirmaan Management Consultants Pvt Itd
- eBaoTech
- Edelweiss General Insurance
- Exegesis Infotech India Pvt Ltd
- EXL Service
- Finarkein Analytics
- Finexure Consulting
- Floatbot, Inc
- GoDB Tech Pvt Ltd
- GoSure.ai
- GramCover
- iAND Insurance Broker Private Limited
- InCHES Healthcare Pvt Ltd
- Instic Technologies Pvt Ltd
- Insurance Samadhan
- Insuryze Innovation Labs Private Limited
- iNube Software Solutions
- Ira Manpower Services Pvt. Ltd.
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- Pvt. Ltd.
- Kruzr Technology Solutions Inc.
- LivWell Asia



Companies covered

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- Maklav Insurance Brokers Pvt Ltd.
- Manomay Consultancy Services (India)
- Pvt Ltd
- MetaMorphoSys Technologies Pvt. Ltd.
- Micronsure Consultancy Private Limited
- Nvest Solution Private Limited
- Onsurity Technologies Pvt. Ltd.
- Perceptiviti Data Solutions Private Limited
- Pibit.ai
- Plum
- PolicyBoss.com(Landmark Insurance Brokers)
- Pvt Ltd)
- ProtectMeWell.com
- Prudent Insurance Brokers Pvt Ltd
- QuicSolv Technologies Pvt. Ltd.
- RIA Insurance
- Riskcovry
- Riskwolf
- RMS ARC Insurance Brokers Private Limited
- S Tandon & Associates
- SBI Life Insurance
- SenSight Technologies Private Limited
- Seven InsurTech Services Pvt. Ltd.
- SKALEUP (Bajaj Finserv Direct Limited)
- Spectrum Insurance Broking (P) Limited
- Symbo Insurance
- TrueCover
- Watch Your Health.com India Private Limited
- Xceedance
- Zopper
- Zyla Health Private Limited



Team IIA



Prerak Sethi Founder, RIA Insurance Co-Founder, IIA



Subhajit Mandal Co-Founder, Cyber Sierra Co-Founder, IIA



Shwetank Verma Founder, Leo Capital Co-Founder, IIA



Amit Tiwari COO & Co-Founder, Xceedance Ex-Co Member, IIA



Sumit Ramani Co-founder ProtectMeWell Ex-Co Member, IIA



Nilanjan Roy Head-Group Business, Manipal Cigna Ex-Co Member, IIA



Anu Chaudhuri-Ghosh SVP & Head Digital Business, Star Union Dai-Chi Life Insurance Ex-Co Member, IIA



Arvind Usretay, Commercial Leader-India/South Asia, Mercer Consulting India Ex-Co Member, IIA



Nimisha Shrivastava, Head of Operations, IIA



Shobha Arora, Lead Community Manager, IIA





Sponsors and Members









https://www.skaleup.com/

Bajaj Finserv Direct Limited

BFDL is a digital-first financial services super store engaged in providing products & services across the BFSI eco-system in India. More than 40 Banks, NBFCs and Insurers are already onboarded on to the platform through an open market architecture business model. Deep collaboration with financial/non-financial institutions brings in a comprehensive set of capabilities to address critical business challenges across the financial services industry.

SKALEUP, a Technology Platform, delivers an end-to-end digital journey through a unique Omni-channel experience and endeavours to 'Deliver Digital Business' for Insurance, Lending, Investment & Ecommerce. SKALEUP operates as a Strategic Business Unit of Bajaj Finserv Direct Limited (BFDL) and offers a SaaS model to businesses desiring to accelerate their digital transformation. Being born out of a successful Direct-to-Customer (D2C) technology enabled business, SKALEUP is Market-tested, business-proven, future-proof solution that promises a faster time-to-market. The platform is powered by Microservices architecture, low-code/no-code configurations & comes with integrated APIs through a cloud native deployment, making it highly configurable, agile, efficient & effective in enabling scale at pace. It is a unique architecture of single instance for customers, employees & partners thus creating a single version of truth across the entire business.

	CREDITECH INSURTECH INVESTECH ECOMMTECH	
	Salaried Loan Motor 2W, 4W, CV Mutual Fund Electronics	
Funnel Insights	Business/Prof.Loan Health (Retail, Group) Fixed Deposits Consumer Goods	KYC Integration
(KPI Dashboard	Home Loan/LAP Life Insurance Vehicle	Verification Integration
Operational Reports	Auto Loan/Others Embedded Insurance Travel Credit Card/ BNPL Sachet products	Customer Master
Sales Report	Customer Experience Journeys	Core Systems
Performance Management Alerts & Triggers	User Mgmt. AAA Security Business Servs. Offer & Leads Notifications Doc Mgmt. Domain Servs. Verification Stack	AD Integration
Exceptions & Deviations	Dialer Integration Payment Int. Txn Data Master Data Customer Acquisition Module	Partner Integrations
Compliance Reports	Sales Tele-caller Underwriter Operations Servicing Customer Ownership Roles	Integration
Digital Control Centre	Content Mgmt. Business Rules Workflows Configurators Low Code No Code Digital Core	& Partner Ecosystem



https://www.skaleup.com/



SKALEUP's InsurTech Platform

SKALEUP offers pre-integrated product journeys across Life, Non-Life, Health Insurance & VAS category. The platform offers end-to-end buying insurance experience for customers from quote generation till policy servicing. It offers instant policy issuance with consistent experience across Web & App. It serves multiple institutions including Insurers, Intermediary eco-system, Corporate agents & Insurance brokers.

Key constituents of the SKALEUP's InsurTech Platform include -

Insurance CRM – Empowers businesses to assist, service and retain customers. Addressing the business as well as regulatory needs by configuring employee access at multiple levels, such as Product, Branch, Pin-code, etc.

Omni-channel Experience – Unified platform for customers, employees & partners enables consistent experience to multiple user profiles, such as, Sales, Product, Operations, Analytics, Compliance, etc.

Reporting & Dashboard – Real-time insights to business on an intuitive dashboard, configurable reporting formats for premium & Income Recon and Regulatory reporting solution.

Pre-integrated APIs – Business rule engine, Instant policy issuance, India stack, Premium financing module integrated with Loan management system, etc. helps in faster GTM.

Assisted & DIY Journey – Addressing Phygital needs of business supported by efficient Nudge framework, AI enabled Bot, automated up-sell/cross-sell, thereby driving customer ownership.

Launch Bite size product in 10 Min – Leverage Configurator to build, design & launch sachet product on your own.

Secured Infrastructure – Strict data handling rules ensures security, sanctity and privacy of customer data which solely resides at the prospect's private cloud network.

Agile framework – Business rules, front-screen contents, workflows have been built along a low-code no-code philosophy that ensures minimal dependency on the IT software development cycle for any day-to-day changes.

Within six months of launch, platform is already powering handling more than 30Mn+ monthly traffic across Web & Mobile app instances deployed at Customer's end. It facilitates distribution of 1.2 mil policies for retail insurance products across, Life, Health & General & about 200K policies a month for pocket insurance products.

We are based out of Pune in the state of Maharashtra, India.



https://www.skaleup.com/



Representative

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Countries of interest

- UK (InsTech London https://www.instech.london/),
- Australia (InsurTech Australia https://insurtechaustralia.org/),
- Singapore (Singapore FinTech Association https://singaporefintech.org/),
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- Israel (InsurTech Israel https://insurtechil.com/),
- Insurtech NY (https://www.insurtechny.com/),
- Africa Insurtech Rising (https://africainsurtechrising.com.ng/)

- Looking to engage with Banks, NBFCs, MFIs, Corporate agents, Insurance Companies, Distributors & Brokers across the globe to facilitate "Digital" business through a unified platform experience for their customers as well as employees
- We are keen on strategic partnerships with Fintech's, Niche players in the InsurTech domain who could complement the platform capabilities & create incremental value for financial services organizations
- Explore possibility to attract global talent which can help in expanding market reach & enhance product capability for the global InsurTech market



INDIA INSURTECH

www.ebaotech.com

eBaoTech® make insurance easy

Aboout eBaoTech

eBaoTech is a global leading technology provider for the global insurance industry. Our mission from starting in the year 2000 has been and remains to be "make insurance easy". Through hard work and full commitment to customer success, eBaoTech has built a strong client base in over 40 countries/markets, covering property and casualty, life, and health insurances. Furthermore, eBaoTech's intense and persistent focus on addressing the fundamental pain-points of insurance technologies through deep-tech innovation has yielded significant differentiation in the global marketplace. For more information, please visit the company website at www.eBaoTech.com and the PaaS enablement site at www.InsureMO®.com

About InsureMO®

InsureMO® (for "Insurance Middle Office") is designed to accelerate insurance innovation, improve connectivity among stakeholders, and handle the massive volume, variation, and velocity of insurance business in the "Digital Age." As a platform-as-a-service (PaaS), InsureMO acts as middleware for the insurance industry, freeing insurers from legacy constraints, and unlocking their ability to innovate and connect to stakeholders. With a full set of insurance APIs and microservices for general (P&C), life, and health insurance businesses covering the entire policy lifecycle, InsureMO supports Open API collaboration, is managed via Cloud Container (based on Docker and Kubernetes), and enables third parties to develop applications. Explore more or sign up now at InsureMO.com.

InsureMO- The World's #1 Insurance Infrastructure Platform

Power any App, Launch any Product, Connect any Channel and Integrate any Data Source.

The only insurance middle office that delivers the 3Vs

InsureMO is an open API platform for fast innovation and deep connectivity, digitally enabling all parties ranging from insurance carriers, brokers, agents, MGA, affinity channels, to insurtech startups. InsureMO® allows traditional core systems of insurance organisations to extend and connect to every digital and conventional channel.

Use Cases

• Core Modernization for Insurers

Transform and modernize your legacy Core PAS. Effortlessly! InsureMO lets you adopt new technologies and work with legacy applications and data sources by exposing them as API's.

• Digital Distribution for Carriers

Launch any product, any distribution channel. Seamlessly! Use out-of-the-box headless APIs to accelerate your time to market and connectivity to any digital distribution channel.



eBaoTech[®] make insurance easy

Connected Insurance for Ecosystems/Verticals

One platform to manage all your insurance offerings. Any Market. Any Product. Any Carrier. Adopt InsureMO® to launch and scale insurance products across markets and regions with reusable integration assets.

InsureMO® is the world's largest middleware platform enabling large insurance ecosystems

- \$20B GWP Processed per year
- 3,000 + Products
- 1,500 + Insurance & Non-Insurance API's
- 5,000 + Channels and tech partners

Build and connect your products to ecosystems, not chaos

InsureMO® enables your business decision makers and product builders to work around a unified and centralized framework designed around agility and scale.

• Launch new product, channel or application using headless APIs

• Faster speed to market

Launch insurance products across all digital distribution points faster. A digital ecosystem middleware or connectivity platform for global and regional teams.

Innovate and scale your product strategy

Powerful design tools allow you to customize and maintain insurance products with digital API generation as a basis for capability.

• Two Speed Architecture for Carriers

Quickly launch any product, channel or application using headless APIs from InsureMO® using a two-speed model without constraints of existing Core PAS.

• Insurance Infrastructure Platform for Carriers

A complete policy lifecycle management platform independent of current legacy systems which lets you enable a new stream of innovative digital products.

• Accelerate your digital transformation by 100x

Seamlessly connect your existing legacy system without going through a demanding monolithic core replacement.



www.ebaotech.com

eBaoTech® make insurance easy

Representative

Saurabh Mehta, saurabh.mehta@ebaotech.com

Countries of interest

- UK (InsTech London https://www.instech.london/),
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- Africa Insurtech Rising (https://africainsurtechrising.com.ng/),
- Asociación InsurTech México (http://asociacioninsurtech.mx/),

Key Business Objectives

• Identify new clients and new partners



ARTIVATIC.AI

https://new.artivatic.ai/

Artivatic.ai builds and offers next gen insurance products and solutions to simplify risk assessment, process automation & digital use to enable access to insurance with our technology driven innovations.

Representative

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- Africa Insurtech Rising (https://africainsurtechrising.com.ng/),
- Asociación InsurTech México (http://asociacioninsurtech.mx/)

Key Business Objectives

• Identification of new clients and expand our product portfolio and offerings globally





https://aiborne.tech/,

We at AiBorne Tech are automating policy renewal & claims processes for Motor Insurance : with our end-to-end AI-enabled vehicle inspections platform called TrueInspect.

TrueInspect is a unique combination of our in-house Damage Assessment AI accessible through our visually guided web applications and APIs, and a highly interactive easy-to-use human verification portal to establish 100% accuracy in all of our insurance recommendations.

Briefly, AiBorne streamlines the following vital processes in motor insurance: * Pre-Inspections for Policy Renewal/Break-ins (web and APIs) : Damage Assessment AI for

vehicle inspections & policy recommendations on a single platform

* Fraud Detection (APIs) : also completely accessible as a third-party service

* Claims Inspections (web and APIs) : Damage Assessment AI with repair/replace decisions and cost estimates as per OEM standards

In a short period, we have successfully deployed our inspections platform in multiple capacities with insurance companies, insurance brokers, automotive OEMs (including Maruti Suzuki, largest in India), workshop aggregators (1000+ in India alone) and used/pre-owned/aftermarket players (first in market), both in India and beyond.

Our founding team is based out of Delhi, India with other key members also contributing from Europe and SEA.

Visit our LinkedIn for more info: https://www.linkedin.com/company/aiborne-tech/

Representative

Anshul Goyal, Founder, anshul@aiborne.tech

Countries of interest

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- Africa Insurtech Rising (https://africainsurtechrising.com.ng/),
- Asociación InsurTech México (http://asociacioninsurtech.mx/)

Key Business Objectives

• Our current focus is to service a global client base and generate awareness about our technological capabilities in the international market.



www.assurekit.com



Building the Plaid for Insurance to help distributors and their customers connect and sell insurance to their captive audience. https://assurekit.com/, Mumbai & Chennai India

Representative

Adarsh Chokhani, adarsh@assurekit.com

Countries of interest

- UK (InsTech London https://www.instech.london/),
- Australia (InsurTech Australia https://insurtechaustralia.org/)
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- Global (Global Insurtech Alliance http://www.insurtechalliance.com/)
- Insurtech NY (https://www.insurtechny.com/)
- Africa Insurtech Rising (https://africainsurtechrising.com.ng/)

- Identify partners (tech and insurers alike) to complete our connected Ecosystem
- Get access to Insuretech investors, Get into strategic alliances



AUREUS

www.aureusanalytics.com

Aureus is an AI-driven insurance analytics platform founded in 2013 by Anurag Shah, Ashish Tanna, and Nitin Purohit with operations in the US and India. The CRUX platform uses artificial intelligence to learn and build metadata about insurance customers. This real-time AI platform uses predictive analytics and machine learning technologies to provide business and analytics users the ability to capture data from varied internal and external sources while delivering actionable insights in Natural Language at the Point of Decision. The platform provides insurers and agencies with superior customer experience solutions with the proprietary algorithm SentiMeterTM that combines deep text analytics and artificial intelligence to measure the customer experience in real-time. With the predictive models, the next optimal action is identified in real-time for insurance uses such as retention, claims, upsells, cross-sell, upsell, sales and distribution.

Website- https://www.aureusanalytics.com/en-in/

Representative

Prerana Suvarna, prerana@aureusanalytics.com

Countries of interest

Insurtech NY - (https://www.insurtechny.com/)

- Identify new clients
- sales & advisory support
- Extend Aureus presence globally
- Showcase Aureus analytics capabilities across different insurance use cases
- Start with a POC contract and scale from thereon to a full commercial engagement
- Build strong inroads into enterprise insurance ecosystem



www.autowiz.in/insurer.html



We work on innovative and relevant solutions at the intersection of Automotive IoT and Big Data Analytics. AutoWiz Connected Vehicle Data Analytics Platform powers use cases in Automotive, Insurance, Transportation and Shared Mobility domain.

We offer Insurance Telematics solutions to Auto Insurers and intermediaries globally. We offer versatile telematics technology options include OBD dongle, OEM API and pure Smartphone-based solutions. These are matched with the goals of Insurer's Usage Based Insurance program including Pay-as-you-drive or Pay-how-you-drive models.

Our AutoBeacon solution is an advanced Smartphone-based telematics solution. It features our accurate driving behaviour monitoring and crash detection engine and is available as an SDK that can be embedded inside Insurer's App. Solution is economical for mass market deployment and has features to drive customer engagement. See more at www.autowiz.in/autobeacon.html

Representative

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Countries of interest

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- Japan (Tokyo FinTech https://tokyofintech.com/),
- Global (Global Insurtech Alliance http://www.insurtechalliance.com/),
- Asociación InsurTech México (http://asociacioninsurtech.mx/)

Key Business Objectives

• Go-to-market alliances and channel tie-ups, Strategic Investment.





https://indiareinsurance.axa.com/

AXA group is one of global leaders in insurance and reinsurance space with interests in health, life and P&C business.

Present in over 54 countries, with over 210 million customers and 153 thousand employees, AXA group has been among the top insurers globally consistently over the past 10 years. AM Best has affirmed the Financial Strength Rating of A+ (Superior) of AXA Global Re (AGRe) (France). AXA group set up insurance operations in India in 2007 with the Bharti group.

More recently, the group was one of the pioneers to commence reinsurance operations as a foreign branch in India. Since inception of business operations five years back in India, AXA has been amongst the largest reinsurers in the country, occupying the number one position in health business with sizeable interests in life and other segments of business

AXA also won reinsurer of the year award in the year 2020 and CSR initiative of the year award in the year 2021

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Countries of interest

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- Africa Insurtech Rising (https://africainsurtechrising.com.ng/)

- Create new distribution channels
- Identify new clients and explore new business opportunities
- Hire new team members





www.badgefree.com

Are you struggling with high employee turnover in your company? Do you face a challenge in sourcing skilled and committed people, who take ownership of their roles within the organisation and are really invested in its success? Do you feel that all the resumes and data that you get from scores of jobs portal is just that... useless data? You are not alone!

Welcome to Badgefree (www.badgefree.com)! The first of its kind Online Talent Marketplace that understands your pain points and helps you hire the Right people at the Right time and at your Preferred Price point!

Badgefree is the ONLY platform that has totally disrupted the current Talent and Hiring ecosystem and offers users the Choice of multiple work constructs under a single platform. Whatever your hiring requirements - whether Full-time positions, Fixed-term contracts or Freelance gigs, you can find them all on Badgefree!

While Covid and post Covid world has disrupted the entire work ecosystem, it has led to a huge gap and need for skilled talent in almost all business functions across industries, be it Insurance, Technology, Banking, Finance, Media, Marketing, E-commerce, Education, Healthcare, Retail, FMCG and many more.

What's unique about Badgefree and differentiates it from even the leading jobs portals is that over here, we don't leave you to fend for yourself! It is the only platform that not just bridges the gap between 'Talent Seekers' (Employers) and 'Talent Providers' (Candidates), but also amplifies your prospects via a personalised human interaction through our network of 'Talent Curators', who curate the best resumes for you, saving you precious time and multiple filters, thereby effectively streamlining the hiring process for your company and improving overall productivity of your HR teams.

Representative

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- Japan (Tokyo FinTech https://tokyofintech.com/),
- Global (Global Insurtech Alliance http://www.insurtechalliance.com/),
- Insurtech NY (https://www.insurtechny.com/),

Key Business Objectives

• To this end, they are continually striving to forge new partnerships and alliances with other service providers to offer innovative and disruptive solutions. To know how we can add value to you, simply give us a call or mail, and let's start a conversation.



www.bvp.com/india-home



Bessemer Venture Partners- Global early stage venture fund

Representative

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Countries of interest

- UK (InsTech London https://www.instech.london/)
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- Insurtech NY (https://www.insurtechny.com/)
- Africa Insurtech Rising (https://africainsurtechrising.com.ng/)
- Global (Global Insurtech Alliance http://www.insurtechalliance.com/)

Key Business Objectives

• Identify trends and new partners



. Seshak

www.beshak.org

Beshak is a mission driven, community platform where domain experts, professional advisors, and research experts support customers – right from answering questions, discover products through its recommendation tools, and discover right advisors through its marketplace.

Mumbai, India

Representative

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Countries of interest

- UK (InsTech London https://www.instech.london/)
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- Israel (InsurTech Israel https://insurtechil.com/)
- Insurtech NY (https://www.insurtechny.com/)
- Africa Insurtech Rising (https://africainsurtechrising.com.ng/)

- Learn from other similar startups.
- Raise Funds



BIMA GARAGE

BG Networks Private Limited (Bima Garage)!

Established in 2018, Bima Garage is India's leading insurance service provider focused on establishing trust and transparency in India's health insurance ecosystem. Our diverse solutions make the stressful process of insurance claims simpler & stress-free for everyone involved in the claims journey. We work with hospitals, insurance companies and insurance partners to deliver stress-free insurance solutions to all insurance policyholders.

Bima Garage's three pronged solution smoothen the claim process for the insured, hospital and the insurance companies:

Our Services:-

BG Desk: manned Desk at the hospital to process end-to-end cashless claims. Hobnob: hassle free reimbursement claim service at your doorstep. Hobnob desk: reimbursement claim Service desk at hospitals. Networking: In case you need our assistance to complete documentation with Insurance for empanelment.

We are pledged to provide seamless and hassle free experience for our customer through our team of experts using state of the art technology We bridge the gap by Integrating: Insurance Company / Distributor / Customer / Service Provider on Insurance service needs through Know Your Policy (KYP). Cashless claims at hospital desk and Doorstep reimbursement Hospital payment reconciliation I records & Optimisation of claims

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- Asociación InsurTech México (http://asociacioninsurtech.mx/),

Key Business Objectives

• The identified problem can be serviced globally.



www.bimakavach.com



BimaKavach is an insuretech platform built for Indian businesses that is transforming the way SMEs and startups identify and avail business insurance.

Built by insurance veterans, BimaKavach's fully digital coverage takes minutes to activate. In under 10 minutes, founders and finance teams can apply for coverage customized for their startups/SMEs and industry vertical. BimaKavach offers 10+ lines of proprietary coverage, from General Liability, EPL, D&O, to Cyber policies.

BimaKavach focuses on co-creation of business insurance products with insurers to deliver fast-flow and relevant insurance products by automating risk assessment and pricing for commercial risks.

BimaKavach works with hundreds of start-ups and SMEs and aims be the India's go-to business insurance platform.

Office Address: 64, Shantiniketan Colony, Indore, MP - 452010 Other Key Location: 3rd Floor, BimaKavach, 1203A, 25th B Main Rd, Sector 2, HSR Layout, Bengaluru, Karnataka 560102

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- Africa Insurtech Rising (https://africainsurtechrising.com.ng/)

- Identify new clients for increasing business insurance penetration in India.
- Create better business insurance experiences for SMEs and Startups.
- Exploring opportunities with global insurtechs and MGAs to tap better underwriting practices.
- Hiring a global talent pool.



www.camcom.ai



CamCom is a world leader in AI powered defect and damage assessments with proven success in automobile claims and inspections. Our mobile platform has helped increase efficiency, improve customer experience, and reduce losses for the carrier, broker, or approved third party administrators. Our users use the platform to:

1. Determine health score to aid in better underwriting

2. Realtime inspections for claims to improve customer experience, reduce time to process claims, and limit losses

3. AI algorithms and rules to reduce fraudulent claims

CamCom Benefits:

95% accuracy in damage detection ; 90% faster in processing claims ; 40% reduction in cost to process claims ; 20% reduction in claims payout

Head Office: CamCom Technologies Private Limited, No. 70, 2nd Floor, 1st Cross, Sahyadri Layout, Bilekahalli, Arakere, Bangalore – 560076, INDIA Dubai Office: A 5, DTEC, Dubai Silicon Oasis, Dubai – UAE

Representative

Sanjay Kunnath ; sanjay.Kunnath@camcom.ai

Countries of interest

- UK (InsTech London https://www.instech.london/),
- Australia (InsurTech Australia https://insurtechaustralia.org/),
- Singapore (Singapore FinTech Association https://singaporefintech.org/),
- Japan (Tokyo FinTech https://tokyofintech.com/),
- Global (Global Insurtech Alliance http://www.insurtechalliance.com/),
- Italy (Italian InsurTech Association https://www.insurtechitaly.com/),
- Israel (InsurTech Israel https://insurtechil.com/),
- Insurtech NY (https://www.insurtechny.com/),
- Africa Insurtech Rising (https://africainsurtechrising.com.ng/),
- Asociación InsurTech México (http://asociacioninsurtech.mx/)

Key Business Objectives

• Expand our operations in other geographies - we are setting up offices in the US and Singapore





www.camsrepository.com www.camsonline.com

CAMSRep, an Insurance Repository Licensed by the Insurance Regulatory Development Authority of India (IRDAI) of India has been providing exceptional Insurance business outsourcing services for 45+ insurance companies across various functions since 2008. Among the first of its kind to be launched by IRDAI (Insurance Regulatory Development Authority of India), CAMSRep introduced electronic insurance policies and acted as a single point of service for e-policies held by policyholders making it convenient for policyholders to get service on demand.

CAMSRep is a wholly owned subsidiary of CAMS (Computer Age Management Services Ltd.) the leading financial infrastructure provider and India's largest registrar and transfer agent of mutual funds with an aggregate market share of approximately 70%.

Corporate Office

CAMS Insurance Repository Service Ltd., New No.10, Old No.178, MGR Salai, Nungambakkam, Opp.Hotel Palmgrove, Chennai 600 034. Tamil Nadu.

Other locations Chennai, Mumbai, Delhi

Representative

Ram Esakky, ramasubramaniyam.e@camsonline.com

Countries of interest

- UK (InsTech London https://www.instech.london/),
- Australia (InsurTech Australia https://insurtechaustralia.org/),
- Singapore (Singapore FinTech Association https://singaporefintech.org/),
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- Insurtech NY (https://www.insurtechny.com/),
- Africa Insurtech Rising (https://africainsurtechrising.com.ng/),
- Asociación InsurTech México (http://asociacioninsurtech.mx/)

Key Business Objectives

• CAMSRep has developed a new product PolicyGenie that helps insurance companies shift towards digital selling, operations and engagement. So, the pitch book would help us widen the scope and identify new markets, technology.



CoverSelf

www.coverself.com

CoverSelf is a domain-specific platform, which is built from the ground up for healthcare Payment Integrity which enables generational architectural shift, and it adapts to the dynamic nature of the PI industry while empowering you as it evolves. CoverSelf comes with a claim editing platform with pre-configured industry rules, FWA analytics, AI/ML models, BI tool, Case manager & encoder with a comprehensive approach to address this multibillion-dollar problem. PI teams can author new/custom rules or scenarios without technical dependencies. CoverSelf is built by Ex-Cotiviti and strong technology professionals with decades of experience.

CoverSelf is flexible to complement your existing payment integrity efforts & roadmap or as a complete standalone solution in tune with your roadmap. This platform will empower your team to gradually move the PI work in-house with greater control and transparency.

Address: Bangalore, India. Setting up the office in the US Key locations: San-Francisco and Bangalore

Representative

Raghavendra Pawar, raghav@coverself.com

Countries of interest

- Australia (InsurTech Australia https://insurtechaustralia.org/),
- Global (Global Insurtech Alliance http://www.insurtechalliance.com/),
- Insurtech NY (https://www.insurtechny.com/),
- Middle east

Key Business Objectives

• Identify new clients (Health insurance payers/TPAs), hire new team members in Sales, raise funds from health focus ventures (ex: Blue ventures, Echo Health Ventures etc)



www.claimfriendy.com



We offer Post Sale services to policy holders : such as Digi-wallet to manage multiple policies with renewal alerts, One page Policy summary that exhibit key benefits covered for or notcovered for, End-to-end Claim support from lodgement till settlement with regular status updates through in-app notifications, Whatsapp /SMS /Email alerts, Support around Workshop & Hospital selection, Emergency services, other benefits around Auto & Health business through our own or tie-up network

office address : 2nd floor, 612, Udyog Vihar phase-V, Sector 19, Gurgaon, Haryana

Representative

Abhishek Gautam, abhishek@claimfriendy.com

Countries of interest

- UK (InsTech London https://www.instech.london/),
- Australia (InsurTech Australia https://insurtechaustralia.org/),
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- Insurtech NY (https://www.insurtechny.com/),
- Africa Insurtech Rising (https://africainsurtechrising.com.ng/),
- Asociación InsurTech México (http://asociacioninsurtech.mx/),

Key Business Objectives

• Raise funds, identify new clients





https://clearquote.io

ClearQuote app can assess damages on vehicles based on smartphone images/videos. Used by motor insurers to automate vehicle inspections prior to underwriting and for claims. Helps insurers save time and claims processing cost and enable offering a better customer purchasing/claims experience.

Development team based in India (Bangalore, Remote), ClearQuote entities registered in India, USA and Hong Kong

Customers in India, Middle East, Europe. Distributor arrangement in Australia & New Zealand Current customers include - Maruti Suzuki (largest OEM in India)

Representative

Venkat Sreeram, venkat@clearquote.io

Countries of interest

- UK (InsTech London https://www.instech.london/),
- Australia (InsurTech Australia https://insurtechaustralia.org/),
- Singapore (Singapore FinTech Association https://singaporefintech.org/),
- Japan (Tokyo FinTech https://tokyofintech.com/),
- Global (Global Insurtech Alliance http://www.insurtechalliance.com/),
- Italy (Italian InsurTech Association https://www.insurtechitaly.com/),
- Insurtech NY (https://www.insurtechny.com/),

Key Business Objectives

• Identify new customers

www.c2lbiz.com



C2L BIZ is an Insurance Industry-focused leading SaaS Cloud- Insurtech provider having a range of innovative and state-of-the-art Insurtech offerings. C2L BIZ's SymbioSys SaaS Suite of offerings complements insurers existing investments in core systems and aids their digital journey to the rapidly emerging ecosystem. C2L BIZ has successfully transformed digitally over 40 insurance carriers across its 100+ engagements.

While its insurance customers include 9 of the Global Top 30 Insurers, said successful engagements span across 12 countries within Asia, the Middle East, and Latin America.

C2L BIZ offers a host of cloud-based services under its SymbioSys SaaS offerings which ride on its proven SymbioSys Suite of digital solutions. SymbioSys Suite is well known in the Asian Insurance Ecosystems through its flagship SymbioSys Sales Tool & SymbioSys Distribution Management.

SymbioSys Sales Tool currently has 25 successful implementations in the cutting-edge mobile sales platform. It has been "the most sustainable Omnichannel Sales Tool for Insurance carriers to provide to its sales advisers/ agents/ brokers ", thus becoming an undisputed leader in Asia.

Another key solution, SymbioSys Distribution Management for distribution performance & compensation management – which was also awarded XCelent Technology and has become a preferred choice for leading Policy Admin Systems (PAS) and Digital Insurance cloud ecosystems. e.g. DXC Assure, Azure, and AWS Marketplace.

Representative

Mangesh Vaitla, mangeshv@c2lbiz.com

Countries of interest

- Global (Global Insurtech Alliance http://www.insurtechalliance.com/),
- Insurtech NY (https://www.insurtechny.com/)

- Onboarding new customers
- Strategic alliances with tech partners and insurers
- Access to investors
- Establishment of global customer base
- Access to global markets



www.cyborgintell.com



CyborgIntell - CyborgIntell (CI) is an enterprise AI software company which automates the entire lifecycle of Data Science and Machine learning, to accelerate the data to decision cycles for businesses.

Our flagship product "iTuring", is NO CODE AI driven Data Science and Machine Learning software that enables enterprises to Develop, Deploy, Operationalize and Manage risk of sophisticated Machine Learning models seamlessly on a single platform.

iTuring is a platform for everyone –expert data scientist, business leader and problem solver and accelerates the advancement and utilization of data driven solutions with complete transparency and explainability.

iTuring has been exclusively designed for Financial Services with governance, audit ready documentation available, governance mechanism for responsible use of AI.

Company info-CyborgIntell Pvt. Ltd. #591, 1st Floor, 14th Main, 15th Cross, Sector - 4, HSR Layout, Bangalore - 560102

Representative

Anand Prakash, anandprakash@cyborgintell.com

Countries of interest

- UK (InsTech London https://www.instech.london/)
- Singapore (Singapore FinTech Association https://singaporefintech.org/)
- Insurtech NY (https://www.insurtechny.com/)
- Africa Insurtech Rising (https://africainsurtechrising.com.ng/)
- Global (Global Insurtech Alliance http://www.insurtechalliance.com/)

Key Business Objectives

• Identify trends and new partners



Edelweiss | GENERAL INSURANCE

www.edelweissinsurance.com

Edelweiss General Insurance (EGI) is a full stack Insurtech and one of the fastest growing players in the Indian non-life Insurance market. It is a digital Insurer that aims to transform insurance making it easy, friendly and transparent. Its digital platform powers fantastic customer experience, innovative solutions and efficient service delivery. It started operations in 2018 and has won multiple awards at renowned industry forums for product innovation and its digital platform. It is India's first cloud native insurer and the first insurer to launch an open API platform. It has 2 million active customers and a growing omni-channel distribution on digital rails. EGI has presence across key digital marketing places and partnerships with PolicyBazaar, Phonepe, Ola, ClearTrip, Dunzo, Intermiles, PayNearby, Instakart, Pazcare, to name a few.

Consumer insight driven strategy coupled with technology-powered execution is what differentiates EGI in a competitive market. It aims to deliver innovative solutions to customers by leveraging data, analytics and proactive market sensing.

Representative

Shanai Ghosh, shanai.ghosh@edelweissfin.com

Countries of interest

- UK (InsTech London https://www.instech.london/),
- Australia (InsurTech Australia https://insurtechaustralia.org/),
- Singapore (Singapore FinTech Association https://singaporefintech.org/),
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- Israel (InsurTech Israel https://insurtechil.com/),
- Insurtech NY (https://www.insurtechny.com/),
- Africa Insurtech Rising (https://africainsurtechrising.com.ng/),
- Asociación InsurTech México (http://asociacioninsurtech.mx/)

- Identify new clients,
- Hire new team members,
- Raise funds





https://www.exegesisinfotech.com

Exegesis Infotech is a provider of SAAS based digital Insurtech solutions for top international and domestic Insurance distributors in India. Our flagship Enterprise SAAS Insurtech offerings include: 1) EMPLOYEE ENSURER (India's no.1 B2B platform for Corporate Employee and Flexi Benefits) – Enterprise portal for large clients, and Lite edition for SME clients 2) EBIMA (SAAS gateway for B2B2C/POS/B2C enabling STP in insurance by connecting Insurance carriers and Distributors for Online Retail), and 3) MOTOR ENSURER (online B2B motor insurance platform for OEM/Motor dealers) Together, our platforms cover the entire spectrum of Insurance solutions across Corporate Group Mediclaim/ Personal Accident/ Term Life, as well as Retail insurance across Health/ Motor/ Travel/ Personal Accident/ Term Life products. Exegesis has been the pioneer of digital Insurtech solutions in India since 2006 with multiple SAAS contracts already signed up with leading customers. Our platforms handle the most complex underwriting rules and are fully configurable, extensible, and are backed by a secure architecture ensuring compliance with stringent security standards including Triple DES and OWASP Top 10. We are based out of Navi Mumbai in the state of Maharashtra, India.

Representative

Ratnakar Shetty ratnakar@exegesisinfotech.com

Countries of interest

- UK (InsTech London https://www.instech.london/),
- Singapore (Singapore FinTech Association https://singaporefintech.org/),
- Global (Global Insurtech Alliance http://www.insurtechalliance.com/),
- Insurtech NY (https://www.insurtechny.com/),
- Africa Insurtech Rising (https://africainsurtechrising.com.ng/)

- Enter new markets to promote Group Employee and Flexi Benefits and expand our customer base
- Explore interests to raise funds for the company





www.exlservice.com

EXL (NASDAQ: EXLS) is a leading data analytics and digital operations and solutions company that partners with clients to improve business outcomes and unlock growth. By bringing together deep domain expertise with robust data, powerful analytics, cloud, artificial intelligence ("AI"), and machine learning ("ML"), we create agile, scalable solutions and execute complex operations for the world's leading corporations in industries including insurance, healthcare, banking, and financial services, media, and retail, among others.

We help insurance carriers transition to being data-led. We use data and analytics to provide real-time insights to insurers across the insurance value chain. Our cloud-first industry solutions, combined with our domain expertise, and capabilities in AI, machine learning, analytics, and platforms, make this possible. By utilizing data, digital, and embedded intelligence in the workflows, we help insurance companies digitally transform their operations and adopt a flexible, customer-focused strategy to deliver end-to-end results.

Focused on driving faster decision-making and transforming operating models, EXL was founded on the core values of innovation, collaboration, excellence, integrity, and respect. Headquartered in New York, our team is over 39,000 strong, with more than 50 offices spanning six continents.

Representative

Rahul Nawab , rahul.nawab@exlservice.com

Countries of interest

- UK (InsTech London https://www.instech.london/),
- Australia (InsurTech Australia https://insurtechaustralia.org/),
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- Japan (Tokyo FinTech https://tokyofintech.com/),
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- Israel (InsurTech Israel https://insurtechil.com/),
- Insurtech NY (https://www.insurtechny.com/),
- Asociación InsurTech México (http://asociacioninsurtech.mx/)

- Explore emerging trends in the global insurance industry and collaborate with cutting-edge insurtech solution providers.
- Find new customers and partners.
- Tap a global talent base with insurtech expertise.
- Open doors for EXL's innovative insurance offerings and products.





https://finarkein.com

Finarkein has built Flux, an industry first Consumer Information Platform powered by global and local Open Data Standards. Finarkein enables you to build the best data driven driven journeys by providing you a holistic view of your customers, with their consent. We leverage open data standards like PSD-2/Open Banking, Open Finance, Open Health and Identity rails where available to crunch raw data, arrive at actionable insights and subsequently work with local insurers and their reinsurers to arrive at preapproved data and analytics surrogates. This improves our insurer partner's ability to underwrite with better turn around times while also reducing fraud attack surface drastically. We closely work with reinsurers as well to make sure they're completely aligned on our approach. Lastly, our platform at its core is powered by a DataOps workflow orchestration engine. This allows your data teams to build and co-create new logic, products and workflows that are unique to your business use case with a turn around time from experimentation to production that is unmatched.

We're based out of Pune, India and backed by leading local venture firms like Info Edge. Please reach us on hello@finarkein.com for a demo.

Representative

Nikhil Kurhe, Director, nikhil@finarkein.com

Countries of interest

- UK (InsTech London https://www.instech.london/),
- Australia (InsurTech Australia https://insurtechaustralia.org/),
- Singapore (Singapore FinTech Association https://singaporefintech.org/),
- Japan (Tokyo FinTech https://tokyofintech.com/),
- Israel (InsurTech Israel https://insurtechil.com/),
- Insurtech NY (https://www.insurtechny.com/)

Key Business Objectives

• We want to work with local insurtech chapters and avoid reinventing the wheel around technology. India has unprecedented scale and innovation when it comes to open data standards and is at least 5-7 years ahead of any other geography. We want to demonstrate to potential new clients in these geographies the why, what and how behind this movement. Finarkein is the right partner as we've cocreated and built a lot of India's Open Data Standards ourselves, working closely with regulators, think tanks and the industry. We hope to replicate and scale this innovation in other geographies with local partners.



Finexure

Finexure is a Boutique Consulting Firm delivering Strategic Risk and Insurance solutions to corporate clients across India , Middle East and South East Asia . Finexure has enabled organisations better understand risk impacting their business , provide strategies to enhance resiliency, maximize recoveries, and reduce the overall cost of risk. Finexure is built upon a strong foundation of integrity, transparency, accountability, trust , commitment , teamwork and Innovation. We are based out of Bengaluru , India.

Representative

Tarun SIngh tarun@finexure.com

Countries of interest

- UK (InsTech London https://www.instech.london/)
- Australia (InsurTech Australia https://insurtechaustralia.org/)
- Singapore (Singapore FinTech Association https://singaporefintech.org/)
- Global (Global Insurtech Alliance http://www.insurtechalliance.com/)
- Israel (InsurTech Israel https://insurtechil.com/)
- Insurtech NY (https://www.insurtechny.com/)
- Africa Insurtech Rising (https://africainsurtechrising.com.ng/)

Key Business Objectives

• Ildentify new clients and partners







Floatbot is SaaS based "No Code", Omni-Channel Conversational AI platform that is working to Increase digital sales of insurance, automate contact center operations, renewal and Claims FNOL through Conversational AI

Its DIY "No Code" platform that allows building hybrid bots, using advance Workflow builder and Conversational AI tools, and deploy 90% faster. Bot developed in Floatbot is Chatbot on Chat channel and Voicebot on Voice channel.

Floatbot is a complete Conversational AI suite for Insurers, Agents and Brokers

What can Floatbot do?

Increase Digital Sales by 150%

Reduce Customer Support by 60%

24/7 customer support

Increased customer experience by 80%

Automate up to 70% outbound telemarketing calls

Floatbot use cases:

- 1) Automate Contact Center operations through Voice AI
- 2) Increase digital sales
- 3) Automate Tele-marketing to nurture/filter leads [Outbound calls]
- 4) Health and Wellness Engagement
- 5) Automate Customer Support and Claim FNOL submission
- 6) Automate renewal reminders through Conversational bots
- 7) Floatbot has extended the Digital Sales bot to captive and independent agents

Floatbot is based out in India and US with 2 locations in India Banglore and Gujarat and 1 in US Milpitas California.

https://floatbot.ai/

Representative

Jimmy Padia jimmy.padia@floatbot.ai

Countries of interest

- UK (InsTech London https://www.instech.london/),
- Australia (InsurTech Australia https://insurtechaustralia.org/),
- Singapore (Singapore FinTech Association https://singaporefintech.org/),
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- Insurtech NY (https://www.insurtechny.com/),
- Africa Insurtech Rising (https://africainsurtechrising.com.ng/),
- Asociación InsurTech México (http://asociacioninsurtech.mx/)

Key Business Objectives

• Identify new clients, raise funds, brand awareness





www.godbtech.com,

GoDB Tech is an 22+ years insurance tech company primarily focusing on Sales/Distribution and Servicing for Insurance Carriers. We are head quartered in Chennai- India and have Sales presence in Mumbai, Dubai, Singapore, New York.

We are associated with 40+ Carriers like AIG India, MSIG India, Watania UAE, AI Wathba UAE, ECICS Singapore. Our 450+ insurance product implementations generate over 1 billion quotes and 60 million policies per year across clients.

Offering: INSILLION - Digital Insurance SaaS Platform

Insillion, is a ready-to-use, Cloud based digital platform covering Front-office and Middle-office functions of insurance carrier operations. Our digital solutions are designed to integrate insurance and technology to become a modern digital insurer.

Insillion platform helps in externalizing the Product and Underwriting components from Core PAS system into a Modern Cloud based Digital layer to provide significant agility.

The platform provides Low-Code No-Code approach to launching Insurance products quickly and provides a modern Underwriting workbench for managing various insurance Lines.

Insillion has 300+ out of the box APIs and micro-services for various transactions like Rating, Quoting, Underwriting, Issuance, Endorsements, Renewals etc

The platform is well suited to implement both Property/Casualty and Life/Health lines of business, and is already being used for over 50 plus insurance products like Auto, Accident, Health, Marine, Fire etc.

Representative

Aalok aalok@godbtech.com

Countries of interest

- •
- UK (InsTech London https://www.instech.london/),
- Australia (InsurTech Australia https://insurtechaustralia.org/),
- Singapore (Singapore FinTech Association https://singaporefintech.org/),
- Global (Global Insurtech Alliance http://www.insurtechalliance.com/),
- Italy (Italian InsurTech Association https://www.insurtechitaly.com/),
- Insurtech NY (https://www.insurtechny.com/),
- Africa Insurtech Rising (https://africainsurtechrising.com.ng/), GCC

- Identify and Onboard New Insurance Clients across the Globe.
- Strategic alliances with Insurance SI partners



www.gosure.ai



GoSure is a SaaS based ready to deploy technology platform which enables Enterprises and SMEs to De-risk their Businesses. Simple and easy to use tools help to Assess,Manage and Mitigate risks and also help CXOs to benchmark themselves against peers, understand the gaps and take pre-emptive action to safeguard their businesses.

Address: Plot no: 1- 4 & 4A Ground Floor, KRB Towers Jubilee Enclave, Whitefields, HITEC City, Hyderabad, Telangana, India 500081

location: Hyderabad, India

Representative

Rama Kuppa rama@ongoframework.com

Countries of interest

- UK (InsTech London https://www.instech.london/),
- Australia (InsurTech Australia https://insurtechaustralia.org/),
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- Insurtech NY (https://www.insurtechny.com/),
- Africa Insurtech Rising (https://africainsurtechrising.com.ng/)

Key Business Objectives

• Identify new clients



www.gramcover.com



Gramcover is, a rural focussed, insurtech startup, leveraging technology and a point of sale partner network to create insurance access for rural India. Over the last 4 years, Gramcover has been instrumental in providing insurance coverage through > 7 million insurance policies. Working across products like government crop insurance programmes, parametric weather based crop insurance, livestock insurance, benefit health insurance, motor insurance and life insurance, Gramcover has multiple rural specific products which are relevant for their target audience. Gramcover's rural partner network has also scaled to ~ 5000 partners currently and the team is also working closely with multiple rural organizations and start ups to create customized group insurance programmes for risk transfer thru the B2B2C mode as well.

Corporate office:

Gramcover Insurance Brokers Pvt. Ltd. Plot No. 10 & 11, Prius Heights, 1st Floor, Sector – 125, Noida – 201301

Representative

Dhyanesh Bhatt, dhyanesh.bhatt@gramcover.com

Countries of interest

- UK (InsTech London https://www.instech.london/),
- Singapore (Singapore FinTech Association https://singaporefintech.org/),
- Global (Global Insurtech Alliance http://www.insurtechalliance.com/)

Key Business Objectives

• Identify Partners, Raise funds



www.andapp.in



iAND Insurance Broker Private Limited is an Ahmedabad-based insurtech start-up focused on the insurance distribution business. 'iAND' stands for 'Insurance Advisor Next Door'. Our vision is to have PoSPs across every pin code of India in order to make insurance accessible to people in rural and semi-urban areas where insurance coverage continues to be sparse.

At iAND we believe that insurance advisors can offer transparent, economical, better, and faster services to the customer if we empower them with digital tools. iAND in a very short frame of time has launched its AI-powered, personalised software platform.

By using the world's best asset i.e. technology, users can now digitally enroll themselves to become a Digital Insurance Advisor through https://andapp.in/. The process is more efficient and effortless as compared to the traditional way. The PoSP registration process is now revolutionised and can be completed with a few clicks of buttons. Our 2-Wheeler application is live. PoSPs can now access it through the 'Buy Insurance' option from the home page and make the business process easier. The user experience is now seamless and convenient through this digital process.

This platform will adapt and evolve as iAND's proprietary ecosystem that will hyper automate, reliably predict, super contextualise and transparently collaborate to offer truly digital experience to its stakeholders.

We are committed to ensuring the well-being and growth of all our stakeholders by empowering them with the latest technology, excellent training and creating an environment conducive to growth.

Representative

Prabhat Vijh prabhat.vijh@andapp.in

Countries of interest

- Singapore (Singapore FinTech Association https://singaporefintech.org/),
- Global (Global Insurtech Alliance http://www.insurtechalliance.com/),
- Insurtech NY (https://www.insurtechny.com/)
- Japan (Tokyo FinTech https://tokyofintech.com/),
- Italy (Italian InsurTech Association https://www.insurtechitaly.com/),
- Israel (InsurTech Israel https://insurtechil.com/),
- Insurtech NY (https://www.insurtechny.com/),
- Africa Insurtech Rising (https://africainsurtechrising.com.ng/),
- Asociación InsurTech México (http://asociacioninsurtech.mx/)

Key Business Objectives

• Make strategic alliances and access to insurtech Investors.



www.inchesgroup.in



- ISO 27001 : 2013 Compliant organization
- Over 700 yrs. of collective medical, forensic, domain and tech experience.
- Over 1 million transactions satisfactorily completed, achieving:
- 99%+ TAT compliance.
- 96%+ decision congruence.

INCHES Healthcare is India's leading enterprise offering high levels of medico legal domain skills through its capability to manage seamlessly within defined timelines. We support different blocks of the lifecycle of Insurance Policy process through effective business process management and integration of smart technologies. Our vision is to leverage cognitive solutions as we move towards becoming an InsureTech organization with next generation support capabilities.

Our USPs

- Virtual Medical Experts
- Forensic and Medico-legal expertise
- Insure-tech solutions
- Data security

Mumbai, India

Representative

Dr. CH Asrani, drchasrani@inchesgroup.com

Countries of interest

- Singapore (Singapore FinTech Association https://singaporefintech.org/),
- Global (Global Insurtech Alliance http://www.insurtechalliance.com/),
- Israel (InsurTech Israel https://insurtechil.com/),

Key Business Objectives

• Identify new clients in new geographies. Raise funds





www.instantbeema.com

Our company is dealing in the Insurance Broking Activity through B2B & B2C model and also providing claim consultancy services. The registered office of the company is situated at A-675, Siddharth Nagar Near Airport T-2, JLN Road Jaipur. Web address: www.instantbeema.com

Atelier Insurance Broking Private Limited

Representative

Anoop Katta, anoop@atelierinsurance.com

Countries of interest

- Singapore (Singapore FinTech Association https://singaporefintech.org/)
- Israel (InsurTech Israel https://insurtechil.com/)
- Africa Insurtech Rising (https://africainsurtechrising.com.ng/)

Key Business Objectives

• Through International association of partners we are looking for raising funds to achieve the desired goal in long run, we can also go for joint ventures with international associations.



🔘 instic.ai

https://instic-ai.com

Instic AI is an IIT Alumni company that provides AI-powered RPA solutions for Document Processing specific to each Industry. Document processing today involves manual, repetitive, and time-consuming tasks, leading to higher TAT, inefficient systems and higher costs. We provide automated data extraction from all types of documents. Our high level of accuracy and fast processing makes the operations highly efficient. We also focus on User Experience for efficient workflow. Some of our Additional offerings include and Intuitive GUI, Documents Analytics Dashboard and domain specific tools for seamless automation.

Company Address: Sanskriti, R.H. No. 2, Shri Nagari Society, Behind Amanora Mall, Hadapsar Pune - 411028 Maharashtra

Representative

Soham Kondalkar soham@instic.ai

Countries of interest

- Singapore (Singapore FinTech Association https://singaporefintech.org/)
- Israel (InsurTech Israel https://insurtechil.com/)
- Africa Insurtech Rising (https://africainsurtechrising.com.ng/)

Key Business Objectives

• Identify new clients





CInsuryze is a cutting-edge InsurTech venture studio. As a proactive innovation partner, we collaborate with insurers to help adopt innovation culture by identifying value creation opportunities, while identifying, and grooming InsurTech start-ups with the potential to move the needle. We advocate the intensive use of disruptive technology and drive collaboration for maximum business impact while our unique model allows us to work with all the industry players. www.insuryze.com

Representative

Atish K. Baisantry, atish@atease.in

Countries of interest

- UK (InsTech London https://www.instech.london/),
- Global (Global Insurtech Alliance http://www.insurtechalliance.com/),
- Insurtech NY (https://www.insurtechny.com/),
- Africa Insurtech Rising (https://africainsurtechrising.com.ng/)

Key Business Objectives

• Identify new clients and partners





www.inubesolutions.com

iNube is an established player in the InsurTech space (operating since 2010) offering a wide range of products and solutions for the insurance industry, each solving different problems across the value chain of insurance. iNube offerings include APIsLive (a platform for generating API kits instantly for insurance products configured and accelerating GTM for insurance carriers), POLICYLive (platform with front-end portals for insurance intermediaries to enable quote generation, renewal and policy issuance journeys), CLAIMSLive (an end-to-end platform for configuring and rolling out B2B mobile apps for insurance and streamlining all field operations), AGRILive (an end-to-end crop insurance solution) and STREAMLive (a pluggable live streaming solution). iNube has been a pioneer in introducing cloud-based solutions and offering software products on a SaaS model to the insurance industry, having introduced its first such offering way back in 2011. EMBEDLive (an end-to-end platform for insurance industry, having introduced its first such offering insurance) and COMPARELive (a full-fledged SaaS platform for insurance brokers) are latest offerings from iNube. iNube has multiple large insurance carriers, brokers and TPAs in its clientele.

Head Quarters: Bangalore, India

Representative

Ramprasad S, ramprasad@inubesolutions.com

Countries of interest

- UK (InsTech London https://www.instech.london/),
- Australia (InsurTech Australia https://insurtechaustralia.org/),
- Singapore (Singapore FinTech Association https://singaporefintech.org/),
- Japan (Tokyo FinTech https://tokyofintech.com/),
- Global (Global Insurtech Alliance http://www.insurtechalliance.com/),
- Insurtech NY (https://www.insurtechny.com/),
- Africa Insurtech Rising (https://africainsurtechrising.com.ng/)

- To expand customer footprint to new geographies
- Establishing meaningful partnerships with complementing solutions





www.iracoaching.com

IRA COACHING is a fast growing provider of training and employee development solutions with specialised skills for the Insurance Industry. At IRA we leverage the latest technology to build a unique and consistent platform for learning and development for all the stakeholders of the Insurance Industry.

Problem

42% of employees say learning and development is the most important benefit when deciding where to work. Organisations are challenged to keep their workforce updated on the latest and emerging trends of the Industry in areas including risks, insurance covers, market dynamics and regulatory changes. Professionals are exposed to information across a variety of platforms but typically lack the ability and expertise to gain understanding and use it in meaningful ways.

Solution

IRA Coaching uses an online platform that leverages the latest technology to identify training needs, connects professionals with the best subject experts, offers a wide range of courses with a uniquely curated curriculum designed as short and easily consumable modules that integrate well with the working schedule of teams and uses data analytics to measure the progress. We empower the workforce with skills that are valued in the industry and help them build good business and client relations.

We assist general/health insurers and insurance brokers in increasing the productivity levels of their workforce and foster a culture of learning for better employee engagement.

Regd Office 7-1-45 Dharam Karan Road Ameerpet Hyderabad - 500016 **Representative**

Radhika Srinath, radhika@iracoaching.com

Countries of interest

- Singapore (Singapore FinTech Association https://singaporefintech.org/),
- Japan (Tokyo FinTech https://tokyofintech.com/),
- Global (Global Insurtech Alliance http://www.insurtechalliance.com/),
- Africa Insurtech Rising (https://africainsurtechrising.com.ng/)

Key Business Objectives

• Identify new clients and strategic alliances





www.insurancesamadhan.com

Insurance Samadhan is a tech platform for resolving grievances like miss selling and claim rejections in life, health and general insurance. We are a category starter in the country and have resolved more than 14,500 grievances. We have productized our 50 years of domain experience and created a platform which helps aggrieved customers in representing their grievances in the factual manner and on the other hand helps insurance companies/ombudsman take the informed decision.

Representative

Deepak Bhuvneshwari Uniyal, deepak@insurancesamadhan.com

Countries of interest

• Africa Insurtech Rising - (https://africainsurtechrising.com.ng/), Middle East

Key Business Objectives

• Penetrate in Middle east and Africa



https://jbboda.net/



Company Introduction:

The J.B.Boda Group (The Group) started reinsurance broking operations in Mumbai, the commercial hub of India.

The Group developed into an organization of respectable size from a relatively modest beginning. The founders pioneered Reinsurance Broking, and today, J.B.Boda is the oldest & leading Broker achieving sustainable growth, enhancing value for our clients in India, Asia, Africa, Middle East, and other emerging countries while being the first Indian Multinational Reinsurance Broking House. The Group started related services such as Protection and Indemnity Insurance, Non-Marine and Marine Survey, Offshore and Onshore Survey. These activities led to the opening of offices outside of the Mumbai headquarter, and today The Group has 25 offices in India & 10 overseas offices. The Group in its reinsurance broking activity is currently associated with over 525 insurance/reinsurance companies in more than 95 countries. Today, we have close to 1000 personnel, including qualified and experienced Insurance and Reinsurance Professionals, Risk Management Professionals, Chartered Accountants, Valuers, Master Mariners, Naval Architects, Licensed Marine & Non-Marine Surveyors leveraging the distinctive strength of The Group meeting various needs of our clients in India and Overseas.

Representative

Rohit Boda raboda@jbbodamail.com

Countries of interest

- UK (InsTech London https://www.instech.london/),
- Australia (InsurTech Australia https://insurtechaustralia.org/),
- Singapore (Singapore FinTech Association https://singaporefintech.org/),
- Japan (Tokyo FinTech https://tokyofintech.com/)
- Global (Global Insurtech Alliance http://www.insurtechalliance.com/)
- Italy (Italian InsurTech Association https://www.insurtechitaly.com/)
- Israel (InsurTech Israel https://insurtechil.com/),
- Insurtech NY (https://www.insurtechny.com/)
- Africa Insurtech Rising (https://africainsurtechrising.com.ng/)

- Capture new geographical markets.
- Facilitate knowledge transfer to our business partners internationally to benefit mutually.
- To provide emerging technologies for superior efficiency across insurance value chain.
- To partner with innovative insurtech solution providers.
- Promote insurtech passionately reaching optimum clients on our list
- Encourage expansion of Insurtech companies by collaborating with investors and providing apt human resources





https://kruzr.co/

Kruzr's AI-powered driving safety and risk measurement platform fuses data from mobile phones and real-time traffic and weather information to create a comprehensive and contextual Safety Index. Kruzr's innovative platform is built to identify critical but preventable high-risk situations in real-time and assist the driver to avoid high-risk situations arising from relative speeding, fatigue, or accident hot spots.

HQ Address: Kruzr Technology Solutions, Inc.1600 Duane Avenue, Santa Clara, CA 95054, USA

Major Subsidiaries: Munich (Germany), Bangalore (India)

Representative

Ayan ayan@kruzr.co

Countries of interest

- UK (InsTech London https://www.instech.london/),
- Australia (InsurTech Australia https://insurtechaustralia.org/),
- Singapore (Singapore FinTech Association https://singaporefintech.org/),
- Japan (Tokyo FinTech https://tokyofintech.com/),
- Global (Global Insurtech Alliance http://www.insurtechalliance.com/),
- Italy (Italian InsurTech Association https://www.insurtechitaly.com/),
- Insurtech NY (https://www.insurtechny.com/),

Key Business Objectives

• Identify new clients, fund raise and channel partnerships



www.livwell.asia

LIVWELL Asia

LivWell Asia, a blockchain-based Insurtech & health engagement application, provides low-cost bite-size Health and Term Insurance in Vietnam and India aimed towards Gen-Z.

On our platform, we have 125K users who are active, and we have sold 27K insurance plans. Our goal is to enhance the region's insurance penetration while covering millions of people in South East Asia and making insurance purchases enjoyable.

Launching our wearable, which includes an insurance plan, gives us an advantage because it allows our loyal customers another way to track their activity and get rewarded.

Livwell coins can be used to acquire rewards, receive significant savings when buying insurance, obtain a wearable, convert to cash, and now we should provide our users the option of converting them into Livwell Tokens as well. Longer term vision is to enable purchase of insurance using tokens and making wearable and Insurance policies as NFT's across Asian market. They are backed by Allianz Partners, PVI in Vietnam, Largest Fitness Chain in Vietnam (CFYC) and Flipkart ventures.

Vietnam, India and Malaysia.

Representative

Nikhil Verma nikhil@livwell.asia

Countries of interest

• Africa Insurtech Rising - (https://africainsurtechrising.com.ng/)

Key Business Objectives

• Raise Funds and find right partners to promote LivWell Asia





www.medibhai.com

Focus on Digital advancements in health tech and insuretech thereby enabling wider reach. (office address- 4b/49 paragon plaza, phoenix market city Kurla Mumbai 400070, www.enirmaan.com

Representative

Priyanka Tripathi priyanka@enirmaan.com

Countries of interest

- UK (InsTech London https://www.instech.london/),
- Global (Global Insurtech Alliance http://www.insurtechalliance.com/),
- Insurtech NY (https://www.insurtechny.com/)

Key Business Objectives

• Identify New clients and raise funds





https://www.manomay.biz/

Manomay is a Technology consulting and InsurTech solution provider for Global P&C Insurance Companies and their Service Providers, with presence in Caribbean, US, UK and North American markets.

Making technology work right for the Business and maximizing the return on investment is our unique value proposition. We are an excited and committed bunch – focusing on delivering continuous value to our customers helping them in aligning technology right with business across its value chain.

Our Portfolio includes:

1. Consulting Services: For your right use & maximum value from technology.

a. Strategic Consulting: As Advisors, we help assist with Customer-centric System Design, Digital Transformation, Tech Strategy determination, Business Process Re/Design, Vendor Selection, Legacy Systems Extension & ROI Measurement.

b. Implementation Consulting: As your Representatives, we take the responsibility of helping you with the Implementation of New Third-Party Tech Platforms, Replacements, Upgrades & Maintenance providing, Solution Architecture Design, Program/Project Management, Business Analysis, Quality Assurance, Configuration Analysis, Data Migration strategy and implementation support etc.

2. Data Services: We support our customers in their Data & Analytics maturity journey from where they are to where they want to go through – Data Health & Governance Strategy Definition, Analytics & KPIs definition etc.

3. Technology Services: As Solution Providers, we help Companies augment their stack with automation capabilities, around game-changing dimensions – Outside-In, Ease, Flexibility, Empowerment, and Availability – using the latest technologies such as Artificial Intelligence, Deep Learning, RPA, ML, Image processing, etc. We provide proprietary products focusing on Insurance specific use cases, for ex, Self-Servicing Capabilities through our Chatbot (MINI), Document Digitization (DECS) solutions, RPA for overall advanced automation etc.

Representative

Krishna Kumari Datla, krishna.datla@manomay.biz

Countries of interest

- UK (InsTech London https://www.instech.london/),
- Australia (InsurTech Australia https://insurtechaustralia.org/),
- Global (Global Insurtech Alliance http://www.insurtechalliance.com/),
- Israel (InsurTech Israel https://insurtechil.com/),
- Insurtech NY (https://www.insurtechny.com/),

- Entry into new geographical markets and expansion of our customer base
- Attracting right partnerships for competitive positioning globally
- Exploring the possibility of learning and identifying need/value driven use cases for creating innovative and disruptive technology solutions
- Exploring the possibility of attracting the right talent globally with a combination of domain and technology experience and expertise for helping develop the strategy and technology solutions



https://metamorphtech.com/



MetaMorphoSys Technologies is an InsurTech focused on creating innovative software products to address the challenges of the global Insurance Industry.

MetaMorphoSys is based out of Pune, India, and has an office in Jakarta.

We are working with 7 of the top insurers in the Asia Pacific to transform their customer acquisition, customer engagement, underwriting, and claims processes using our MetaMorphoSys Digital Insurance Platform.

MetaMorphoSys helps insurer incumbents launch new products to reduce the time to market.

MetaMorphoSys digital platform offers a suite of products to cater to the entire insurance value chain from Product Configurator, Quotation/Rating & Rules Engine, Underwriting Engine, Claims Engine, New Business Platform & Customer Workbench, Customer Acquisition Platform, Customer Engagement Platform, Sales Analytics & Recommendation Engine, Usage-Based Policy Admin Platform.

MetaMorphoSys digital platform is cloud-agnostic and built using a modern microservice architecture that is cloud-native and can be deployed on any cloud provider or as a hybrid on-premise deployment or as a Software as a Service model. MetaMorphoSys digital platform caters to Life, Health, and P&C lines of businesses.

We strive to give the best-in-class experience to our clients by building highly scalable, 24*7 available, affordable, resilient, and fault-tolerant digital platforms.

Representative

Amit Naik amit@metamorphtech.com

Countries of interest

- UK (InsTech London https://www.instech.london/),
- Australia (InsurTech Australia https://insurtechaustralia.org/),
- Singapore (Singapore FinTech Association https://singaporefintech.org/),
- Global (Global Insurtech Alliance http://www.insurtechalliance.com/)

- Enter new geographical markets and lines of business to expand our customer base
- Access to InsurTech ecosystem partners to learn and understand the innovative use cases and business value propositions.
- Access to talent pool at the trifecta of Insurance, Technology, and consumer experience.



MICRO N'SURE

www.micronsure.com

MicroNsure is a technology led microinsurance consultancy and distribution company. We are committed to securing the lives and livelihood of the lower-income segment in India and other emerging markets by offering technology-based simple, hassle-free, and affordable microinsurance solutions.

Established in 2020, by a team of industry veterans with decades of collective experience, MicroNsure is one of the fast-growing microinsurance distribution companies in India. We aim to contribute towards bringing Inclusive insurance. MicroNsure is a one-stop solution, we operate in three essential segments of Microinsurance including Consulting, Technology, and Distribution.

1. Consulting:

We have expertise in designing & delivering progressive, affordable, and sustainable insurance products.

2. Technology:

Our technology platform MIWISA is available in multiple languages to facilitate Multi-Layer Distribution, high volume transactions, quick product launch, faster claim processing, and zero paperwork in the B2B and B2C space.

3. Distribution Network:

We are an IRDAI licensed direct broker. We build low-cost distribution and high penetration models driven by technology.

Representative

Kamalakar Sai kamalakar@micronsure.com

Countries of interest

- UK (InsTech London https://www.instech.london/),
- Australia (InsurTech Australia https://insurtechaustralia.org/),
- Singapore (Singapore FinTech Association https://singaporefintech.org/),
- Japan (Tokyo FinTech https://tokyofintech.com/),
- Global (Global Insurtech Alliance http://www.insurtechalliance.com/),
- Italy (Italian InsurTech Association https://www.insurtechitaly.com/),
- Israel (InsurTech Israel https://insurtechil.com/),
- Insurtech NY (https://www.insurtechny.com/),
- Africa Insurtech Rising (https://africainsurtechrising.com.ng/),
- Asociación InsurTech México (http://asociacioninsurtech.mx/)

Key Business Objectives

• Through International association of partners we are looking for raising funds to achieve the desired goal in long run, we can also go for joint ventures with international associations.





https://nvest.in/

At Nvest, we are building core applications for the insurance sector across the value chain with efficiently crafted architecture and functionality. With a 45% market share in India, the Sales Illustration System powered by a proprietary product configuration engine is our flagship product. It helps launch a product within a week and has advanced modules for creating new products on-demand, goal advisory, and nudges. It supports web and mobile platforms (online and offline) and comes in easily configurable APIs and SDKs. Our SIS has also empowered insurance aggregation or comparison platforms for insurance intermediaries. We have recently entered Europe with a full-featured, fully API-driven Policy Administration System. It can manage all the scenarios and inter-dependencies of illustrations, mutations, accounting, compliance, and claims. We are in the advanced stages of discussion with several clients on either full PAS implementation or hollowing of existing PAS with modular migration to Nvest PAS. With these two systems, we can handle the entire front and back office for an insurance company. What differentiates Us is our proprietary configuration engine built by actuaries which can handle any level of product complexity and offers extreme flexibility. Moreover, our founder brings deep domain expertise as he has been a founding team member for a life insurance venture and has worked across departments. Some of the major clients we work with are Bajaj Allianz, PNB MetLife, Canara HSBC OBC, IDBI Life, SUD Life, Edelweiss Tokio Life. Aegon Life and several others

Representative

Gopesh Modi gopesh.modi@nvest.in

Countries of interest

- UK (InsTech London https://www.instech.london/),
- Australia (InsurTech Australia https://insurtechaustralia.org/),
- Singapore (Singapore FinTech Association https://singaporefintech.org/),
- Japan (Tokyo FinTech https://tokyofintech.com/),
- Global (Global Insurtech Alliance http://www.insurtechalliance.com/),
- Italy (Italian InsurTech Association https://www.insurtechitaly.com/),
- Insurtech NY (https://www.insurtechny.com/),

Key Business Objectives

• Hire new team members, raise funds, global market access



www.plumhq.com

🕤 Plum

Plum, an employee health insurance start-up based in Bengaluru, India. The start-up's mission is to accelerate the adoption of health insurance in India by making employee health insurance accessible, affordable, and usable for businesses of all sizes.

Plum brings product innovation in the group health insurance market and reimagines the Indian health insurance stack from the bottom-up to make it efficient for modern businesses. It offers competitive, real-time pricing for businesses as small as seven employees by forging new underwriting rules and fraud detection algorithms with leading insurers. It provides a distinctly superior insurance experience to HR teams and employees with simple self-serve dashboards and high-quality support.

The company aims to be the de-facto platform for employee health insurance, initially in India and later in other developing markets like SE Asia and Latam. It is founded by Abhishek, a Stanford University and IIT Kanpur alumnus, who has worked with Google and McKinsey, and Saurabh, who led product and engineering teams at Freshworks, having earlier built Airwoot, an AI-based CRM company that Freshworks acquired. Plum is backed by Sequoia Capital and Tiger Global.

Representative

Mr. Abhishek Poddar, CEO abhishek@plumhq.com

Countries of interest

- Singapore Singapore FinTech Association
- US Global Insurtech Alliance

- Identify new customers with teams in India.
- Create better insurance experiences through knowledge transfers.
- Explore emerging trends in global insurtech and build regional partnerships.
- Tap a global talent pool with insurtech expertise.





https://www.policyboss.co m

PolicyBoss.com is one of India's fastest growing insurtech companies with a CAGR of 30% over the past 5 years, a network of 30 offices across 25 cities and a partner network of 800+ locations, having served over 5 million customers till date. we have an in-house tech and claims team to back our offerings that range from health, life, motor (Car, 2W, CV), travel, cyber and commercial lines' insurance.

In 2015, the US-based private equity major TPG Growth acquired stakes in PolicyBoss.com.

A new-age insurtech company, PolicyBoss.com aims to revolutionize the Indian customer's insurance experience with its hands-on consultative approach driven by the need for advisory & hence the need for B2B2C – without de-focusing on relevant tech interventions to keep the customer experience in check. It's focused on B2B2C and keen on changing the perception of insurance by providing customers with simple, transparent and hassle-free interactions backed by a robust technology framework through an advisor-led model. PolicyBoss.com ended FY22 with run rate of Rs. 1,100 crore. In 2019, PolicyBoss.com launched an exclusive B2B2C platform called "PolicyBoss Pro"

PolicyBoss.com envisions helping consumers opt for the right insurance services through a combination of advisory services and technology. They aim to give insurance agents the hue of being digital partners, who build relationships with people/customers/prospective customers through digital technology.

PolicyBoss.com values integrity, intellectual curiosity, and personal drive. They passionately believe that technology has the power to empower customers and to make the finest decisions based on their customers' personal needs and requirements.

Their goal is to take insurance social and their mantra is: "Comparison + Convenience + Advisory = PolicyBoss.com"

* PolicyBoss.com is the online brand/presence/channel of Landmark Insurance Brokers Pvt. Ltd.

Ground Floor & First Floor, E-Shape Building Ashok Silk Mills Compound, 202, Lal Bahadur Shastri Rd, Ghatkopar West, Mumbai, Maharashtra 400086

Representative

Susheel Tejuja, susheeltejuja@landmarkinsurance.in

Countries of interest

UK (InsTech London - https://www.instech.london/), Australia (InsurTech Australia - https://insurtechaustralia.org/), Singapore (Singapore FinTech Association - https://singaporefintech.org/), Japan (Tokyo FinTech - https://tokyofintech.com/), Global (Global Insurtech Alliance - http://www.insurtechalliance.com/), Israel - (InsurTech Israel - https://insurtechil.com/), Insurtech NY - (https://www.insurtechny.com/)

Key Business Objectives

PolicyBoss would like to explore the following objectives:

- Identify partners (insurance and insurtech)
- Get access to InsurTech investors
- Get into strategic alliances
- Identify new improvements / enhancements for client/ agent acquisition
- Sales & advisory support
- Extend the brand's presence globally
- Build strong inroads into InsurTech insurance ecosystem





www.protectmewell.com

Context: There are so many people who want me to buy insurance. Nobody advises me on the type and size of insurance covers I need

Offering: API-first comprehensive insurance needs analyzer that needs analysis of 10 products across life, health and general insurance in one go. The algorithm is location agnostic and can work in any geography

Representative

Sumit Ramani sumit@protectmewell.com

Countries of interest

- Australia (InsurTech Australia https://insurtechaustralia.org/),
- Singapore (Singapore FinTech Association https://singaporefintech.org/)

Key Business Objectives

• Identify new clients and collaborators





www.onsurity.com

Onsurity is India's first monthly employee health benefits platform for SMEs and start-ups. The company's vision is to democratize employee health benefits by empowering SMEs with access to high quality tech enabled healthcare and insurtech products. Onsurity's mission is to empower SMEs and enable them to attract and retain employees and create a healthier and happier workplace.

Onsurity provides a self-serve platform where SMEs can buy flexible and customised health benefit subscriptions for their employees. It leverages technology to provide access to personalised health and wellness benefits along with group health, accidental and life insurance benefits to the members.

Being a tech first company, it has integrated with leading HRMS, payroll and other platforms to enable a seamless health benefits management experience. With customer experience being a core value, it offers a unique claims concierge service which helps its members at every step of claims be it cashless or reimbursement.

Onsurity is the trusted healthcare partner to over 2,500 companies including VISA, BSE SME, Jupiter Money, Pantaloons, and many others spanning across various sectors and covering more than 3 lakh members. The founders along with the team brings deep experience in building scalable tech-enabled businesses, customer experience, insurance underwriting, and claims management.

Representative

Yogesh Agarwal yogesh@onsurity.com

Countries of interest

- UK (InsTech London https://www.instech.london/),
- Australia (InsurTech Australia https://insurtechaustralia.org/),
- Singapore (Singapore FinTech Association https://singaporefintech.org/),
- Japan (Tokyo FinTech https://tokyofintech.com/),
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- Italy (Italian InsurTech Association https://www.insurtechitaly.com/),
- Israel (InsurTech Israel https://insurtechil.com/),
- Insurtech NY (https://www.insurtechny.com/),
- Africa Insurtech Rising (https://africainsurtechrising.com.ng/),
- Asociación InsurTech México (http://asociacioninsurtech.mx/)

- Increase Employee healthcare penetration and awareness in SME's of India
- Build a community of holistic healthcare and wellness among emerging businesses of India
- Tapping partnerships to serve communities
- Benefit from best practices and products launched across the globe.



pibit.ai

www.pibit.ai

Pibit.ai is an insurtech startup backed by Y Combinator. Pibit.ai automates data ingestion and extracts insightful information from unstructured data to enable faster and more accurate decision making in insurance workflows such as commercial underwriting, auto claims, health claims, policy servicing and quotation comparison.

Pibit.ai software uses machine learning models that ingest data from emails, classify documents, extract information, understand context, enhance data using third-party tools, and integrate with workflow software used by insurance carriers/brokers.

US Address - 3260 Hillview Ave, Palo Alto, CA, 94304 India Address - 2ND FLOOR, M-840 MAYFIELD GARDENS, SECTOR-51 GURUGRAM Gurgaon HR 122018 IN

Representative

Akash Agarwal, akash@pibit.ai

Countries of interest

- UK (InsTech London https://www.instech.london/),
- Insurtech NY (https://www.insurtechny.com/)

- Hire Insurance Experts
- Onboard new customers
- Identify new partners



www.prudentbrokers.com



Prudent is India's one of the largest independent and domestic corporate insurance broker, placing over INR 3,000 Cr+ of premium into the direct insurance market in India. Our team of over 950+ professionals, services over 3500+ corporate client accounts, including 500+ Multinational corporate clients based in India. We operate out of 9 offices in India i and have a presence in over 120 countries worldwide. We offer differential offerings through our digital backbone such as digital benchmarking (claims & benefits), an integrated healthcare platform, home grown FlexBen platform.

Key Locations - Mumbai,NCR, Bengaluru,Chennai,Hyderabad, Pune,Ahmedabad,Ludhiana

Representative

Sumeet Pallav, +917303090198

Countries of interest

- UK (InsTech London https://www.instech.london/),
- Singapore (Singapore FinTech Association https://singaporefintech.org/),
- Insurtech NY (https://www.insurtechny.com/),
- Africa Insurtech Rising (https://africainsurtechrising.com.ng/)

Key Business Objectives

• Understand the offerings in global market and benchmark/upgrade the same for clients locally



https://www.quicsolv.com/



QuicSolv was born with a mission to provide software solutions and share applicable knowledge that can give every enterprise the ability to achieve more with less. In everything that we do at QuicSolv, we believe in boosting human potential. We are constantly asking: how can we help businesses achieve more with less effort and enable them to do what was previously inconceivable?

QuicSolv believes that one of the best answers to this question lies in Machine Learning, Artificial Intelligence, and the Internet of Things (IoT) technologies, with machines and computers doing what humans cannot so that people are freed to do what only they can. And so we believe that value is created by empowering people—not making them obsolete—through end-to-end AI driven solutions."

Online Video Solution - Our online video solutions have the capability of running low bandwidth and on any browser by just clicking a link, thereby eliminating the arduous task of app install

Underwriting Assistance - Our ML-based underwriting solution has the capability of digitally reading and understanding a pathology report and giving an underwriter much-needed assistance in the way of time and out-liars.

Virtual Claim Verification Service - Our health claim verification services team has a set of doctors who are trained in identifying health claim frauds and our motor experts have the ability to identify and spot the lie

New Releases coming shortly - Lie Detection - Our online video solution coupled with sentimental analysis and AI, will shortly be able to detect a lie in real-time while the video is on.

Representative

Riyaz Lakhani riyaz@quicsolv.com

Countries of interest

- Africa Insurtech Rising (https://africainsurtechrising.com.ng/),
- South East Asian companies

Key Business Objectives

• Enter New geographies and scale our solutions, typically the developing nations



Perceptiviti

www.perceptiviti.com

Perceptiviti Data Solutions Private Limited is an award-winning AI powered insurtech company. We provide AI based products to the health insurance industry. We help bring certainty in medical claims processing by automating claims processing and save millions of dollars in claim leakages.

Perceptiviti's Sherlock SaaS Product Suite is a state-of-the-art claim digitization, automation, payment integrity and payer analytics platform fully compliant to the Global Medical Standards.

Our product detail:

1. Sherlock IPA: Digitise paper claims, invoices and unstructured texts.

2. i10Coder: Converts disease/diagnoses names into standard ICD-10 codes. Provide primary and secondary ICD codes.

3. Sherlock.AI: Provide AI based payment decisions at 99%+ accuracy.

4. Sherlock.Analytics: Provide data driven insights for Medical Insurers, identify post-pay leakages and help to detect fraud in real-time.

Representative

Moushumi Sonowal, Growth Marketer, moushumi.sonowal@perceptiviti.com

Countries of interest

- UK (InsTech London https://www.instech.london/),
- Australia (InsurTech Australia https://insurtechaustralia.org/),
- Singapore (Singapore FinTech Association https://singaporefintech.org/),
- Japan (Tokyo FinTech https://tokyofintech.com/),
- Global (Global Insurtech Alliance http://www.insurtechalliance.com/),
- Insurtech NY (https://www.insurtechny.com/)

- Identify new clients
- Extend Perceptiviti's presence globally
- Investigating and identifying value-driven use cases for developing innovative and disruptive technology solutions





About Us

RIA is an InsurTech company on a mission to actively partner with our customers to help them access new and innovative insurance products, which help them manage their risk. In health insurance, for example, we are taking a very differentiated approach which is backed by how we use health services and digital health to keep our customers healthier.

We have also built our own low code insurance workflow automation platform - this InsurTech platform is supported by insurance APIs, an AI/intelligence layer, our own risk models, and a health risk platform.

Our shareholders include global insurers, top VCs, and prominent Indian family offices.

Our Team

Our team comes from IIT Kanpur, Kellogg, MIT Sloan, IIT Guwahati, UChicago Booth, IIT Madras & University of Michigan. The team has also worked at companies such as McKinsey, Goldman Sachs, Max Bupa, Swiss Re, ICICI Lombard, ICICI Prudential, etc.

Representative

Prerak Sethi, Director, prerak.sethi@ria.insure

Countries of interest

- UK (InsTech London https://www.instech.london/),
- Australia (InsurTech Australia https://insurtechaustralia.org/),
- Singapore (Singapore FinTech Association https://singaporefintech.org/),
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- Insurtech NY (https://www.insurtechny.com/),
- Africa Insurtech Rising (https://africainsurtechrising.com.ng/)

- We are looking for partnerships with any companies building health insurance risk models, health insurance UW and pricing models, health risk models, or have access to extensive health insurance pricing data.
- We are looking for partnerships with any companies with solutions in medical coding, medical document digitization, medical document classification, etc.





www.riskcovry.com

Riskcovry enables insurance anywhere by providing a powerful unified API that enables organizations to distribute insurance over multiple channels.

Our vision is to 'enable insurance anywhere' by providing our enterprise customers with the necessary technology infrastructure to distribute insurance, seamlessly and holistically. We foresee a world where insurance is just as ubiquitous as digital payments and following the innovations brought out by way of payment gateways and processors, we have applied that to insurance distribution.

The Insurance-in-a-Box model offers a one-stop-shop platform to cater to any business's digital insurance needs.

Being insurer/product/channel/device/compliance-license agnostic, it allows any business to use Riskcovry's API and SaaS technology to enable insurance distribution business without the traditional overhead of building teams/tech/license/processes etc.

Representative

Inayat Bhasin, inayat1501@gmail.com

Countries of interest

• Global (Global Insurtech Alliance - http://www.insurtechalliance.com/),

Key Business Objectives

• Through IIA, we wish to leverage the recognition offered by IIA's network, to cause an impact in the ecosystem and identify new clients.



🕸 R I S K W O L F

https://www.riskwolf.com/

As the boundaries between the physical and digital worlds blur, it's more important than ever to have a data-driven approach to ensuring an intangible world. Internet outages, downtimes and other digital risks are no longer mere inconveniences, they have a significant and measurable economic impact. With Riskwolf, you can turn real-time data into insurance. Using unique real-time data and dynamic risk modelling, we enable insurers to build and operate parametric coverage for digital risks.

Quote: Riskwolf's embedded model enables you to distribute coverage through open APIs to digital partners and aggregators. To the right audience at the right time. Operate: Riskwolf supports you to operate the new frontiers. Our parametric model doesn't just mean that your coverage is automated — it means that we're your risk management partner for all of your risks in the Internet economy for years to come.

Representative

Ashish Trivedi ashish.trivedi@riskwolf.com

Countries of interest

- UK (InsTech London https://www.instech.london/),
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- Japan (Tokyo FinTech https://tokyofintech.com/),
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- Israel (InsurTech Israel https://insurtechil.com/),
- Insurtech NY (https://www.insurtechny.com/),
- Africa Insurtech Rising (https://africainsurtechrising.com.ng/),
- Asociación InsurTech México (http://asociacioninsurtech.mx/)

- Identify new markets
- Create new and innovative use cases
- Raise funds
- Forge partnerships & alliances





www.rmsarc.com

RMS ARC is a service oriented organisation with an aim to serve its clients 24×7. We are known in the industry for our expertise in customisation of insurance products to suit our clients need and for our capability in delivering complete end-to-end solutions in a time bound manner.

We are driven by our desire to make a difference in our customer's lives and ensuring customer delight through our value-added services.

At RMSARC it's our endeavor to be up to date and in sync with contemporary industry/market developments and hone our skills to provide the best advice and solutions to all our customers.

We value and keep our customers' interests close to our hearts and minds at all times.

Service Offerings: Property & Casualty, Employee Benefits, Marine Insurance, Liability, Claims Support & Personal Lines

Representative

Narendra Kumar Bharindwal, narendra@rmsarc.com

Countries of interest

- Global (Global Insurtech Alliance http://www.insurtechalliance.com/)
- Israel (InsurTech Israel https://insurtechil.com/)

Key Business Objectives

• Identify New Clients, Identify Strategic Partner





http://www.spectruminsurance.in,

C-91/10 1st Floor, Wazirpur Industrial Area,Ring Road ,Delhi 110052,India

Representative

http://www.spectruminsurance.in,

Rajeev Varshney, office@spectruminsurance.in, pankaj@spectruminsurance.in

Countries of interest

• Global (Global Insurtech Alliance - http://www.insurtechalliance.com/)

Key Business Objectives

• Identify new clients





www.symbo.co

Symbo (Symbo.co) is an InsurTech that enables customers to purchase insurance from their favorite brands, apps & insurers digitally. Their embedded insurance product integrates seamlessly into any brand's purchase journey & enables them to sell insurance within weeks. With Symbo's comprehensive protection plans, customers can insure the products they are buying. Symbo has over 2 million end customers with 30+ insurance partners and 30+ insurance products & more than 100 product integrations.

Some of the partners of Symbo include Max Bupa life insurance, HDFC life, TATA AIG, Reliance general insurance having 1,00,000 agents who are using our other Platform to give out the best services.

Symbo's proprietary Cover Gateway integrates with the world's leading insurers to issue policies and manage claims in a digital and seamless manner. Symbo aims to become the largest embedded insurance distribution platform in a way that is relevant and intuitive to the user.

Symbo is a part of Symbo Platforms Pte, a Singapore-based Insurance Broking company that also runs Symbo Platform – An Enterprise SAAS platform for insurance companies to manage their distribution.

Representative

Kartik Poddar, kartik@symboinsurance.com

Countries of interest

- UK (InsTech London https://www.instech.london/),
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- Israel (InsurTech Israel https://insurtechil.com/),
- Insurtech NY (https://www.insurtechny.com/),
- Africa Insurtech Rising (https://africainsurtechrising.com.ng/),
- Asociación InsurTech México (http://asociacioninsurtech.mx/)

- Offer relevant coverage to the user in a contextual setting and simultaneously increase the adoption of insurance.
- Cover more products from our existing clients to enable end-users to embed insurance to more products during the last point of sale
- Capture new geographical markets
- Identify new clients



www.sbilife.co.in



SBI Life Insurance ('SBI Life' / 'The Company'), one of the most trusted life insurance companies in India, was incorporated in October 2000 and is registered with the Insurance Regulatory and Development Authority of India (IRDAI) in March 2001.

Serving millions of families across India, SBI Life's diverse range of products caters to individuals as well as group customers through Protection, Pension, Savings and Health solutions.

Driven by 'Customer-First' approach, SBI Life places great emphasis on maintaining world class operating efficiency and providing hassle-free claim settlement experience to its customers by following high ethical standards of service. Additionally, SBI Life is committed to enhance digital experiences for its customers, distributors and employees alike.

SBI Life strives to make insurance accessible to all, with its extensive presence across the country through its 952 offices, 18,515 employees, a large and productive individual agent network of about 146,057 agents, 50 corporate agents, a widespread bancassurance network of 14 partners, more than 29,000 partner branches, 114 brokers and other insurance marketing firms.

In addition to doing what's right for the customers, the company is also committed to provide a healthy and flexible work environment for its employees to excel personally and professionally.

Representative

Abhishek Arora, abhishek.arora@sbilife.co.in

Countries of interest

- UK (InsTech London https://www.instech.london/),
- Australia (InsurTech Australia https://insurtechaustralia.org/),
- Singapore (Singapore FinTech Association https://singaporefintech.org/),
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- Insurtech NY (https://www.insurtechny.com/),
- Africa Insurtech Rising (https://africainsurtechrising.com.ng/),
- Asociación InsurTech México (http://asociacioninsurtech.mx/)

Key Business Objectives

• Identify New Partners



S Tandon & Associates Chartered Accountants

www.standonassociates.com

S Tandon & Associates (standonassociates.com) is a 36-year-old Chartered Accountancy firm that focuses on -- Accounting, Assurance, Taxation, Transaction Advisory, and Management Consulting.

With a staff of over 150, the firm operates from its offices in Chandigarh, New Delhi, Bangalore, Mohali, and Ludhiana; and remotely throughout the country.

Our clients operate in industries like -- Banking, Insurance, Automotive, Retail, Pharmaceuticals, Heavy Manufacturing, BPOs, and FMCGs.

Representative

Shiven Tandon, Partner, shiven@standon.in

Countries of interest

- UK (InsTech London https://www.instech.london/),
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- Global (Global Insurtech Alliance http://www.insurtechalliance.com/),
- Insurtech NY (https://www.insurtechny.com/)

- Our value proposition for InsureTechs, and International Partners includes:
- Managed Accounting Services
- Legal, Secretarial, and Tax Compliances
- Due Diligence (buy/sell side)
- Transaction Advisory and Support
- IndAS implementation (India's IFRS converged accounting standards)





www.seveninsurtech.com

Seven Insurtech services Pvt. Ltd. is Ahmedabad, Gujarat, India based InsurTech Start-up, established on 27th May 2021, with like-minded people who are having more than 50+ years of head to head experience in stream of Business Management, Sales and Marketing, Customer Support, Backhand and Operations, Accounting and Human Resources.

Seven Insurtech intends to introduce first-in-industry initiatives "CyPm" which is specifically designed for the insurance agency channel (B2B); which continues to be the backbone of the insurance industry.

6th Floor, Aniket Complex, C G Road, Ahmedabad, Gujarat - 380009

Representative

Saurabh Shah saurabh@seveninsurtech.com

Countries of interest

• Global (Global Insurtech Alliance - http://www.insurtechalliance.com/)

- Learn from other similar startups.
- Raise Funds



www.tiptopinsure.in



Founded in 2021, TIPTOP Insure (Our brand) embarks on the journey of "Serving Happiness to the underserved". Tiptop Insure has delved into bridging the digital divide between Urban and Rural India by bringing financial and digital inclusion in rural India. Our mission is to create India's largest POSP distribution network to be present at 2.5 laks Gram Panchayat in India. To provide affordable and simple customized products which will benefit day to day lives of rural population and make them TIPTOP as our brand says.

If we must grow the penetration of insurance in India we must have simple products which create value since 70% of the population still lives in rural India. There has been an enhancement in incomes and acquisition of assets that needs protection amidst the rural population, creating opportunities for exploration and expansion of insurance business in unserved rural India.

The unorganized workforce in the informal sector with no minimum wages or any kind of social security may be pushed into deeper poverty due to Covid-19 outbreak, Insurance is needed by these people the most and can prevent them from getting entrapped in the vicious circle of poverty.

Some of the recent announcement by the new IRDAI Chairman to encourage rural penetration will boost our confidence towards successful implementation of our plan.

Representative

Manoj Agarwal, manoj@tiptopinsure.in

Countries of interest

- Singapore (Singapore FinTech Association https://singaporefintech.org/),
- Global (Global Insurtech Alliance http://www.insurtechalliance.com/),
- Africa Insurtech Rising (https://africainsurtechrising.com.ng/)

- Innovation in terms of retail product offerings
- New technology for larger expansion



TrueCover*

www.truecover.in/

TrueCover is an InsurTech startup operating since 2019. We are focused on making Health Insurance simple and easy for all stakeholders - Payers, Providers, Administrators(Brokers & TPA's), Sponsors(Employers & Governments) & End users,

Our benefit management module offered as a SaaS solution is used by Insurers, Brokers and leading TPA's to manage all aspects of Health Insurance journey - Onboarding, Enrolment, Data Interactions, Reporting and Analytics. We have successfully managed seamless experience delivery for different kinds of plan designs across Group Health, Group Term Life and Personal Accident

TrueClaim, our module for claims automation has demonstrated the capability to automate end to end health insurance claims process irrespective of the policy terms and their complexities. The solution is powered by Smart Contracts based rule system, AI Enabled Data Classification & Document Extraction. We are working towards a 0 touch claims process.

Our solution for AI Enabled Fraud identification which is now deployed with a large State Government run scheme and also in pilot with leading Insurance companies is also first prize winner of Grand Startup Challenge organized by the Government of India. We assist the Insurance company and Government in real time identification of fraud and abuse in health claims and controlling their loss rates.

TrueCover's solutions are available as a single integrated platform and also as independent modules.

Representative

Nitin Srivastava, nitin@truecover.net

Countries of interest

- UK (InsTech London https://www.instech.london/),
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- Insurtech NY (https://www.insurtechny.com/),
- Africa Insurtech Rising (https://africainsurtechrising.com.ng/)

- Identify alliance partners for global reach,
- Access to new clients,
- Investor Connects





www.watchyourhealth.com/

Watch Your Health (WYH), is India's primogenital InsurTech and HealthTech enterprise that incessantly pushes the envelope to deliver innovative ideas to drive the well-being of people at large. WYH works with its B2B partners on Shared-Value Program to actively engage and create a business using Enterprise-level Engagement Programs, predominantly focusing on health.

The radically distinctive technology imbibed by WYH enables its customers to devotedly engage their clients through its hi-tech digital platform, and even manoeuvre them into reaching their respective health-related goals in a time-bound mode.

WYH provides a phygital solution to help end-users in their fitness and wellness journey, and motivate them through rewards to cultivate long-lasting healthy habits. The technical solutions (app and web-portal) as well as manual interventions (teleconsulting, health experts over chat) are combined to form a holistic solution.

WYH devised some awe-inspiring products and solutions following its clients' needs. Its chief module is completely focused on 'Assessment' products, which include health risk assessment, electronic health records, immunity assessment, and many more interesting aspects of diagnostics.'

Representative

Jay Patel, jay.patel@watchyourhealth.com

Countries of interest

- UK (InsTech London https://www.instech.london/),
- Australia (InsurTech Australia https://insurtechaustralia.org/),
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- Insurtech NY (https://www.insurtechny.com/),
- Africa Insurtech Rising (https://africainsurtechrising.com.ng/),
- Asociación InsurTech México (http://asociacioninsurtech.mx/),

Key Business Objectives

• Raise funds, identify new clients



XCEEDANCE

www.xceedance.com

Xceedance provides strategic operations support, technology, and data services to drive efficiencies for insurance organizations worldwide. Our teams work with insurers, reinsurers, agents, brokers, and program administrators to boost operational productivity, strengthen data stewardship, implement intelligent technology, enhance policyholder service, enter new markets, and improve profitability. With support from Xceedance, global re/insurance organizations can better plan and execute their critical processes and enterprise goals for growth.

Xceedance leverages vast insurance and technology expertise to facilitate, automate, and optimize insurance lifecycle functions, including exposure management, cat modeling, actuarial requirements, underwriting, policy management, claims handling, and finance. Xceedance has made strategic investments in technologies including blockchain, robotic process automation (RPA), and artificial intelligence (AI) to help clients excel in the rapidly evolving age of insurtech. We offer a wide range of technology services including product design, configuration, and distribution, and proprietary and legacy system enhancements. Xceedance has proven experience in building highly responsive policy administration systems (PAS), direct distribution modules, rating and pricing engines, and claims management solutions with robust, modern architecture to meet the specific requirements of global program administrators/MGAs and re/insurers.

Representative

Madhu Balakrishnan contact@xceedance.com

Countries of interest

- UK (InsTech London https://www.instech.london/),
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- Israel (InsurTech Israel https://insurtechil.com/),

- Enter new geographical markets and lines of business to expand our customer base
- Facilitate knowledge transfer to drive mutual benefits for Xceedance and international partner organizations
- Explore real-life use cases of emerging technologies and look at ways to create superior efficiencies across the insurance value chain
- Tapping a global talent pool with niche skills to build innovative insurtech solutions at scale



www.zopper.com



Zopper's Insurance Infrastructure platform enables any distribution channel to connect with any insurance company and distribute any insurance/assurance product. We are democratizing access to Insurance distribution.

Zopper is headquartered in New Delhi, India with active presence in key Asian and Middle East countries.

Representative

Mayank Gupta mayank.gupta@zopper.com

Countries of interest

- UK (InsTech London https://www.instech.london/)
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- Insurtech NY (https://www.insurtechny.com/)
- Africa Insurtech Rising (https://africainsurtechrising.com.ng/)

Key Business Objectives

• Introductions to Insurance Companies, Brokers, and other ecosystem players.



zyla

www.zyla.in

Zyla is India's highest-rated personalised care management platform focused on improving health outcomes. Zyla enables care at scale for insurers and employers through its human-assisted AI on the 24x7 conversational Zyla app (consistently rated 4.7+). Care implemented by Zyla spans across medical, physical and mental health needs.

Company Name: Zyla Health Private Limited

Address: Innov8 CoWorking, Saket Salcon Rasvilas, Saket District Centre, Sector 6, New Delhi-110017

Representative

Khushboo Aggarwal khushboo@zyla.in

Countries of interest

- UK (InsTech London https://www.instech.london/),
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- Africa Insurtech Rising (https://africainsurtechrising.com.ng/),
- Asociación InsurTech México (http://asociacioninsurtech.mx/)

Key Business Objectives

• Networking, seeking new clients, initiating partnerships, raising funds



Contact Information

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