

INDIA INSURTECH ASSOCIATION

# PITCHBOOK 2026

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Featuring IIA Community



## Companies covered (Quick Links)



- [DuckCreek](#) ➤
- [AARC](#) ➤
- [AarogyaID](#) ➤
- [Accurate Adjusters](#) ➤
- [Across Assist Private Limited](#) ➤
- [Advanze Solutions Pvt. Ltd.](#) ➤
- [Agiliux Cloud Insurance](#) ➤
- [Aktivo Labs](#) ➤
- [Alwrite](#) ➤
- [AmplifyHealth](#) ➤
- [Assurekit Technology and Services Private Limited](#) ➤
- [Assuretrac Private Limited](#) ➤
- [Attributum Insurtech Private Limited](#) ➤
- [AutoWiz](#) ➤
- [B4E Insurtech Inc](#) ➤
- [Bharatsure](#) ➤
- [Bima Grow \(iAgency Software\)](#) ➤
- [BimaPay Finsure Private Limited](#) ➤
- [Bimaplan](#) ➤
- [Binary Semantics](#) ➤
- [BIZBIMA INSURANCE BROKERS PRIVATE LIMITED](#) ➤
- [BOXX Insurance](#) ➤
- [Britsure Insurtech Private Limited](#) ➤
- [BeyondSure Private Limited](#) ➤
- [CAG Services](#) ➤
- [CamCom Technologies Private Limited](#) ➤
- [Cams Insurance Repository Services Ltd](#) ➤



## Companies covered (Quick Links)



- [Careplix Healthcare](#) ➡
- [Centrico Insurance Repository Limited](#) ➡
- [Charlee.ai Inc \(Infinilytics Tech Pvt Ltd-India\)](#) ➡
- [CleverNav](#) ➡
- [Consint.ai](#) ➡
- [CORIZANCE](#) ➡
- [Coversure](#) ➡
- [Crypton Health Tech Consulting](#) ➡
- [Data Science Wizards Pvt Ltd\(DSW\)](#) ➡
- [Desible.ai](#) ➡
- [Drona Pay](#) ➡
- [Dvara E-Dairy Solutions](#) ➡
- [Ediplis Counsels](#) ➡
- [EEVNAT DEEPTech INNOVATIONS](#) ➡
- [Eicore Technologies](#) ➡
- [Everestek Technosoft Solutions Pvt Ltd](#) ➡
- [Exegesis Infotech India Pvt Ltd](#) ➡
- [FATAKPAY INSURANCE SOLUTIONS PRIVATE LIMITED](#) ➡
- [Finarkein](#) ➡
- [FINEXURE CONSULTING](#) ➡
- [Finnulate AI](#) ➡
- [Finsall Resources Private Limited](#) ➡
- [Fitterfly Healthtech Private Limited](#) ➡
- [FloatBot](#) ➡
- [MWYN INSURANCE TECH PRIVATE LIMITED \(FREO\)](#) ➡
- [GB Tech Service Pvt Ltd](#) ➡

## Companies covered (Quick Links)



- [GEOGO TECHSOLUTIONS PVT LTD](#) ➡
- [My Policy Now \(Global India insurance Brokers\)](#) ➡
- [Kappax \(Hyperstate Technologies Private Limited\)](#) ➡
- [IHX - A Perfios Company](#) ➡
- [InCHES Healthcare Pvt Ltd](#) ➡
- [Indus Net Technologies Ltd.](#) ➡
- [InfoAxon Innovations Private Limited](#) ➡
- [Insillion](#) ➡
- [InsurlQ](#) ➡
- [InsureMo](#) ➡
- [IntelliOasis \(OIF TECH PVT LTD\)](#) ➡
- [iNube](#) ➡
- [Insuryze Innovation Labs Private Limited](#) ➡
- [Irin AI Private Limited](#) ➡
- [Iyer's Pro-Risk Business Solutions Pvt. Ltd.](#) ➡
- [KPOINT Technologies Pvt Ltd](#) ➡
- [KGiSL Technologies Private Limited](#) ➡
- [Krishcon Guide Agentic Solution inc.](#) ➡
- [Livlong Protection & Wellness Solutions Limited](#) ➡
- [Lockton India Insurance Broking and Advisory Limited](#) ➡
- [LUMIQ](#) ➡
- [Manomay Innsurtech](#) ➡
- [Mera Kal](#) ➡
- [Micronsure Consultancy Private Limited](#) ➡
- [Milliman India Pvt. Ltd.](#) ➡



## Companies covered (Quick Links)



- [Mitigata](#) ➡
- [Thynksight Technologies Private Limited \(Mybenefits360\)](#) ➡
- [Narayana Health Insurance Limited](#) ➡
- [Neuralkart](#) ➡
- [Newgen Software technologies Ltd](#) ➡
- [Newmi Care](#) ➡
- [NiFeCard – NiFe HealthCare Private Limited](#) ➡
- [Nivinsure](#) ➡
- [Nizcare Private Limited](#) ➡
- [Novac Technology Solutions](#) ➡
- [Nvest Solution Private Limited](#) ➡
- [Nuverse Health Solutions Private Limited](#) ➡
- [Olocker](#) ➡
- [OneAssist Consumer Solutions](#) ➡
- [OneAssure \(Prost Technologies Private Limited\)](#) ➡
- [Pazcare](#) ➡
- [Plutas Analytics Private Limited](#) ➡
- [Policy Parivaar Insurance Brokers Private Limited](#) ➡
- [Pradhi AI Solutions Pvt Ltd.](#) ➡
- [Posidex Technologies Pvt. Ltd.](#) ➡
- [Probus Insurance Broker Pvt. Ltd.](#) ➡
- [Protect Me Well](#) ➡
- [Protector IQ](#) ➡
- [PentaQube Cyber Technologies LLP](#) ➡

## Companies covered (Quick Links)













- [Quantique Metadata Private Limited](#) ➡
- [RevRag.ai](#) ➡
- [RIA](#) ➡
- [Riskcovry](#) ➡
- [Risknox.ai](#) ➡
- [Rootally Ai](#) ➡
- [Rsutra Analytics & Consulting](#) ➡
- [SBI LIFE INSURANCE CO LTD](#) ➡
- [Securis360 Infotech Private Limited](#) ➡
- [Sejal insurance brokers Ltd](#) ➡
- [SHOVELTECH SOLUTIONS PVT LTD](#) ➡
- [Shriram General Insurance Company Limited](#) ➡
- [9Platfroms Technology Private Limited](#) ➡
- [Star Union Daiichi Life Insurance](#) ➡
- [Symbo Insurance](#) ➡
- [Safetree](#) ➡
- [Sain Innovation](#) ➡
- [Sofove Consulting Pvt Ltd](#) ➡
- [Tech 90 One Solutions LLP](#) ➡
- [TesQuirel Solutions Private Limited](#) ➡
- [The Dubbo-Tamworth Risk Management Company Ltd](#) ➡
- [Toolyt](#) ➡
- [eOxegen \(TRACK FOUR INFOTEC\)](#) ➡
- [TruCvr Technologies Private Limited](#) ➡
- [ValuEnable Pvt. Ltd](#) ➡
- [VideoCx.io](#) ➡



## Companies covered (Quick Links)



- [Visit Health](#) 
- [VisionSure](#) 
- [Vitesse PSP Ltd](#) 
- [Watch Your Health.com India Pvt Ltd](#) 
- [Xceedance](#) 
- [Xangars Infratech Solutions Ltd.](#) 
- [Zscore Technologies Private Limited](#) 
- [Zyla](#) 
- [Zuno - Edelweiss General Insurance Company Limited](#) 
- [Zopper](#) 

# Team IIA

## Co-Founders



### Prerak Sethi

Founder, RIA  
Co-Founder, IIA



### Subhajit Mandal

Co-Founder, Cyber Sierra  
and IIA



### Shwetank Verma

Co-Founder,  
Leo Capital and IIA

## Executive Committee Members



### Amit Tiwari

Co-Founder & President  
- Xceedance



### Aruna Mahesh

Ex-Vice President,  
Capgemini & Ex-Country  
Head Vitech Systems



### Khushboo Agrawal

Founder, Zyla



### Mahavir Chopra

Founder,  
Beshak.org



### Nilanjan Roy

Head of Group and Global  
Health Business,  
ManipalCigna Health Insurance



### Nitin Malhotra

Head of Growth &  
Business Development,  
AmplifyHealth



### Prabal Khanna

Founder, Finsall



### Prasad Krishnamorthy

Head of Insuretech  
Solutions, Perfios



### Rahul Nawab

President Data & AI,  
Prowess Consulting LLC



### Rajat Sharma

Chief Revenue Officer,  
InsureMo



### Sunil Padasala

DGM, Actuarial,  
Chola MS Insurance



### Sunder Krishnan

Consultant and ex-CRO of LIC and  
Reliance Nippon Life Insurance



### Sumit Ramani

Consulting Actuary &  
Co-Founder & CEO - Protect Me Well



# Team IIA

## Core Team Members



**Rahul Mehay**

Head of Revenue and Operations



**Shobha Arora**

Head of Events and Strategic Initiatives



**Tanvi Sachdeva**

Growth and Operations Manager



**Anu Kumari**

Digital Manager

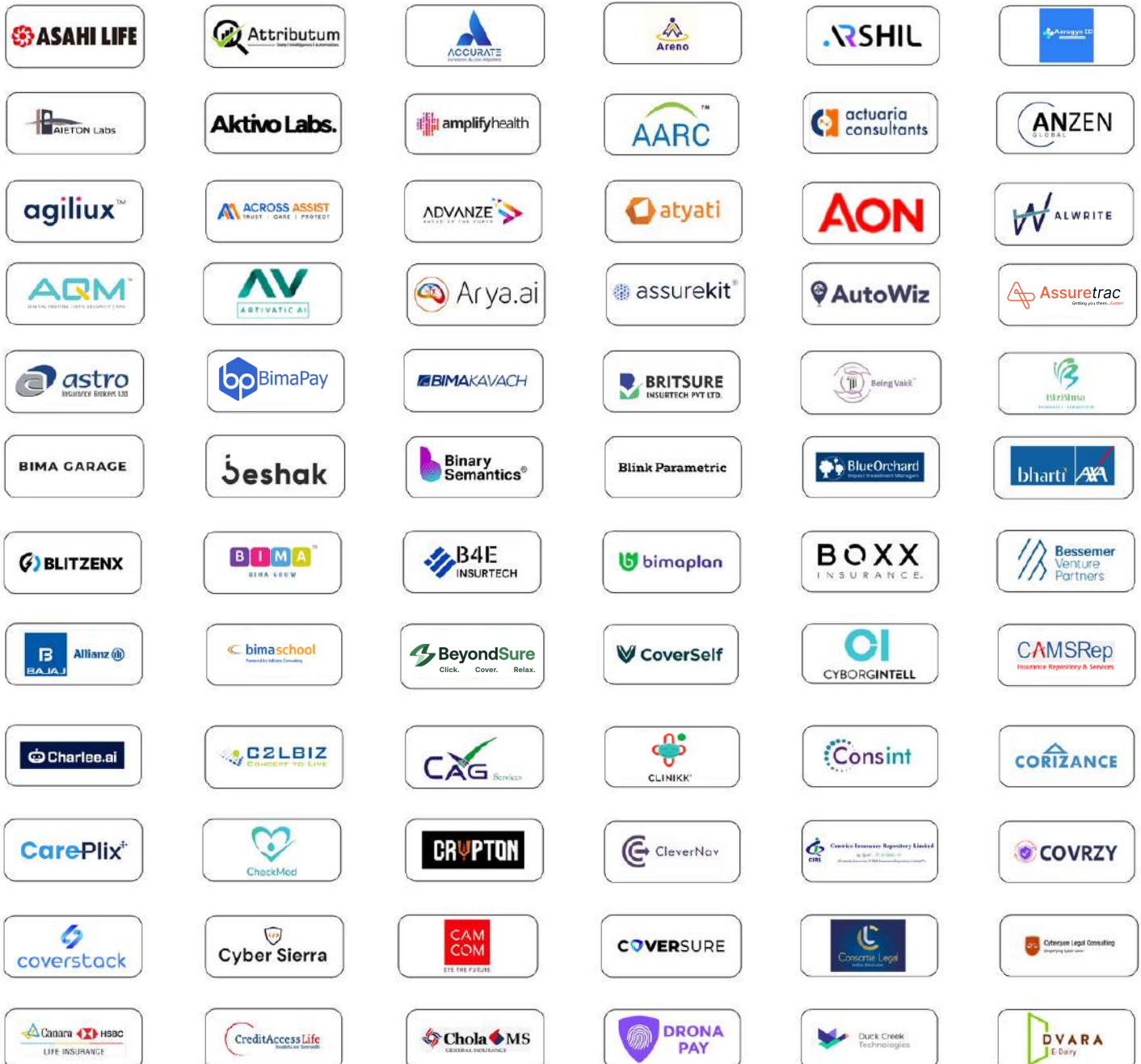
# Sponsors and Members

## IIA Annual Sponsor

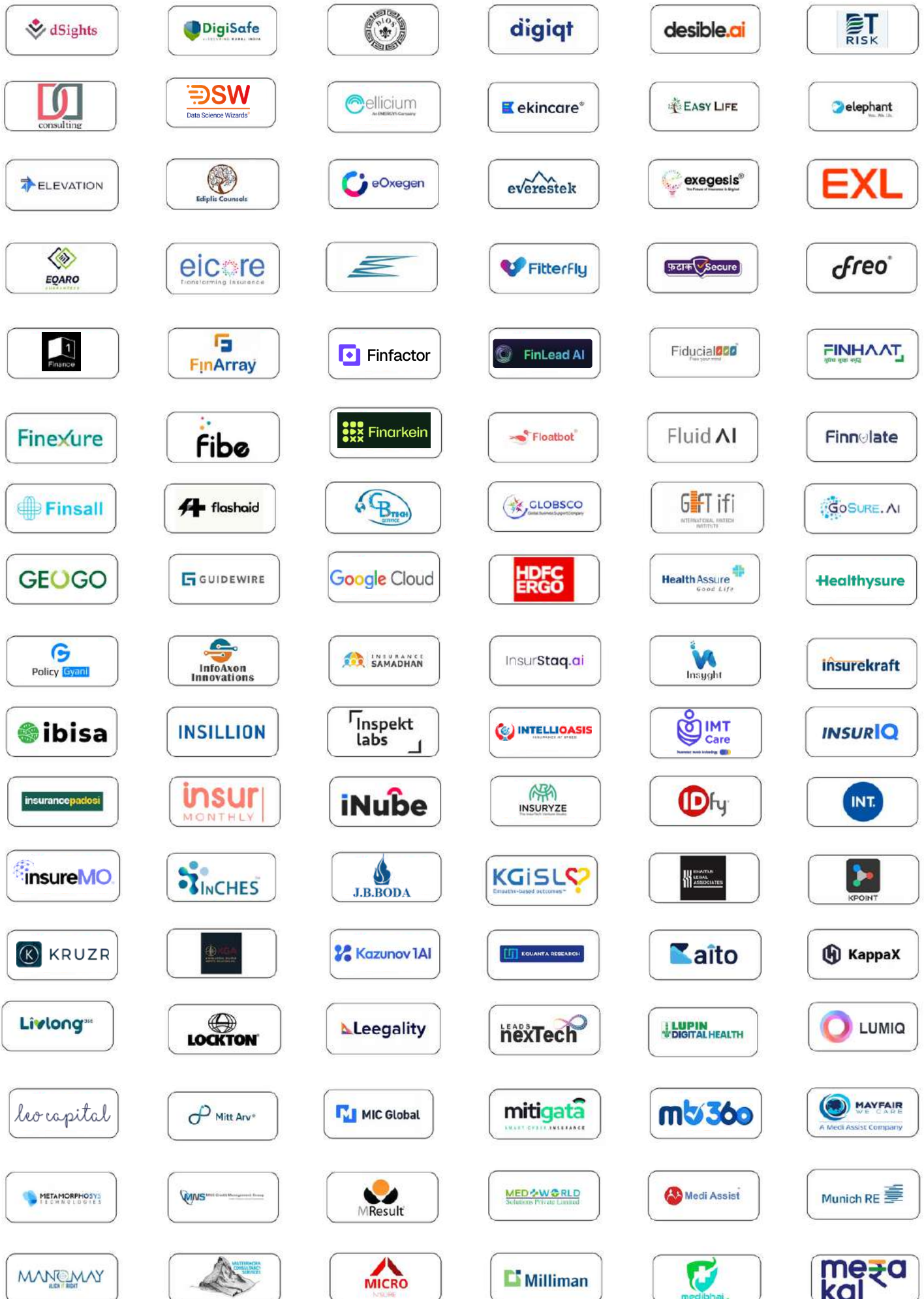


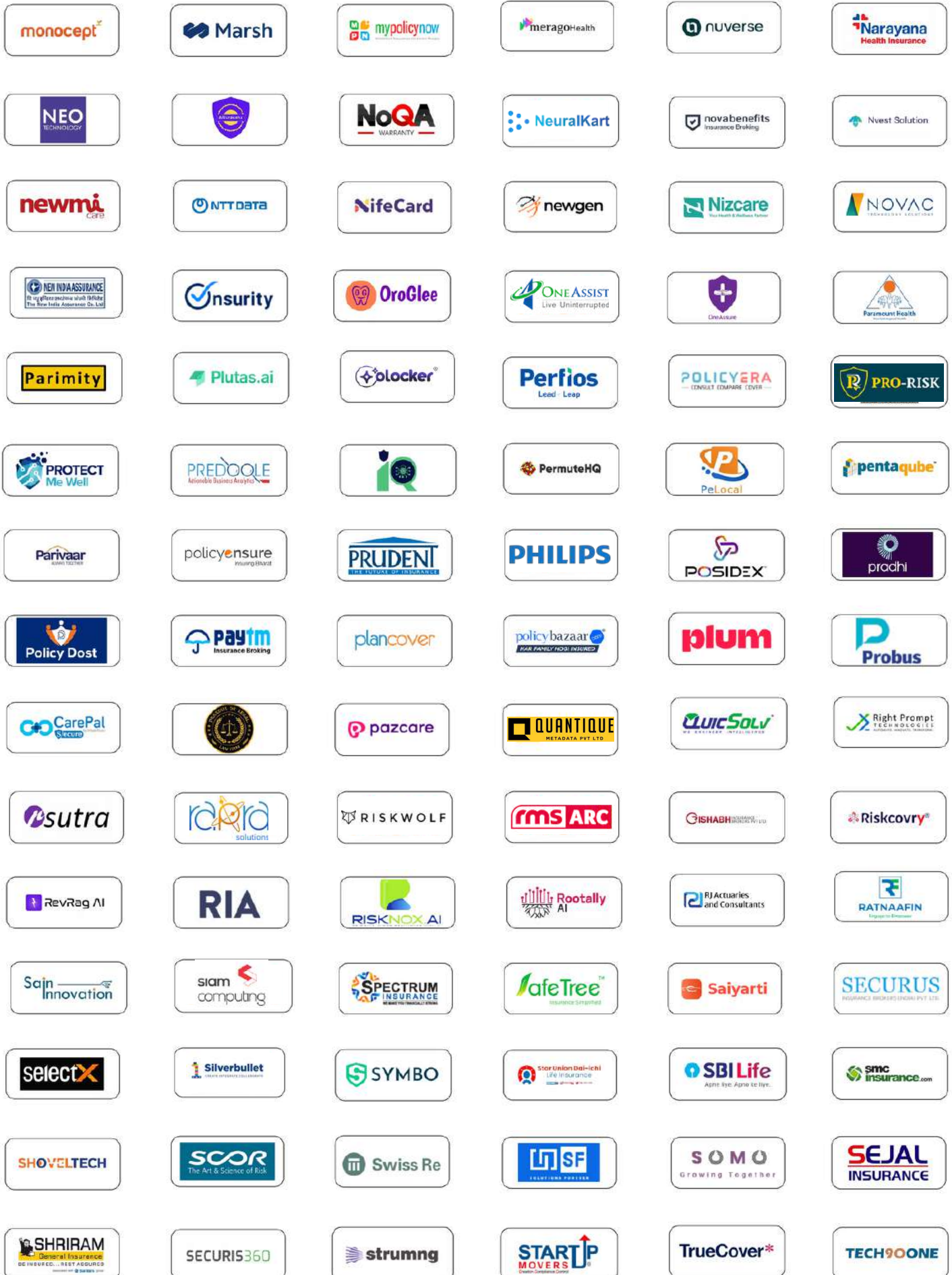
Duck Creek  
Technologies

## IIA Members















**Duck Creek**  
Technologies

<https://www.duckcreek.com/>

Duck Creek Technologies provides cloud-native SaaS core delivery insurtech, including policy, billing, payments, rating, claims and reinsurance management solutions. Duck Creek's solutions enable general and health insurers to reimagine the idea of traditional coverage, innovate and continuously deliver profitable products and policyholder confidence.

Today's insurance marketplace requires that insurers be faster, more responsive, smarter and more innovative than ever before. To achieve this, insurers need a suite of core delivery solutions that are designed to allow change to be implemented quickly and easily, and that work seamlessly with one another. Duck Creek's solutions deliver this thanks to low/no-code configuration, native cloud architecture, the Product Factory and silent fortnightly updates (not disruptive upgrades).

Duck Creek's cloud-native SaaS core delivery solutions power some of the world's biggest insurers, including CHUBB, Berkshire Hathaway Specialty Insurance, Suncorp, Geico and Progressive and is now powering HDFC Ergo General Insurance in India.

### **Representative**

Sudeep Chatterjee, Country Commercial Director  
[sudeep.chatterjee@duckcreek.com](mailto:sudeep.chatterjee@duckcreek.com); Mobile: +91 72590 27078

### **Countries of interest**

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- South East Asia
- United States

### **Key Business Objectives**

- Duck Creek's key business objectives are identifying new clients within the insurance ecosystem, expanding market reach, and increasing brand awareness.




[www.aarconsultants.in](http://www.aarconsultants.in)

AARC is a consulting firm based in Gurgaon, India, specializing in Actuarial, Risk, Insurance, and Allied services. The firm is committed to efficiency, integrity, and industry best practices, delivering tailored solutions to clients across diverse markets. With more than 45 years of combined expertise in the Indian, other Asian, US and Middle Eastern regions, we bring access to senior actuarial and industry specialists for complex, specialized projects. Our strong focus remains on driving client growth by providing efficient, customized solutions that add measurable value.

- Core Services : Business plan & Strategy, Financial Modelling, Capital Modelling, IT and operational efficiency, Product design, pricing and statutory filing, Financial and Statutory reporting, Management Advisory, Board Advisory, IFRS 17 Implementation, Asset Liability Management, Dashboard reporting, Data system standardization
- Additional services: Peer Review & Mentor Service, customized financial modelling software development, Manpower support.

### Representative

Yogita Arora, Managing Partner, [yogitaarora@aarconsultants.in](mailto:yogitaarora@aarconsultants.in); +91-9873712406

### Countries of interest

- UK (InsTech London – <https://www.instech.london/>)
- Australia (InsurTech Australia – <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association – <https://singaporefintech.org/>)
- Japan (Tokyo FinTech – <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance – <http://www.insurtechalliance.com/>)
- Insurtech NY – (<https://www.insurtechny.com/>)
- Africa Insurtech Rising – (<https://africainsurtechrising.com.ng/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States

### Key Business Objectives

- Provide end-to-end solutions that combine finance, insurance, regulation, and technology to support the entire value chain.
- Help clients grow profits, use capital efficiently, and improve productivity through smart data models and easy-to-use dashboards.
- Use AI, technology and digital tools to deliver secure, transparent, and customer-friendly financial and insurance services.
- Apply advanced analytics and automation to create tailored products, streamline operations, and drive sustainable growth.



<https://www.aarogyaid.com/>

We are building an AI-Agentive claims processing infrastructure that enables real-time claim processing.

**Representative**

Vedanth Padigelwar

[vedanth.padigelwar@aarogyaid.com](mailto:vedanth.padigelwar@aarogyaid.com)

**Countries of interest**

- India

**Key Business Objectives**

- Brand Awareness and Identify new clients


[www.accuratesurveyor.com](http://www.accuratesurveyor.com)

### **With Accurate, Accuracy is always at its Finest!!!**

Accurate is a leading service provider established by a team of highly qualified and experienced insurance professionals and loss adjusters. We specialize in independent loss adjusting, survey and assessment, claims auditing, risk engineering assessment and management, as well as consulting services.

Our firm is known for its independence, high service quality standards, and strong technical expertise. These strengths have been developed over the years through strict adherence to international loss adjusting standards while operating within the domestic market.

Accurate is a key partner for the domestic insurance market as well as international stakeholders involved in commercial and technical lines of business. We provide a comprehensive, technical, and proactive approach to claims handling and underwriting requirements, ensuring reliability, credibility, and confidence in every engagement.

Our leadership team brings deep industry knowledge and extensive experience, which continues to drive the firm's growth and performance. We have proven expertise in handling large and complex claims, catastrophic events, and risk management assignments for major insurers, reinsurers, and large corporate clients.

The Group has demonstrated consistent and rapid growth within the General Insurance sector across India, the Indian subcontinent, and the MENA (Middle East and North Africa) region.

Our X- Factors:

- Proactive Mitigation of Loss
- Strategic Negotiations
- Uncompromising Turn Around Time
- Robust Network of Vendors
- Extensive Worldwide Network of Claims Handling Associates

### **Representative**

Neeraj Bhatheja - CMD cum CEO

ceo@accuratesurveyor.com, nbinmail@gmail.com; +91-9828019828 / +971-501759828

### **Countries of interest**

- UK (InsTech London - <https://www.instech.london/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia, Middle East and North Africa (MENA)
- United States

### **Key Business Objectives**

- Network with carriers & underwriters around the world
- Establish Connection with Industry Peers
- Enhance Global Presence / Market Expansion
- Expand global footprint and penetrate new segments
- Outreach to new partnerships
- Inviting Investors




<https://www.acrossassist.com/>

Across Assist is an agile, AI-enabled assistance and assurance company headquartered in Gurgaon. Our 360-degree assistance platform offers fully customizable products across travel, medical, automobile and electronics categories ensuring faster service response, greater transparency and a superior customer experience at every touchpoint.

With innovation at our core, we leverage smart workflows, predictive insights and automated service orchestration to build smarter value-added propositions across both embedded (Insurance + Assurance) and stand-alone products. Operating on B2B2C and B2B2E models, we provide a robust, tech-led service network covering 19,000+ pin codes in India and 190+ countries worldwide.

As India's fastest-growing assurance brand, we are dedicated to reshaping the landscape of value-added services within the insurance ecosystem.

#### Core Products:

- Travel + Medical Assistance: Available as part of travel insurance or as a standalone service.
- Automobile Assistance: Integrated into motor, personal accident and extended warranty insurance or as stand-alone offerings such as roadside assistance.
- Electronics Assistance: Comprehensive solutions for mobiles, appliances and gadgets, cyber and home including insurance and end-to-end assistance services.

#### Representative

Mr Neeraj Verma, CEO; [neeraj.verma@acrossassist.com](mailto:neeraj.verma@acrossassist.com) ; +91 8879770177  
[ankur.aggarwal@acrossassist.com](mailto:ankur.aggarwal@acrossassist.com) ; +91 9999799101  
[shantanu.sagar@acrossassist.com](mailto:shantanu.sagar@acrossassist.com) ; +91 8880817017

#### Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>)
- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States

#### Key Business Objectives

Leveraging the IIA Pitchbook in collaboration with international association partners enables Across Assist to achieve the following key business objectives:

- Client Acquisition and Market Penetration
- Strategic Alliances
- Talent Recruitment
- Market Insights
- Regulatory Compliance Awareness"


<https://www.advanzetech.com/>

Advanze is a client-focused digital transformation company specializing in the property and casualty (P&C) insurance sector. It helps insurance carriers, brokers, reinsurers modernize their technology stacks, boost operational efficiencies, and improve customer experiences to gain a competitive edge. The company emphasizes "deep but narrow" expertise in areas like Duck Creek core insurance platforms, predictive modelling, robotic process automation (RPA), AI, agile delivery, and data governance and Enterprise Data Management, often through dedicated Centre of Excellence.

## **Advanze | Products & Services**

### **Insurance Advisory**

Digital transformation strategy, core platform and vendor selection, regulatory and compliance advisory, and AI modernization for insurers.

### **Core Systems**

End-to-end insurance platforms, Duck Creek and other COTS products, API-led modernization, and production support.

### **Data & Analytics**

Data governance, migration, reconciliation, and predictive analytics with centralized BI and reporting dashboards.

### **QA & Automation**

AI-driven quality engineering, test automation, document intelligence, RPA, and performance automation.

### **Product Innovation (Owned IP)**

CRAM (climate and catastrophe risk assessment), Acordify (ACORD and document intelligence), BimaRath (Broker 360 platform), ACRE (automated commission reconciliation), GenAI insurance assistants, Smart-TAB, gamified learning platforms, and AdSphere (ERP and CRM).

### **Representative**

Amol Gupta, Co-Founder, [Amol.Gupta@advanzetech.com](mailto:Amol.Gupta@advanzetech.com) / +91 7608082006

Ajit Mohapatra, Co-Founder, [ajit.mohapatra@advanzetech.com](mailto:ajit.mohapatra@advanzetech.com)

### **Countries of interest**

- Middle East and North Africa (MENA)
- United States

### **Key Business Objectives**

- To identify new clients and partnership with other InsurTech companies.

[www.agiliux.com](http://www.agiliux.com)

Agiliux provides the unified, AI-native core essential for the intelligent brokerage. We eliminate data fragmentation with secure, end-to-end automation, helping mid-market firms future-proof their operations without the risk of disjointed tools.

**Representative**

Mohandeep Singh; [deep@softsolvers.com](mailto:deep@softsolvers.com) & +60123247427 (WhatsApp)

**Countries of interest**

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global InsurTech Alliance - <http://www.insurtechalliance.com/>)
- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>)

**Key Business Objectives**

- Create Visibility locally and Internationally



# Aktivo Labs.

[www.aktivolabs.com](http://www.aktivolabs.com)

Aktivo Labs empowers insurers and reinsurers to predict and prevent chronic diseases with scalable, evidence-based digital tools.

Leveraging advanced health risk analytics with user data, we deliver tailored insights that drive personalized engagement, timely interventions, and more precise product recommendations - ensuring the right solutions reach the right users at the right time.

## Representative

Vinod Mukundan; Chief Business Officer  
[vinod@aktivolabs.com](mailto:vinod@aktivolabs.com); +91 9830798482

## Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia, Middle East and North Africa (MENA)
- United States
- LATAM

## Key Business Objectives

- Identify new clients and partnerships


[www.alwrite.com](http://www.alwrite.com)

A holistic placement platform addressing the needs of a broker and an insurer from RFQ generation till policy binding. Our AI powered solution addresses placement risks, manages operational efficiency, and reduced TAT to a matter of minutes for both simple and complex risks for all products in the commercial lines of insurance.

### **Representative**

Aditya Dadia, Founder; [aditya@alwrite.com](mailto:aditya@alwrite.com) 9004075659

### **Countries of interest**

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>)
- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States

### **Key Business Objectives**

- Identify new clients, global collaborations for complementary softwares.


[www.amplifyhealth.com/en/index](http://www.amplifyhealth.com/en/index)

## About Us

Amplify Health is the leading provider of advanced health technology and business transformation solutions built for Asia. Powered by a clinically enriched data foundation, our integrated health intelligence platform unites modular AI solutions, context-aware automation, and deep regional expertise to address the unique challenges of Asia's health systems.

## Problems We Address

Amplify Health aims to improve the sustainability of healthcare systems and health outcomes in Asia through innovative, AI-powered technology at every point of the healthcare value chain. For health payors, we are helping to reduce medical claims leakage with smarter, faster adjudication.

## Platform Capabilities

- Unified Pan-Asian Health Data – One of Asia's largest standardised, localised, and enriched health datasets – the foundation of all our solutions.
- Localised Health AI Models – Our purpose-built AI models are trained on Asian health data.
- Modular Product Architecture – Our solutions are designed for flexible adoption.
- End-to-End Healthtech Expertise – A cross-functional health tech team brings expertise across data science, clinical management, health economics, and behavioural science.
- Results-guaranteed Partnership – We succeed when you do. Our mission-led engagement model is designed to give you fast payback via immediate savings and sustained profits.

## Solutions

- Claims Administration – Accelerates operational efficiency by enabling pre-configuration of health benefit definitions, claims guidelines, and provider payment arrangements.
- Payment Integrity – Uncover hidden FWA with precision, analysing line items and historical claim patterns to identify suspicious behaviour, billing outliers, and collusive networks.
- Provider Management – Build high-value networks with data-driven provider performance insights.
- Health Claims Data Enrichment – Map unstructured claims data to standardised clinical codes, enabling reliable downstream analysis for provider assessment and fraud detection.
- Business Intelligence – Transform siloed data into actionable health system insights.
- Chronic Disease Management – Drive behaviour change to reduce long-term risk.
- Member Risk Profile – AI-driven framework that enables predictive management, providing visibility on emerging trends that can prompt interventions to improve member population health.
- Behavioural Change Programme – An evidence-backed behavioural change platform that incentivises healthier lifestyle habits, enabling insurers to manage member population health.

## Awards

- Singapore Business Review: AI in Health Insurance – 2025
- ITC Asia: Technology Initiative Excellence – 2025
- Celent: Model Insurer – Data, Analytics, & AI – 2025

## Representative

Nitin Malhotra, Head of Business Development and Growth.

Nitin.Malhotra@amplifyhealth.com, +91 77382 89169, +65 9189 1334

## Countries of interest

- India (Market entry planned 2026), Singapore, Hong Kong, Malaysia, Thailand, Vietnam, Philippines, Indonesia, Middle East.

## Key Business Objectives

- Identify new clients, global collaborations for complementary softwares.



[www.elephant.in](http://www.elephant.in)

Elephant.in (Alliance Insurance Brokers Pvt Ltd) is India's first Insurtech advisory platform, simplifying insurance for businesses and employees through tailored, fully digital solutions. Backed by Alliance Insurance Brokers Pvt. Ltd., a leading insurance broking house since 2003, we deliver seamless, technology-driven insurance services for diverse needs.

B2B2E: Corporate employees enjoy exclusive discounts on personal insurance plans (car, health, life, and travel) simply by using their work email ID.

B2B: We simplify insurance for MSMEs, offering competitive programs and reducing administrative burdens.

Affinity (Embedded Insurance): Our partnerships empower businesses across fintech, e-commerce, banking, health, and more to embed insurance into their products, enhancing customer loyalty and creating new revenue streams. With Elephant.in, businesses and employees alike experience hassle-free insurance consultations, innovative solutions, and peace of mind.

**Representative**

Aftab Chaz – Associate Director & Business Head  
aftab@elephant.in; 73044 29923

**Countries of interest**

- South East Asia

**Key Business Objectives**

- Market Expansion and Client Acquisition
- Innovation and Technology Adoption
- Business Networking and Collaborations
- Knowledge Exchange and Best Practices


[www.aqmtechnologies.com](http://www.aqmtechnologies.com)

AQM Technologies Pvt. Ltd. (commonly called AQM) is a software quality assurance and information security services firm founded in 2000 with a mission to make the software testing experience a “HAPPY TESTING” experience for clients and employees alike.  
[aqmtechnologies.com](http://aqmtechnologies.com)

The company focuses on providing full-spectrum testing and digital assurance services, especially for BFSI (Banking, Financial Services & Insurance) and other major sectors. Its services include:

- Quality Engineering & User Acceptance Testing
- Test Automation
- Mobile & API Testing
- Load & Performance Testing
- Security & Cybersecurity Testing
- Data Testing and Monitoring Services
- Security Architecture Design / SOC Services

AQM also leverages AI-powered solutions and modern test automation frameworks to help enterprises accelerate digital transformations and enhance software reliability.  
[aqmtechnologies.com](http://aqmtechnologies.com)

The company claims a 95%+ client retention rate, long-term partnerships with major financial institutions, and recognition in industry research (including Gartner’s Market Guide for Mobile Testing Services).

### Representative

Rahul Chatterjee, Head of Partnerships and Alliances; [rahul.chatterjee@aqmtechnologies.com](mailto:rahul.chatterjee@aqmtechnologies.com)

### Countries of interest

- Singapore (Singapore FinTech Association – <https://singaporefintech.org/>)
- Global (Global Insurtech Alliance – <http://www.insurtechalliance.com/>)
- Insurtech NY – (<https://www.insurtechny.com/>)
- Asociación InsurTech México – (<http://asociacioninsurtech.mx/>)
- Middle East and North Africa (MENA)
- United States

### Key Business Objectives

- New Clients, Hire New Team Member & Acquisition

[www.arshil.net](http://www.arshil.net)

At Arshil, we focus on delivering solutions that work for your business. As an innovative application development firm, we combine decades of expertise with a people-first approach to ensure secure, efficient, and innovative results. We also launched our in-house code accelerator platform, Akscel, that rapidly builds and deploys applications to the cloud while following the enterprise guidelines and security standards. This has enabled us to optimize resources and increase revenue for several businesses across diverse industries.

**Representative**

Hari Kishore - Marketing Manager; [harikishore.karimikonda@arshil.net](mailto:harikishore.karimikonda@arshil.net)

**Countries of interest**

- UK (InsTech London - <https://www.instech.london/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- Denmark

**Key Business Objectives**

- Identify New Clients




[www.artivatic.ai](http://www.artivatic.ai)

Artivatic Data Labs Pvt. Ltd. (Artivatic.ai) is a digital InsurTech start up (A Subsidiary of D2C Consulting Services Private Limited) and operates as an independent entity offering microservices bundled into intelligent products & solutions for Insurance companies using AI/ML/Deep Learning that encompass behavioral learning, trends and actionable insights for better decision making, risk management, strategy and delivery for Health Insurance, Health Care and Life Insurance.

With 700+ APIs and 8+ core platforms, Artivatic enables next-gen insurance transformation with personalized, risk based and self-reliant solutions across the insurance value chain.

Artivatic has built proprietary algorithms & models to bring in the efficient and productive way of functioning for Health Claims, Underwriting, Fraud Waste and Abuse Controls with deep domain and technical expertise on Medical Intelligence, Underwriting, Risk Assessment and Health Claims Management.

### Representative

Layak Singh, CEO ; S. Mahesh, VP – Product and India Sales; [mahesh.s@artivatic.ai](mailto:mahesh.s@artivatic.ai)

### Countries of interest

- Singapore (Singapore FinTech Association – <https://singaporefintech.org/>)
- Japan (Tokyo FinTech – <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance – <http://www.insurtechalliance.com/>)
- Insurtech NY – (<https://www.insurtechny.com/>)
- Africa Insurtech Rising – (<https://africainsurtechrising.com.ng/>)
- South East Asia
- Middle East and North Africa (MENA)

### Key Business Objectives

- This will help us to socialise our product platforms,
- Microservices to the Industry at large (both within India and Globally) targeting Health and Life Insurance companies.


[www.assurekit.com](http://www.assurekit.com)

### Assurekit: Simplifying Insurance for Businesses

Assurekit is a full-stack digital insurance ecosystem that helps businesses launch, manage, and scale protection programs effortlessly. Our mission is to make insurance 10x simpler by creating contextual products that build trust and engagement with customers.

### Representative

Adarsh Chokhani , Founder and CEO; [adarsh@assurekit.com](mailto:adarsh@assurekit.com), 9870444822

Avinash Ramachandran , Chief Operating Officer; [avinash@assurekit.com](mailto:avinash@assurekit.com) , 9535485378

### Countries of interest

- UK (InsTech London – <https://www.instech.london/>)
- Australia (InsurTech Australia –<https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association – <https://singaporefintech.org/>)
- Japan (Tokyo FinTech – <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance – <http://www.insurtechalliance.com/>)
- Africa Insurtech Rising – (<https://africainsurtechrising.com.ng/>)
- Middle East and North Africa (MENA)
- United States

### Key Business Objectives

- Build partnerships with insurers and platform businesses.
- Connect with InsurTech investors.
- Form strategic alliances to expand globally.


<https://assuretrac.com/>

## Assuretrac: Accelerating Innovation in Insurance Technology & Operations

Assuretrac is a trusted partner for insurers, MGAs, brokers, and Insurtech startups, delivering AI-powered, cloud-native, and compliance-driven solutions across the insurance value chain. With deep domain expertise and a global presence, we help clients modernize operations, streamline processes, and unlock new growth opportunities.

### Our Core Capabilities

- Technology Enablement: AI/ML, GenAI, Cloud Engineering, Data Insights, and Quality Engineering
- Operations Services: Policy servicing, claims, underwriting, billing, customer support, and contact center solutions
- Implementation & Integration: Seamless deployment and support for platforms like Guidewire, Duckcreek, OneShield, and legacy systems
- AI-Powered Use Cases: Smart underwriting, fraud detection, claims automation, customer acquisition, and embedded insurance

### Who We Serve

- MGAs & Carriers: End-to-end tech and ops support including program administration and premium generation
- Insurtech Startups: Strategic implementation, integration, and business consulting
- Broker Agencies: AMS workflow automation, quoting, renewals, and CRM optimization

### Why Assuretrac?

- Insurance-Focused Leadership with 20+ years of experience
- Skilled, Certified Workforce across major insurance platforms
- Flexible Engagement Models: Subscription, project-based, hybrid, and freemium options
- Compliance-Driven Solutions: Adhering to ISO 27001, PCI-DSS, SOC2, and CIS standards
- Global Reach: Offices and delivery centers across the US, Europe, Asia-Pacific, and India

### Representative

Akhil Reddy Ramolla, CEO, [akhil@assuretrac.com](mailto:akhil@assuretrac.com), +91-8985045090

Vivek Singh Kushwaha, CTO, [vivek.singh@assuretrac.com](mailto:vivek.singh@assuretrac.com), +91-9971234850

### Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States

### Key Business Objectives

- Identify new clients and build network with Insurers, MGA, Agencies and Insurtech Companies


[www.attributum.com](http://www.attributum.com)

Attributum is an Insurtech based out of India with presence also in the USA and Dubai. We help insurers and the allied eco-system adapt to changing business models resulting from accelerated penetration & growth, while still balancing the need for controlling costs and inefficiencies.

- Our core product – the PIVOT Platform, helps automate insurance processes and decisions.
- PIVOT leverages the power of AI (Classic & LLM), data (unstructured & structured) and predictive analytics to automate underwriting and claims adjudication decisions.
- Our founding team is a combination of insurance professionals from LexisNexis Risk Solutions, TransUnion and Dun & Bradstreet. We understand insurance processes and insurance data well

### Representative

Vijaykumar KP , CEO

[vijaykumar.kp@attributum.com](mailto:vijaykumar.kp@attributum.com); +91 9769855166

### Countries of interest

- UK (InsTech London – <https://www.instech.london/>)
- Australia (InsurTech Australia – <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association – <https://singaporefintech.org/>)
- Japan (Tokyo FinTech – <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance – <http://www.insurtechalliance.com/>)
- Italy – (Italian InsurTech Association – <https://www.insurtechitaly.com/>)
- Israel – (InsurTech Israel – <https://insurtechil.com/>)
- Insurtech NY – (<https://www.insurtechny.com/>)
- Africa Insurtech Rising – (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México – (<http://asociacioninsurtech.mx/>)
- South East Asia, Middle East and North Africa (MENA)
- United States

### Key Business Objectives

Attributum is expanding its offerings in market verticals, and we are seeking to meet with insurance carriers who are looking at AI driven digital transformation and willing to share their challenges. Attributum is open to pilots as a proof of concept for our solutions.

- 1.Primary focus – Health & Life insurers / Healthcare companies that are looking at automating their laborious & document driven process.
- 2.Secondary Focus – P&C Insurers who focus on personal property / small business insurance and looking at straight through processing of applications.



**AutoWiz**[www.autowiz.in/insurer.html](http://www.autowiz.in/insurer.html)**AutoWiz — Connected Vehicle Data & Insurance Telematics**

AutoWiz is a leading connected vehicle data analytics and telematics technology provider serving insurers, OEMs, fleets, and mobility partners across India. With a strong track record of delivering scalable telematics programs, AutoWiz enables Insurers to rapidly launch digital-first motor insurance products, including pay-how-you-drive (PHYD) and pay-as-you-drive (PAYD) offerings. Our flexible technology stack supports smartphone-only telematics, OBD device-based connected car solutions, and hybrid models, allowing insurers to choose the optimal trade-off between cost, accuracy and speed-to-market.

At the heart of AutoWiz's insurance offering is AutoBeacon, its advanced smartphone-based driving behaviour analytics platform. AutoBeacon delivers high-accuracy trip detection, risk scoring, crash detection, and personalized driving insights—without requiring hardware installations. The SDK integrates seamlessly into Insurer apps, enabling rapid deployment of UBI programs with minimal capex. AutoBeacon has been extensively tested in Indian and several global driving conditions and supports both 4-wheeler and 2-wheeler telematics.

Our analytics stack also provides insurers with portfolio-level dashboards, automated customer engagement tools, and underwriting-ready data, helping improve risk segmentation, reduce claims frequency, and enhance customer retention. With fast pilots, flexible commercial models, and strong data-privacy architecture, AutoWiz is an ideal partner for insurers looking to innovate next-generation motor insurance products and unlock data-driven growth.

**Representative**

Kamal Aggarwal, CEO; [kamal.aggarwal@autowiz.in](mailto:kamal.aggarwal@autowiz.in)

**Countries of interest**

- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)

**Key Business Objectives**

- Clients and Partners



www.b4einsurtech.com and  
 www.b4einsurtech.ca

B4E Insurtech Inc. is a cutting-edge Insurance Infrastructure-as-a-Service provider dedicated to transforming the global insurance landscape. Our platform empowers reinsurers, insurers, MGAs, and intermediaries to design, develop, and launch simple, rule-based, and inclusive insurance products. With a focus on serving the world's 90% underserved and uninsured population, B4E Insurtech delivers cost-efficient, rapid, and scalable solutions that redefine time-to-market for innovative insurance products. By leveraging technology, we bridge the gap between insurers and customers, fostering inclusivity and ensuring that insurance becomes accessible to all.

While others focus on discussions to make insurance inclusive and to tackle the protection gap challenge, we are delivering tangible solutions.

### Representative

Aman Pal Singh; aman.singh@b4einsurtech.com

### Countries of interest

- UK (InsTech London – <https://www.instech.london/>)
- Australia (InsurTech Australia – <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association – <https://singaporefintech.org/>)
- Japan (Tokyo FinTech – <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance – <http://www.insurtechalliance.com/>)
- Italy – (Italian InsurTech Association – <https://www.insurtechitaly.com/>)
- Israel – (InsurTech Israel – <https://insurtechil.com/>)
- Insurtech NY – (<https://www.insurtechny.com/>)
- Africa Insurtech Rising – (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México – (<http://asociacioninsurtech.mx/>)
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- Middle East and North Africa (MENA)
- United States

### Key Business Objectives

- We are committed to reshaping the insurance value chain by enabling regulators, reinsurers, insurers, MGAs, and intermediaries to innovate and deploy inclusive insurance propositions digitally.
- Our focus is to empower end consumers with seamless, self-directed access to financial protection—reducing mis-selling, elevating trust, and opening new distribution frontiers in a cost-efficient, scalable manner. By activating strategic partnerships, driving client engagement, and mobilizing capital, we help providers unlock untapped segments and strengthen market resilience.
- We invite forward-leaning organizations to engage in strategic partnerships and consultative collaboration across the insurance supply chain—co-creating solutions that increase penetration, close the protection gap, and future-proof the ecosystem in a profitable manner.

[www.bharatsure.com](http://www.bharatsure.com)

Bharatsure is India's leading insurtech, offering group insurance infrastructure-as-a-service. We empower insurers, brokers, and distributors to launch scalable, compliant programs with speed and simplicity. Trusted by thousands of organizations, partners and members, Bharatsure is the technology backbone driving inclusive protection at scale.

**Representative**

Sanil Basutkar – Co-Founder; [sanil@bharatsure.com](mailto:sanil@bharatsure.com), 9930597612

**Countries of interest**

- Insurtech NY – (<https://www.insurtechny.com/>)
- South East Asia
- Middle East and North Africa (MENA)

**Key Business Objectives**

- Identify new clients, Raise Funds


<https://bimagrow.com>

### Bima Grow – Transforming Insurance Advisory with Smart Technology

Bima Grow is an InsureTech platform built to empower insurance advisors and small agencies across India with modern, efficient, and growth-focused digital tools. Our mission is to simplify the advisor's workflow and help them deliver a better, faster, and more reliable experience to their customers.

We provide a complete business management ecosystem that includes:

- Lead & Client Management
- Policy Management with AI-assisted data entry
- Renewal & Follow-up Automation for Advisors
- Commission Tracking & Business Analytics
- Centralized KYC & Document Storage
- Advisor Website Builder
- Vehicle Data Fetching & Bulk Policy Upload
- Family Grouping for Cross-sell & Upsell Insights

With Bima Grow, advisors move from manual diaries and scattered files to a structured digital platform where they can manage operations, reduce errors, improve client servicing, and ultimately grow their insurance business sustainably.

Our vision is to enable every insurance advisor in India to adopt technology effortlessly and become future-ready.

Bima Grow – Ab Har Advisor Karega Groww. 🚀

### Representative

Dheeraj Lunia – Founder; Chandani Lunia – Co Founder

### Countries of interest

- UK (InsTech London – <https://www.instech.london/>)
- Australia (InsurTech Australia – <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association – <https://singaporefintech.org/>)
- Japan (Tokyo FinTech – <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance – <http://www.insurtechalliance.com/>)
- Italy – (Italian InsurTech Association – <https://www.insurtechitaly.com/>)
- Israel – (InsurTech Israel – <https://insurtechil.com/>)
- Insurtech NY – (<https://www.insurtechny.com/>)
- Africa Insurtech Rising – (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México – (<http://asociacioninsurtech.mx/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States

### Key Business Objectives

- The PitchBook will help us achieve multiple key business objectives through international association partners, including:
- Identifying new clients and distribution partners for Bima Grow across global markets.
- Exploring strategic collaborations with InsureTech players, digital platforms, and insurance ecosystem partners.
- Raising funds to accelerate product development, technology upgrades, and market expansion.
- Expanding our team by attracting international talent, mentors, and domain experts.
- Showcasing our product capabilities to potential investors, partners, and collaborators.
- Building brand visibility in global InsureTech communities and positioning Bima Grow as a scalable, high-impact solution for insurance advisors.
- Creating networking opportunities that can open doors to new innovations, integrations, and long-term partnerships.
- These objectives will strengthen our growth path and help us take Bima Grow to a broader international audience.




<https://bimapay.in/>

Founded in 2022, BimaPay Finsure is an InsurTech company, redefining how Indians access and afford insurance. As the country's leading unified premium financing enabler, we are making insurance not just a product, but a financially inclusive habit for every Indian.

Our mission is to bridge the insurance affordability gap by digitally empowering individuals and businesses with instant, hassle-free financing solutions. With Insurance Premium Financing, Surrender Value Financing and Corporate Insurance Premium Financing, we're helping customers manage cash flow smartly while staying protected.

What sets BimaPay apart? It's our 100% digital & real-time lending journey—from seamless onboarding, instant credit assessment, no income verification to quick policy issuance, we offer a frictionless and end-to-end experience. Through our strategic collaborations with insurance companies, lenders, and intermediaries, we're building a powerful channel ecosystem that drives greater reach, trust, and adoption across the insurance landscape.

We take pride in the growing impact of our unique EMI-based insurance model, especially in Tier 2 and Tier 3 cities—where it's cultivating a sustainable habit among Indians.

At BimaPay, we don't just offer financing—we're changing mindsets, increasing insurance penetration, and shaping the future of InsurTech in India.

#### **Our Milestones. Our Momentum.**

- Financing 15,000 policies monthly
- Surpassed ₹600 Cr in disbursements in FY 2025
- Trusted by 3L+ customers
- Delivering 80% approval rates—powered by our robust credit model
- Rolled out India's first premium financing model for corporate insurance
- Driving more than 50% of premium financing volumes single-handedly

#### **Representative**

Hanut Mehta, Co-founder & CEO; [hanut.mehta@bimapay.in](mailto:hanut.mehta@bimapay.in) , 9899999572

#### **Countries of interest**

- UK (InsTech London - <https://www.instech.london/>), Australia (InsurTech Australia - <https://insurtechaustralia.org/>), Singapore (Singapore FinTech Association - <https://singaporefintech.org/>), Japan (Tokyo FinTech - <https://tokyofintech.com/>), Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>), Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>), Israel - (InsurTech Israel - <https://insurtechil.com/>), Insurtech NY - (<https://www.insurtechny.com/>), Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>), Asociación InsurTech México - (<http://asociacioninsurtech.mx/>), South East Asia, Middle East and North Africa (MENA), United States, India

#### **Key Business Objectives**

- Expand into high-potential international markets
- Build strategic partnerships with established global players
- Collaborate with insurance companies across multiple countries
- Raise capital from investors focused on Fintech and Insurtech growth


<https://bimaplan.co/>

Bimaplan is a full-stack embedded insurance platform making small-ticket, affordable insurance accessible to low- and middle-income customers in underserved markets. We partner with microfinance institutions, cooperatives, fintechs, and other trusted organizations to integrate insurance directly into everyday financial transactions—loans, remittances, and payments. Our phygital model, multi-modal distribution (API, web, app, USSD), and AI-driven claims automation enable instant onboarding, low-cost servicing, and high trust at the last mile.

### Representative

Vikul Goyal (Founder & MD); [vg@bimaplan.co](mailto:vg@bimaplan.co) & +91 99676 05944

### Countries of interest

- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- South East Asia
- Middle East and North Africa (MENA)

### Key Business Objectives

- Identify and onboard new distribution partners (MFIs, cooperatives, fintechs, remittance companies, banks) across emerging markets.
- Expand into new geographies by leveraging the association's regulatory insight, local networks, and credibility.
- Form strategic alliances with insurers and reinsurers to co-develop small-ticket, cross-border, and migrant-focused insurance products.
- Raise growth capital by engaging international investors aligned with financial inclusion and insurtech innovation.
- Explore innovation partnerships (AI, claims automation, last-mile distribution tech) with global technology providers.


<https://www.binarysemantics.com/>

With a clear idea of tech-first and tech-forward, Binary Semantics was inceptioned in 1986. Binary Semantics is a global technology company, specialized in digital transformation, AI, IoT, Data Solutions, Taxtech and Productized services across various industries, including Insurance, BFSI, Logistics, Manufacturing, FMCG and more. With over 38 years of experience, serving 2500+ clients, and 5000+ person-years of expertise, we provide comprehensive customized solutions. Collaborating with esteemed Technology Partners, we support diverse clientele across various industries.

VISO, the product of Binary Semantics, offers tailored comprehensive insurance solutions to insurance companies, OEMs, brokers, and other insurance stakeholders. We fill the need for user-friendly Insurtech with customizable web-based and mobile-based applications, AI-driven chatbots, cloud-agnostic architecture, LC/NC implementation, robust DevOps and other solutions.

Our flagship product streamlines the entire insurance lifecycle for life and non-life products, earning the trust of industry leaders. Continuously innovating, VISO is exploring advanced AI-driven use cases like suggestive pricing models and predictive renewability. With a strong focus on multi-tenant SaaS solutions, VISO is dedicated to staying ahead of industry trends, ensuring seamless operations and enhanced efficiency for its clients.

Renowned for its innovative solutions, VISO continues to thrive as a leader in the competitive insurance sector.

### Representative

Srijan Choudhry, Director

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### Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
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- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States

### Key Business Objectives

- Identify new clients, Global expansion and Networking opportunities



<https://bizbimabrokers.com/>

BizBima is an SME-focused insurance startup dedicated to providing business owners with customized insurance products that cover risks specific to their industry. We have received a direct broking license from IRDAI.

**Representative**

Ramneet Walia

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**Countries of interest**

- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- South East Asia, India

**Key Business Objectives**

- Identify new Clients and Raise funds




[www.bboxinsurance.com](http://www.bboxinsurance.com)

BOXX Insurance helps businesses, individuals and families insure and defend against cyber threats, harnessing the power of ALL IN ONE Cyber Insurance and Protection. Headquartered in Toronto, Canada, with offices worldwide, BOXX is a global, award-winning provider of cyber protection services & cyber insurance coverage.

We're not a typical insurance company. That's by design. We're obsessive about making our clients' digital worlds safer and more livable; creating real, positive changes for our clients, partners and brokers. With comprehensive, technologically advanced products and services that have a strong emphasis on predicting, preventing and insuring against negative cyber events, BOXX is dedicated to protecting and digitally safeguarding our clients, our brokers' clients and our partners' customers, 365 days a year.

### **Representative**

Milan Naik; [milan.naik@bboxinsurance.com](mailto:milan.naik@bboxinsurance.com)

### **Countries of interest**

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- South East Asia
- Middle East and North Africa (MENA)

### **Key Business Objectives**

- Identify new clients


<https://britsure.com/>

Britsure is a leading provider of innovative insurance technology solutions designed to transform risk management, fraud detection, and claims processing for the insurance industry. We empower insurers, TPAs, and investigation agencies to mitigate risks, streamline workflows, and drive better outcomes.

Our cutting-edge platforms include InvestiGo, an Insurance Field Investigation Management System that helps investigation agencies efficiently manage cases, along with GoField for Field Officers Management. Our OCR solution specializes in document processing, including DRX for medical documents and HOCR for insurance-related documents. Britsure's flagship product IRMS (Insurance Risk Management System) helps to manage risk at Underwriting level with Umpire and with ClaimCop flags the risks at claims level.

At Britsure, we are committed to innovation and collaboration, ensuring that our clients are equipped with the best tools to protect their business and serve their customers. From underwriting to claims management, we deliver comprehensive solutions tailored to the evolving needs of the insurance industry.

Join us in revolutionizing the insurance landscape with technology that makes a difference.

### Representative

Dnayneshwar Mogal – Pre-Sales Business Analyst  
[dnyaneshwar.mogal@britsure.com](mailto:dnyaneshwar.mogal@britsure.com); 8956102995

### Countries of interest

- UK (InsTech London – <https://www.instech.london/>)
- Australia (InsurTech Australia – <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association – <https://singaporefintech.org/>)
- Japan (Tokyo FinTech – <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance – <http://www.insurtechalliance.com/>)
- Italy – (Italian InsurTech Association – <https://www.insurtechitaly.com/>)
- Israel – (InsurTech Israel – <https://insurtechil.com/>)
- Insurtech NY – (<https://www.insurtechny.com/>)
- Africa Insurtech Rising – (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México – (<http://asociacioninsurtech.mx/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States

### Key Business Objectives

- Identify new clients and raise funds


[www.beyondsuresure.in](http://www.beyondsuresure.in)

## BeyondSure – The Future of InsurTech Distribution

### Reimagining Insurance Infrastructure for India:

BeyondSure is a horizontal InsurTech SaaS infrastructure platform powering modern insurance distribution across B2C and B2B2C ecosystems. It enables NBFCs, Insurance Brokers, POSPs, and digital partners to operate on a single, compliant, and scalable technology backbone, unlocking efficiency, transparency, and sustainable growth.

**Ecosystem Opportunity:** India's insurance distribution is expanding rapidly but remains fragmented, compliance-heavy, and operationally inefficient. BeyondSure addresses this gap by standardising and digitising the entire insurance value chain—from customer acquisition to online purchase, renewals, commissions, and real-time claims servicing.

### Platform Value Proposition:

- End-to-End Distribution Infrastructure: Unified workflows covering lead generation, instant online purchase, automated renewal reminders, commission tracking, and real-time claims visibility
- Pre-Purchase Transparency (Know Your Policy): Clear, standardised policy insights coverage, inclusions, exclusions, waiting periods, and add-ons driving informed buying and reduced mis-selling
- Multi-Stakeholder SaaS Platform: Role-based access for Insurers, Brokers, POSPs, Employees & Customers, enabling ecosystem-wide participation on one platform
- Revenue & Compliance Enablement: Real-time MIS, performance dashboards, and IRDAI-compliant, audit-ready reporting
- Scalable Economics: BeyondSure improves unit economics by reducing distribution costs, increasing partner productivity, and enabling higher customer lifetime value through renewals and servicing efficiency.
- Strategic Vision: To become the default digital infrastructure layer for insurance distribution in India, supporting ecosystem scale, regulatory alignment, and long-term value creation.

### BeyondSure

Building the operating system for the future of insurance distribution.

### Representative

Anuupkumar Agrawal | [anuupkumar@beyondsuresure.co.in](mailto:anuupkumar@beyondsuresure.co.in) | +91 9730900957

Kunal Verma | [kunal@beyondsuresure.co.in](mailto:kunal@beyondsuresure.co.in) | +91 9999660410

Founding Member

### Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- South East Asia
- United States

### Key Business Objectives

- Identify strategic clients across insurers, brokers, MGAs, and digital distribution partners
- Enable B2B and B2B2C partnerships with global and regional ecosystem players
- Raise growth capital from InsurTech-focused investors and strategic corporate funds
- Drive technology and ecosystem collaborations with InsurTech and RegTech providers
- Build global credibility and thought leadership within the insurance ecosystem
- Attract senior talent and domain experts in InsurTech, compliance, and distribution
- Explore cross-border expansion and international market entry opportunities



[www.cagservices.co.in](http://www.cagservices.co.in)

Claims Management and Investigation and Allied Services

**Representative**

Dr Ilyas Memon

[ilyasm@cagservices.co.in](mailto:ilyasm@cagservices.co.in)

**Countries of interest**

- Middle East and North Africa (MENA), India

**Key Business Objectives**

- New Clients





<https://camcom.ai/>

AI-powered visual inspections for sector-agnostic micro-defects and macro-damage assessments. Providing surface visual inspection technology adept at understanding visual context, identifying the object of interest, and finding aberrations. Provides accurate health checks for vehicle underwriting and damage assessments for claims settlement in Auto insurance.

### **Representative**

Renjith ramakrishnan, Global Chief Brand Officer  
renjith.r@camcom.ai; 9980469497

### **Countries of interest**

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia
- Middle East and North Africa (MENA)

### **Key Business Objectives**

- Customer expansion, partner alliances, and geography expansion.


[www.camsrepository.com](http://www.camsrepository.com)
[www.camsonline.com](http://www.camsonline.com)

CAMSRep is the fastest growing IRDAI-licensed Insurance Repository that is transforming policyholder experience and **enhancing Insurer capabilities**. It manages over **~10 million e-Insurance Accounts**, over ~13 million e-Policies, and is partnered **with 50+ insurers**.

CAMSRep's mission is to elevate policyholder experience directly (through Insurance Repository) and by supporting insurers through capability and capacity solutions. CAMSRep offers a complete Suite of Post-Purchase Services, Value Added Services, and Plug 'n' Play Service Modules (KYC, Payment Gateways, Data Analytics etc.)

We engage with policyholders through a multi-channel network – Bima Central (full-service policyholder platform), Call Centres, Service Centres, and Feet on Street (FOS) agents to personalise and enhance customer experience.

CAMSRep is at the forefront of driving meaningful change in the insurance industry; building a robust ecosystem that simplifies the insurance journey for policyholders and empowering insurers to thrive in a dynamic market.

**Bima Central** – Bima Central is India's largest 'Insurance Portfolio Management Platform' built by CAMS Insurance Repository. It revolutionizes customer experience by aggregating & unifying insurance benefits for 50 Cr + policyholders across 50+ Insurers.

This multilingual and omnichannel platform empowers users to discover / add policies, manage all insurance transactions, and get full visibility into claims settlement. The platform has scaled to

- 15L Unique Active Users
- 10% International User Base
- 46% Penetration in Tier II & III Cities

Insurers can harness Bima Central to effortlessly connect and engage with policyholders, providing a seamless and efficient experience. The platform offers numerous advantages including syndication benefits, 360-degree customer view, and access to award-winning customer journeys.

**Bima Central Administrator** – Bima Central Administrator is a first-of-its-kind portal that will soon be launched for insurers, distributors and value-added service providers to fulfill and monitor policyholder interactions and service requests.

**CAMS** – CAMS is a financial infrastructure and service partner to the asset management industry and provides platform-based services to the BFSI segment. The Company is India's largest registrar and transfer agent of mutual funds with an aggregate market share of ~68% based on mutual fund average assets under management ("AAuM"). Its mutual fund clients include ten of the fifteen largest mutual funds. CAMSRep is wholly owned subsidiary of CAMS (Computer Age Management Services Lt.)

### Representative

Ashwathi Arya, Marketing Manager, [ashwathi.m@camsonline.com](mailto:ashwathi.m@camsonline.com), 9884456657

### Countries of interest

- UK, Australia, Singapore, Japan, Global, Italy, Israel, Insurtech NY, Africa Insurtech Rising, Asociación InsurTech México

### Key Business Objectives

- Partner and engage with industry stakeholders (insurers, fintechs, regulatory bodies, etc) in the insurance ecosystem to build and enhance service offerings for policyholders.


[www.careplix.com](http://www.careplix.com)

Careplix acts as a digital health enablement platform that helps insurers move from reactive claims management to proactive risk prevention and cost optimization. Through remote vitals screening, teleconsultation, and continuous health monitoring, Careplix enables early risk identification, real-time member stratification, and timely interventions that help reduce avoidable hospitalizations and high-cost claims.

In addition, Careplix builds agentic, intelligent workflows across the insurance value chain—automating data capture, decisioning, alerts, and follow-up actions—to ensure seamless coordination between members, care teams, and insurer operations.

Its API-driven architecture integrates smoothly with core insurance systems, supporting underwriting insights, care management, and wellness programs, while enhancing member engagement through frictionless digital care journeys. For insurers, Careplix strengthens preventive healthcare initiatives, improves loss ratios, supports value-based care models, and delivers a scalable, data-driven, and seamless insurance experience.

Time tested and reliable and working with major insurance conglomerates like Aditya Birla Group (HI & LI) , ICICI Lombard , SBI General Insurance , IndusInd General Insurance , AVIVA Life Insurance and many others from across the globe in SouthAfrica & UAE

### **Representative**

Manosij Sengupta – Co Founder & Head of Sales; [manosij@careplix.com](mailto:manosij@careplix.com) / +91-9433106106

### **Countries of interest**

- Singapore (Singapore FinTech Association – <https://singaporefintech.org/>)
- Africa Insurtech Rising – (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México – (<http://asociacioninsurtech.mx/>)
- Middle East and North Africa (MENA)

### **Key Business Objectives**

- Identify and engage new clients seeking to scale their operations through next-generation, AI-driven workflows.


[www.cirl.co.in](http://www.cirl.co.in)

**Centrico Insurance Repository Limited – CIRL** (Formerly CDSL Insurance Repository Limited) is one of the pioneering Insurance Repository in the country Licensed by Insurance Regulatory Development Authority of India (IRDAI). It is promoted by CDSL with majority shareholding and balance stakes are held by 10 marque insurance companies in India both PSU and Private Insurers. Having relationship with 45+ insurance companies across Life Health and Motor since 2013. Among the first of its kind to be launched by IRDAI, CIRL introduced electronic insurance account in India where policy holders can view their Life, Health and Motor policies in a single electronic account. We are one of the First & only repository to enable Bharat Connect (Formerly BBPS), making premium payment of all policies a breeze for customers. Many more such value-added features in the offering coming 2026

### Representative

Latesh A Shetty, MD & CEO

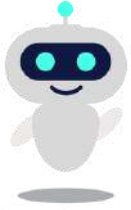
lateshs@cirl.co.in; 9167988932

### Countries of interest

- UK (InsTech London – <https://www.instech.london/>)
- Australia (InsurTech Australia – <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association – <https://singaporefintech.org/>)
- Japan (Tokyo FinTech – <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance – <http://www.insurtechalliance.com/>)
- Italy – (Italian InsurTech Association – <https://www.insurtechitaly.com/>)
- Israel – (InsurTech Israel – <https://insurtechil.com/>)
- Insurtech NY – (<https://www.insurtechny.com/>)
- Africa Insurtech Rising – (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México – (<http://asociacioninsurtech.mx/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States and other

### Key Business Objectives

- To collaborate and enhance the Insurance Repository solution and services, explore new revenue stream focusing on InsurTech and larger Insurance Domain. Explore partnerships and investments in new start-up within InsurTech space.



[www.charlee.ai](http://www.charlee.ai)

## Charlee.ai

Charlee.ai is a technology company delivering patented Risk Intelligence solutions that transform how insurers and adjacent industries manage risks and exposures. Its platform is powered by intelligence derived from more than 60 million claims, enabling accurate predictions of litigation, fraud, severity, and reserve adequacy across all P&C lines. Charlee.ai is expanding its risk intelligence capabilities to actuaries, brokers, and self-insured organizations, including integrations with retail point-of-sale systems, to help lower premiums, reduce losses, and manage risk proactively. Infinilytics Tech Pvt Ltd is Charlee.ai's wholly owned Indian subsidiary.

### Representative

Sri Ramaswamy, Founder & CEO; [sri.ramaswamy@charlee.ai](mailto:sri.ramaswamy@charlee.ai), 1-858-354-6822

### Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- United States

### Key Business Objectives

- New Clients
- Strategic partnerships
- Investors



[www.clevernav.ai](http://www.clevernav.ai)

We are a vertical AI company redefining insurance experience. Our GenAI and VoiceAI products are contextualised for insurance. We help insurance companies, distributors and service providers boost sales productivity, operational efficiency and enhance customer experience. Our vision is to make insurance effortless to buy, sell and service, and thereby increase insurance uptake and utilization to protect the financial well-being of billions of lives worldwide.

**Representative**

Bhargavi Ramadugu, Founder & CEO; [bhargavi@clevernav.ai](mailto:bhargavi@clevernav.ai); 9052567835

**Countries of interest**

- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States

**Key Business Objectives**

- Explore potential opportunities in US, MENA and Southeast Asia


<https://consint.ai/>

Consint.ai is a rapidly growing InsurTech-HealthTech startup headquartered in Noida, India, using Generative AI to transform the insurance and healthcare ecosystems.

Our flagship product, Risk.ai, addresses critical challenges faced by insurers, particularly in detecting fraud within claims and policy documents.

Our second product, CIPHER.ai, enables personalized clinical care, enhancing efficiency and trust for patients, providers, and partners across the ecosystem.

We are committed to developing solutions that empower providers, insurers, and TPAs, while shaping the future of digital healthcare

### **Representative**

Ashish Chaturvedi; CEO, Ashish.Chaturvedi@Consint.AI, 9971600156

### **Countries of interest**

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States

### **Key Business Objectives**

- Identify new clients
- Raise funds


[www.corizance.com](http://www.corizance.com)

Award winning advanced AI powered Unified and Connected Risk, Compliance and Fraud management technology startup for financial services.

### Representative

SURESH RUKMANGATHAN, CEO, [suresh.rukmangathan@corizance.com](mailto:suresh.rukmangathan@corizance.com)

### Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>)
- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States

### Key Business Objectives

- New clients
- Funding


[www.Coversure.in](http://www.Coversure.in)

CoverSure is a next-generation digital insurance platform that empowers individuals and businesses with smarter insurance solutions. Designed to cater to both B2C and B2B2C models, CoverSure bridges the gap between customers, intermediaries, and insurers by delivering a seamless, personalized, and tech-driven experience.

For consumers, CoverSure simplifies the insurance journey by offering tools like "Know Your Policy" for clarity and awareness, a Risk Analyzer for better decision-making, and niche insurance offerings tailored to specific needs.

For businesses, CoverSure serves as a Platform-as-a-Service (PaaS) solution, enabling seamless integration of insurance offerings into existing ecosystems. From onboarding to policy servicing and claims management, CoverSure enhances operational efficiency and customer engagement.

By leveraging advanced AI and machine learning, CoverSure drives innovation across underwriting, pricing, and servicing, ensuring a transparent and intuitive insurance lifecycle. Our mission is to revolutionize the way insurance is bought, sold, and managed—making it accessible, personalized, and relevant for all stakeholders.

### Representative

Saurabh Vijayvergia | Founder & CEO  
[Saurabh@coversure.in](mailto:Saurabh@coversure.in); +91 9820128283

### Countries of interest

- Singapore (Singapore FinTech Association – <https://singaporefintech.org/>)
- Israel – (InsurTech Israel – <https://insurtechil.com/>)
- South East Asia
- Middle East and North Africa (MENA)
- India

### Key Business Objectives

- Market Expansion and Client Acquisition
- Innovation and Technology Adoption
- Business Networking and Collaborations
- Knowledge Exchange and Best Practices
- Visibility and Credibility
- Investment and Funding Opportunities


[www.cryptonhtc.com](http://www.cryptonhtc.com)

Crypton is a Health tech | Insurtech Consulting firm that provides Product, Project Management and drives Transformations & Transitions for Insurance, Insurtech companies, as well as brokers, TPAs and all other players in the Insurance space.

### Representative

Pushkaraj Raje – Founder; [pushkaraj.raje@cryptonhtc.com](mailto:pushkaraj.raje@cryptonhtc.com) | +91 9320014845

### Countries of interest

- UK (InsTech London – <https://www.instech.london/>)
- Australia (InsurTech Australia – <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association – <https://singaporefintech.org/>)
- Japan (Tokyo FinTech – <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance – <http://www.insurtechalliance.com/>)
- Italy – (Italian InsurTech Association – <https://www.insurtechitaly.com/>)
- Israel – (InsurTech Israel – <https://insurtechil.com/>)
- Insurtech NY – (<https://www.insurtechny.com/>)
- Africa Insurtech Rising – (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México – (<http://asociacioninsurtech.mx/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States

### Key Business Objectives

- Client Acquisitions
- Raise funds (Debt or Equity)





[www.datasciencewizards.ai](http://www.datasciencewizards.ai)

Data Science Wizards (DSW) delivers enterprise-grade AI platforms that help regulated organizations deploy trusted, auditable AI and GenAI at scale. We provide a single, secure foundation that reduces time-to-value, enforces governance and explainability, and enables scalable deployments across cloud, hybrid, on-premises, or air-gapped environments.

#### Core offerings:

- DSW UnifyAI – A production-ready platform that slashes time-to-value, reduces operational risk, and enforces audit-first governance across the entire AI lifecycle.
- DSW AgenticAI – An audit-first agentic orchestration platform enabling A2A collaboration, role-based guardrails, human-in-the-loop workflows, and immutable audit trails for BFSI.
- insurAInce – A vertical solution suite that combines UnifyAI and AgenticAI with pre-built use cases, connectors, and playbooks to help insurers deploy compliant, high-impact AI and GenAI use cases faster.
- Open-source technologies & core banking modernization – Recognized by Infosys Finacle as its Open Source Services Partner FY25, DSW delivers open-source-driven core banking solutions and modernization for global banks.

We empower organizations to run scalable, secure and production-ready AI, and are actively edging towards building the enterprise OS for AI. Built in India, for the world

#### Representative

Sandeep Khuperkar, Founder & CEO, Data Science Wizards (DSW);  
sandeep.khuperkar@datasciencewizards.ai & +91 9987536436

#### Countries of interest

- UK (InsTech London – <https://www.instech.london/>)
- Insurtech NY – (<https://www.insurtechny.com/>)
- Middle East and North Africa (MENA)
- United States
- Ireland

#### Key Business Objectives

- Identify new clients
- Raise funding
- live demo


[desible.ai](https://desible.ai)

Desible.ai is a next-generation conversational AI platform built specifically to transform how insurance enterprises manage customer engagement across lead generation, policy sales, renewals, servicing, and claims support. It acts as a digital calling and engagement workforce, an always-on execution layer that ensures every prospect and policyholder is reached instantly, consistently, and in full compliance across voice, WhatsApp, and chat.

Insurance companies invest heavily in marketing and distribution, yet a significant percentage of leads, renewals, and service requests fall through due to delayed follow-ups, manual calling limitations, and operational leakages. Desible.ai solves this end-to-end by automating outreach, qualification, reminders, and nurturing with domain-trained AI that understands IRDAI-compliant disclosures, objections, multilingual conversations, and complex campaign logic all with enterprise-grade security, auditability, and control.

With seamless live handoff to human agents when required, Desible.ai boosts policy conversions while reducing the burden on call center teams. The platform integrates deeply with CRMs, dialers, lead management systems, and core insurance workflows, functioning as a scalable digital workforce that ensures no lead is missed, no renewal is delayed, and no customer waits.

Today, Desible.ai powers 1,00,000+ conversations every single day across large enterprises delivering higher connect rates, 61% lower dependence on manual calling, faster lead-to-policy conversion, improved renewal collections, and stronger retention outcomes. From outbound sales and renewals to onboarding, servicing, claims support, and retention campaigns, Desible.ai enables insurance organizations to run conversations the way they should be consistent, compliant, measurable, and revenue-driven.

### Representative

Uttam Tiwari, Co-founder; [uttam@desible.ai](mailto:uttam@desible.ai) & +91 7710 893 041

### Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>)
- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States

### Key Business Objectives

Our goal with this PitchBook is to collaborate with global InsurTech and technology associations to accelerate international expansion. We aim to:

- Identify and onboard enterprise customers for large-scale AI-driven customer engagement automation
- Form channel and ecosystem partnerships with system integrators, technology partners and consulting firms for scalable distribution
- Participate in innovation programs, accelerators and PoC opportunities to validate and localize our solution in new markets
- Explore strategic investment conversations with global VCs and corporate investors aligned with our international GTM roadmap
- Access market intelligence and regulatory frameworks to support compliant and sustainable scaling across geographies



[www.dronapay.com](http://www.dronapay.com)

Drona Pay delivers an Analytical Decisioning Platform that leverages AI, ML and Rules in realtime for Fraud Prevention and Claims Decisioning. Drona Pay helps Banks and Insurers leverage AIML in realtime.

**Representative**

Arpan Majumder; [arpan@dronapay.com](mailto:arpan@dronapay.com)

**Countries of interest**

- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- South East Asia
- Middle East and North Africa (MENA)

**Key Business Objectives**

- Identify new clients


<https://dvaraedairy.com/>

Dvara E-Dairy operates as a technology-driven dairy accelerator transforming rural India's livestock sector through integrated financial services and digital innovation. The Surabhi Platform enables systematic scaling for dairy households from 2-cattle operations to 20-cattle enterprises within five years.

The company's insurtech capabilities represent a significant breakthrough in livestock insurance. MuzzleID biometric technology creates permanent, tamper-proof digital identities for cattle using unique muzzle pattern recognition, eliminating traditional identification challenges that have constrained rural insurance penetration. This innovation enables precise cattle verification during policy issuance and claims processing, reducing fraud while accelerating settlement timelines.

Dvara E-Dairy has provided insurance coverage for over 2 lakh cattle through digital processing systems that streamline policy administration and claims management. The platform integrates AI-driven cattle scorecards that assess health status, productivity potential, and asset value, enabling accurate risk-based pricing for insurance products. Automated claims processing reduces settlement time from 30 days to 5 days through digital documentation and biometric verification.

The Insurtech infrastructure has attracted significant interest at industry events including IndiaInsureTech, positioning the technology as a scalable solution for livestock insurance across emerging markets. The platform facilitates seamless integration with multiple insurance partners through standardized APIs, supporting cattle, goat, and sheep insurance products. Combined with ₹90 crores in loan disbursements and management services for 1 lakh cattle, the platform demonstrates comprehensive risk mitigation capabilities for rural financial inclusion.

### Representative

Balaji Lakshmanan; [balaji.lakshmanan@dvara.com](mailto:balaji.lakshmanan@dvara.com), 9840836275

### Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia,
- Middle East and North Africa (MENA)

### Key Business Objectives

- New partnership, New geographies.



## Ediplis Counsels

<https://www.ediplis.com/>

Ediplis Counsels is a globally recognized law firm based out of India and has offices in 4 main cities of India, namely, Bangalore, Mumbai, New Delhi and Jaipur. Originally beginning as an IP boutique firm, the firm has now grown to be a leading full-service national firm providing extensive legal, contractual, regulatory, and IP support to clients across the country. The firm's core practice areas and sector expertise include Corporate Commercial, Corporate M&A, Intellectual Property (including patents), Litigation and Arbitration, Technology Media Telecommunications, Data Protection, Media and Entertainment, Insurance and Finance, Employment and Labour, and Fintech and Regulatory.

The Firm's Fintech/Insuretech practice involve all activities such as registration with regulatory authorities, legal & compliance support, drafting and vetting of agreement, compliance testings, compliance tracking, providing expert opinions, litigation support, etc. where they help the compines to work with lean legal teams and support them as an extended arm of the company itself.

The IP practice groups have been handling large IP portfolios of clients ranging from multinational organizations to SMEs, start-ups and prominent Indian educational establishments..

While the firm already had an active litigation practice from the outset, the litigation and dispute resolution expanded in the past few years significantly. The firm's senior partners are known for providing litigation counselling, support, representation as well as strategies for civil and commercial matters, including rights enforcement and defense in their respective domains of expertise.

### Representative

Vishal Jain  
vishalj@ediplis.com

### Countries of interest

- Global Insuretech alliance, Singapore, UK, Southeast Asia, United States

### Key Business Objectives

- Increase clientele and connect with entities who are willing to enter Indian market




<https://eevn.at>

### **Making Motor & EV Insurance Predictive, Not Reactive**

EEVNAT Deeptech Innovations is a deep-tech company enabling insurers, OEMs, and ecosystem partners to launch, manage, and scale next-generation motor and EV insurance programs using a Digital Vehicle Twin (DVT) platform.

Our platform continuously mirrors each physical vehicle in the cloud using real-time CAN and sensor telemetry, converting vehicle behavior, battery health, and usage patterns into actionable risk intelligence. This allows insurers to move beyond static underwriting and claims-only models toward usage-based, condition-based, and prevention-first insurance.

EEVNAT makes insurance smarter, fairer, and more sustainable by aligning pricing, coverage, and claims decisions with how vehicles are actually built, used, and stressed on the road.

### **What We Enable**

- Usage-Based Motor Insurance (PAYD / PHYD / UBI) – Dynamic risk scoring based on real driving and vehicle behavior
- Battery Insurance & Extended Warranty – Predictive battery degradation and thermal risk assessment
- Claims Intelligence – Pre-incident telemetry to validate causality and reduce fraud
- OEM & Fleet Risk Programs – Continuous vehicle health monitoring and early-warning alerts

### **Platform Highlights**

- Digital Vehicle Twin for each insured vehicle
- Real-time CAN-level telemetry and cloud analytics
- Predictive models for battery, motor, braking, and thermal systems
- API-first integration with insurers, TPAs, OEMs, and platforms

### **Why EEVNAT**

- Continuous risk intelligence vs form-based underwriting
- EV-native focus on battery and powertrain risks
- Engineering + AI approach, not black-box scoring
- Designed to reduce loss ratios, not just process claims

### **Representative**

Giridhar Joshi; [giridhar@eevn.at](mailto:giridhar@eevn.at)

### **Countries of interest**

- |  |   |
|--|---|
| <ul style="list-style-type: none"> <li>• UK (InsTech London – <a href="https://www.instech.london/">https://www.instech.london/</a>)</li> <li>• Australia (InsurTech Australia – <a href="https://insurtechaustralia.org/">https://insurtechaustralia.org/</a>)</li> <li>• Singapore (Singapore FinTech Association – <a href="https://singaporefintech.org/">https://singaporefintech.org/</a>)</li> <li>• Japan (Tokyo FinTech – <a href="https://tokyofintech.com/">https://tokyofintech.com/</a>)</li> <li>• Global (Global Insurtech Alliance – <a href="http://www.insurtechalliance.com/">http://www.insurtechalliance.com/</a>)</li> <li>• Italy – (Italian InsurTech Association – <a href="https://www.insurtechitaly.com/">https://www.insurtechitaly.com/</a>)</li> <li>• Israel – (InsurTech Israel – <a href="https://insurtechil.com/">https://insurtechil.com/</a>)</li> <li>• Insurtech NY – (<a href="https://www.insurtechny.com/">https://www.insurtechny.com/</a>)</li> <li>• Africa Insurtech Rising – (<a href="https://africainsurtechrising.com.ng/">https://africainsurtechrising.com.ng/</a>)</li> <li>• Asociación InsurTech México</li> </ul> | <ul style="list-style-type: none"> <li>• South East Asia</li> <li>• Middle East and North Africa (MENA)</li> <li>• United States</li> </ul> |
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### **Key Business Objectives**

- Launch international insurance pilot programs for usage-based motor, EV, and battery insurance
- Form strategic partnerships with insurers and automotive OEMs for co-development and deployment
- Validate predictive risk and loss-ratio improvement models using real-world vehicle telemetry
- Engage with strategic and institutional investors aligned with insurtech and mobility deep-tech
- Raise strategic growth capital to scale the Digital Vehicle Twin platform internationally
- Connect with corporate venture arms of insurers and OEMs


<https://www.eicoretech.com/>

Eicore is a software and services company set up by seasoned insurance experts, based out of India. With over a decade of successful operations spanning India, APAC, and MEA regions, Eicore's flagship Health Insurance Business Management System – HealthBuzz – has emerged as a leading core PAS & Claims solution for carriers. Building on this installed base, Eicore is now developing OneBuzz, an AI-first, multi-line platform designed for the next decade of insurance operations.

### **HealthBuzz: Health Insurance Business Management System (Core PAS & Claims)**

HealthBuzz provides end-to-end policy administration and claims management for health insurers, supported by portals for customers, corporates, and intermediaries. HealthBuzz is designed for faster product launches and operational efficiency while maintaining low cost of ownership, and integrates with common insurer ecosystems.

### **OneBuzz: AI-first Core PAS, Claims & Workflow Orchestration Platform (Health + Non-Life)**

OneBuzz is Eicore's next-generation core platform for carriers, designed to unify policy administration, claims, and operational workflows across health and broader non-life lines. Built on configurable, high-fidelity data models and modular, composable components, OneBuzz enables insurers to continuously launch and iterate products faster, while preserving determinism, governance, and auditability across critical workflows.

### **Key capabilities include:**

- Configurable workflows and role-based workbenches (with an AI-assisted roadmap for triage, routing, summarisation, and decision support)
- Dynamic configuration and rules to reduce hardcoding and accelerate change cycles
- Stakeholder portals tailored for customers, corporates, and intermediaries (extended across lines)
- Enterprise-grade controls: approvals, overrides, traceability, and operational visibility

Both HealthBuzz and OneBuzz follow an integration-first approach, integrating with legacy systems, Document Management Systems, web aggregators, and communication tools (email, SMS, WhatsApp), and supporting reporting/accounting ecosystems including Tableau, Qlik, SAP, and Sun Systems.

Trusted by leading insurers including AXA, Liberty, Generali, Liva, and Cigna, Eicore enables insurers to achieve quicker time-to-market while maintaining a low cost of ownership—now extended through OneBuzz into a more adaptable, AI-ready platform foundation.

### **Representative**

Manuk Verma, Co-Founder & Executive Director ; [manuk@eicoretech.com](mailto:manuk@eicoretech.com)

### **Countries of interest**

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
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- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>),
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States

### **Key Business Objectives**

- Highlighting Eicore's capabilities to draw in new clients and explore emerging markets
- Collaborating with key industry players for integrations
- Attracting funding to scale innovation
- Recruiting skilled professionals
- Gathering insights for product-market alignment
- Monitoring regulatory changes
- Direct engagement with clients for feedback and evolving needs


<https://everestek.com/>

Everestek is a cutting-edge technology solutions provider, dedicated to helping insurance businesses build, modernize, and accelerate their digital strategies. With over a decade of experience, we combine deep technical expertise with a user-centered approach to deliver solutions that enhance operational efficiency, customer engagement, and business agility.

### **Our specialized service offerings are designed to drive impactful outcomes:**

- Process Automation – Accelerating business efficiency by reducing manual effort and automating repetitive tasks, empowering teams to focus on innovation.
- Cloud Strategy & Transformation – Experts in on-premises to cloud migration across AWS, Azure, and GCP, with a focus on automation, security, and SOC compliance for a scalable, secure environment.
- Modern Application Development – Crafting resilient, high-performing web applications that enhance user interaction and support business growth.
- User-Centered Design – Creating intuitive and impactful interfaces that resonate with users, elevating satisfaction and loyalty.
- Quality Assurance Excellence – Conducting meticulous software testing to guarantee peak reliability, security, and seamless functionality across all platforms.
- Custom Mobile Solutions – Developing tailored mobile experiences that engage users on the go, enhancing accessibility and loyalty.

Our solutions have empowered insurance carriers, agencies, brokers, and InsurTech companies to accelerate their digital transformation journeys. Leveraging our deep expertise, we've developed powerful digital platforms—from Group Benefits Enrollment and Claims Processing to Generative AI solutions, Smart Chatbots, and Digital Payments—all tailored to meet the intricate workflows of today's insurance landscape.

### **Representative**

Chirag Patel, Founder and CEO

[chirag@everestek.com](mailto:chirag@everestek.com); +91 9022807438

### **Countries of interest**

- UK (InsTech London – <https://www.instech.london/>)
- Australia (InsurTech Australia – <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association – <https://singaporefintech.org/>)
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### **Key Business Objectives**

- Expand Client Base: Leverage networks for introductions and referrals.
- Boost Brand Visibility: Establish Everestek as a trusted global technology partner.
- Forge Strategic Partnerships: Collaborate internationally to innovate and integrate solutions.
- Stay Informed: Access market insights to refine offerings and lead in industry advancements.
- Enter New Markets: Expand into ANZ, Japan, and Finland with ecosystem support.
- Promote Key Solutions: Highlight Everestek's insurance and automation platforms globally.
- Attract Talent: Use networks to identify skilled team members or collaborators.
- Secure Investments: Connect with investors and venture capitalists for tech innovations.
- Demonstrate Leadership: Share expertise at events to build global credibility.



<https://www.exegesisinfotech.com>

Exegesis Infotech is a provider of SAAS based digital Insurtech solutions for top international and domestic Insurance distributors in India. Our flagship Enterprise SAAS Insurtech offerings include:

- 1) EMPLOYEE ENSURER (India's no.1 B2B platform for Corporate Employee and Flex Benefits): Enterprise portal for large corporate clients to personalize health benefits for employees including Insurance and Non-insurance components
- 2) EBIMA (SAAS gateway for B2B2C): enabling STP in insurance by connecting Insurance carriers and Distributors for Online Retail)

Together, our platforms cover the entire spectrum of Insurance solutions across Corporate Group Medclaim/ Personal Accident/ Term Life, as well as Retail insurance across Health/ Motor/ Travel/ Personal Accident/ Term Life products.

Exegesis has been the pioneer of digital Insurtech solutions in India since 2006 with multiple SAAS contracts already signed up with leading customers. Our platforms handle the most complex underwriting rules and are fully configurable, extensible, and are backed by a secure architecture ensuring compliance with stringent security standards including Triple DES, PII encryption, and OWASP Top 10.

We are based out of Navi Mumbai in the state of Maharashtra, India.

### **Representative**

Ratnakar Shetty  
[ratnakar@exegesisinfotech.com](mailto:ratnakar@exegesisinfotech.com)

### **Countries of interest**

- UK (InsTech London - <https://www.instech.london/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
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- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- South East Asia, Middle East and North Africa (MENA)

### **Key Business Objectives**

- Enter new markets to promote Group Employee and Flexi Benefits and expand our customer base
- Explore interests to raise funds for the company



<https://fatakpay.com/>

Fataksecure, incorporated in March 2025 as a dynamic subsidiary of Fatakpay Digital Private Limited, is revolutionizing India's insurance landscape by bridging critical gaps in penetration, product complexity, and consumer trust—particularly among underserved segments like gig workers, blue-collar employees, and families in Tier II and III cities , <https://fatakpay.com/>

### **Representative**

Bikash Choudhary, CEO and Principal Officer; [bikash.choudhary@fataksecure.com](mailto:bikash.choudhary@fataksecure.com) , +91 7738866394

### **Countries of interest**

- India

### **Key Business Objectives**

- Accelerate insurer tie-ups and product co-creation
- Develop international recognition and credibility





<https://finarkein.com>

Finarkein is a leading financial technology company specializing in Open Finance, Data Intelligence, and AI infrastructure, empowering over 100 BFSI companies to leverage the Account Aggregator framework, OCEN and ONDC-FS. The company is dedicated to providing robust and scalable solutions that address the evolving needs of the financial industry using state-of-the-art data orchestration and intelligence technologies.

### **Representative**

Nikhil Kurhe, CEO; Email ID: [nikhil@finarkein.com](mailto:nikhil@finarkein.com) | Contact Number: 9657739012

### **Countries of interest**

- Singapore (Singapore FinTech Association – <https://singaporefintech.org/>)
- South East Asia
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- United States

### **Key Business Objectives**

- Identify new clients

# Finexure

## Introduction

Finexure Consulting is a specialised strategic risk, regulatory, and insurance advisory firm serving the BFSI ecosystem across India, Southeast Asia, and the Middle East. We partner with insurers, insurance brokers, corporate agents, NBFCs, fintechs, and emerging insurtech platforms to address complex regulatory, operational, and technology-driven challenges. Our work spans compliance advisory, governance frameworks, cyber and data protection readiness, and insurance distribution consulting. Combining deep domain knowledge with execution-focused methodologies, Finexure delivers practical, implementable solutions that strengthen institutional resilience, enhance regulatory confidence, and enable sustainable business growth in an increasingly regulated and digital operating environment.

## Our Approach & Capabilities

Finexure Consulting operates at the intersection of regulation, risk, technology, and insurance operations. Our advisory services are designed to help organisations move beyond checklist compliance toward mature, outcome-driven risk and governance frameworks. We support clients across the full lifecycle—from regulatory licensing and compliance audits to process redesign, digital transformation, and enterprise risk management. Our expertise covers IRDAI-regulated entities, data protection and cybersecurity frameworks, AML and financial crime risk, distribution model design, and claims and operations optimisation. We adopt a hands-on approach, working closely with boards, senior management, compliance teams, and technology stakeholders to ensure alignment between regulatory expectations and business objectives. Finexure's consulting philosophy emphasises clarity, accountability, and execution, ensuring that recommendations translate into measurable improvements in control effectiveness, operational efficiency, and stakeholder trust.

## Engagement Model

Finexure Consulting delivers strategic advisory through project-based, retainer, and audit-led engagements. With regional experience and sector-specific expertise, we help BFSI institutions navigate regulatory change, strengthen governance, and build future-ready operating models aligned with evolving risk and compliance expectations.

## Representative

TARUN SINGH – FOUNDER ; tarun@finexure.com

## Countries of interest

- Singapore (Singapore FinTech Association – <https://singaporefintech.org/>)
- Africa Insurtech Rising – (<https://africainsurtechrising.com.ng/>)
- South East Asia
- Middle East and North Africa (MENA)

## Key Business Objectives

- Collaborations


<https://finnulate.ai/>

FTN Solutions & Advisory Pvt. Ltd. is building Finnulate, an AI-powered Compliance Operating System for regulated industries, with a primary focus on BFSI and InsurTech ecosystems.

Finnulate unifies regulatory requirements across jurisdictions and translates them into structured tasks, SOPs, controls, and automated workflows. The platform provides real-time compliance visibility through dashboards, health scores, and gap analysis, enabling institutions to move from fragmented, manual compliance to a single, intelligent system of governance.

Designed with a clear forward roadmap, Finnulate is evolving from a Compliance OS into a full Enterprise Risk Management Operating System (ERM OS), linking regulations, controls, residual risks, and board-level oversight within an integrated governance framework. The platform enables organisations and innovation hubs to embed compliance-by-design and risk-by-design into digital financial innovation.

### Representative

Dinesh Arora - Co-founder, Finnulate AI ; [dinesh@fintechnik.com](mailto:dinesh@fintechnik.com), 9871208447

### Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
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- United States

### Key Business Objectives

- Client Acquisition & Market Access
- To identify and engage regulated financial institutions, insurers, and InsurTech players across global markets seeking AI-led compliance, governance, and risk management solutions.
- Strategic Partnerships & Ecosystem Integration
- To build alliances with InsurTech, RegTech, and FinTech platforms, system integrators, and advisory firms for joint offerings, sandbox pilots, and market expansion.
- Regulator & Policy-Led Engagements
- To collaborate with regulators, industry bodies, and innovation hubs on compliance-by-design frameworks, regulatory sandboxes, and capacity-building initiatives.
- Capital & Growth Enablement
- To engage with strategic investors and innovation funds aligned with RegTech, InsurTech, and enterprise risk management platforms.
- Talent & Capability Building
- To attract domain-led talent and academic collaborations for building global-ready AI, compliance, and governance capabilities.


<https://www.finsall.com/>

Finsall – Financing Insurance for All – is a pioneer of the insurance premium financing industry in India. Finsall aims to improve affordability of insurance policies for customers who are unable to pay the entire insurance premium amount upfront, by providing them with an option for Insurance Premium Financing. Finsall provides a seamless and digital technology platform for insurers and insurance intermediaries to finance any type of general insurance policy for both retail and SME customers. Finsall's proprietary platform has tied-up with lenders, insurance companies, brokers and other intermediaries to ensure that the customers have a seamless experience in premium financing.

### Representative

Prabal Khanna (Co-Founder and COO); [prabal@finsall.com](mailto:prabal@finsall.com)

### Countries of Interest

- UK (InsTech London – <https://www.instech.london/>)
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### Key Business Objectives

- Identify & Acquire New Enterprise Clients: Connect with regional insurers (life and non-life), access intermediaries and distribution partners looking to embed compliant financing options.
- Expand into New International Markets: Accelerate market entry in MENA and other emerging regions via trusted local partners.
- Form Strategic Banking & Capital Partnerships: Onboard international lending partners to fund premium financing portfolios
- Raise Growth Capital & Strategic Investments: Position Finsall as a category-defining premium financing platform and support upcoming Series / strategic fundraises with global visibility.


[www.fitterfly.com](http://www.fitterfly.com)

Fitterfly is India's leading healthtech platform addressing metabolic health conditions such as diabetes, obesity, hypertension and heart disease using IOT and cutting-edge innovative algorithms. Our AI and tech first programs have shown best clinical outcomes in terms of lowering of blood sugar and BP, medication reduction, stress reduction, enhanced sleep quality and productivity. We have impacted more than 9mn lives till date, published 80+ research papers and we are well supported by our investors – Amazon, Fireside ventures, 9 Unicorns, Venture Catalysts.

### Representative

Dr Arbinder Singal, Cofounder & CEO  
 arbinder@fitterfly.in; 9930902944

### Countries of interest

- Singapore (Singapore FinTech Association – <https://singaporefintech.org/>)
- Global (Global Insurtech Alliance – <http://www.insurtechalliance.com/>)
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- United States

### Key Business Objectives

- We are looking to expand internationally and work with insurers and partners globally. We are also planning to raise a series B funding round in late 2025.


<https://floatbot.ai/>

Floatbot.AI is a Conversational AI (Voice First) + Human-in-Loop Platform to Transform Insurance Claims, Distribution, Underwriting, and Service Operations. With an AI Workforce for smarter, faster, and reliable insurance operations, Floatbot.AI reduces operational costs, enhances CX, and increases operational efficiency.

#### Floatbot's AI Workforce:

- Claims AI Hub
- LISA – Automate up to 80% of Claims FNOL
- ADDI – Streamline the tasks of claims adjusters and save 40+ hours per adjuster, per month
- Policy AI Hub
- AURA – Automate 80% of queries for agents, producers & underwriters

#### Service AI Hub: LEXI – Automate 60% of support calls

##### Platform Capabilities:

- No-code/low-code platform build & deploy AI Agents
- AI Execution pipeline
- Fine-tuned LLM on insurance-specific calls
- RAG Cognitive Search for seamless knowledgebase optimization
- Under 1 second latency Voice AI
- Bot interruption for frictionless conversations
- LLM Agentic Framework, powered by Agent M
- Zero hallucinations
- Real-time interaction of AI with CRM, Applications, Knowledgebase

#### Comprehensive Use Cases Facilitated by the Platform

- |   |  |
|---|--|
| <ul style="list-style-type: none"> <li>• Claims FNOL (First Notice of Loss)/Intake/Intimation</li> <li>• Claims Adjuster Assistance</li> <li>• Policy Management/Servicing</li> <li>• Customer Support/Service</li> </ul> | <ul style="list-style-type: none"> <li>• Omni-Channel Deployment</li> <li>• Multi-Modal AI Agents</li> <li>• Agent Productivity</li> <li>• Compliance</li> </ul> |
|---|--|

**Pre-Integrations:** Floatbot.AI is pre-integrated with CCaaS and Insurance solutions such as Guidewire, INSTANDA, Socotra, GENESYS, Insurity, Five9, AVAYA, NICE CXone, etc.

**Serving:** Insurance Companies/Carriers, Insurance Agencies, Insurance Brokers, MGAs, TPAs.

#### Representative

Jimmy Padia – jimmy.padia@floatbot.ai; +1 650-679-4167

Nick Dave – nick@floatbot.ai; +91 9327762921

#### Countries of interest

- UK (InsTech London – <https://www.instech.london/>)
- Australia (InsurTech Australia – <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association – <https://singaporefintech.org/>)
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- Middle East and North Africa (MENA)
- United States

#### Key Business Objectives

- Demonstrate product excellence
- Enhance market visibility
- Identify new clients
- Build strategic partnerships
- Explore funding opportunities




<https://freo.money/>

Freo is an all-in-one money app that brings paying, saving, borrowing, investing, and insurance together in one place. Instead of juggling multiple apps for UPI, credit, savings, investments, and insurance, Freo lets users do everything from a single app, seamlessly. Starting with credit as the core (formerly MoneyTap), Freo helps users access instant credit, make everyday payments via UPI, save through fixed deposits, invest in digital gold, and manage their finances more easily. With a Corporate Agent license from IRDAI, Freo also offers a range of simple, affordable insurance products in partnership with leading insurers, designed to be easy to understand and drive wider adoption by the masses. Today, Freo is used by 30 million+ users across 1,200+ cities and 15,000+ pincodes in India to handle daily money needs in a simple, digital-first way.

### Representative

Anuj Kacker, Co-founder

anuj@freo.money, 9686690108

### Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
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- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States, Other

### Key Business Objectives

- Identifying new clients
- Exploring international partnerships
- Hiring talent
- Fundraising/investor visibility
- Market expansion
- Product or distribution partnerships


[www.gbtechservice.com](http://www.gbtechservice.com)

GB Tech Service Private Limited is a fast-growing InsurTech and HealthTech engineering company headquartered in India, specializing in building next-generation technology solutions for the global insurance and healthcare ecosystem. With strong domain expertise in the US health insurance market, advanced analytics capabilities, and deep engineering strength, GB Tech has positioned itself as a trusted technology partner for TPAs, brokers, insurers, and digital health providers.

At GB Tech, we bring together AI, automation, data analytics, and full-stack platform development to help organizations modernize their insurance operations end-to-end. Our team has extensive experience across eligibility, enrollment (EDI-834), claims adjudication, utilization management, patient-journeys, predictive modeling, and enterprise-grade product engineering.

### Representative

Anupam Biswas, CEO & Co-founder; [abiswas@gbtechservice.com](mailto:abiswas@gbtechservice.com)

### Countries of interest

- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- South East Asia
- United States

### Key Business Objectives

- Connect with TPAs, brokers, insurance carriers, digital health companies, and employer groups across different geographies.
- Position GB Tech as a preferred engineering, AI, and claims automation partner.
- Generate qualified leads for platforms like BenefitBridge, Claim Co-Pilot, and TeleConnect.
- Gain warm introductions into Europe (including Nordics), Australia, Southeast Asia, and other insurance ecosystems.
- Enter markets that require claims automation, group insurance comparison platforms, AI underwriting tools, or virtual care integrations.
- Present GB Tech as a scalable startup ready for: Growth-stage funding, Strategic investments from insurance carriers or large TPAs, Joint ventures for new geographies
- Use the PitchBook to elevate GB Tech's brand as a reliable, innovation-driven InsurTech partner.


[www.kriyam.ai](http://www.kriyam.ai)

GEOGO is an AI research and digital technology company building systems that enhance human capabilities, and enable smarter, more confident outcomes for organisations.

Core capabilities of Geogo are:

- \* Artificial Intelligence: NLP, LLMs, Computer Vision, Model Tuning & Training, MLOps
- \* Digital Product Development: Apps, UI/UX, Edge Computing, Cloud, IoT, Agile Delivery
- \* Platform Engineering: DevOps, FinOps, CI/CD, GitOps, IAAC, Site Reliability Engineering & Orchestration
- \* Business Process Automation: Process Orchestration, Workflow Modelling, OCR, IDP & Agentic AI.

**KRIYAM.AI** is a flagship product from GEOGO that brings frontier technologies of Agentic & Gen AI to solve key challenges in Insurance industries in areas of Fraud, Wastage & Abuse.

Kriyam's proprietary Agentic Vision Engine is used by FCU Teams & underwriters to bring certain verifications under straight-through-processes that were earlier being done manually.

Kriyam offers :

1. Field Investigation Management System for case management on a end-to-end digital platform that ensures reduced TAT, Data Security and Governance over the complete verification process.
2. Video Verification System that allows a faster yet trusted process for customer verification. Robustness, Ease of use & Intelligent automation has been high point of this application.
3. Intelligent Document Processing that can read complex, low quality images/scanned documents and extracts structured information with super high accuracy that traditional OCR systems misses out.

With Kriyam we aim to leverage our AI Research to proactively solve one of the critical challenge in Financial Industry - "Fraud with AI"

### Representative

Ajai Prabhu, Co-Founder & Chief Business Officer; [ajai@geogo.in](mailto:ajai@geogo.in) 9845498519

### Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- South East Asia
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- United States

### Key Business Objectives

- Identify New Markets & Clients
- Business & Channel Partners
- Investor connects



<https://www.giib.co.in>  
<https://mypolicynow.com/>

MyPolicyNow is a leading insurance self-networking platform by Global India Insurance Brokers Private Limited, which is the fastest growing insurtech managed by a team of highly motivated Insurance and technology industry professionals who aim to be at the forefront of the insurance sector with the help of advanced technologies and innovative insurance solutions.

With the aim of bridging the gap between insurers and insured, MyPolicyNow employs a comprehensive suite of digital solutions that addresses grassroots to high-level problems in the remotest corners of India.

With the mission goal to cover every single individual in society with insurance cover, MyPolicyNow offers innovative and affordable insurance covers through the platform where the end user can pick and choose the cover as per his/her requirements. We have built an industry-first end-to-end claims management system which will help create visibility and transparency for all the stakeholders.

Our platform is built on the latest technology ensuring scalability and efficiency with a futuristic AI-ready platform. From tackling complex challenges to deploying high-quality tools and services, our team at MyPolicyNow tirelessly accumulates in-depth industry knowledge & hires qualified manpower to meet evolving client needs in the evolving insurance landscape.

For us, it is not just about simplifying the insurance industry. It is about creating a transparent, accessible, and responsive experience that aligns seamlessly with our client's evolving needs.

### **Representative**

Abhay Deeip, CEO  
 abhaydeeip@giib.co.in, +91 82911 00030, +91 97029 17888

### **Countries of interest**

- India

### **Key Business Objectives**

- We at Global India Insurance Brokers through this Pitchbook hopefully enter into global market place and provide tech based insurance solutions using AI


<https://kappax.io/insurance>

At Hyperstate™, we are shaping the future of Sales with global SaaS platforms powered by no-code tech.

### Impact of Our Tech

- Business Impact: Drive growth with scalable, cost-effective solutions that accelerate sales
- Marketing Edge: Create high-converting interactive experiences without disrupting user flow
- User Value: Meet customers where they are with frictionless, action-oriented interactions

### Dazzling the Insurance Sector

The insurance industry faces challenges in attracting, engaging, and converting leads. KappaX™, our no-code global DX platform, solves these issues with precision and efficiency.

IIFL Assisted Sales : <https://kappax.io/experience/iifl-zoya>

Bajaj Interactive Product : <https://kappax.io/experience/bajaj-sdp>

### Our Key Product – KappaX™

- Fine-tunes prospect lists.
- Deepens prospect engagement.
- Showcases alternatives to ease decision-making.
- Provides tailored insights for agents to enhance sales strategies.
- Optimizes client acquisition costs.

### The USP

- Create and deploy with PowerPoint-like simplicity
- Single platform for end-to-end experience management
- Streamline workflows with minimal team dependency
- Seamlessly integrate with existing tech stack for enhanced ROI

### KappaX IMPACT

- 50% faster lead time
- 60% higher brand recall
- 7X increase in purchase intent
- Longer engagement on owned channels
- Reduced trial costs with faster productivity

### Representative

Prashanto Das, Founder – [prashanto@hyperstate.tech](mailto:prashanto@hyperstate.tech); +91-9820755067

Shubham Chauhan, Founder – [shubham@hyperstate.tech](mailto:shubham@hyperstate.tech)

### Countries of interest

- UK (InsTech London – <https://www.instech.london/>)
- Australia (InsurTech Australia – <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association – <https://singaporefintech.org/>)
- Japan (Tokyo FinTech – <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance – <http://www.insurtechalliance.com/>)
- Italy – (Italian InsurTech Association – <https://www.insurtechitaly.com/>)
- Israel – (InsurTech Israel – <https://insurtechil.com/>)
- Insurtech NY – (<https://www.insurtechny.com/>)
- Africa Insurtech Rising – (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México – (<http://asociacioninsurtech.mx/>)
- South East Asia, Middle East and North Africa (MENA), and United States

### Key Business Objectives

Market Expansion and Market Expansion and Client Acquisition, Creating Innovation and Technology Adoption, Business Networking and Collaborations, Visibility and Credibility, Investment and Funding Opportunities


<https://perfios.ai>

Perfios Software Solutions is a global AI-led operating system for the modern insurance and financial ecosystem. Founded in 2008 and headquartered in Bengaluru, Perfios powers digital transformation for insurers and financial institutions across 18+ countries, combining deep domain expertise with advanced artificial intelligence, machine learning, and data analytics.

At its core, Perfios enables enterprises to seamlessly digitize complex data, automate decisioning, and derive actionable intelligence across the insurance value chain—from onboarding and underwriting to claims and compliance. Its secure, scalable, and explainable AI platforms are designed to deliver speed, accuracy, and trust in every interaction.

By redefining how data is used to drive business outcomes, Perfios is shaping the future of intelligent insurance operations—helping global insurers transition from manual, fragmented systems to truly AI-powered, insight-driven enterprises built for agility, compliance, and growth.

### Representative

Deepak Kumar; [deepak.kumar@ihx.in](mailto:deepak.kumar@ihx.in) 9724120008

### Countries of interest

- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- South East Asia
- Middle East and North Africa (MENA)
- Indonesia
- Malaysia
- Vietnam
- Singapore
- Kenya

### Key Business Objectives

- Identify new clients and establish Perfios as a thought leader in the insurance space




<https://incheshealth.com/>

INCHES Healthcare Pvt Ltd, established in 2000 amid India's insurance sector privatization, delivers specialized medical, legal, and forensic expertise to insurers. The organisation addresses key challenges in underwriting function support, medical adjudication of claims, fraud mitigation, and operational efficiency, compensating for the typical absence of medical acumen among insurance professionals. InCHES pioneered the concept of medical audit of claims in 2010 and since has helped several insurers refine claim processes while saving Crores of rupees.

Over 25+ years, INCHES has processed more than 20 million transactions on underwriting risks and claim admissibility, analysed over 4 million claim cases, and conducted manual audits of over 2,20,000 claims—yielding multimillion-rupee savings for clients through evidence-based assessments. The team has further contributed rational opinions in over 1,950 proceedings at the Insurance Ombudsman and legal fora. InCHES has capability of handling over 1,50,000 transactions monthly.

ISO 27001-2022 certified operations, proprietary technology platforms, and a zero-error governance framework underpin INCHES'S commitment to precise risk evaluation, equitable settlements, and fraud prevention across India's insurance landscape.

### Representative

Preeti Desai – Vice President – Corporate Communications; [preeti.d@inchesgroup.com](mailto:preeti.d@inchesgroup.com); 9821240740

### Countries of interest

- Australia (InsurTech Australia – <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association – <https://singaporefintech.org/>)
- Global (Global Insurtech Alliance – <http://www.insurtechalliance.com/>)
- Africa Insurtech Rising – (<https://africainsurtechrising.com.ng/>)
- South East Asia
- Middle East and North Africa (MENA)

### Key Business Objectives

- INCHES Healthcare Pvt Ltd prioritizes client acquisition and market expansion through targeted outreach to new insurers and Insurtech partners, focusing on high-volume underwriting mandates and innovative X-CLAIM solutions. With an office in Singapore to service APAC and ASEAN countries, InCHES now plans to spread foot print across Gulf and Africa.
- Insurance Underwriting Support
- Secure partnerships with 10+ new life and health insurers in 2026, scaling query processing from 20 million+ to support emerging digital platforms.
- Enhance financial and medical underwriting services for term plans and high-sum assured policies, leveraging automated risk tools for faster turnaround.
- X-CLAIM Insurtech Growth
- Launch X-CLAIM as a proprietary AI-driven platform for real-time claim admissibility, fraud detection, and audit workflows, targeting 50% market penetration among mid-tier insurers.
- Integrate with client portals to analyze 40 lakh+ claims annually, reducing leakage by 20-30% via predictive analytics and medico-legal insights.
- These objectives align with InCHES's zero-error ethos, driving sustainable revenue growth while reinforcing leadership in evidence-based insurance solutions.
- Quasi Medical Experiential Training
- Looking at partnerships with similar organisations across Gulf, Africa and ASEAN countries ( both virtual and face to face).


[www.intglobal.com](http://www.intglobal.com)

Indus Net Technologies (INT.) is an award-winning global digital engineering and AI-first solutions company with 28+ years of delivery excellence and a portfolio of 11,000+ projects across 45+ countries.

With 20+ years of specialised experience in Insurance, INT. has partnered with leading Insurers, MGAs, Brokers, and Agents across India, the UK, the US, and APAC to modernise distribution, underwriting, policy administration, claims, and compliance operations.

INT.'s credibility in Insurance stems from its ability to build secure, scalable, and regulation-ready platforms, backed by deep product knowledge, hands-on domain expertise, and a proven track record of delivering mission-critical solutions across the insurance value chain.

### **Representative**

Rahul Mishra, Head of Growth (Insurance); [rahul.mishra@intglobal.com](mailto:rahul.mishra@intglobal.com) | +91 98300 19494

### **Countries of interest**

- UK (InsTech London – <https://www.instech.london/>)
- Singapore (Singapore FinTech Association – <https://singaporefintech.org/>)
- Global (Global Insurtech Alliance – <http://www.insurtechalliance.com/>)
- Africa Insurtech Rising – (<https://africainsurtechrising.com.ng/>)
- Middle East and North Africa (MENA)
- United States

### **Key Business Objectives**

- Expand client base
- Build global partnerships



<https://www.iainnovates.com/>

We empower Insurance providers' IT & Digital teams who want to quickly launch and distribute insurance products across digital channels with configurable buying journeys without extensive development cycles.

Our low code, API-driven middle layer transforms insurance products and journeys into enterprise-grade APIs. These APIs enable insurance providers to quickly launch and distribute insurance products with configurable journeys and their variants securely to any distribution channel, such as D2C, B2B, B2B2C, etc.

### **Representative**

Vineet Dahiya

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### **Countries of interest**

- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- South East Asia
- United States

### **Key Business Objectives**

- Expand the market, identify new clients, create partner network, explore innovative opportunities, hire new team members

# INSILLION

<https://insillion.com/>

Insillion is a provider of insurance technology for carriers and Managing General Agents (MGAs) across North America, India, the Middle East, and APAC. With over 20 years of industry experience, Insillion empowers insurers with API-driven SaaS and a Pay-as-you-Grow pricing model, enabling rapid product launches, faster quote-to-bind and AI-powered process automation without upfront costs.

Built with insurance at its core, Insillion's low-code, cloud-based solutions helps carriers and MGAs modernize operations, automate workflows, and scale efficiently.

## Representative

Jose Rajan – Branding & Marketing; [joserajan@insillion.com](mailto:joserajan@insillion.com)

## Countries of interest

- UK (InsTech London – <https://www.instech.london/>)
- Australia (InsurTech Australia – <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association – <https://singaporefintech.org/>)
- Japan (Tokyo FinTech – <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance – <http://www.insurtechalliance.com/>)
- Insurtech NY – (<https://www.insurtechny.com/>)
- Middle East and North Africa (MENA)
- United States

## Key Business Objectives

- Identify new clients,
- Partners and generate brand awareness

[www.insuriq.com](http://www.insuriq.com)

InsuriQ is the true no-code insurance workbench for MGAs, carriers, and program administrators who need to move fast. Our modular platform powers the full insurance lifecycle from underwriting to billing and compliance, while automating manual processes to reduce risk and eliminate the delays of legacy and low-code systems.

**Representative**

Greg Gannon, Chief Executive Officer; [greg.gannon@insuriq.com](mailto:greg.gannon@insuriq.com), (720) 303-0447

**Countries of interest**

- United States
- India

**Key Business Objectives**

- Identify new clients


<https://insuremo.com/>

InsureMO® (Insurance Middle Office) is the world's leading insurance middleware platform, enabling insurers, brokers, and insurtechs to accelerate digital transformation—while empowering channels like banks, auto finance companies, ride-hailing platforms, telecoms, and travel companies to offer embedded insurance.

Founded in 2000 and headquartered in Singapore, InsureMO provides a cloud-native, API-first platform with 17,500+ pre-built products and 10,000+ APIs across life, general, health, and commercial insurance including specialty and E&S. The platform serves 500+ customers and 5,000+ channels across 50+ countries, processing over US\$25 billion in GWP annually.

## Who Uses InsureMO & Why

### For Carriers, Underwriters & MGAs

Core PAS Modernization • Connected Insurance Administration Platform • Commercial & Specialty Underwriting • Claims Modernization • Reinsurance Modernization • Agentic AI for Insurance Operations

### For Intermediaries, Channels, Brokers & Ecosystem Platforms

Insurer Ecosystem Connectivity • Insurance Management for Financial Services • Embedded Distribution Enablement • Affinity Program Management for Brokers

### Enabling Insurance in Ecosystems:

Banking & Bancassurance • Ecommerce & Marketplaces • Mobility & Ride Hailing • Telecom & Device Protection • Travel & Ticketing • Retail & Loyalty Ecosystems

### Representative

Rajat Sharma, Chief Revenue Officer | [rajat.sharma@insuremo.com](mailto:rajat.sharma@insuremo.com)

### Countries of Interest

- UK
- Australia, Singapore
- Japan
- Italy
- Israel
- United States
- Mexico
- South East Asia
- Middle East and North Africa (MENA)
- Africa

### Key Business Objectives

Industry Leadership: Establish InsureMO as the preferred middleware for the insurance industry  
 Carriers, Underwriters & MGAs: Lead core modernization and AI-powered transformation for insurers seeking to modernize without disrupting legacy systems  
 Intermediaries & Ecosystem Platforms: Enable embedded insurance across banking, ecommerce, mobility, telecom, travel, and retail ecosystems through seamless API integration




<http://www.intellioasis.com>

## Empowering Insurance Intermediaries through Intelligent Digital Transformation

At IntelliOasis, our mission is to empower insurance intermediaries with cutting-edge technology that streamlines operations, enhances client engagement, and drives sustainable growth in an increasingly competitive market. We provide a comprehensive suite of insurance-specific digital solutions designed to simplify, automate, and strengthen every aspect of intermediary operations — from lead generation and KYC to real-time policy issuance, compliance management, and IRDA quarterly reporting.

Every broker URL is certified for ISNP approval by CISA/DISA auditors, and VAPT (Vulnerability Assessment & Penetration Testing) is carried out for both UAT and Production environments, ensuring the highest levels of data security, system integrity, and compliance with regulatory standards.

Our modular and scalable platform helps brokers, agents, and other intermediaries achieve digital excellence with measurable results and faster time-to-market.

## Our Solutions – Comprehensive Digital Platform for Intermediaries

### Our unified digital workspace seamlessly integrates:

- Quotation & Proposal Management – Generate accurate, multi-insurer quotes instantly and share custom proposals.
- Comparison Engine – Compare premiums and coverage details across insurers in real time.
- KYC & Onboarding Module – Simplify customer onboarding through secure digital KYC verification and automated validation workflows.
- Client & Policy Management – Manage every stage of the policy lifecycle, from issuance and renewals to endorsements.
- Real-Time Policy Issuance – Enable faster conversions with instant insurer integration and automated policy document generation.
- Commissions & Payout Management – Automate commission calculations, reconciliations, and payout tracking for brokers and sub-agents.
- Compliance Management – Maintain complete regulatory adherence with built-in IRDA and data privacy compliance frameworks.
- IRDA Quarterly Report Generation – Automatically compile, validate, and format quarterly compliance reports as per IRDA requirements.
- Lead Management System – Drive higher conversion rates through intelligent lead tracking, prioritization, and follow-up automation.

### Key Advantages: With IntelliOasis, intermediaries can:

- Go Live in just 6 weeks – Fast implementation and smooth migration process.
- Get a dedicated POSP app for seamless connectivity and agent engagement.
- Generate real-time APIs to integrate effortlessly with multiple insurers.
- Enable real-time policy issuance for faster turnaround and better customer experience.
- Conduct digital KYC verification for instant and compliant onboarding.
- Generate IRDA quarterly compliance reports automatically.
- Operate through CISA/DISA-certified URLs ensuring ISNP regulatory compliance.
- Rely on VAPT-audited environments (UAT & Production) for maximum security and uptime.
- Multiply lead conversions with smart engagement and CRM automation.
- Automate compliance reporting for effortless regulatory submissions.
- Increase customer lifetime value through personalization and renewal automation.

**Our Commitment** – We are committed to being the trusted digital transformation partner for insurance intermediaries — enabling them to scale efficiently, innovate faster, and deliver superior customer experiences.

Backed by a robust customer support and implementation team, IntelliOasis ensures that every client receives the right mix of customization, integration support, and operational agility.

Our focus is not just technology, but partnership — helping intermediaries evolve into digitally-enabled enterprises that lead the future of insurance distribution.

### Representative

GANAPATHY SUBRAMANYAM; ganapathy@intellioasis.com , +91 9886656156

### Countries of interest

- UK, Israel, South East Asia, Middle East and North Africa (MENA), Europe and the US

### Key Business Objectives

- Identify New Clients



iNube is an insurance-focused technology company that has spent over fifteen years helping insurers modernize the way they operate. With a deep understanding of insurance processes across Life, Health, P&C, and Crop lines, the company builds digital ecosystems that simplify work for teams, bring clarity to complex workflows, and deliver smoother experiences for customers.

At the centre of this approach is the iNube Digital Platform, a unified, modular, API-native foundation built specifically for insurance. It serves as the digital DNA connecting product configuration, underwriting, policy servicing, claims, field activities, and distribution. Insurers can digitize one area at a time or expand across the value chain as their needs evolve, all while ensuring consistent data, predictable operations, and easy integration with partners and legacy systems.

On top of this platform, iNube has developed a suite of solutions that support critical insurance functions end-to-end:

#### Policy Administration Suite (PAS):

- Supports the complete policy lifecycle with configurable rules, advanced automation, and AI-augmented decisioning to improve efficiency and customer experience.
- Virtual Office: A digital workspace for agents and partners—enabling onboarding, assisted journeys, document management, and real-time updates across distribution networks.
- Claims Systems: An integrated claims environment with workflow automation, medical and technical validations, AI-driven fraud flags, and transparent communication to reduce TAT and leakage.
- Mobility Suite: Mobile-first tools for inspections, surveys, investigations, and field assessments, enabling real-time data capture and operational agility.
- Crop Insurance System: A specialized digital application that supports end-to-end crop policy issuance, claims handling, field data management, and operational reporting.

Enhancing this entire ecosystem is AI Quest, iNube's in-house AI Lab, which applies advanced AI and GenAI models to real operational challenges—helping teams summarize documents, identify anomalies, detect fraud patterns, interpret rules, and generate compliant communication with greater accuracy and speed.

Today, iNube works with insurers across India, the Middle East, Africa, and the Americas and continues to expand its global presence through international associations and collaborative networks.

The company's commitment remains constant: building technology that is dependable, scalable, and genuinely useful for insurers navigating an evolving and increasingly digital risk landscape.

### Representative

Ramprasad Sanjeevi, Chief Growth Officer; ramprasad@inubesolutions.com , +917022888861

### Countries of interest

- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States

### Key Business Objectives

- Expand Global Client Reach
- Enhance Market Presence and Credibility
- Develop Strategic Regional Partnerships
- Gain structured insights into regulatory, product, and digital trends across international markets

[www.insuryze.com](http://www.insuryze.com)

Insuryze is an InsurTech Innovation Studio that partners with insurers, brokers, and tech-forward organizations to design, build, and operationalize next-generation insurance solutions. We work across the insurance lifecycle — from AI acceleration and rapid prototyping to innovation frameworks and legacy modernization — delivering practical, measurable, and production-ready outcomes.

We help insurance leaders rapidly prototype, implement, and scale solutions across underwriting, claims, distribution, risk, and operations—combining deep insurance expertise, applied AI, and product engineering.

**Representative**

Atish K. Baisantry,  
[atish@atease.in](mailto:atish@atease.in)

**Countries of interest**

- UK (InsTech London - <https://www.instech.london/>),
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>),
- Insurtech NY - (<https://www.insurtechny.com/>),
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)

**Key Business Objectives**

- Identify new clients and partners


[www.policygyani.com](http://www.policygyani.com)

We help carriers and brokers speed up commercial insurance placement by automating workflows such as coverage gap analysis, claim analytics, risk assessment

### Representative

Nishant Anshul, Founder & CEO; [nishant@irin.ai](mailto:nishant@irin.ai), +91 9632975024

### Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States

### Key Business Objectives

- Identify new Clients (brokers, carriers)
- Identify new Partners (other insurtech)


<https://www.prorisk.in>

Pro-Risk: India's CA-Led InsurTech + Insurance KPO

### Who We Are

Pro-Risk is India's only Chartered Accountants-led InsurTech + KPO specialising in Underwriting • Claims • Reinsurance • Risk Management • Operations • Group Insurance Support.

We integrate human expertise with tech-enabled intelligence to strengthen insurers' risk quality and operational efficiency.

### Core Value Proposition — Expert-Led. Tech-Driven.

- Risk Assessments & Audits using expert review + LLM intelligence
- Designed by insurance professionals with 20+ years' domain experience
- Hybrid delivery model ensuring accuracy, scalability & governance

### Leadership Strength

Nearly 100 years of combined leadership expertise in insurance operations, underwriting, risk controls & technology services.

### What We Deliver

- Onboarding & underwriting (KYC, profiling, risk analysis)
- Digital & video verifications with FDA-approved facial-scan assessments
- Underwriting, reinsurance & claims support
- End-to-end Group Insurance operations
- Operational risk audits & actuarial QA support

### Proprietary InsurTech Platforms

- India's 1st Dual-Flow WhatsApp Policy Issuance Workflow
- 360° Persistency Management System enhancing Quality Retention & Data Integrity.

### Impact at Scale

- 1M+ proposals assessed | 4M+ data checks
- ₹1B+ savings delivered
- Trusted by 50%+ of India's Life Insurers
- 100+ product reviews | 20+ treaty evaluations

### Why Insurers Choose Us

Reliable • Expert-driven • Cost-optimized • Proven improvement in risk quality, fraud control & operational efficiency

### Representative

Ganesh S Iyer; [ganeshsiyer@prorisk.in](mailto:ganeshsiyer@prorisk.in) / 98 2055 2066

### Countries of interest

- UK, Australia, Singapore, Africa Insurtech Rising, South East Asia, Middle East and North Africa (MENA), and United States

### Key Business Objectives

- New Clientele in India and other geographies
- Generate New Leads
- Directorship & Mentorship on Boards of Good Organisations looking out for strategic ideas, Insurance and / or Risk Management Domain expertise, better governance & risk management in addition to business development.

**KPOINT**<https://www.kpoint.com>

KPOINT is a Video-AI platform focused on Insurance. We empower insurers to communicate with customers, agent partners, and employees through social-like digital experiences.

Our video platform, coupled with apps, SDK, messaging and APIs is deployed to create better customer and partner experiences which are multi-lingual, reel-like and interactive, personalized guided journeys to solve for acquisition, onboarding, servicing, retention, and upselling. The platform delivers measurable engagement across the lifecycle and brings visibility in the process which never existed before.

KPOINT empowers Insurance brands to build trust, scale distribution to India's last mile, and forward the causes of Insurance for All by bringing in much-needed inclusion, accessibility and ease of understanding the complex insurance concepts.

**Representative**

Ravi Kumar, Chief Revenue Officer; ravi.kumar@kpoint.com – 9326802280

**Countries of interest**

- UK (InsTech London – <https://www.instech.london/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States

**Key Business Objectives**

- We are looking to partner with insurance brands who want to:
- Enable business teams for customer acquisition, customer engagement, increase renewal rates, and upsell
- Build high-performance, digitally enabled field forces and partner ecosystem
- Transform knowledge into a measurable asset
- Contribute to the vision of Insurance for all by implementing a customer awareness platform




[www.kgisl.com](http://www.kgisl.com)

KGiSL is a BFSI centric multiproduct Enterprise Software company focused on Insurance, Capital Markets, & Wealth Management segments. KGiSL by roots believe in being empathetic to customers and offering products and services that deliver incremental business outcome. Harnessing the power of Machine Learning (ML), Artificial Intelligence (AI), Analytics, Data Science and Cloud to empower our clients through our products and deliver Empathy based Outcomes backed by next Generation Customer Experience.

#### **KGiSL Technologies Private Limited:**

- Operates across 6 countries
- Delivers over 30 years of outcomes
- Over 270 clients including Fortune 500 companies
- Over 1700 professionals

KGiSL's NSure, is an advanced, AI-driven, data-centric platform that optimises insurance operations, from initial quotes to claims processing, while offering seamless omnichannel engagement. Equipped with cutting-edge AI capabilities and powerful data analytics, NSure is poised to revolutionise both insurance and takaful operations by enhancing efficiency.

The platform delivers AI-powered solutions that streamline processes, provide real-time insights, and elevate the customer experience, setting a new standard for the industry's future.

#### **Why KGiSL NSure Insurance Suite?**

- 750+ Insurance domain experts by your side
- 750+ Product rollouts
- 2+ Billion active policies
- 3.5 + Billion quotes annually
- Generates 1 million + policies daily
- Serves 100000 + agents daily
- Processes 75000 + claims monthly

#### **Representative**

Prassadh Shanmugam - Chief Executive Officer  
prassadh@kgisl.com

#### **Countries of interest**

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- South East Asia
- Middle East and North Africa (MENA)

#### **Key Business Objectives**

- Develop New Client Acquisition whilst expanding into new geographical markets through strategic partnerships with regional insurance
- Enter into synergetic business acquisition
- Build strategic alliances with technology partners and system integrators to enhance implementation capabilities
- Position NSure as a leading global brand as the first AI powered core insurance system
- Position KGiSL as the premier choice for transformative insurtech solutions.
- Network and connect with insurance industry peers



[www.krishconconsulting.com](http://www.krishconconsulting.com)

Krishcon Guide Agentic Solutions Inc is a consulting and technology advisory firm operating across North America . We specialize in Agentic AI and Generative AI solutions for the insurance industry, helping carriers transform underwriting, claims, billing, and customer service through intelligent automation and data-driven decision-making. With decades of insurance domain expertise and deep proficiency in Guidewire platforms, our mission is to architect future-ready systems that deliver efficiency, personalization, and innovation.

### **Representative**

Rakesh Sharma, Founder & CEO

rakesh.sharma@krishcons.com : +1 (647) 389-0685

### **Countries of interest**

- United States
- Canada

### **Key Business Objectives**

- Krishcon Guide Agentic Solutions Inc brings deep insurance domain expertise and strong advisory capabilities, making us the ideal partner for companies looking to expand into the USA and Canada markets. Our key objective is to co-develop Agentic AI solutions for the North American insurance industry and build reseller or implementation partnerships with leading AI solution providers.


<https://livlong.com/>

Livlong is an Indian insurtech and healthtech company headquartered in Thane, Maharashtra started its operations in 2021. Livlong is backed by IIFL Capital Services Limited. It operates as a digital-first healthcare platform offering a wide range of services including online doctor consultations, diagnostic tests, home healthcare, wellness plans, and insurance distribution under an IRDAI corporate agency license. Livlong aims to make preventive and primary healthcare affordable and accessible through integrated plans serving individuals, families, and SMEs across India.

The company has demonstrated strong and consistent growth across its IPD and OPD services while maintaining profitability over the past two years. With a robust network of over 10,000 doctors and a presence spread across more than 800 cities, it continues to focus on blending technology with personalized care. This approach enables simplified healthcare management for customers and helps reduce their out-of-pocket medical expenses.

### Representative

Gaurav Dubey, CEO, [gd@livlong.com](mailto:gd@livlong.com), +91 8108899677

Dibyendu Nandi, CBO, [dibyendu.nandi@livlong.com](mailto:dibyendu.nandi@livlong.com), +91 9167202778

### Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>)
- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia
- Middle East and North Africa (MENA)

### Key Business Objectives

- Accelerate Market Expansion & Strengthen Operations

Expand SME and enterprise client base through deeper industry penetration and stronger distribution partnerships. Simultaneously enhance operational excellence by scaling diagnostics infrastructure, improving last-mile service delivery, and reducing TAT through digitization.

- Advance Technology, AI & Product Innovation

Invest in AI-led workflows across underwriting, scheduling, reporting, and health analytics while expanding our preventive health and AHC product suite. Drive vertical integration through strategic partnerships and acquisitions in diagnostics, wearables, and wellness.

- Build Talent, Strengthen Financial Performance & Enhance Brand Leadership

Hire key leadership and technical talent, optimize unit economics, improve cash flows, and enhance service quality. Establish Livlong as a trusted preventive healthcare partner through data-backed insights and strong brand presence.

- Prepare for Strategic Fundraising

Identify and build strategic partnerships while strengthening financial reporting, and operational efficiency to position Livlong for institutional capital and advance its long-term growth and integration strategy.



<https://global.lockton.com/in/en>

What makes Lockton stand apart is also what makes us better: independence. Lockton's private ownership empowers its 13,100+ Associates doing business in more than 160+ countries to focus solely on clients' risk and insurance needs. With expertise that reaches around the globe, Lockton delivers the deep understanding needed to accomplish remarkable results.

**Representative**

Dr. Sandeep Dadia – CEO & Country Head, India & Asia Board Member, Lockton  
sandeep.dadia@lockton.com, +91 98200 19679

**Countries of interest**

- United States

**Key Business Objectives**

- Identify and engage new clients and partners, and lead talent acquisition efforts


<https://lumiq.ai/>

LUMIQ is a specialized AI and Data partner for the Financial Services Industry (FSI) with a 12+ year track record of delivering 100% successful projects for 50+ customers. We are pioneering the shift from "Copilots" to a true Agentic Workforce via our flagship platform, LiteCone.

The LiteCone Difference: We have solved the challenge of deploying Agentic AI in regulated industries by balancing creative reasoning with strict, deterministic workflows. Powered by insurance-specific Small Language Models (SLMs), our solutions are glass-box, explainable, and 100% auditable.

### The Agentic Workforce

LEO (End-to-End Life Underwriter): Handles the full lifecycle from scrutiny to underwriting. Reduces issuance TAT from 1+ days to <6 minutes, enabling true zero-touch processing.

ARIS (End-to-End Health Claims Adjudicator): Manages the entire claims value chain. Utilizes deep medical expertise to interpret raw diagnostic imagery (ECGs, MRIs) without notations. Proven to prevent up to 10% leakage while reducing decisioning TAT to <30 minutes.

Our agentic fleet continues to grow with ERIC (Health Underwriter) and MARC (Life Claims Adjudicator).

### Proven Impact & Trust

- Recognition: Winner, "Most Innovative Technology Implementation" at the 9th Edition CIO Conclave & Awards 2025.
- Production Scale: Delivering 100% auditable logs with zero hallucinations. Pilots can be deployed on carrier data in <4 weeks.
- Scale: Trusted by top insurers handling 4M+ annual claims and 2M+ life policies.

### Representative

Shoaib Mohammad, Founder & CEO; [shoaib@lumiq.ai](mailto:shoaib@lumiq.ai)

### Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- South East Asia
- United States

### Key Business Objectives

#### Strategic Objectives

- Deploy Agentic AI: Partner with global carriers to deploy LEO, ERIC, and ARIS for production-grade automation.
- Global Expansion: Establish LiteCone as the enterprise standard for autonomous AI in UK and SEA markets.


[www.maomay.boz](http://www.maomay.boz)

Manomay Innsurtech is a trusted IT Consulting and Insurtech solutions partner for the global insurance industry, with a strong presence across the Caribbean and North American market.

**About Us:** The insurance industry is at an inflection point—where technology, processes, and teams are evolving into modern, connected, and rapidly advancing capabilities that match a world moving at exponential speed. At Manomay, we help guide and accelerate this momentum by reimagining what insurance can become when technology, business, and innovation collide with intent.

We help insurers step into a future defined by digital ecosystems, intelligent automation, data-led decision-making, and connected experiences. Our commitment is clear—to align every piece of technology to the core purpose of insurance: service, security, satisfaction, empowerment, and value. From strategy to execution, our customer's journey with us is one of reflection, co-creation, and constant reinvention!

#### Our Portfolio:

**1. Strategic Transformation Services:** As trusted advisors, we help translate vision into reality with measurable business benefits. We offer expertise in Digital Transformation, Digital Operating Model definition, IT-enabled business process redesign, Enterprise Core Platform vendor selection, and more—ensuring every decision is business-anchored and execution-ready.

**2. Enterprise Implementation Services:** As representatives, we support the successful implementation and/or upgrade of core enterprise platforms by providing solution architects, BAs, QA, PM, and other critical roles—ensuring the platforms form a strong foundation for tomorrow.

**3. Data Services:** As dedicated data partners, we support companies in their transition to becoming data-led organizations—helping them strategize, design, and implement data solutions for effective consumption of decisions, insights, and patterns using our in-house accelerators. We ensure robust data management and maintenance with a strong focus on governance and security to safeguard critical assets.

**4. Innovation Solutions:** As solution providers, we help strengthen and elevate technology landscape with proprietary products purpose-built for the insurance industry. Our focus spans critical use cases such as process automation, document digitization/automation, and self-service capabilities—designed to collapse inefficiencies and enhance business agility. Innovation lies in the DNA of Manomay; it is the discipline through which we reimagine white spaces, unlock intelligence, and set new industry benchmarks.

Our latest offering, Manomay's GenSure AI, brings this philosophy to life. GenSure AI is a natural-language querying interface that enables users to simply ask questions in plain language and instantly receive clear, contextual, and actionable insights—supported by reliable data points and intuitive visualizations.

#### Representative

Krishna Kumari Datla, Designation – Founder & CEO; [krishna.datla@manomay.biz](mailto:krishna.datla@manomay.biz); +91 99590 58666

#### Countries of interest

- UK (InsTech London – <https://www.instech.london/>)
- Australia (InsurTech Australia – <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association – <https://singaporefintech.org/>)
- Global (Global Insurtech Alliance – <http://www.insurtechalliance.com/>)
- Insurtech NY – (<https://www.insurtechny.com/>)
- Africa Insurtech Rising – (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México – (<http://asociacioninsurtech.mx/>)
- United States
- European Territories & Caribbean

#### Key Business Objectives

- Entry into new geographical markets and expansion of our customer base.
- Attracting right partnerships for competitive positioning globally.
- Exploring the possibility of learning and identifying need/value driven use cases for creating innovative and disruptive services in Data.
- Exploring the possibility of attracting the right talent globally – with a combination of domain and technology experience and expertise for helping develop the strategy and technology solution.



<https://merakal.in/>

Mera Kal is a secured credit platform setup with the vision to widen the formal credit net in India, to include millions more. Our mission is to make money work better for middle India.

We offer digital secured credit against financial assets that are today illiquid, starting with life insurance. We're digitising this process end to end from acquisition, to underwriting to pledging, disbursement to loan closure. We work with life insurers, insurance repositories, banks, NBFCs, brokers, financial advisors and other insurtechs.

### **Representative**

Devyani Parameshwar, Co-Founder | [devyani.p@merakal.in](mailto:devyani.p@merakal.in)

Raghavendra Badaskar, Co-Founder | [raghav@merakal.in](mailto:raghav@merakal.in)

### **Countries of interest**

- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- India

### **Key Business Objectives**

- Connect with life insurers, brokers and other insurtechs with customers for whom leverage of life insurance policies could be helpful.




[www.micronsure.com](http://www.micronsure.com)

MicroNsure is a leading technology-led distribution and consultancy company in microinsurance space, and an inclusive insurance thought leader in India. We are dedicated to protecting the lives and livelihoods of economically vulnerable populations by addressing the persistent insurance gap across both urban and rural markets.

Traditional insurance products and government schemes often fail to cater to the unique needs of low-income and underserved groups. To bridge this gap, MicroNsure partners with insurers to design, develop, and deliver sustainable, affordable, and need-based microinsurance solutions. Our Mission – Protecting the unserved and underserved families from financial instability.

Our proprietary technology platforms lie at the core of our mission – powering large-scale distribution, seamless servicing, dynamic risk assessment, and data-driven decision-making for institutions working with underserved communities. Through our initiatives, MicroNsure mitigates risks associated with the 6 D's: **Death, Destitution, Disease, Disability, Dismemberment, and Disasters**, helping prevent financial shocks and poverty cycles for millions.

### Representative

Kamalakar Sai Palavalasa, Founder & Group CEO  
kamalakar@micronsure.com, +91 93222 37265

### Countries of interest

- Caribbean
- Central Asia
- ASEAN
- Africa
- Latin America
- South Asia
- Pacific

### Key Business Objectives

- Establish MicroNsure as a global thought leader in microinsurance and inclusive insurance.
- Showcase the scalability, interoperability, and adaptability of our technology platforms across international markets.
- Build strategic partnerships with global institutions to strengthen financial inclusion worldwide.
- Innovate and expand our microinsurance portfolio to meet the evolving needs of emerging and developing markets.


<https://in.milliman.com/en-gb>

Milliman is among the world's largest independent actuarial and consulting firms. Milliman offers a wide spectrum of technology solutions for the Insurance industry across Health, Life, Property & Casualty and Employee benefits. Milliman's practice in India combines unparalleled clinical, actuarial, and IT expertise with a global perspective to develop solutions and innovative products for our clients. Milliman has developed a wide range of evidence-based solutions for insurers and providers in the US, India, and the Middle East. Some examples are the clinical protocols and pathways for healthcare providers in India, a Health risk assessment tool for corporate clients and insurance companies and claims processing guidelines for TPAs and insurance companies.

### Representative

Dr Leena Laloo, Principal & Sr. Healthcare Management Consultant  
[leena.laloo@milliman.com](mailto:leena.laloo@milliman.com) 9811995594  
[sudhanshu.bansal@milliman.com](mailto:sudhanshu.bansal@milliman.com), 9717079992

### Countries of interest

- UK (InsTech London – <https://www.instech.london/>)
- Australia (InsurTech Australia – <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association – <https://singaporefintech.org/>)
- Japan (Tokyo FinTech – <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance – <http://www.insurtechalliance.com/>)
- Italy – (Italian InsurTech Association – <https://www.insurtechitaly.com/>)
- Israel – (InsurTech Israel – <https://insurtechil.com/>)
- Insurtech NY – (<https://www.insurtechny.com/>)
- Africa Insurtech Rising – (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México – (<http://asociacioninsurtech.mx/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States

### Key Business Objectives

- Identify and engage with new clients while exploring additional business opportunities.
- Pursue partnerships with Insurtech companies to deliver integrated, automated health claims solutions.
- Collaborate with Employee Assistance Programs (EAPs), healthcare providers, and brokers to customize offerings utilizing available health risk assessment data.



[Mitigata.com](https://Mitigata.com)

Mitigata – smart Cyber Insurance provides a single plan to ensure your safety from cyber risks and cover your financial losses.

**Representative**

Mohit Anand, Co-founder & CEO  
mohit@mitigata.com, 7309724154

**Countries of interest**

- UK (InsTech London – <https://www.instech.london/>)
- Australia (InsurTech Australia – <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association – <https://singaporefintech.org/>)
- Japan (Tokyo FinTech – <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance – <http://www.insurtechalliance.com/>)
- Middle East and North Africa (MENA)
- United States

**Key Business Objectives**

- Identify New clients, Offer cyber insurance risk underwriting assistance to brokers, raise funds.



<https://www.mybenefits360.com>

MyBenefits360 is a comprehensive, cloud-based Employee Benefits & Engagement management SaaS platform designed to simplify and streamline the distribution, management and support of core insurance, wellness benefits and fitness tracking. With built-in analytics, recommendation engines and intuitive dashboards, MyBenefits360 transforms benefits management, reduces risks and cuts costs. No matter the size of your organization, our platform ensures quick seamless onboarding, with even the most complex underwriting. The platform is also used by leading International & Domestic brokers managing benefits of over 1500 corporates and over 4.5 million lives cumulatively.

### Key Benefits:

1. Quick and Efficient Onboarding - Onboard your organization within 60 to 120 minutes, even with complex underwriting requirements. Over 7,500+ unique, configurable combinations of traditional and modular wallet-based flexible benefits plans.
2. Highly Configurable - Deploy and engage employees swiftly, with customizable plans that suit their needs, be it traditional, modular or flex programs. Distribute both company-sponsored and complex voluntary plans effortlessly, enhancing employee engagement and employer satisfaction.
3. Comprehensive Integrations - Highest number of real-time API integrations with TPAs and insurers, facilitating E-cards, claims management and hospital network access. API-ready for seamless data exchange with HR systems, partners and vendors.
4. Intelligent Analytics - Utilize digitized data points from insurance, wellness and fitness domains to generate powerful analytics. Make informed decisions with comprehensive data aggregation, metrics tracking, cost savings, benchmarking and forecasting.

### Core Features:

1. Insurance Management: Fully integrated platform with advanced recommendation engines and efficient claims management to streamline processes and improve service delivery.
2. Wellness Solutions: Comprehensive wellness offerings including diagnostics, medicine delivery, dental care, home healthcare, online doctor consultations, and a wellness marketplace to promote overall employee health.
3. Fitness tracking: Real-time fitness tracking, gamification features, aggregate health scores, and health challenges to encourage a healthy and active lifestyle among employees.
4. Data and Analytics: Robust data aggregation, detailed metrics tracking, cost-saving insights, benchmarking, and forecasting tools to enhance benefits management and strategy.

### Representative

Prathamesh Shenoy - Co-Founder & Product Head  
prathamesh.shenoy@thynksight.com; 9820663939

### Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- South East Asia
- Middle East and North Africa (MENA)

### Key Business Objectives

- Identify New Clients, Expand to other regional markets, Collaborations, Raise Funds



Narayana Health Insurance Limited (NHIL) is a wholly owned subsidiary of Narayana Hrudayalaya Limited (Narayana Health), one of India's largest and most trusted healthcare providers. Built on the belief that high-quality healthcare should be accessible and affordable for all, NHIL brings together the clinical excellence of Narayana Health hospitals with innovative, customer-centric insurance solutions tailored to the needs of diverse population groups.

Backed by Narayana Health's robust network of multi-specialty hospitals, digital clinics, and outpatient centers, NHIL is uniquely positioned to integrate healthcare delivery with healthcare financing—ensuring seamless, transparent, and predictable customer experiences.

NHIL specializes in designing simple, high-value, and affordable insurance plans that address the realities of emerging markets, including high out-of-pocket healthcare spending, low insurance penetration, and distrust in traditional insurance systems.

### Our strengths include:

- Integrated Care + Insurance Model – Direct linkages with Narayana Health facilities enable better care coordination, reduced over-treatment, transparent pricing, and faster claims.
- Affordable High-Cover Products – We offer industry-leading benefits such as ₹1 Crore surgical coverage, zero waiting periods, and comprehensive OPD/diagnostic support at accessible prices.
- Technology-Driven Customer Experience – Digital onboarding, instant premium calculation, cashless approvals, and transparent claim journeys minimize friction for customers.
- Clinical Governance & Trust of Narayana Health – NHIL, being a part of Narayana Health, ensures standardized care pathways, ethical medical practices, and consistent service quality across the network.

### Our Service Offerings

NHIL provides a portfolio of health insurance solutions designed for individuals, families, corporates, and partners. Key offerings include:

#### 1. Comprehensive Health Insurance Plans

- High-sum insured surgical coverage
- Hospitalization benefits
- Cashless treatment across provider network
- Day care procedures
- Pre- and post-hospitalization coverage

#### 2. Zero Waiting Period Products\*

- Industry-leading approach where:
- Initial waiting period = Nil
- Waiting period for specific illnesses = Nil
- Waiting period for pre-existing diseases = Nil

*\*Except where medical evaluation identifies a pre-disclosed condition prior to policy inception or in case mentioned by the under-writing team before the issuance of the policy.*

#### 3. Preventive and Primary Care Integration (via Value Added Services)

- |                           |                          |
|---------------------------|--------------------------|
| • Annual health check-ups | • Doctor consultations   |
| • Diagnostic services     | • Digital health support |

#### 4. Corporate & Group Insurance Solutions

- |  |   |
|--|---|
| • Tailored employer-employee healthcare programs | • Pro-active and preventive care integrations |
| • Outpatient + diagnostic bundles                |   |

#### 5. Cashless & Transparent Claims

A streamlined claims model supported by NH's large provider network ensures:

- |                               |                                  |
|-------------------------------|----------------------------------|
| • Quick approvals             | • Reduced administrative burden  |
| • Predictable treatment costs | • Minimal out-of-pocket expenses |

### Representative

Gayatri C, Sharma [gayatri.s@narayanahealth.insurance](mailto:gayatri.s@narayanahealth.insurance) Head of Insurtech 9821353150

### Countries of interest

NHIL's solutions cater to a wide spectrum of markets:

- Domestic (India)
- Middle-income families
- Urban and semi-urban populations
- Corporate employees and SMEs
- Customers seeking affordable high-sum insured plans


<https://neuralkart.com>

Neuralkart is an AI-first InsurTech company focused on transforming underwriting, renewals, and claims operations for insurers. Founded by a team with deep experience in AI, engineering, and insurance, the company builds intelligent automation solutions that simplify decision making, reduce operational friction, and enhance risk assessment accuracy across insurance workflows.

The core product suite, branded as InsureMind, enables insurers to automate underwriting, streamline claims analysis, conduct risk audits, and run renewal propensity models – all using advanced AI and ML technologies.

Neuralkart aims to bring next-generation automation to insurers while maintaining transparency, compliance, and regulatory alignment.

### Representative

Manoj Raju; CEO; [manoj@neuralkart.com](mailto:manoj@neuralkart.com); 8095332453

### Countries of interest

- Australia (InsurTech Australia – <https://insurtechaustralia.org/>)
- Global (Global Insurtech Alliance – <http://www.insurtechalliance.com/>)
- Insurtech NY – (<https://www.insurtechny.com/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States

### Key Business Objectives

#### Identifying New Clients and Expanding Market Reach

- Connect with global insurers, reinsurers, MGAs, and brokers
- Showcase InsureMind's capabilities in underwriting automation, claims analysis, and renewal propensity
- Unlock pilot opportunities in international markets (APAC, Middle East, Europe, ANZ)

#### Building Strategic Partnerships

- Establish relationships with technology accelerators, insurance associations, and digital transformation groups
- Partner with risk consulting firms, reinsurers, and system integrators
- Strengthen validation and credibility through recognized international networks

#### Raising Funds for Global Expansion

- Engage with venture funds, InsurTech-focused VCs, accelerators, and angel networks
- Raise capital to support product development, regulatory alignment, and global GTM
- Expand operations into new international markets
- 4. Talent Outreach / Hiring Opportunities
- Access global AI/ML, actuarial, and InsurTech talent pools
- Explore internship or fellowship programs through association networks
- Build specialized teams for global deployments and customer success

#### Learning Industry Best Practices

- Gain insights into advanced global underwriting and claims standards
- Explore partnerships around regulatory frameworks, compliance, and risk scoring
- Adapt InsureMind for international compliance requirements

#### Positioning Neuralkart as a Global AI-First Insurance Automation Platform

- Demonstrate differentiated value over niche tools and legacy systems
- Validate product roadmap with international experts
- Build brand visibility across the global InsurTech ecosystem



<https://newgensoft.com/>

Newgen is the leading provider of a unified digital transformation platform with native process automation, content services, and communication management capabilities. Globally, successful enterprises rely on Newgen's industry-recognized low-code application platform to develop and deploy complex, content-driven, and customer-engaging business applications on the cloud. From onboarding to service requests, lending to underwriting, and for many more use cases across industries. Newgen unlocks simple with speed and agility.

Newgen's low-code platform for insurance helps automate diverse insurance digital journeys, including customer and partner onboarding, underwriting, policy administration, Distribution and claims processing.

For more details, please visit <https://newgensoft.com/solutions/industries/insurance/>

### Representative

Ankit Tomar and Regional Manager (Sales)

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### Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
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- Israel - (InsurTech Israel - <https://insurtechil.com/>)
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- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
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- United States

### Key Business Objectives

- Network with the insurance industry leaders and help them drive digital transformation initiatives
- Identify tech partners for strategic alliances



[www.newmi.in](http://www.newmi.in)

Newmi operates India's first women-focused OPD payer-provider model—integrating clinical delivery, OPD benefit administration, and AI-enabled care management

**Representative**

Sanchit Agarwal, Founder & CEO; [sanchit@newmi.in](mailto:sanchit@newmi.in), +919899099578

**Countries of interest**

- South East Asia
- Middle East and North Africa (MENA)

**Key Business Objectives**

- Identify new clients including Insurtech, Insurance Companies (Health & Life), Brokers, Benefits Platforms etc.
- Additionally, raise growth capital.


[www.NiFeCard.com](http://www.NiFeCard.com)

Introducing India's first RuPay Health & Wellness Card with a built-in health insurance protection claimable at over 10k Cashless Hospital network across india and sipup for all in under 90sec. Earn Health cashback, save on medical bills, and stay in control of both your health and your money. Now daily expenses are health & gold rewarding, get up to 10% as NiFe Gold Coins back when you swipe your RuPay NiFeCard.

### Representative

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### Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
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- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>)
- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States

### Key Business Objectives

- Mainly Identify New Clients and Raise Funds and Also follow on Latest product and tech related updates


[www.aisuraksha.in](http://www.aisuraksha.in)

At **Nivinsure**, we are building **AISuraksha**, a claims intelligence and compliance automation platform for health insurers, TPAs, and claims platforms.

AISuraksha helps claims teams make faster, more consistent, and defensible decisions by structuring claim documents, validating medical necessity against clinical guidelines, and guiding adjudication workflows – without replacing existing core systems.

Instead of standalone fraud alerts, AISuraksha delivers decision-ready clinical and financial intelligence that reduces manual medical review effort, shortens claim turnaround time, and improves approval consistency across cashless and reimbursement claims.

Fraud detection and regulatory compliance are embedded outcomes, not separate tools. AISuraksha automatically generates audit-ready evidence, FMU/RFI logs, and compliance documentation as a byproduct of better claims decisions.

The platform runs entirely on customer infrastructure (on-prem or VPC), ensuring zero PII/PHI exposure, and integrates seamlessly into insurer, TPA, and InsurTech workflows.

AISuraksha has been recognized with the Mint AI4Good Award 2025, and is building the claims intelligence layer for next-generation health insurance ecosystems in India and globally.

### Representative

Virat Chourasia, Founder & CEO

[virat@aisuraksha.in](mailto:virat@aisuraksha.in), +91-9860295514

### Countries of interest

- Singapore
- United Kingdom
- United States
- Middle East & North Africa (MENA)
- South-East Asia
- Italy
- Africa

### Key Business Objectives

- Identify and partner with global Insurers, TPAs, and InsurTech platforms facing claims efficiency, medical adjudication, and compliance challenges.
- Raise early institutional and strategic capital to accelerate product development and international expansion.
- Build partnerships with international InsurTech associations, clinical guideline bodies, and compliance ecosystems.
- Explore collaborations with reinsurers, TPAs, and health-tech platforms requiring claims intelligence and compliance automation.


<http://www.nizcare.com/>

Nizcare, India's Leading Health and Wellness Destination, brings state-of-the-art digital platform designed for seamless, comprehensive care. With a focus on accessibility, affordability, and personalization, we are redefining healthcare for insurers, corporates, and individuals nationwide and across the globe.

Nizcare is revolutionizing healthcare with a comprehensive suite of solutions tailored to meet lifecycle needs. From preventive care like diet planning, physical fitness, and vitals monitoring to attentive services such as condition management programs for diabetes, hypertension, and mental health, as well as niche offerings like pregnancy care, elder care, surgical assistance, and at-home recovery support – we bring it all together on a user-friendly platform.

Our services are delivered through a blend of in-house specialists and certified fulfilment partners, each an expert in their respective healthcare domains. We cater to insurance brokers, Insurtech firms, insurance companies, and corporates, enabling them to extend these services to their clients, retail customers, employees, and their families.

#### **Future Growth Plans:**

- Focused Vertical Expansion: Develop standalone verticals specializing in areas like eye care, dental care, and more.
- Enhanced Tech Platform: Strengthen our digital infrastructure with a personalized touch, ensuring accessibility for urban and rural populations alike, driving greater reach and utilization.
- D2C Vertical: Establish a direct-to-customer (D2C) model by setting up robust operations, networks, and technology to connect directly with consumers.
- Geographical Expansion: Broaden our footprint across India and venture into global markets, transforming healthcare accessibility on a larger scale.

By combining innovation, expertise, and scalability, Nizcare is poised to set new benchmarks in health and wellness delivery.

#### **Representative**

Dr. Mohamed Nizam, Founder & Chairman  
chairman@nizcare.com; 9994431313

#### **Countries of interest**

- UK (InsTech London – <https://www.instech.london/>)
- Australia (InsurTech Australia – <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association – <https://singaporefintech.org/>)
- Japan (Tokyo FinTech – <https://tokyofintech.com/>)
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- Insurtech NY – (<https://www.insurtechny.com/>)
- Africa Insurtech Rising – (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México – (<http://asociacioninsurtech.mx/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States

#### **Key Business Objectives**

- Discover potential clients and unlock business opportunities
- Establish innovative distribution networks
- Forge strategic partnerships with technology collaborators
- Secure funding to fuel growth and innovation



[www.novactech.com](http://www.novactech.com)

Novac Technology Solutions is a leading force in digital transformation and cloud innovations, specializing in Financial Services, Insurance, Retail, Digital Learning, and Immersive Technology. With a strong commitment to excellence, Novac integrates emerging technologies to optimize costs, enhance quality, and secure competitive advantages for clients. The company operates with CMMI Level 5 and ISO 27001:2013 certifications, ensuring high standards in software development and information security. Novac fosters a culture of inclusivity and diversity, striving to create a supportive work environment that values all perspectives. Recognized for its exceptional workplace and innovative practices, Novac is dedicated to delivering cutting-edge solutions and engaging experiences, backed by a track record of prestigious awards and client success.

Novac Technology Solutions offers a range of innovative products, including cutting-edge platforms for FinTech, InsurTech, Digital Learning, and Immersive Technology, designed to drive digital transformation and enhance business performance.

### **Representative**

Puja Kulshrestha- Market Research, Deputy Manager  
[puja@novactech.in](mailto:puja@novactech.in); 9763728641

### **Countries of interest**

- UK (InsTech London - <https://www.instech.london/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Middle East and North Africa (MENA)
- United States

### **Key Business Objectives**

- Identify new clients in newer locations, and help offer impeccable services in content and training space. Also we would like to explore various channel partners who can help accelerate our business in India as well as in the international market.


<https://nvest.in>

### Problem Statement

- Insurance products and journeys are hard-coded, slow to change, and IT-dependent
- Product launches and regulatory updates take weeks to months
- Distribution channels operate in silos with fragmented systems
- Legacy PAS and sales platforms limit innovation, personalization, and scale
- Advisors struggle with complex products, low productivity, and compliance risk

### Nvest Solution

A configuration-first, no-code/low-code insurance platform that digitizes the entire insurance lifecycle — from product setup and advisory to onboarding, distribution, and servicing — through a single unified backend.

### Product Suite

#### NVision – Benefit Illustration & Advisory

- Regulatory-compliant illustration engine (Life, Health, Group)
- Goal-based advisory & suitability analysis
- Real-time combo illustrations (predefined & on-the-fly)
- Underwriting counter-offers & surrender aversion
- Source-based (channel-level) configuration
- Auto-generated front ends & APIs

#### NCompass – Customer & Partner Onboarding

- Omni-channel onboarding journeys (assisted, DIY, embedded)
- Configurable lead, quote, proposal & issuance flows
- Digital KYC, document collection & payments
- White-labelled partner portals
- Real-time dashboards & reporting

### Representative

Gopesh Modi, Founder and CEO

[gopesh.modi@nvest.in](mailto:gopesh.modi@nvest.in), [VishwaRatna.Nigam@nvest.in](mailto:VishwaRatna.Nigam@nvest.in)

### Countries of interest

- India
- International markets


<https://nuverse.in>

We build pioneering health-tech solutions that have meaningful impact on the society. At Nuverse, we are passionate about making healthcare more accessible, personalized, and efficient for businesses. Our mission is to bridge the gap between healthcare and technology, leveraging cutting-edge solutions to empower organizations and drive positive changes in the industry.

### Representative

Mukesh Mhatre

mukesh@nuverse.in & 9665367334

### Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>)
- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States

### Key Business Objectives

- Global Business Expansion




[www.oloocker.in](http://www.oloocker.in)

Olocker is India's only insurance platform dedicated to jewellery insurance for end customers. A jewellery owner with Olocker subscription can breathe easy and use her jewellery without worrying for events like theft, snatching, housebreaking and natural calamities. Olocker identified this biggest gap in India's insurance ecosystem- after all almost every household owns and buys gold jewellery and in a sense it's their largest financial assets. Olocker works with leading private sector insurance companies and 4000+ jewellery retailers across the country to deliver these services at point of sale itself. Additionally Olocker provides facilitation of unsecured personal/business loans, will creation tool and jewellery portfolio tracker to its subscribers.

### **Representative**

Manish Ranka, Director; [manish@oloocker.in](mailto:manish@oloocker.in) 9769373330

### **Countries of interest**

- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- South East Asia
- Middle East and North Africa (MENA)

### **Key Business Objectives**

- Identify new markets for our services
- Identify partners for expansion, Raise funds, develop cross sell opportunities for our subscribers



<https://oneassist.in/>

OneAssist Consumer Solutions Private Limited is India's highest rated protection expert with 4.7 stars rating on Google and Amazon. With 14 years of experience and 3300+ partners across channels such as General trade, Large Format Retail, Modern trade, Ecomm Marketplaces, NBFCs, Fintechs – OneAssist protects more than 1.8cr active customers. OneAssist makes customer's everyday life easier by providing 24x7 Assistance & Protection in smartphone, laptop, appliances, wallet, eyewear, footwear, furniture, motor and more. Our solutions are innovative, tech-powered, hassle-free and savings-led.

**Representative**

Subrat Pani, Founder

subrat.pani@oneassist.in, 9930033666

**Countries of interest**

- UK
- Singapore
- Southeast Asia
- MENA

**Key Business Objectives**

- Establishing strategic partnerships for business expansion
- Connecting with potential clients
- Product innovation and co-creation



<https://www.oneassure.in>

OneAssure is a leading Direct Insurance Broker (Life & General) and Insurance Technology Service Provider

**Representative**

Ruchir Kanakia (Founder & CEO); [ruchir@oneassure.in](mailto:ruchir@oneassure.in)

**Countries of interest**

- Singapore (Singapore FinTech Association – <https://singaporefintech.org/>)
- Global (Global Insurtech Alliance – <http://www.insurtechalliance.com/>)
- South East Asia
- Middle East and North Africa (MENA)

**Key Business Objectives**

- Raise funds
- Identify partner brokers that we can work with in the other geographies.


[www.pazcare.com](http://www.pazcare.com)

Pazcare is India's leading employee benefits platform, transforming how organizations deliver healthcare and wellness benefits to their workforce. We serve over 2,000 corporate clients covering 500,000+ employees and their families, providing comprehensive solutions including group health insurance, preventive healthcare programs, mental wellness support, and integrated benefits management.

Our platform combines technology-driven benefits administration with strategic healthcare partnerships to deliver measurable improvements in employee wellbeing and organizational health outcomes.

### Organisation Information

- Headquarters: Bengaluru
- Key Locations: Urban Vault 2nd Floor 1371/29 Somasundrapalya, HSR Layout 27th Main 560102
- Founded: 2021
- Team Size: 180
- Key Partnerships: Twin Health, MindPeers, Ekincare, Manoshala, top insurers of the country like Bajaj, ICICI, TATA, And more

### Representative

Sanchit Malik, Founder  
[sanchit@pazcare.com](mailto:sanchit@pazcare.com), +91 9028708626

### Countries of interest

- UK
- Australia
- Singapore
- Japan
- Italy
- Israel
- InsurTech NY
- Africa, Mexico
- South East Asia
- MENA
- United States

### Key Business Objectives

- Explore strategic partnerships with global insurers
- Identify technology and product collaboration opportunities in employee benefits space
- Connect with international HealthTech and InsurTech innovators
- Expand market presence beyond India into Southeast Asian markets
- Raise awareness about India's employee benefits innovation landscape
- Network with potential clients for enterprise benefits solutions


<https://www.plutas.ai/>

Plutas Analytics Private Limited (Plutas.ai) is a climate-tech and insurtech company reimagining how climate risk is understood, priced, and insured in a world of rising volatility. We leverage AI-driven underwriting, real-time climate intelligence, and parametric insurance to enable automated, transparent, and instant risk protection. Our platform empowers insurers and financial institutions with precision pricing while extending resilience to climate-exposed and underserved communities. By embedding scalable risk transfer and resilience infrastructure, Plutas.ai is advancing inclusive insurance and positioning India as a global insurtech innovation leader.

### Representative

Anupam Shrey; [anupam@plutas.ai](mailto:anupam@plutas.ai)

### Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>)
- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- United States

### Key Business Objectives

Through this PitchBook, Plutas.ai aims to leverage international association partners to achieve the following key business objectives:

- Establish global commercial partnerships with insurers, reinsurers, brokers, and MGAs to deploy AI-driven underwriting and parametric climate insurance products across new geographies.
- Acquire enterprise and institutional clients seeking advanced climate risk analytics, automated pricing, and resilience solutions for climate-exposed portfolios.
- Raise strategic capital from global investors aligned with climate tech, insurtech, and sustainable finance to accelerate product development and international expansion.
- Attract senior talent and domain experts in insurance, climate science, and AI to support scaling operations and global market entry.
- Collectively, these objectives position Plutas.ai to scale internationally while building durable, high-impact climate resilience infrastructure.



<https://www.policyparivaar.com>

Welcome to Parivaar, a vision brought out by our founder, whose four decades of experience fuel our passion for making insurance a cornerstone of security in everyone's life and business. We believe that, just like food, clothing, and shelter, insurance is essential for every life and businesses running peace of mind and well-being. At Parivaar, we simplify insurance, ensuring it feels less like paperwork and more like a source of comfort. Whether protecting businesses or securing families, our personalized, solution-driven approach builds trust to retain 98% clients. Our EB Portal takes care of SME & Corporate HR & Employees Insurance Requirement of Onboarding, E Card, Endorsement, Claims & MIS instantly. We prioritize transparency and clarity, keeping our clients at the center of our services. Join us in your journey. Always Together.

**Representative**

Dhandapani – Founder & Director; [dhandapani@policyparivaar.com](mailto:dhandapani@policyparivaar.com)

**Countries of interest**

- Middle East and North Africa (MENA)

**Key Business Objectives**

- Explore New Business Opportunities all over India through online and POSP


[www.pradhi.ai](http://www.pradhi.ai)

Pradhi AI is a voice-first Decision Signal Intelligence company empowering enterprises to go beyond basic speech analytics and uncover real decision signals from conversations. Pradhi decodes emotional, behavioral, and intent cues, revealing the real truth hidden beneath words. Built on a proprietary, neuroscience-driven advanced AI stack, multilingual by design and secured at enterprise scale, Pradhi is fundamentally changing how organizations make revenue, risk, and performance decisions.

At the center of this vision is Pragyavi Sales™, Pradhi's flagship product that turns every sales conversation into powerful, actionable decision signals. Pragyavi Sales™ delivers clear visibility into deal health, forecast integrity, buyer readiness, competitive pressure, and team effectiveness, replacing assumption-led selling with evidence-led execution and transforming conversations into a scalable revenue engine and lasting market edge.

### Representative

Vijayalakshmi Raghavan, Co-Founder & CEO; [viji@pradhi.ai](mailto:viji@pradhi.ai), 9885282112

### Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States

### Key Business Objectives

- Networking: Build high-impact strategic relationships
- Visibility: Establish strong brand leadership and presence
- Fundraising: Secure capital to accelerate scale and expansion




[www.posidex.com](http://www.posidex.com)

Posidex is a leader in AI/ML-powered customer data solutions, helping BFSI and other large enterprises gain real-time, privacy-enhanced insights. Our flagship PrimeMDM unifies and secures fragmented data, providing a 360° customer view while ensuring compliance, risk mitigation, and fraud prevention. With proprietary encryption and data localization, we enable businesses to drive growth, enhance customer experience, and meet evolving privacy regulations.

Trusted by over 75+ enterprises, Top 5 insurers including the largest Insurer in India and other Fortune 500, Posidex is the go-to partner for unlocking growth through customer-centricity.

### **Representative**

Manav Dave, Sr. Vice President – Sales (India); [manav.dave@posidex.com](mailto:manav.dave@posidex.com), Mobile : +91 9322060009

### **Countries of interest**

- Singapore (Singapore FinTech Association – <https://singaporefintech.org/>)
- Global (Global Insurtech Alliance – <http://www.insurtechalliance.com/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States

### **Key Business Objectives**

- Identify New Clients in the insurance sector in India.
- Expand global client acquisition by connecting with international insurers, banks, and regulated enterprises seeking advanced customer data management, compliance, and privacy-preserving data solutions.
- Strengthen international partnerships and alliances with system integrators, consulting firms, and technology partners to accelerate market entry.
- Build regional leadership presence by engaging with industry experts and practitioners.
- Explore growth opportunities by increasing visibility among global stakeholders.



<https://www.probusinsurance.com/>

Probus Insurance Broker Pvt. Ltd. stands out as one of India's fastest-growing insurtech platforms, driven by a commitment to personal, transparent, and empowering protection – "Policy Dilaane Se Claim Dilaane Tak." Our growth is supported by large-scale operations, technological adoption, and a strong organizational foundation.

**Exceptional Digital Adoption & Scale:** We have achieved a 99% digital execution rate of business, utilizing seamless APIs, automation, and analytics-based decisioning. This operational efficiency helped us serve over 18 million policies in the last financial year.

**Deep Market Penetration:** Our distribution network covers over 130 cities and more than 19,500 pin codes, supported by a robust network of over 60,000 PoSPs (Points of Sale Persons), fostering hyper-local trust and reach.

**Strategic Growth & Investment:** We are continuously expanding our capabilities in automation, AI-driven services, and embedded insurance, with backing from investment partner BlueOrchard. We offer a wide range of products, through access to over 45 leading insurers.

**Strong Human Capital:** Probus has been recognized as a Great Place to Work and among the Top 50 Mid-size Best Workplaces for Women in India. Our commitment to diversity is clear, with women representing 40% of our workforce and holding 55% of leadership roles.

### **Representative**

Trupti Balasubramaniam; Email ID – [trupti@probusinsurance.com](mailto:trupti@probusinsurance.com) Contact Number – +91 97909 17082

### **Countries of interest**

- Singapore (Singapore FinTech Association – <https://singaporefintech.org/>)
- Japan (Tokyo FinTech – <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance – <http://www.insurtechalliance.com/>)
- Middle East and North Africa (MENA)

### **Key Business Objectives**

- Global Expansion
- Explore New Business Opportunities



<https://www.protectmewell.com/>

B2B API-first tech firm, specializing in empowering financial institutions—insurers, brokers, banks, wealth managers, and advisors—with the tools to provide unbiased financial advice and select the most suitable financial products for their clients.

**Representative**

Sumit Ramani  
[sumit@protectmewell.com](mailto:sumit@protectmewell.com)

**Countries of interest**

- South East Asia

**Key Business Objectives**

- Identify new clients


[www.protectoriq.com](http://www.protectoriq.com)

Protector IQ is an Insurance Product & Systems Innovation Studio that helps insurers, reinsurers, banks, and financial institutions design, test, and deploy insurance solutions that work in real-world conditions.

We operate at the intersection of risk, underwriting, technology, and field execution, supporting partners across the full product lifecycle — from product structuring and regulatory readiness to system scoping, UAT/QA, and post-launch optimisation.

Protector IQ works with complex and under-served risk segments, including MSMEs, livelihood-linked businesses, climate-vulnerable communities, and emerging commercial risks. Our approach is risk-first and implementation-led, ensuring that products and systems are not only innovative on paper but viable at scale.

Alongside advisory services, Protector IQ builds repeatable frameworks, tools, and SaaS-enabled capabilities to improve speed-to-market, reduce execution gaps, and strengthen underwriting and operational outcomes.

### Representative

Bhakti Dama – Founder & CEO, Protector IQ; [bhaktidama@protectoriq.com](mailto:bhaktidama@protectoriq.com), +91-9987764627

### Countries of interest

- Singapore (Singapore FinTech Association – <https://singaporefintech.org/>)
- Global (Global Insurtech Alliance – <http://www.insurtechalliance.com/>)
- Africa Insurtech Rising – (<https://africainsurtechrising.com.ng/>)
- South East Asia
- Middle East and North Africa (MENA)

### Key Business Objectives

- Identify and engage new institutional clients across insurers, reinsurers, banks, MFIs, and development organisations for insurance product, systems, and risk innovation work
- Build global partnerships with reinsurers, technology providers, and innovation labs to co-create and deploy scalable insurance solutions
- Collaborate with international development agencies and ecosystem partners on climate, livelihood, and inclusion-linked insurance programs
- Access global markets and use cases for adapting India-tested insurance and risk frameworks to other emerging markets



<https://pentaqube.com>

PentaQube is a specialized cybersecurity firm delivering SaaS-based risk assessment platforms for insurers and underwriters. We complement our technology with professional consulting and training, ensuring a comprehensive approach to cyber risk management and organizational resilience.

At the core of our offering is our SaaS-driven capability, anchored by platforms like CRUX, designed to streamline the complex lifecycle of cyber risk assessment. For cyber insurers and underwriters, our technology transforms technical data like attack surface vulnerabilities into underwriting insights linked to policy coverage, enabling precise risk selection and sustainable loss ratios.

Parallel to this, our GRC platform, Auriga, assists organisations in implementing strong GRC frameworks. The Auriga TPRM and QRM modules are already launched and provide vendor risk insights and allow quick and business ready responses to customer security questionnaires.

Beyond our platforms, PentaQube delivers high-touch consulting and advisory services. We recognize that software alone cannot solve every compliance nuance or cultural gap. Our team of experts assists enterprises in navigating complex frameworks, conducting rigorous audits, and implementing robust security architectures.

### **Representative**

Mayur Jadhav, Chief Growth Officer  
mayur@pentaqube.com, +91-998 7778 876

### **Countries of interest**

- Middle East, Africa and South East Asian countries.

### **Key Business Objectives**

- Identify new international markets, partner with insurance companies in different countries for cyber insurance product and services and explore partnerships.


<http://www.quantique.ai/>

Quantique Metadata is an AI-powered InsurTech, Autotech products & digital transformation solutions provider that helps enterprises modernize, automate, and scale their core processes using intelligent technologies. Our no-code, low-code, secure-code platform allows our customers and partners to innovate, move to the market at a rapid pace to stay ahead of the competition and ensure dependable ROI and value for money.

We build secure, modular digital infrastructure designed to accelerate innovation, improve operational efficiency, and unlock scalable growth — particularly for insurance, automotive, healthcare, and other data-intensive industries.

#### **Our InsurTech product portfolio covers:**

- QInsure 360 for OEM/Banks/NBFC/ Intermediators
- Extended Warranty
- Insurance Prediction Model
- AIML powered Vehicle Master Maps
- NBFC Collaboration Models
- InsurTech CRM360
- InsurTech Marketing 360
- InsurTech Field Sales
- InsurTech Interactive Video Marketing
- DigiShift – Transformation Customer Experience in the digital World

#### **Representative**

Thamim Mohamed, CTO

thamim@quantique.ai; +91 96771 77750

#### **Countries of interest**

- UK
- Australia
- Singapore
- Japan
- Global
- Italy
- Israel
- InsurTech NY
- Africa
- Mexico
- South East Asia
- MENA
- United States
- Other

#### **Key Business Objectives**

- We at Quantique Metadata Private Limited through this Pitchbook wishes to enter into global market place and expand product adoption within insurance and automotive sectors by offering innovative solutions to our customers and partners.

<https://www.revrag.ai/>

RevRag AI builds in-app AI agents for BFSI and Fintech enterprises that act as your customers' AI Relationship Managers, guiding them through every step of onboarding, sales, and support. These AI agents enable personalised interactions through multilingual, voice-enabled, and contextual guidance. We help BFSI and FinTech enterprises cut drop-offs and automate complex workflows, moving beyond dashboards and chatbots to in-app AI agents that act the instant data changes.

**Representative**

Ashutosh Prakash Singh, Co Founder & CEO; ashutosh@revrag.ai | +91 99990 71459

**Countries of interest**

- United States

**Key Business Objectives**

- This PitchBook will help Revrag.ai accelerate global business expansion by leveraging international association partners to access new BFSI enterprises, open doors in untapped geographies, and build a strong pipeline of high-value clients.
- It strengthens brand credibility through thought-leadership exposure, enabling easier enterprise trust and faster adoption of our AI onboarding agents. It also unlocks strategic alliances with global tech and consulting partners, supporting scaled distribution.
- Additionally, the visibility helps attract senior talent and strengthens future fundraising conversations by showcasing international demand and market potential



[www.ria.insure](http://www.ria.insure)

## RIA: An AI-First Insurance Holding Company

RIA is an AI-first insurance holding company dedicated to building and transforming the future of the insurance ecosystem. Inspired by the Berkshire/Fairfax model, we leverage cutting-edge AI to create and scale insurance businesses. Our mission is to redefine the insurance landscape by building AI-first businesses that address unmet needs of customers and drive innovation across the insurance value chain.

### Our current holdings include:

**1. GetRIA Technology:** A Vertical AI company that provides the technology backbone for the insurance and healthcare ecosystem. Its flagship technology platform, Symphony, empowers insurers with agentic AI, advanced workflow automation, and a comprehensive rules engine to enhance decision-making and automate processes across product configuration, distribution, risk, underwriting, and claims. GetRIA operates in India and USA.

**2. VisionSure:** India's first dedicated vision benefits service provider. VisionSure is building the foundational infrastructure for vision care benefits, partnering with insurers and healthcare providers to offer comprehensive and accessible eye care solutions to millions of Indians.

By combining our deep insurance expertise with a relentless focus on AI-powered innovation, we are creating a new generation of insurance businesses that are more efficient, customer-centric, and impactful.

### Representative

Nipun Virmani, Founder, [nipun.virmani@ria.insure](mailto:nipun.virmani@ria.insure)

### Countries of interest

- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- United States

### Key Business Objectives

- We hope to reach out to new potential clients and showcase our solution to them


<https://www.riskcovry.com/>

Riskcovry is an AI-first insurtech infrastructure platform enabling insurers, brokers, banks, lenders, and digital enterprises to launch and scale insurance distribution globally. Founded in 2018, our unified API and middleware stack powers omni-channel journeys across life, health, motor, and specialty lines.

Having processed over \$500M+ in insurance premiums and serving 50+ enterprise clients, Riskcovry brings proven distribution infrastructure and scale from India to international markets. We are currently expanding across MENA and the UK, with active enterprise PoCs and partnerships underway, helping regional players modernize distribution, accelerate time-to-market, and build AI-ready insurance ecosystems.

### Representative

Chiranth Patil, Co-founder & Director; [chiranth@riskcovry.com](mailto:chiranth@riskcovry.com) & +91 - 9845708000

### Countries of interest

- UK (InsTech London – <https://www.instech.london/>)
- Insurtech NY – (<https://www.insurtechny.com/>)
- Middle East and North Africa (MENA)
- United States

### Key Business Objectives

Riskcovry's primary objective through the IIA PitchBook is to deepen international enterprise partnerships as we expand across MENA and beyond.

Specifically, we aim to:

- Engage insurers, banks, brokers, MGAs, and large digital platforms evaluating modern insurance distribution and middleware infrastructure
- Build strategic partnerships with regional insurers, system integrators, and ecosystem players
- Strengthen credibility and visibility with global stakeholders supporting enterprise-grade adoption.

The PitchBook serves as a platform to enable long-term strategic conversations with partners aligned to Riskcovry's infrastructure-led growth.


[www.risknox.ai](http://www.risknox.ai)

Risknox is an innovative cybersecurity and insurtech company dedicated to redefining how businesses and insurers approach cyber risk management. Our flagship platform, Resolute, is an AI-powered cyber risk management solution that quantifies cyber hygiene through a Cyber Hygiene Score, much like a credit score. This data-driven platform enables businesses to optimize their cybersecurity investments and insurers to enhance underwriting precision, bridging the gap between cybersecurity practices and insurance requirements.

### Solutions/Offerings

1. Resolute Fortress: Empowers businesses with insights into cyber vulnerabilities, incident prediction, and potential financial impact to improve their cybersecurity posture.
2. Resolute Compass: Supports insurers with actionable data to refine underwriting, risk quantification, and pricing decisions.

In addition to the platform, Risknox offers services such as vulnerability assessments, penetration testing, and compliance audits to complement its solutions and address specific client needs.

### Representative

Vivek Chandran, CEO & Founder

[vivekchandran.nv@risknox.ai](mailto:vivekchandran.nv@risknox.ai); +91-8547212237

### Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- Middle East and North Africa (MENA)
- United States

### Key Business Objectives

- Identify New Clients : Expand the client base by showcasing the Resolute platform and cybersecurity offerings to potential customers in diverse industries, including insurers and enterprises focused on cyber risk management.
- Explore Strategic Partnerships : Collaborate with global insurtech companies, cybersecurity firms, and other partners to co-develop solutions, integrate technologies, or expand market reach.
- Raise Funds : Attract interest from venture capitalists and investors seeking innovative insurtech and cybersecurity solutions, particularly those aligned with AI-powered platforms.
- Enhance Brand Visibility - Position Risknox as a leading player in the cybersecurity and insurtech space by leveraging the association's network and global reach.
- Access International Markets : Leverage partnerships to establish a foothold in new geographies and tap into international markets for both the Resolute platform and professional services.


<https://www.risknox.ai>

Riskwolf is a Swiss Insurtech that helps insurers design, launch, and operate parametric insurance programs for climate, weather, and alternate digital risks (Cloud, Price Shocks etc). Its platform combines real-time and historical data with dynamic risk modelling so insurers can create automated, fast-payout products for sectors like agriculture, gig work, and SME lending. By focusing on measurable triggers and API-based integration, Riskwolf reduces time-to-market for new covers and supports resilience for vulnerable customers in emerging and developed markets alike

### Representative

Ashish Trivedi - Global Head - Partnerships; ashish.trivedi@riskwolf.com (65)90922801

### Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>)
- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States

### Key Business Objectives

- New clients, partners and Company positioning.



<https://www.rootally.com>

We provide comprehensive health assessments that analyze posture, fitness, body composition, and vital signs — all through a simple scan using your mobile camera, with no special equipment needed. The app generates detailed reports and personalized care plans, helping users track, understand, and improve their health through AI-driven insights.

### Representative

Amit Jindal , Co-Founder and CEO  
[amit@rootally.com](mailto:amit@rootally.com); +91 8850596660

### Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>)
- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States

### Key Business Objectives

The PitchBook will help Rootally AI achieve several key objectives through international partnerships: expanding the client base by showcasing our innovative health solutions to new markets, forging strategic alliances to enhance global reach, and attracting investment to support technological advancements. It will also facilitate market penetration by adapting products to diverse health needs and understanding international regulatory landscapes. Additionally, the PitchBook will promote innovation through collaboration enhancing Rootally's capabilities in AI-driven health technology.


<http://www.rsutra.com>

## Overview

Rsutra Analytics & Consulting assists clients in deploying Agentic AI, AI, n8n, RPA, OCR, Analytics, Dashboards, Data Engineering, GIS and web applications. Founded by ex-Big4 management consultants with 30 years of experience in Insurance and BFSI, we are headquartered in Mumbai, India and have clients across continents.

## Services & Capabilities

We assist in tech-enabled process transformation and improving business insights. We have transformed insurers' and brokers' core processes like Sales, New Business, Underwriting, Claims, Customer Service, Endorsement and other processes in Distribution, Finance, Accounting, Risk, Reinsurance and HR. Our service delivery approach is project based as well as on T&M basis. We have strong resource pool of developers and industry experts with skills in AI, Data Science, Data Engineering, RPA, Agentic Automation, Process improvement / re-engineering, analytics, consulting and web technologies.

## Delivery Approach

Organizations face challenge in deciding the right technologies and architecture for AI and Agentic rollout. The risk of failures is high and accessing partners with genuine expertise and skilled resources is a challenge. With our proven track record, domain knowledge, in-depth tech skills and robust project management, we have assisted leading insurers in large transformation initiatives. Our high success rates and service levels ensure that clients achieve business buy-in and desired RoI.

## Our Alliances

We have partnerships with Microsoft (Power tools), Automation Anywhere, UiPath, AWS, Google, ESRI, for deploying new age AI, automation and Digitization solutions through consultative approach.

Achievements

We were awarded "20 Most promising Machine Learning startups" by CIO review magazine and "Excellence in Process Automation" by leading RPA automation solution OEM.

## Representative

Alpes Patel (Director); [alpeshpatel@rsutra.com](mailto:alpeshpatel@rsutra.com)

## Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>)
- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia, Middle East and North Africa (MENA), and United States

## Key Business Objectives

- Identify New clients and projects in other geographies
- Market expansion
- Exchange of Best practices
- Networking with local Tech players in international markets


<https://www.sbilife.co.in>

SBI Life Insurance ('SBI Life' / 'The Company'), one of the most trusted life insurance companies in India, was incorporated in October 2000 and is registered with the Insurance Regulatory and Development Authority of India (IRDAI) in March 2001.

Serving millions of families across India, SBI Life's diverse range of products caters to individuals as well as group customers through Protection, Pension, Savings and Health solutions.

Driven by 'Customer-First' approach, SBI Life places great emphasis on maintaining world class operating efficiency and providing hassle-free claim settlement experience to its customers by following high ethical standards of service. Additionally, SBI Life is committed to enhance digital experiences for its customers, distributors and employees alike.

SBI Life strives to make insurance accessible to all, with its extensive presence across the country through its 1,082 offices, 24,939 employees, a large and productive network of about 264,058 agents, 79 corporate agents and 14 bancassurance partners with more than 41,000 partner branches, 140 brokers and other insurance marketing firms.

In addition to doing what's right for the customers, the company is also committed to provide a healthy and flexible work environment for its employees to excel personally and professionally.

SBI Life strongly encourages a culture of giving back to the society and has made substantial contribution in the areas of child education, healthcare, disaster relief and environmental upgrade. In 2023-24, the Company touched over 1.05 lakh direct beneficiaries through various CSR interventions.

Listed on the Bombay Stock Exchange ('BSE') and the National Stock Exchange ('NSE'), the company has an authorized capital of ` 20.0 billion and a paid up capital of ` 10.0 billion. The AUM is ` 4,389.5 billion.

*(Numbers & data mentioned above are for the period ended September 30, 2024)*

## Representative

Sandeep Chopra, Vice President, [sandeep.chopra@sbilife.co.in](mailto:sandeep.chopra@sbilife.co.in), 7042198188  
Devika Halande, Manager, [devika.halande@sbilife.co.in](mailto:devika.halande@sbilife.co.in), 8657383098

## Countries of interest

- UK (InsTech London – <https://www.instech.london/>)
- Australia (InsurTech Australia – <https://insurtechaustralia.org/>)
- Singapore (Singapore Fintech Association – <https://singaporefintech.com>)
- Japan (Tokyo Fintech – <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance – <https://www.insuretechalliance.com/>)
- Italy (Italian InsureTech Association – <https://insurtechitaly.com/>)
- Israel (InsureTech Israel – <https://insurtehil.com/>)
- Insurtech NY – (<https://www.insuretechny.com/>)
- Africa Insuretech Rising – (<https://aftricainsurtechrising.com.ng/>)
- Asociacion InsurTech Mexico – (<http://asociacioninsurtec.mx/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States

## Key Business Objectives

- Identification of new partners for our use cases.



**SECURIS360**<https://www.securis360.com/>

Securis360 Inc. is a boutique cybersecurity and data privacy compliance management consulting firm based in Pittsburgh, PA, founded by Mr. Harsh who used to work at PwC in New York and holds a CISA certification. Our India office head Mr. Nisarg Trivedi was heading the EY practice in Ahmedabad for over 7 years. Our expertise lies in SOC1/SOC2, ISO27001, GDPR, HIPAA, HITRUST, CCPA as well as Pentest, Cloud Security, Devops etc.

**Representative**

Harsh Kashiparekh, CEO

harsh@securis360.com; +91 9924797770, +1 6195593838

**Countries of interest**

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>)
- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States

**Key Business Objectives**

- Identify new partners and clients whom we can assist with data privacy compliance regulations.



[www.sejalbima.com](http://www.sejalbima.com)

Sejal Insurance Broking Ltd is the leading broking firm. Specializing in broking all Motor, Health, Life , Marine, Travel, Liabilities and all Commercial lines.

**Representative**

Mitesh K Gada – Promotor  
mkg@sejalgroup.co.in (m) +919821050525

**Countries of interest**

- Singapore (Singapore FinTech Association – <https://singaporefintech.org/>)
- India

**Key Business Objectives**

- Sejal wants to distribute products with all innovative channels. looking for tech solution for entire value chain of this business.


[www.shovelsolutions.in](http://www.shovelsolutions.in)

Shoveltech Solutions Pvt Ltd, in association with Centrico Insurance Repository Limited [CIRL—formerly known as CDSL Insurance Repository Limited], is excited to introduce our newly developed solution for the insurance industry and their network hospitals, designed to revolutionise the processing of health claims. As pioneers in this domain, we believe our innovative solution will streamline operations, enhance transparency, and significantly benefit both hospitals and insurance providers.

### **National Health Claims Exchange [NHCX] Overview**

In the dynamic healthcare sector, the National Health Claims Exchange (NHCX) by the National Health Authority (NHA) emerges as a transformative solution. By leveraging data-driven processes, NHCX streamlines operations, enhances transparency, and ensures compliance, paving the way for a more efficient and collaborative healthcare ecosystem. This initiative promises to deliver much-needed advancements in healthcare claims processing.

### **Shoveltech's Initiative**

Shoveltech & CIRL NHCX Connector seamlessly integrates with the existing IT systems of hospitals, insurers, and TPAs, delivering unmatched efficiency and compliance with National Health Authority [NHA] and Insurance Regulatory and Development Authority of India [IRDAI] guidelines. It accelerates claim approvals for hospitals and enhances operational agility for insurers and TPAs, bridging the gap between stakeholders with precision. Tailored to optimise workflows, it ensures a streamlined claims process while minimising disruptions, empowering all parties with a robust, future-ready solution. Shoveltech & CIRL are your trusted partners for transforming healthcare operations. Our solution ensures seamless compliance with ABDM-NHCX guidelines while revolutionising the healthcare ecosystem. Hospitals, insurers, and TPAs can effortlessly adopt cutting-edge NHCX features to deliver superior patient experiences, enhance operational efficiency, and minimise costs.

### **Representative**

Harshad Bhojane, CEO

[info@shovelsolutions.in](mailto:info@shovelsolutions.in); +91 97026 71106, 98673 16381

### **Countries of interest**

- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- India

### **Key Business Objectives**

- Identify New Clients and Build Business Network
- Enhance our Visibility in the Industry
- Create awareness of our unique solutions.



<https://www.shriramgi.com/>

Shriram General Insurance Company Limited (SGICL) is a part of SHRIRAM GROUP – a multidimensional, multilocal organisation with interests in the field of Truck Financing, Life Insurance, Share Trading, Bulk Drugs, Software Consultancy, and Project Engineering & Real Estate.

SGICL was a joint venture between Shriram Capital Limited and Sanlam Limited (South Africa). SANLAM Limited is a major financial services company in South Africa, listed in the Johannesburg Securities Exchange and Namibian Stock Exchange. SANTAM is a part of SANLAM Limited, which is engaged in General Insurance business and ranked as the best Insurance Company in South Africa. In April 2022, Tangent Asia Holdings II Pte. Ltd., Singapore (KKR Group) picked up 9.99 % stake in Shriram General Insurance from Shriram Capital Limited. The transaction was done with the valuation of SGI at 18,000 crores. In March 2023, the shares held by Shriram Capital Limited were transferred to Shriram GI Holdings Private Limited, which is now the holding Company of SGICL.

Shriram General Insurance offers a wide range of general insurance solutions including Motor, Travel, Home and more that are designed to fit every need. The business philosophy of Shriram General Insurance is to serve the largest number of common people (“Aam Admi”). The Group’s continued focus on addressing customer needs, nurturing talent and bringing a home-grown technology platform while delivering to the underserved segments of the economy, has ensured strong growth & sustainability for over 4 decades. The Group’s vision is serving to the underserved and creating value at the bottom of the Pyramid.

#### Credentials:

- Investment assets as on 31.03.2023 – Rs. 11264 Crores
- Nil pending consumer grievances as on 31.03.2023
- More than 200 Offices & 3000 employees PAN India
- Presence in Philippines as “SGI Philippines”
- Profit before tax as on 31.03.2023 – Rs. 500 Crores
- Accumulated profit as on 31.03.2023 – Rs. 2164 Crores
- Solvency Ratio as on 31.03.2023 – 4.91

#### Representative

Himanshu Upadhyay – Head Digital

himanshu.upadhyay@shriramgi.com; 9649903579

#### Countries of interest

- UK (InsTech London – <https://www.instech.london/>)
- Australia (InsurTech Australia – <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association – <https://singaporefintech.org/>)
- Japan (Tokyo FinTech – <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance – <http://www.insurtechalliance.com/>)
- Italy – (Italian InsurTech Association – <https://www.insurtechitaly.com/>)
- Israel – (InsurTech Israel – <https://insurtechil.com/>)
- Insurtech NY – (<https://www.insurtechny.com/>)
- Africa Insurtech Rising – (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México – (<http://asociacioninsurtech.mx/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States

#### Key Business Objectives

- Identify New Clients
- Build Strategic Partnerships
- Expand Market Reach
- Enhance Brand Visibility
- Develop New Products or Services
- Gain Market Intelligence
- Strengthen Networking Opportunities


<https://silverbullet.tech/>

ISilverBullet is a leading financial B2B gateway platform transforming Investments, Insurance, and Lending. It empowers insurers, banks, and fintech platforms with plug-and-play API integrations to quickly launch digital solutions, enhancing customer experiences with dynamic tech infrastructure.

### Gateways Overview:

**1. Insurance Gateway:** A scalable solution connecting insurers with distribution partners to simplify sales processes. It enables multi-insurer quotes, proposals, and policy issuance across:

- Life Insurance: Term Plans, Savings, ULIPs, Endowments
- General Insurance: Motor, Travel, Cyber, Property
- Health Insurance: Family, Senior Citizen, Arogya Sanjeevani, Mediclaim Policies

### Key Benefits:

- Unified Integration: Connect with all major insurers through one platform.
- Ease & Flexibility: Switch between insurers and products effortlessly.
- Comprehensive Tools: Manage journeys with dashboards, CRMs, and instant premium calculators.
- Security & Performance: Features like encryption, serverless architecture, and high availability.
- Seamless Implementation: Standardized APIs for smooth UI/UX integration.

**Market Impact:** By bridging gaps in insurance distribution, ISB enables insurers to expand their reach and distributors to tap into untapped markets.

### Distributors using our Insurance Gateway Platform:

HDFC Securities, Arka, Coversure, Policy Bazar Partners, Nivesh, Tata Digital, KVB, Angel One, Armour, OneInfinity, Axis Securities, Paynearby, AssetPlus, Wealth Right, Latin Manharlal, Insurance Padosi, Funds India, Autohangar, and Impact Guru.

**2. Wealth Gateway:** ISilverbullet provides a comprehensive gateway that connects key players in the wealth management ecosystem, including portfolio managers, asset managers, AIFs, banks, NBFCs, neo-banks, wealth tech companies, fintech platforms, wealth advisors, RIAs, distributors, and IFAs.

**The platform supports a wide range of financial products, such as:** PMS (Portfolio Management Services), AIF (Alternative Investment Funds), MLD (Market Linked Debentures), Alternate Debt, Fixed Deposits

### Key Features of the Wealth Gateway:

- Wide Adoption: Over 100+ AMCs and 300+ distributors use the ISilverBullet Wealth Gateway platform.
- Low-Code Platform: Easily onboard investors digitally in just a few days
- Seamless Integration: Pre-built integrations for smooth onboarding and payment processing.
- Security & Compliance: Fully secured and compliant with regulations, with flexible deployment options—either on-premise or on the cloud.
- Open APIs: Easily embed new products into existing offerings with customizable open APIs.

### Representative

Milan Ganatra, CEO and Founder  
[milan.ganatra@silverbullet.tech](mailto:milan.ganatra@silverbullet.tech); +919821088662

### Country of interest

- India

### Key Business Objectives

Identify New Clients and Markets, Build Strategic Partnerships, Increase Brand Visibility, Enhance Market Credibility, Strengthen Distribution Channels, and Talent Recruitment.



[www.sudlife.in](http://www.sudlife.in)

Founded in 2009, Star Union Dai-ichi Life Insurance (SUD Life) is a joint venture between two of India's leading public sector banks, Bank of India and Union Bank of India, and Dai-ichi Life Holdings, a leading life insurance company in Japan.

With a robust collective network of over 19,000 distribution points catering to more than 15 million customers, SUD Life has one of the largest life insurance distribution footprints in India.

### **Representative**

Anu Chaudhuri-Ghosh – Marketing & Digital  
[anasuya.ghosh@sudlife.in](mailto:anasuya.ghosh@sudlife.in)

### **Countries of interest**

- US/UK Indian Diaspora

### **Key Business Objectives**

- Stay connected with the latest innovation in the sector and be identified as a leading sponsor of such innovation


[www.symbo.co](http://www.symbo.co)

Symbo is a leading insurtech broker revolutionizing the way insurance is embedded and distributed across industries. Think of Symbo as the ultimate "insurance gateway"—a comprehensive solution for enterprises to offer contextual, relevant, and intuitive insurance products to their end consumers, seamlessly integrated into their ecosystems. With just 1 API, we empower brands to access and distribute general, life, and health insurance from 40+ insurers across India, creating a scalable, tailored approach that delivers maximum value.

At Symbo, we are a team of driven professionals passionate about not just simplifying insurance but building profitable and scalable insurance ecosystems for our partners. Our goal is to enable systems that solve genuine risk for customers while maximizing value for enterprises.

Our platform-agnostic infrastructure is customized to meet the unique needs of partners in fintech, BFSI, logistics, travel, ecommerce, healthtech, and more. From onboarding to policy management and claims processing, we offer end-to-end solutions complemented by customizable dashboards and tailored GTM strategies designed to maximize insurance penetration and customer satisfaction.

We serve as enablers for brands seeking to build their own insurance ecosystems and also work closely with insurers to slice and dice underwriting into solutions that fit each partner's unique requirements. Our robust middleware bridges insurers and distributors, simplifying insurance attachment for enterprise partners while reshaping how insurance is experienced and accessed.

With 50+ partners, handling over 5 million policies per month and 30,000+ claims processed monthly, Symbo is at the forefront of driving growth and innovation in digital insurance distribution. Headquartered in Andheri, Mumbai, we are proud to be the partner of choice for enterprises looking to integrate insurance into their core offerings.

### Credentials:

- Investment assets as on 31.03.2023 – Rs. 11264 Crores
- Nil pending consumer grievances as on 31.03.2023
- More than 200 Offices & 3000 employees PAN India
- Presence in Philippines as "SGI Philippines"
- Profit before tax as on 31.03.2023 – Rs. 500 Crores
- Accumulated profit as on 31.03.2023 – Rs. 2164 Crores
- Solvency Ratio as on 31.03.2023 – 4.91

### Representative

Kartik Poddar, [kartik@symboinsurance.com](mailto:kartik@symboinsurance.com)

### Countries of interest

- Singapore (Singapore FinTech Association – <https://singaporefintech.org/>)
- Global (Global Insurtech Alliance – <http://www.insurtechalliance.com/>)
- South East Asia

### Key Business Objectives

- Identify new clients in fintech, ecommerce, healthtech, and BFSI to expand our global footprint.
- Forge strategic partnerships with insurers and enterprises to enhance our product offerings.
- Increase visibility as a leading insurtech enabler in the international market.
- Explore growth opportunities through collaborations and innovation in embedded insurance ecosystems.



[www.safetree.in](http://www.safetree.in)

SafeTree is an InsureTech in providing risk based insurance product to corporates and in the development of new innovative solutions. We have introduced 7 new insurance propositions in India including for products for Fertility Industry , Liability and parametric solutions. The Company has introduced AI based solution for issuance of surety bonds

**Representative**

Vikas Anand, CEO and Founder ; [vikas.anand@safetree.in](mailto:vikas.anand@safetree.in) & 9971500192`

**Countries of interest**

- UK (InsTech London - <https://www.instech.london/>)
- Insurtech NY - (<https://www.insurtechny.com/>)

**Key Business Objectives**

- Collaborate with international players and raise funds in future


<https://saininnovation.com/>

We work on two broader themes, AI for Everyone and Agile for Everyone.

We co-create future-ready Agile & AI capabilities unique to your business priorities and emerging opportunities. We are an Enterprise Transformation organization to build world-class capabilities in AI, Agile, Product, Leadership, Innovation, Technology. We help Insurtech companies accelerate transformation, upskill teams, by Coaching, Consulting and implement scalable, value-driven ways of working.

### **Representative**

Sekhar Burra CEO; [sekhar@saininnovation.com](mailto:sekhar@saininnovation.com)

### **Countries of interest**

- UK (InsTech London - <https://www.instech.london/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)

### **Key Business Objectives**

- Expand Global Thought Leadership & Community Influence
- Build a Strategic Consulting Practice in AI and Business Agility
- Strengthen Partnerships & Alliances for Market Expansion
- Build a High-Performance Consulting & Trainer Network
- Develop AI-Powered Enterprise Solutions & Agents

[www.sofove.com](http://www.sofove.com)

An InsureTech startup focusing on solving problems of accuracy & efficiency for Commercial Lines products. A platform for improving data ingestion, automate risk assessments for Commercial Lines insurance. Use ML to assimilate unstructured data, use AI algorithms to learn & perform risk summaries & assessments, and provide platform solutions using scalable technologies to Fire, Engg, Marine, Liability, Misc & other commercial risks.

**Representative**

Sudhash Natarajan, Founder director  
[sudhash@sofove.com](mailto:sudhash@sofove.com), +91 9986057711

**Countries of interest**

- Singapore, Global, InsureTech NY, South East Asia

**Key Business Objectives**

- Cocreate solutions with Insurers / large brokers
- Identify new clients
- Raise funds

## TECH90ONE

<http://www.tech90one.com>

Tech 90 One Solutions LLP is a niche (Re)InsurTech company focused on building purpose-driven technology solutions for the reinsurance ecosystem. Founded by professionals with deep domain experience in reinsurance broking and operations, the company addresses long-standing challenges such as workflow inefficiencies, data fragmentation, and relationship management gaps faced by reinsurance brokers.

Its flagship product, REZO, is a comprehensive reinsurance broker management system designed to streamline end-to-end reinsurance operations. REZO enables brokers to manage treaty and facultative placements—both proportional and non-proportional—along with endorsements, technical accounts, claims, settlements, and compliance workflows on a single unified platform. Built specifically for reinsurance brokers, REZO enhances operational visibility, reduces manual dependency, and improves control across the reinsurance offer lifecycle.

KAIWA complements REZO by focusing on relationship and engagement management. It helps professionals capture meeting notes, track interactions, manage follow-ups, events, client information, ratings, and key relationship milestones, strengthening client relationships and improving business development effectiveness.

Together, REZO and KAIWA offer a practical, broker-centric technology stack that combines operational efficiency with relationship intelligence, supporting reinsurance brokers in India and international markets, including MENA and Africa.

### Representative

Saumil Parekh, Co-Founder; [saumil.parekh@tech90one.com](mailto:saumil.parekh@tech90one.com), +91 98205 07410

### Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>)
- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia, Middle East and North Africa (MENA), United States

### Key Business Objectives

- Expand adoption of REZO within India, MENA, and Africa
- Acquire early adopters and pilot partners for KAIWA
- Strengthen brand recall across global ReinsureTech and InsurTech communities
- Build strategic relationships with regional and international associations
- Explore partnerships for global expansion and local-market adaptation



<https://www.tesquirel.com>

At TesQuirel Solutions, we are focused on one simple goal—helping organizations build and deliver high-quality software with confidence. Our AI-driven product suite, Breez for no-script test automation, VeritAI for intelligent and touchless QA, and Alris for visual testing, is designed to reduce complexity, accelerate releases, and improve reliability across modern digital systems. We partner closely with our customers to make quality a business enabler, not a bottleneck, by embedding automation, intelligence, and governance into their quality journey from day one.

**Representative**

Prasad Jwalapuram (Director); [prasad.jwalapuram@tesquirel.com](mailto:prasad.jwalapuram@tesquirel.com); 9004780577

**Countries of interest**

- UK (InsTech London – <https://www.instech.london/>)
- Global (Global Insurtech Alliance – <http://www.insurtechalliance.com/>)
- Israel – (InsurTech Israel – <https://insurtechil.com/>)
- Africa Insurtech Rising – (<https://africainsurtechrising.com.ng/>)
- Middle East and North Africa (MENA)

**Key Business Objectives**

- We are keen to expand in other markets and would like to connect with International association partners to identify new clients



<http://www.dtrisk.com>

The Dubbo-Tamworth Risk Management Company (DTRisk) is an agriculture and new energy risk focused catastrophe risk modelling company.

Our models combine scientific rigour with state-of-the-art research to serve insurers, reinsurers and brokers. Models are made available on a modern software platform as a full-featured SaaS, Intranet or desktop application serving the IT requirements of a wide range of organizations.

Going beyond calculating losses for new contracts and renewals, we support insurers throughout the growing season. We also provide a free-to-use parametric risk pricing tool as a service to the agricultural insurance industry.

In addition to building models, we apply our understanding of insurance and IT to support insurers and brokers with custom data science and software solutions.

### Representative

Gautam Sarup (CEO); [gautam@dtrisk.com](mailto:gautam@dtrisk.com); +64 22 531 6701

### Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>)
- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States

### Key Business Objectives

- Find insurers, reinsurers and brokers looking for a partner committed to helping them improve underwriting accuracy and helping their businesses grow.
- Collaborate with other organizations to develop useful solutions for natural catastrophe insurance.


[insurance.toolyt.com](https://insurance.toolyt.com)

Toolyt is a versatile platform designed to streamline operations, enhance productivity, and improve customer engagement for insurance companies. It empowers agents with easy-to-use mobile-first tools for managing activities, tracking leads, and automating policy renewals. By offering intelligent nudges, real-time insights, and a highly customizable interface, Toolyt ensures seamless adoption and efficiency in daily workflows.

For insurers, Toolyt simplifies policy management by integrating with third-party solutions, enabling smooth data capture, and reducing errors. Its hierarchy-based visibility and compliance-driven features provide secure access to critical information, fostering trust and operational transparency.

The Toolyt DOT feature further enhances productivity by providing intelligent task allocation, ensuring field teams stay focused on high-priority activities while minimizing manual data entry. DOT brings a level of supervision and efficiency that drives better results and increased satisfaction across the organization.

### Representative

Nizamudheen V, [nizam@toolyt.com](mailto:nizam@toolyt.com)

### Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>)
- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States

### Key Business Objectives

- Business expansion




[www.eoxegen.com](http://www.eoxegen.com)

Track Four Infotec (I) Private Limited is a leading insurtech company headquartered in India with a focus on Health Insurance segment.

Track Four is highly committed to innovate insurance technology which is demonstrated with its unwavering focus on developing user-friendly and scalable technology solutions that seamlessly integrate into the health insurance value chain.

Trusted by leading insurance companies and TPAs, Track Four Infotec has demonstrated swift and agile implementation experience across multiple geographies including Asia, Middle East and Africa region.

eOxygen: Bridging the gap in the insurance landscape worldwide

eOxygen offers a seamless end-to-end digital insurance system for quotation, benefit illustration, policy issuance, renewals, endorsements and claims management. Our implementation experience helps insurers faster GTM with front end configurations and best practices. eOxygen claims module enables streamline the claims management process with automated rules-driven adjudication, fraud detection, and settlement tracking.

### Representative

Gagan Kapur, CEO, [gagan.kapur@eoxegen.com](mailto:gagan.kapur@eoxegen.com), 9874174946

### Countries of interest

- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- South East Asia
- Middle East and North Africa (MENA)

### Key Business Objectives

- Help insurance companies accelerate the IT adoption & advancement easier and faster.


<https://www.truecover.net>

TruCvr Technologies (True Cover) is an InsurTech startup operating since 2018. We are focused on making Health and motor Insurance simple and easy for all stakeholders and brings savings from multiple solutions – Payers, Providers, Administrators (Brokers & TPA's), Sponsors (Employers & Governments) & End users. Our benefit management module offered as a SaaS solution is used by Insurers, Brokers and leading TPA's to manage all aspects of Health Insurance journey – Onboarding, Enrolment, Data Interactions, Reporting and Analytics. We have successfully managed seamless experience delivery for different kinds of plan designs across Group Health, Group Term Life and Personal Accident TrueClaim, our module for claims automation has demonstrated the capability to automate end to end health and motor insurance claims process irrespective of the policy terms and their complexities. The solution is powered by Smart Contracts based rule system, AI Enabled Data Classification & Document Extraction. We are working towards a 0 touch claims process. Our solution for AI Enabled Fraud identification for image and data along with abuse in pharmacy and investigation integrated with audit automation tools. The solutions are integrated with innovative payment solutions along with leading payment rails and banks. The solution is deployed with a large State Government run scheme and also in pilot with leading Insurance companies is also first prize winner of Grand Startup Challenge organized by the Government of India. We assist the Insurance company and Government in real time identification of fraud and abuse in health claims and controlling their loss rates. TrueCover's solutions are available as a single integrated platform and also as independent modules.

### Representative

Nitin Srivasatava, Founder and CEO  
[nitin@truecover.net](mailto:nitin@truecover.net)

### Countries of interest

- Australia (InsurTech Australia – <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association – <https://singaporefintech.org/>)
- Japan (Tokyo FinTech – <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance – <http://www.insurtechalliance.com/>)
- Italy – (Italian InsurTech Association – <https://www.insurtechitaly.com/>)
- Israel – (InsurTech Israel – <https://insurtechil.com/>)
- Insurtech NY – (<https://www.insurtechny.com/>)
- Africa Insurtech Rising – (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México – (<http://asociacioninsurtech.mx/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States

### Key Business Objectives

- Identify alliance partners for global reach,
- Access to new clients,
- Investor Connects


<https://valuenable.in/>

ValuEnable is a 3-year old and start-up focused on solving problems for the 23 Cr. existing life insurance policyholders in India, zeroing on policy continuance, retention and existing customer management. Our multi-stack platform has till date addressed INR 16,000 Cr worth of surrender intents and revived policies worth Rs. 170 cr premium with 9 of the top 10 private life insurers.

**Content Engine** – Our B2B SaaS platform – helps customise communication with policy level benefit/loss quantifications for our insurer partners, which was hitherto practically missing for existing life insurance customers.

**Policy Loan Marketplace** helps insurance policyholders avail low interest secured loans against their policies from a choice of lenders on our platform – from the comfort of their homes, on the same day ! This in turn helps life insurers in AUM retention and renewal premium collections.

**Our Buyout Platform** helps create a market for pre-owned policies, leading to a win-win-win for policyholders (by helping them with liquidity while they retain life cover), investors (by giving them access to an instrument with superior risk-return profile) & life insurers (by helping AUM retention and future renewal collection.)

ValuEnable is founded by actuaries Mithil Sejpal and Satprem Mohanty who started ValuEnable post a decade each in the private life insurance industry with organisations such as HDFC Life and ICICI Pru. Rainmatter (Zerodha's fintech focused fund) is a key investor in ValuEnable.

### **Representative**

Satprem Mohanty, Co-Founder  
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### **Countries of interest**

- Singapore (Singapore FinTech Association – <https://singaporefintech.org/>)
- Japan (Tokyo FinTech – <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance – <http://www.insurtechalliance.com/>)
- Israel – (InsurTech Israel – <https://insurtechil.com/>)
- Insurtech NY – (<https://www.insurtechny.com/>)
- South East Asia
- Middle East and North Africa (MENA)

### **Key Business Objectives**

- Get discovered by potential clients and for collaboration opportunities

# VideoCX.io

(Earlier known as WorkApps)

[www.VideoCX.io](http://www.VideoCX.io)

VideoCX.io is a full suite comprehensive Video Banking and Servicing platform which can be used for use cases like customer onboarding, policy servicing, surrender, claims processing, property or car inspection and creating a national level Video Branch.

## Representative

Rudrajeet Desai – Founder and CEO  
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## Countries of interest

- UK (InsTech London – <https://www.instech.london/>)
- Australia (InsurTech Australia – <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association – <https://singaporefintech.org/>)
- Insurtech NY – (<https://www.insurtechny.com/>)
- Africa Insurtech Rising – (<https://africainsurtechrising.com.ng/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States

## Key Business Objectives

- Identify new markets outside of India and meet potential customers



[www.getvisitapp.com](http://www.getvisitapp.com)

### **Visit Health**

We are a Health tech company providing OPD & Wellness ecosystem to Insurers, Brokers & Corporates.

### **Representative**

Vaibhav Singh, Co-founder

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### **Countries of interest**

- Singapore (Singapore FinTech Association – <https://singaporefintech.org/>)
- Italy – (Italian InsurTech Association – <https://www.insurtechitaly.com/>)
- South East Asia
- Middle East and North Africa (MENA)

### **Key Business Objectives**

- Identify new clients who would need our tech solution. SaaS play outside India.

## VISIONSURE

<https://www.bevisionsure.com/>

### The Problem: A Massive, Untapped Opportunity in Indian Healthcare

Are you looking to differentiate your health benefits offering or health insurance products and tap into a vast, underserved market? The Indian healthcare landscape has a significant and unaddressed gap: vision care. For millions of Indians, access to quality eyecare and eyewear remains a challenge due to issues with accessibility and affordability.

This presents a strategic opportunity for forward-thinking insurers, intermediaries, and wellness aggregators. The demand for vision benefits has always existed, but a scalable, organized solution has been missing. Until now.

### About VisionSure: Your Dedicated Partner in Vision Benefits

VisionSure is India's first dedicated vision benefits service provider created with a single mission: to build the enabling infrastructure for vision benefits in India.

VisionSure will help you give your customers access to high quality, organised, and affordable healthcare services from its network of eyewear and eyecare service partners. We provide care co-ordination and access to benefits across eyewear, eye surgeries, eye camps, ophthalmology, prevention services, etc. We empower you to offer comprehensive and flexible vision care benefits to your customers, while we manage the operational complexity.

VisionSure has a cutting edge AI first technology platform that ensures scalability and supports an amazing experience for your customers when they use your benefits.

### How to Access Our Service: A Simple Partnership Model

Partnering with VisionSure is straightforward. We are built to integrate with your existing business model, allowing you to expand your offerings with minimal effort. You focus on what you do best – owning the customer relationship and creating and distributing the right healthcare plans and health insurance products. We provide the complete backend solution – Whether you are an Insurance Company looking to embed vision benefits into your group or retail health products, a Healthcare Company adding a compelling vision wellness product to your customers, or a Wellness Aggregator wanting to add vision care to your suite of services, VisionSure is your ideal partner.

### Representative

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### Countries of interest

- Singapore (Singapore FinTech Association – <https://singaporefintech.org/>)
- Japan (Tokyo FinTech – <https://tokyofintech.com/>)
- Insurtech NY – (<https://www.insurtechny.com/>)
- South East Asia
- Middle East and North Africa (MENA)

### Key Business Objectives

- Identify new partners


[www.vitesse.io](http://www.vitesse.io)

Vitesse is the trusted financial infrastructure connecting the global insurance ecosystem. Built purposefully for insurers, MGAs, TPAs, and brokers, Vitesse enables the secure, real-time movement of claims funds and delivers end-to-end financial control across the value chain.

Through a unified platform for claims fund optimization, real-time global payments, and financial network infrastructure, Vitesse empowers the insurance industry to act fast, stay in control, and excel. By replacing fragmented legacy banking processes with a modern, regulated solution, Vitesse helps insurers increase liquidity, automate operations, enhance compliance, and deliver faster, more transparent claims experiences.

Vitesse has facilitated over \$20B in payments across 200+ countries and currencies, unlocking hundreds of millions in claims fund returns to insurers' balance sheets. Backed by global investors and regulated across the UK, EU, and US—including Vitesse Trust Company, LLC (chartered by NYDFS)—Vitesse provides the resilience, security, and trust the industry demands.

### Representative

Chris Palmer, Chief Strategy Officer – Insurance  
[chris@vitesse.io](mailto:chris@vitesse.io) | +44 (0) 7932 199705

### Countries of interest

- United Kingdom
- United States
- Singapore
- Japan
- South East Asia
- MENA
- Global

### Key Business Objectives

- Expand adoption of Vitesse's trusted financial infrastructure across global and India-focused insurers, MGAs, and claims ecosystems
- Identify new clients seeking claims fund optimization, real-time payments, and operational control
- Build strategic partnerships across the InsurTech and insurer value chain
- Increase awareness of Vitesse's regulated footprint and trusted system-of-record role in claims fund management
- Support insurers in modernizing treasury operations and improving capital efficiency through automation and visibility




[www.watchyourhealth.com/](http://www.watchyourhealth.com/)

## Watch Your Health (WYH): SaaS Platform for Customer Engagement

WYH bridges the gap between individuals, healthcare providers, and businesses, empowering users to take control of their health while enabling organizations to boost customer loyalty, optimize outcomes, and drive growth.

### Key Problems Solved

- Low Engagement: Personalization fosters satisfaction and loyalty.
- Retention: Tailored strategies reduce churn.
- Revenue Loss: AI tools boost cross-sell/up-sell opportunities.
- Data Challenges: Actionable insights from advanced analytics.
- Proactive Care: Predictive tools forecast health risks.
- Population Insights: HRAs address broader health needs.

### Core Features

- AI-Driven Tools: Health monitoring, dietary advice, skin analysis, and predictive analytics.
- Tracking & Monitoring: Steps, sleep, health metrics, and habit tracking.
- Health Support: Disease management, mental wellness, post-discharge care, and OPD tie-ups.
- Engagement Tools: Gamification, virtual coaching, reward programs, and social sharing.

### Insurance Use Cases

- Retention & Sales: Personalized tools enhance loyalty and increase sales.
- Cross-Sell Opportunities: Behavioral insights drive relevant product recommendations.
- Underwriting: HRAs enable precise risk assessment.
- Employee & Agent Engagement: Wellness programs and productivity tools boost performance.

WYH combines cutting-edge AI with user-focused solutions to deliver superior health outcomes and business growth.

### Representative

Jay Patel – Co Founder

[jay.patel@watchyourhealth.com](mailto:jay.patel@watchyourhealth.com); +91 9920679826

### Countries of interest

- South East Asia, Middle East and North Africa (MENA)

### Key Business Objectives

- Identify new clients through the international association partners.


<http://www.webuters.com/>

Webuters Technologies is a leading technology solutions provider, specializing in transforming the insurance industry through advanced AI solutions and custom software development. With years of experience and a focus on delivering tailored solutions, we help insurers streamline operations, improve decision-making, and elevate customer experiences.

## **Core Offerings Tailored for the Insurance Sector**

### **1) OfficeIQ AI Solutions:**

- Customer Support Assistance: Automates responses to queries, escalates issues, and delivers personalized solutions to enhance customer satisfaction.
- Underwriting Assistance: Leverages AI to analyze historical data, assess risk profiles, and speed up underwriting decisions.
- Marketing Content Creation: Assists marketing teams in generating impactful content tailored to different customer segments and campaigns.
- MIS Reports and Insights: Provides real-time analysis and actionable insights for data-driven decision-making.
- WhatsApp AI Assistant: Simplifies customer interaction with instant policy information, reminders, and support.
- Data Analytics: Identifies trends, predicts risks, and supports strategic planning for business growth.

### **2) Custom Development Services:**

- Development of scalable mobile and web applications to enhance customer engagement and streamline operations.
- Tailored software solutions to improve policy administration, underwriting workflows, and claims management processes.
- Integration of AI-driven tools into existing systems for better efficiency and user experience.

### **3) CRM Solutions for Insurers:**

- Development of custom CRM. Implementation and customization of Salesforce and Zoho CRM to manage customer relationships, claims, and policies efficiently.
- Equips insurers with a unified view of data to improve service delivery and strengthen customer loyalty.

**Our Solutions in Action:** Webuters Technologies has supported leading insurers in achieving:

- Automated claims management to reduce processing time and errors.
- Streamlined customer support processes with AI-powered chatbots and virtual assistants.
- Transition from legacy systems to modern, cloud-based platforms with integrated analytics.
- Improved customer engagement through mobile apps offering self-service features for policyholders.

## **Key Advantages of Partnering with Webuters**

- Expertise in AI and custom software development tailored for the insurance industry.
- Seamless integration with legacy systems and popular tools to ensure business continuity.
- Proven ability to enhance operational efficiency and customer satisfaction through innovation.

## **Representative**

Krishna Bhatt, Founder & CEO, Webuters Technologies Pvt Ltd  
[krishna.bhatt@webuters.com](mailto:krishna.bhatt@webuters.com)

## **Countries of interest**

- South East Asia, Middle East and North Africa (MENA)
- United States

## **Key Business Objectives**

- Expand presence in the insurance sector with AI and custom development solutions.
- Build partnerships with global insurers to foster innovation and deliver cutting-edge technologies.
- Explore opportunities to help insurers improve customer engagement and operational workflows.
- Establish Webuters as a trusted partner for digital transformation in insurance.



<https://wrmsglobal.com/>

WRMS Global is a leading climate & agricultural risk management company with over two decades of expertise and network. WRMS Global has collaborated with both Central and State Governments and renowned institutions like PepsiCo, Bayer, World Bank, and HDFC. It has successfully implemented income guarantee programs that have positively impacted more than 10 million beneficiaries. Beyond this, WRMS Global also works with businesses to provide comprehensive risk management solutions to help them protect their operations from extreme weather events and adversaries.

### Representative

Sarathy Srinivas, Head – International Business  
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### Countries of interest

- Singapore (Singapore FinTech Association – <https://singaporefintech.org/>)
- Japan (Tokyo FinTech – <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance – <http://www.insurtechalliance.com/>)
- Israel – (InsurTech Israel – <https://insurtechil.com/>)
- Insurtech NY – (<https://www.insurtechny.com/>)
- Africa Insurtech Rising – (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México – (<http://asociacioninsurtech.mx/>)
- South East Asia
- Middle East and North Africa (MENA)

### Key Business Objectives

- Identify New Partners
- Expand Market Reach
- Raise Funds
- Build Strategic Alliances
- Access Industry Insights



[www.xceedance.com](http://www.xceedance.com)

**Xceedance** is a global provider of consulting, technology, operations, claims, and data solutions purpose-built for the property and casualty insurance industry. Xceedance delivers AI-driven technology and end-to-end support across the full insurance value chain—helping insurers, reinsurers, brokers, agents, TPAs, and Lloyd’s of London entities modernize operations, reduce costs, improve accuracy, and shorten time-to-market.

With a team of **5,500+ insurance professionals** spanning APAC, the Americas, and EMEA, Xceedance employs a right-shoring delivery model to ensure effective support across the insurance ecosystem, serving **350+ diverse clients** across these regions.

**Core Services:**

Life Cycle & Operations	Technology & Digital	Data & Analytics
Underwriting	AI & Automation	Actuarial Services
Policy Service	Application Support & Legacy Modernization	Catastrophe Modeling & Exposure Management
Billing & Collection	Quality Assurance & Digital Engineering	Data Insights
Finance & Accounting – including Credit Control, Technical Accounting	Infrastructure Services & Cloud Transformation	Data & Modeling Platforms

Platform Capabilities: Duck Creek Technologies, BriteCore, Guidewire, Insurity, Novidea, hx pricing and more.

Xceedance actively invests in innovation and education for the industry, including the AI Centre of Excellence, a pioneering initiative designed to collaborate with insurance organisations to identify practical use cases and accelerate the adoption of generative AI technologies.

**Real Life Challenges Solved:**

- Duck Creek migration at scale for an Indian Insurer: \$2bn policies migrated from legacy systems; \$350m premium live in 36 weeks; ensuring faster launches, and enhanced compliance.
- AI-powered- submission triage: 45% reduction in underwriter effort; bind ratio improved 17% → 22% in six months.
- Finance transformation (specialty reinsurer): Automated invoicing and cash application delivered 100% data accuracy and a 30% improvement in operational efficiency.

**Representative**

Nakul Vadher, Client Partner, [nakul.vadher@xceedance.com](mailto:nakul.vadher@xceedance.com), Phone: +91 97126 59659

**Countries of interest**

- India, the Middle East, Australia, United Kingdom, United States, and territories in EMEA & APAC

**Key Business Objectives**

- Leverage domain expertise and technology to solve challenges across the insurance industry, explore real -life use cases of emerging technologies to create superior efficiencies across the insurance value chain, and tap a global talent pool with niche skills to build innovative Insurtech solutions at scale.


<https://xangarsinfra.com>

Xangars Infratech Solutions Ltd. is a technology and InsurTech solutions provider specializing in AI-driven automation for underwriting, claims processing, risk verification and digital customer onboarding. Our platforms leverage computer vision, machine learning and workflow automation to accelerate decision-making, reduce fraud and enhance operational efficiency for insurers. With capabilities such as Automated Underwriting, Medical Underwriting (Video MER & Smart MER), Claims Investigation, Robotic Assessment, eKYC, and FaceMatch, Xangars enables carriers, distribution partners and digital platforms to deliver faster, more secure and more accurate insurance processes at scale.

### Representative

Mr. Gurumurthy Ramachandran; [guru@xangam.in](mailto:guru@xangam.in)

### Countries of interest

- Africa Insurtech Rising – (<https://africainsurtechrising.com.ng/>)
- South East Asia
- Middle East and North Africa (MENA)

### Key Business Objectives

#### Market Expansion & Client Acquisition

- Engage insurers, MGAs, TPAs and digital platforms seeking underwriting, claims and onboarding automation.
- Expand into new regions with high adoption potential for AI-driven risk evaluation and identity verification.
- Build embedded insurance partnerships with fintechs, aggregators and digital commerce players.

#### Ecosystem Development

- Develop alliances with system integrators and technology partners for regional deployments.
- Collaborate with insurers to co-create AI workflows tailored to local regulatory and product frameworks.
- Strengthen presence through participation in international InsurTech associations and innovation ecosystems.

#### Product Innovation & Market Leadership

- Showcase Xangars' core AI products such as Video MER, MER Quality Check, FaceMatch/eKYC, Automated Underwriting and Robotic Claims Investigation.
- Demonstrate measurable impact through pilots and case studies across multiple insurance lines.
- Position Xangars as a global leader in AI-enabled underwriting and claims automation technologies.

#### Business Growth

- Scale adoption of Xangars' AI modules across multiple distribution and carrier channels.
- Increase processed transactions and GWP through insurer integrations.
- Build regional partner networks to support sales, implementation and service delivery.


<https://www.zscore.co.in/>

Zscore is a Technology company that focuses on solving business problems using Data and AI. One of the businesses where Zscore has been able to make a huge impact is in Health Insurance. Zscore's claim processing solution is a state of the art system that processes claims from a Tariff, Medical and Policy perspective acting as a co-pilot for claims processing teams.

Zscore has been working with customers both in India and Australia and provided a cumulative impact of more than \$35M. Zscore has been helping customers in solving key problems in claims such as reducing overpayment in tariff's, fraud identification and providing deep insights using claims analytics. One of the key USP's of Zscore is bringing a new age approach of solving the business and data problem together and not treating them separately.

### **Representative**

Deleep Murali

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### **Countries of interest**

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- Australia (InsurTech Australia -<https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Middle East and North Africa (MENA)
- United States

### **Key Business Objectives**

- Identify New Customers and Fund raising


[www.zyla.in](http://www.zyla.in)

Zyla Health is a leading healthcare technology company specialising in providing outcome-based care management solutions to insurance clients, aiming to reduce clinical risk and claim costs.

### Representative

Ashish Garg, CBO – Zyla Health

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### Countries of interest

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- Australia (InsurTech Australia – <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association – <https://singaporefintech.org/>)
- Japan (Tokyo FinTech – <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance – <http://www.insurtechalliance.com/>)
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- Insurtech NY – (<https://www.insurtechny.com/>)
- Africa Insurtech Rising – (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México – (<http://asociacioninsurtech.mx/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States

### Key Business Objectives

Through international association partners, Zyla Health can foster possible business collaborations by co-developing innovative health solutions, forming technology alliances and expanding into new markets. Additionally, these partnerships provide access to identify new clients, including multinational corporations, global insurers and healthcare providers, enabling Zyla Health to scale its offerings and drive growth.





<https://www.hizuno.com/>

Zuno General Insurance, formerly known as Edelweiss General Insurance, is a new-age digital insurer with an aspiration to reimagine Insurance to make it easy, friendly, and transparent. Amidst all the jargon and seriousness, Zuno is the friendly voice speaking in a language you understand, and listening to what you have to say, stepping in at the right time, so that you don't have to worry when things don't go as planned. Zuno is the friend you can always turn to for help, with the confidence that we will have your back at all times.

At Zuno GI, the focus is on building trust through digital solutions that are intuitive and responsive, using consumer insights and data analytics to drive innovation and experience. Our consumer insight driven strategy focused on customers experience, innovative solutions and an intuitive digital platform differentiates us in a competitive market.

Zuno GI started operations in 2018 and has won multiple awards at renowned industry forums for product & technology innovations, digital platforms, superlative customer experience, innovative marketing campaigns and preferred workplace. It is India's first cloud native insurer and the first insurer to launch an open API platform. We have over 3 million customers and a growing omnichannel distribution on digital rails. The company has presence across key digital marketing places and partnerships with Maruti, Tata Motors, Mahindra, Skoda, Volkswagen, Jeep, OLA, PolicyBazaar, Turtlemint, Dunzo, PhonePe, Insurance Dekho, Fedbank Financial Services, Dvara KGFS, Repco Home Finance, ART Housing Finance, Renewbuy, Bajaj Capital, Anandrathi Global Finance, Avanse Financial Services, Zopper, Spinny, etc.

### Representative

Shanai Ghosh,  
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### Countries of interest

- UK (InsTech London - <https://www.instech.london/>),
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>),
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- Israel - (InsurTech Israel - <https://insurtechil.com/>),
- Insurtech NY - (<https://www.insurtechny.com/>),
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>),
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)

### Key Business Objectives

- Identify new clients and explore business opportunities.
- Create new distribution channels
- Strategic alliance with tech partners
- Hire new team members
- Raise funds

<https://www.zopper.com/>

Zopper combines insurance and technology to deliver unique, customised, end-to-end solutions to its partners. By collaborating with top insurance providers, Zopper creates APIs designed to simplify insurance distribution, expand accessibility, and strengthen the insurance ecosystem. Zopper's vision is to simplify and democratise insurance through cutting-edge technology, making it accessible, affordable, and transparent for all.

**Representative**

Mayank Gupta, Co-Founder, Zopper; [shilpi.dasgupta@zopper.com](mailto:shilpi.dasgupta@zopper.com)

**Countries of interest**

- South East Asia
- Middle East and North Africa (MENA)

**Key Business Objectives**

- Our distributor include clients from financial, lifestyle & digital ecosystems and currently we have 40+ insurers.
- Our core vision is to be India's largest insurtech platform, partnering with businesses and insurance providers to create a robust ecosystem, making insurance distribution seamless and accessible for all. With our cutting-edge solutions and technology, we wish to bridge India's insurance gap and offer solutions to end consumers.

# Contact Information

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[www.indiainsurtech.com](http://www.indiainsurtech.com)

